

```
In [ ]: import pandas as pd
import numpy as np
import os
import seaborn as sns
import matplotlib.pyplot as plt

os.chdir('E:\WORK IN PROGRESS\Data Analytics course\parte 2 python\week 25')

# Se usa la funcion read_csv para leer el archivo . csv
# Tener en cuenta que esta vez el archivo tenia separadores el ;

df = pd.read_csv('bank-additional-full.csv', sep=';')
```

bank client data:

*1 - age (numeric)

*2 - job : type of job (categorical: "admin.", "blue-collar", "entrepreneur", "housemaid", "management", "retired", "self-employed", "services", "student", "technician", "unemployed", "unknown")

*3 - marital : marital status (categorical: "divorced", "married", "single", "unknown"; note: "divorced" means divorced or widowed)

*4 - education (categorical: "basic.4y", "basic.6y", "basic.9y", "high.school", "illiterate", "professional.course", "university.degree", "unknown")

5 - default: has credit in default? (categorical: "no", "yes", "unknown")

6 - housing: has housing loan? (categorical: "no", "yes", "unknown")

7 - loan: has personal loan? (categorical: "no", "yes", "unknown")

related with the last contact of the current campaign:

8 - contact: contact communication type (categorical: "cellular", "telephone")

*9 - month: last contact month of year (categorical: "jan", "feb", "mar", ..., "nov", "dec")

*10 - day_of_week: last contact day of the week (categorical: "mon", "tue", "wed", "thu", "fri")

*11 - duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y="no"). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

other attributes:

*12 - campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)

*13 - pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted)

*14 - previous: number of contacts performed before this campaign and for this client (numeric)

1515 - poutcome: outcome of the previous marketing campaign (categorical: "failure","nonexistent","success")

social and economic context attributes

*16 - emp.var.rate: employment variation rate - quarterly indicator (numeric)

*17 - cons.price.idx: consumer price index - monthly indicator (numeric)

*18 - cons.conf.idx: consumer confidence index - monthly indicator (numeric)

*19 - euribor3m: euribor 3 month rate - daily indicator (numeric)

20 - nr.employed: number of employees - quarterly indicator (numeric)

Output variable (desired target):

21 - y - has the client subscribed a term deposit? (binary: "yes","no")

Missing Attribute Values: There are several missing values in some categorical attributes, all coded with the "unknown" label. These missing values can be treated as a possible class label or using deletion or imputation techniques.

Análisis basico

```
In [ ]: df.sample(5)
```

```
Out[ ]:
```

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	...	campaign	pdays	previous	poutcom
20181	39	technician	married	high.school	no	no	no	cellular	aug	mon	...	2	999	0	nonexister
7795	26	services	single	basic.9y	no	yes	no	telephone	jun	mon	...	3	999	0	nonexister
4678	25	services	divorced	high.school	no	yes	yes	telephone	may	wed	...	1	999	0	nonexister
28901	37	blue-collar	married	basic.4y	no	no	no	cellular	apr	fri	...	2	999	0	nonexister
25633	38	technician	married	professional.course	unknown	no	no	telephone	nov	wed	...	1	999	0	nonexister

5 rows × 21 columns

```
In [ ]: df.shape
```

```
Out[ ]: (41188, 21)
```

```
In [ ]: df.info()
```

```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 41188 entries, 0 to 41187
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   age                    41188 non-null  int64
1   job                    41188 non-null  object
2   marital                41188 non-null  object
3   education              41188 non-null  object
4   default                41188 non-null  object
5   housing                41188 non-null  object
6   loan                   41188 non-null  object
7   contact                41188 non-null  object
8   month                  41188 non-null  object
9   day_of_week            41188 non-null  object
10  duration                41188 non-null  int64
11  campaign                41188 non-null  int64
12  pdays                  41188 non-null  int64
13  previous                41188 non-null  int64
14  poutcome               41188 non-null  object
15  emp.var.rate           41188 non-null  float64
16  cons.price.idx         41188 non-null  float64
17  cons.conf.idx          41188 non-null  float64
18  euribor3m              41188 non-null  float64
19  nr.employed            41188 non-null  float64
20  y                      41188 non-null  object
dtypes: float64(5), int64(5), object(11)
memory usage: 6.6+ MB

