

保研面试_英文自我介绍

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m² Good afternoon (morning), professors:

It is my great pleasure to be here. My name is mingmingzhou, graduated from Computer Science Department of Wuhan University. During my four-year study in the university as an under-graduate student, I have built up a solid foundation of professional knowledge, as well as a rich experience of social activities. I am a determined person, always willing to achieve higher goals.

What's more, I am good at analysis, with a strong sense of cooperation. All of these led me to the success of passing the first round of the entrance examination to the Master's degree. Personally, I am very humorous and easy-going, enjoying a good relationship among my classmates.

In my spare time, I like to read books regarding how to be myself and how to deal with problems. Music and movies are my favorite entertainments. As for my sport interest, I could not deny my greatest interest is football. Playing this game brings me a lot of glory, happiness and passion.

All in all, Wuhan University, with a highly qualified faculty and strong academic environment is the university I have long admired. I believe that I am a very qualified applicant for admission into your Master of IT program and can contribute to the enrichment or diversity of your university.

THANK YOU FOR YOUR ATTENTION!

自我介绍(self-introduce)

Good morning. I am glad to be here for this interview. First let me introduce myself. My name is ***, 24. I come from *****, the capital of *****Province. I graduated from the ***** department of *****University in July, 2001. In the past two years I have been preparing for the postgraduate examination while I have been teaching ***** in NO. **** middle School and I was a head-teacher of a class in junior grade two. Now all my hard work has got a result since I have a chance to be interviewed by you.

I am open-minded, quick in thought and very fond of history. In my spare time, I have broad interests like many other youngsters. I like reading books, especially those ****. Frequently I exchange with other people by making comments in the forum on line. In addition, during my college years, I was once a Net-bar technician. So, I have a comparative good command of network application. I am able to operate the computer well. I am skillful in

searching for information in Internet.I am a football fan for years.Italian team is my favorite.Anyway,I feel great pity for our country's team.

I always believe that one will easily lag behind unless he keeps on learning .Of course, if I am given a chance to study ***** in this famous University,I will spare no effort to master a good command of advance *****.

Hello, my professors.It's a fine day today,and i'm very pleased to meet you here.First of all,i'd like to introduce myself to you.My name is ***,my hometown is ***,which is a really beautiful city.Even when i was a young boy,i was very interested in biology science.Every one may have a dream,and i still remember that my dream is to be a biology scientist (just like ZHU KE ZHEN).I liked to make wonders just like,where are we from?Where are we going in the universe?And then i would find the answers in book by myself.Still today i think that interest is the best teacher in one's whole life (and knowledge comes from practice).

Second, i will introduce my major in the university.My major is Biological Engineering in *** University.It has a great relationship with biology science.Their relationship can be shown with an example: Just like a river,biology science,which often finds new discoveries and theories, is at the head of the river.And my major,which lays more stress on practical use, seems to be at the end of it.When both of them interact well enough,the discoveries and theories in biology science can be soon turned into products in all of the modern industry.

Four years' university education gives me a lot of things to learn,a lot of chances to try,and a lot of practices to improve myself.It teaches me not only what to study and how to think,but also to see the importance of practical ability (such as doing experiment as much as possible). In the university life,i have made many good friends.They help me improve my study and research ability, do everything just like a man,and often give me good example to follow.

Besides what i have introduced myself above,i also have many interests in my spare time.I like playing football,which is an effective way i think to improve my body health,and it can teach me how to join in a group and deal with other people.Drawing and writing is another favor to me.

Above all,i choose the major in order to broaden my view in biology science,and enhance my research ability.I will do my best to join the new group and be good at postgraduate study.

考研复试英语 75 个经典提问总结

考研英语面试中，在自我介绍完了老师就会开始问你问题这里列出一些常见的问题，可以认真准备。注意在准备的过程中，要根据自己的经历和见解来准备答案，让自己回答的问题和整个的自我介绍融为一个整体。要不然很容易被考官抓住把柄，问个没完，很容易因紧张而露出马脚。

在每一年的面试中都会有很多相同的问题，这些问题看起来很平常，却有很多陷阱，一不小心就会被考官抓主小辫子了。回答这些常见的看起来很平常的问题，是很有艺术的。在这里一共提供了 75 个常见的各类问题，本文进行了详细的分析。

一、传统面试问题 (Sample Traditional Interview Questions)

1、What can you tell me about yourself? (关于你自己，你能告诉我些什么?)

这一问题如果面试没有安排自我介绍的时间的话。这是一个必问的问题。考官并不希望你大谈你的个人历史，他是在寻找有关你性格、资历、志向和生活动力的线索，来判断你是否适合读研或者 MBA。下面是一个积极正面回答的好例子：“在高中我参加各种竞争性体育活动，并一直努力提高各项运动的成绩。大学期间，我曾在一家服装店打工，我发现我能轻而易举地将东西推销出去。销售固然重要，但对我来说，更重要的是要确信顾客能够满意。不久便有顾客返回那家服装店点名让我为他们服务。我很有竞争意识，力求完美对我很重要。”

In high school I was involved in competitive sports and I always tried to improve in each sport I participated in. As a college student, I worked in a clothing store part-time and found that I could sell things easily. The sale was important, but for me, it was even more important to make sure that the customer was satisfied. It was

not long before customers came back to the store and specifically asked for me to help them. I'm very competitive and it means a lot to me to be the best.

