

# Hrishikesh Yeluru

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## EDUCATION

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### New York University, Stern School of Business

New York, NY

B.A. in Computer Science and B.S. in Finance

Aug 2019 – May 2023

**Relevant Coursework:** Algorithms, Data Structures, Artificial Intelligence, Machine Learning, Predictive Analytics, Linear Algebra, Discrete Math, Operating Systems, Computer System Organizations, Corporate Finance, Derivatives, Hedge Fund Strategies

## EXPERIENCE

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### Visa Inc.

San Francisco, CA

*Associate Product Manager*

*Aug 2023 – Present*

#### *Commercial Solutions*

- Built prototype that analyzes small business data and auto-generates interactive dashboards using LLMs, reducing insight development from 4 months to 2 weeks
- Conducted user research to define cashflow forecasting accuracy requirements across different time horizons

#### *Tokenized Asset Platform*

- Led design of smart contract-based settlement flow that tokenizes crop deposits for pre-harvest lending
- Analyzed traditional payment infrastructure to develop use-cases for Visa's tokenized deposit platform

#### *Flexible Credential*

- Reduced feature planning time from 3 months to 2 weeks by standardizing intake process across global teams
- Redesigned implementation guide for transaction routing and testing resulting in 30% faster client onboarding

### Visa DPS

Denver, CO

*Product Management Intern*

*Jun 2022 – Aug 2022*

- Built Power BI dashboard to track cardholder lifecycle metrics, enabling real-time analytics for 50,000+ users
- Crafted a roadmap for API upgrades focused on enabling buy now pay later and embedded payments use cases
- Updated product pricing structure by reducing billing categories by 25% and increasing package clarity

### The Depository Trust & Clearing Corporation (DTCC)

New York, NY

*Software Engineering Intern*

*Jun 2020 – Aug 2020*

- Created a python application for liquidity reporting, saving 8 hours per day and enabling executive monitoring
- Stress tested and refined liquidity forecasting models based on the last 36 month of option expiry data

### Cisco Systems

San Jose, CA

*Corporate Strategy Intern*

*Jun 2019 – Aug 2019*

- Designed a customer requirements dashboard to identify gaps in the product suite and estimate time-to-market
- Assessed impact of wireless and switching acquisitions on Cisco's competitive position in enterprise networking

## TECHNICAL SKILLS

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**Languages:** Python, Java, SQL, JavaScript, TypeScript, HTML/CSS

**Libraries/Frameworks:** PyTorch, TensorFlow, LangChain, React, GraphQL, gRPC, Pandas, NumPy, Sklearn, Matplotlib

**Infrastructure:** Docker, Kubernetes, AWS, GCP, MLflow, Kubeflow, AWS SageMaker, Hadoop, Spark

**Misc.:** Excel, Cash Flow Analysis, Growth Accounting, Unit Economics, Cohort analysis, User Research, A/B Testing, Figma