```

- Este dataset tiene 11 categorical variables (algunas tienen que ser transformadas) y 10 numerical variables

```
In [ ]: pd.options.display.float_format='{:.2f}'.format
```

```
In [ ]: df.describe().T
```

Out[]:

	count	mean	std	min	25%	50%	75%	max
age	41188.00	40.02	10.42	17.00	32.00	38.00	47.00	98.00
duration	41188.00	258.29	259.28	0.00	102.00	180.00	319.00	4918.00
campaign	41188.00	2.57	2.77	1.00	1.00	2.00	3.00	56.00
pdays	41188.00	962.48	186.91	0.00	999.00	999.00	999.00	999.00
previous	41188.00	0.17	0.49	0.00	0.00	0.00	0.00	7.00
emp.var.rate	41188.00	0.08	1.57	-3.40	-1.80	1.10	1.40	1.40
cons.price.idx	41188.00	93.58	0.58	92.20	93.08	93.75	93.99	94.77
cons.conf.idx	41188.00	-40.50	4.63	-50.80	-42.70	-41.80	-36.40	-26.90
euribor3m	41188.00	3.62	1.73	0.63	1.34	4.86	4.96	5.04
nr.employed	41188.00	5167.04	72.25	4963.60	5099.10	5191.00	5228.10	5228.10

In []:

```
df.nunique().sort_values(ascending=False)
```

```
Out[ ]: duration      1544
euribor3m      316
age            78
campaign      42
pdays        27
cons.conf.idx  26
cons.price.idx 26
job           12
nr.employed   11
month         10
emp.var.rate  10
previous       8
education      8
day_of_week    5
marital        4
default        3
poutcome       3
loan           3
housing        3
contact        2
y              2
dtype: int64
```

```
In [ ]: # Validar cuantas celdas en total son nulas
```

```
print('Existen' , df.isnull().sum().sum(), ' valores no definidos')
print("Sin embargo, como se verá en el análisis univariable hay celdas unknown")
```

Existen 0 valores no definidos

Sin embargo, como se verá en el análisis univariable hay celdas unknown

```
In [ ]: df.columns
```

```
Out[ ]: Index(['age', 'job', 'marital', 'education', 'default', 'housing', 'loan',
              'contact', 'month', 'day_of_week', 'duration', 'campaign', 'pdays',
              'previous', 'poutcome', 'emp.var.rate', 'cons.price.idx',
              'cons.conf.idx', 'euribor3m', 'nr.employed', 'y'],
              dtype='object')
```

Análisis univariable

Dado que el dataset está dividido en 5 grupos de variables (

1. Essential bank client data,
2. Related with the last contact of the current campaign,
3. Other attributes,
4. Social and economic context attributes,
5. Output variable (desired target))

haré un análisis univariable a partir de estos grupos.

- Essential bank client data:

- Esta parte del dataset contiene 7 variables una numérica ("Age") y 6 categorical (no definidas) (job, 'marital', 'education', 'default', 'housing', 'loan').
- Se hace primero el análisis de las variables numéricas y despues el de las categoricals

Numerical variables

```
In [ ]: df["age"].describe().reset_index().T
```

```
Out[ ]:
```

	0	1	2	3	4	5	6	7
index	count	mean	std	min	25%	50%	75%	max
age	41188.00	40.02	10.42	17.00	32.00	38.00	47.00	98.00