2. What would you like to be doing five years after graduation? (在毕业以后 5 年内你想做些什么?)

你要清楚你实际上能胜任什么。你可以事先和其他的 MBA 交流一番。问问他们在毕业后在公司的头 5 年都做了些什么。可以这样回答：“我希望能在我的职位上尽力做好工作，由于在同一领域工作的许多人都被提为区域负责人，所以我亦有此打算。”

I hope to do my best I can be at my job and because many in this line of work are promoted to area manager, I am planning on that also.

3. What is your greatest strength? (你最突出的优点是什么?)

这是很多面试官喜欢问的一个问题，这是你“展示自己”的最佳机会，不要吹嘘自己或过于自负，但要让雇主知道你相信自己，你知道自己的优点。如可答：“我认为我最大的优点是能够执着地尽力把事情办好。当做完一件工作而其成果又正合我的预想时，我会有一种真正的成就感。我给自己定了一些高目标。比如说，我要成为出色的毕业生。尽管在大学一年级时我启动慢了些，但最终我以优等论文完成了学业。”

I feel that my strongest asset is my ability to stick to things to get them done. I feel a real sense of accomplishment when I finish a job and it turns out just as I'd planned. I've set some high goals for myself. For example, I want to graduate with highest distinction. And even though I had a slow start in my freshman year, I made up for it by doing an honor's thesis.

4. What is your greatest weakness? (你最大的弱点是什么?)

你不应该说你没有任何弱点，以此来回避这个问题。每个人都有弱点，最佳策略是承认你的弱点，但同时表明你在予以改进，并有克服弱点的计划。可能的话，你可说出一项可能会给公司带来好处的弱点，如可说：“我是一个完美主义者。工作做得不漂亮，我是不会撒手的。”

I'm such a perfectionist that I will not stop until a job is well done.

5. How do you feel about your progress to date? (“对于你至今所取得的进步你是怎样看的?”)

绝不要对你以前的所作所为表示内疚。如可答：“我认为我在学校表现不错。事实上，有好几门功课我的成绩居全班第一。在某公司实习时，我获得了该公司数年来给予其雇员的好几项最高评价。”

I think I did well in school. In fact, in a number of courses I received the highest exam scores in the class. As an intern for the X Company, I received some of the highest evaluations that had been given in years.

二、其他常见问题

6. Why did you choose Peking University?

7. Why did you choose MBA?

8. What would you like to be doing five years after graduation?

9. What has been your greatest accomplishment?

10. Describe your greatest strengths and weaknesses.

11. What have you learned from the jobs you have held?

三、行为面试问题 (Sample Behavioral Interview Questions):

12. Describe the best/worst team of which you have been a member.

13. Tell me about a time when your course load was heaviest. How did you get all of your work done?

14. Give me a specific example of a time when you sold someone on an idea or concept.

15. Tell me about a time when you were creative in solving a problem.

16. Describe a time when you got co-workers or classmates who dislike each other to work together.

17. Tell me about a time when you made a bad decision.

四、压力面试问题 (Sample Stress Interview Questions):

18. What kinds of people do you find it difficult to work with?

19. What are some of the things you find difficult to do?

- 20.How would you evaluate me as an interviewer?
- 21.What interests you least about MBA?
- 22.How do you handle rejection?
- 23.What is the worst thing you have heard about our school?
- 24.See this pen I'm holding. Sell it to me.

五、案例面试问题 (Sample Case Interview Questions) :

25.A chain of grocery stores currently receives its stock on a decentralized basis. Each store deals independently with its suppliers. The president of the chain is wondering whether the firm can benefit from a centralized warehouse. What are the key considerations in making this decision?

A magazine publisher is trying to decide how many magazines she should deliver to each individual distribution outlet in order to maximize profits. She has extensive historical sales volume data for each of the outlets. How should she determine delivery quantities?

六、非常规问题:

- 26.It is the 15th Century. How do convince the Pope that the Earth is round?
27. If I gave you an elephant, where would you hide it?
28. Why are soda cans tapered on the top and bottom?
29. How much RAM does a PC need to run Windows95?
30. You are in a boat on a fresh water lake. In your hand is a rock. You throw the rock into the lake. How is the lake's water level affected?
31. If it rained music, what would grow?
32. Describe your best friend and what he or she does for a living.
33. In what ways are you similar or different from your best friend?
- 34.What are your career's strengths and how do you capitalize on them?
35. Are you a happy person?
36. According to JRM, Jr., a fast growing software company asked this question..... You have a wealthy aunt who weighs 300 pounds. Tell me how you would redesign her toilet.

七、其他常见的英语面试问题:

- 37.Would you please make a brief introduction about yourself?
- 38.Why did you take the MBA examination? Would you please say something about the currently MBA program in China?
- 39.Why do you choose RENMIN University to study MBA? Tell me a little about RENMIN University from your understanding.
- 40.How do the people around you review MBA?
- 41.What's the difference between MBA program at home and abroad?
- 42.If you failed this time what will you do in the near future?
- 43.Why do you want to be a part of MBA students?
- 44.Why do you think you are qualified for MBA program?
- 45.Do you have a career plan in 5 years?
- 46.Do you have a study plan if you were accepted as a MBA student?
- 47.What's your opinion about the requirement that a MBA student must have working experience?
- 48.How do you define marketing or management?
- 49.Do you think English is quite important in MBA study? Why?
- 50.Do you think MBA training courses will help you a lot in your future life? Why?
- 51.What do you want to do after your MBA study?

- 52.What is the most important qualification that a MBA student should have?
- 53.Say a little about teamwork.
- 54.Say a little about management.
- 55.How communication works in organizations?
- 56.Tell me the relationship between the management and management theory.
- 57.What will you do if you can't find a job?
- 58.Do you think that the economy will get better?
- 59.Who are you currently employed with?
- 60.What kinds of opportunities are you looking for?
- 61.What is your biggest accomplishment on the job?
- 62.What joy did you enjoy the most and why?
- 63.What would your former boss say about you?
- 64.Why did you leave your last job?
- 65.Please tell me a little about your working history? What kind of fields?
- 66.Say a little about your educational background.
- 67.What are your strengths and weakness?
- 68.What do you do in your spare time?
- 69.What is your impression of Beijing?
- 70.What is CFO? If you were a CFO, what would you do?
- 71.What is the difference between sales and marketing?
- 72.What do you think is the most important as a manager?

在面试快结束的时候，一般考官都会问，你有没有什么要问的。除非你是最后一个面试者，你明显感到所有的考官都急切的想离开，一般不适合说“I don't have any question.”可以问考官一两个你关心的问题（Questions you should ask the recruiter）：

- 73.What changes do you anticipate in our school? （你希望我们学校会有些什么样的变化）
- 74.Which is the best course in our school? （什么课程是我们院最好的课程）
- 75.does our school provide some guidance of job to MBA?

最后可以说:Thank you for giving me the chance. I hope to see you again and soon. （谢谢您给我机会，我希望很快能再见到

Good morning,my dear teachers,my dear professors.i am very glad to be here for your interview.my name is song yonghao,i am 22 years old .i come from luoyang,a very beautiful aicent city.my undergratuade period will be accomplished in chang'an university in july ,2004;and now,i am trying my best for obtaining a key to tongji university.

Generally speaking ,i am a hard working student especially do the thing i am interested in. i will try my best to finish it no matter how difficult it is. when i was sophomore, i found web design very interesting, so i learned it

very hard . to weaver a homepage for myself, i stayed with my pesonel computer for half a month.,and i am the first one in my class who own his homepage. forthermore,i am a person with great perserverence. during the days preparing for the first examination,i insist on running every day, no matter what the weather was like.and just owing to this,i could concentrate on my study and succeeded in the end.

Well ,in my spare time ,i like basketball, tennis and chinese chess. also english is my favorite.i often go to english corner to practise my oral english on every thursday,and write compositions to improve my witten ability .but i know my english is not good enough ,i will continue studying.

Ok, that is all,thank you for your attention.

My hometown-----luoyang

I am from luoyang,a beautiful city in henan province. it is famous as the "capital of nine dynasties " and enjoy yhe honer that luoyang peony is the best in the world.

Luoyang played a very important role in chinese history. so it has a profound cultural background and many great heritagesites have been well reverved. such as longmen grotto, one of the three grottoes in china ang white horse temple, being regarded as the cradle of chnese buddhism.

Luoyang peony is world-famous. every year, many tourists travel to luoyang to see the beauty of peony .the people in my hometown are friendly, they welcome the travellers from all over the world.

I like my hometown very much.

我是一位华南热带农业大学 200*届应届毕业生，主修园艺专业，将于 200*年 7 月毕业并取得农业学士学位。

作为一名朝气蓬勃的大学生，我深信在这个充满挑战和竞争的社会里，扎实的专业知识、求实的作风、创新的精神和良好的素质是成功的基石。回顾四年的大学生活，我在不断地磨练中得到各方面的发展。四年的学习使我具备了扎实的专业知识，熟练地掌握园艺栽培、园艺植物配置、采后技术处理、插花、园林设计等专业技术。计算机方面，我除了掌握基础的 VB 编程知识，还能熟练地运用各个办公操作系统，同时熟悉 Photoshop 等软件。

在学习理论知识的同时，我也注重实践能力的培养和自身能力的发展。在校期间，曾担任班长、花卉园艺协会手工艺部部长，策划并积极参加学校组织的各方面活动，如学院篮球赛、花卉园艺协会创收活动、学院“爱心流动书站”下乡活动。在长期的学生工作中，培养了我良好的组织协调能力，以及强烈的整体观念和沟通意识。

如果贵公司正处用人之际，本人盼望能得到贵公司面试或试用的机会，相互了解。本人也希望谋求一个团结奋进的团队，在奋力推动集体进步的同时寻求个人的发展。如果能够加入贵公司的团队，必定尽心尽力，为公司竭尽所能！