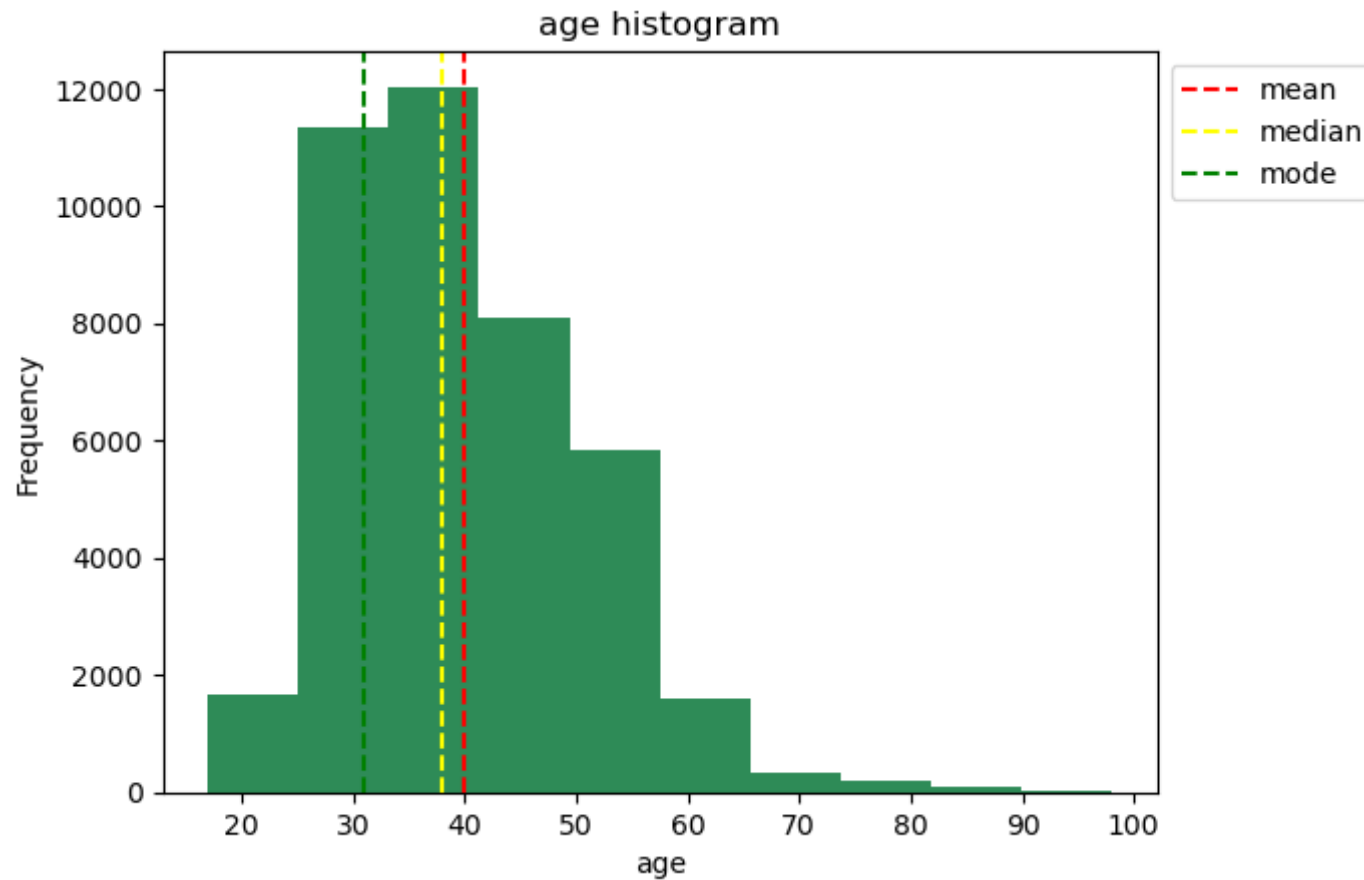
```
In [ ]: mean_age = df['age'].mean()
median_age = df['age'].median()
mode_age=df['age'].mode()[0]
```

```
In [ ]: df.groupby('age')['age'].count().sort_values(ascending=False)
```

```
Out[ ]: age
31      1947
32      1846
33      1833
36      1780
35      1759
...
91         2
98         2
87         1
94         1
95         1
Name: age, Length: 78, dtype: int64
```

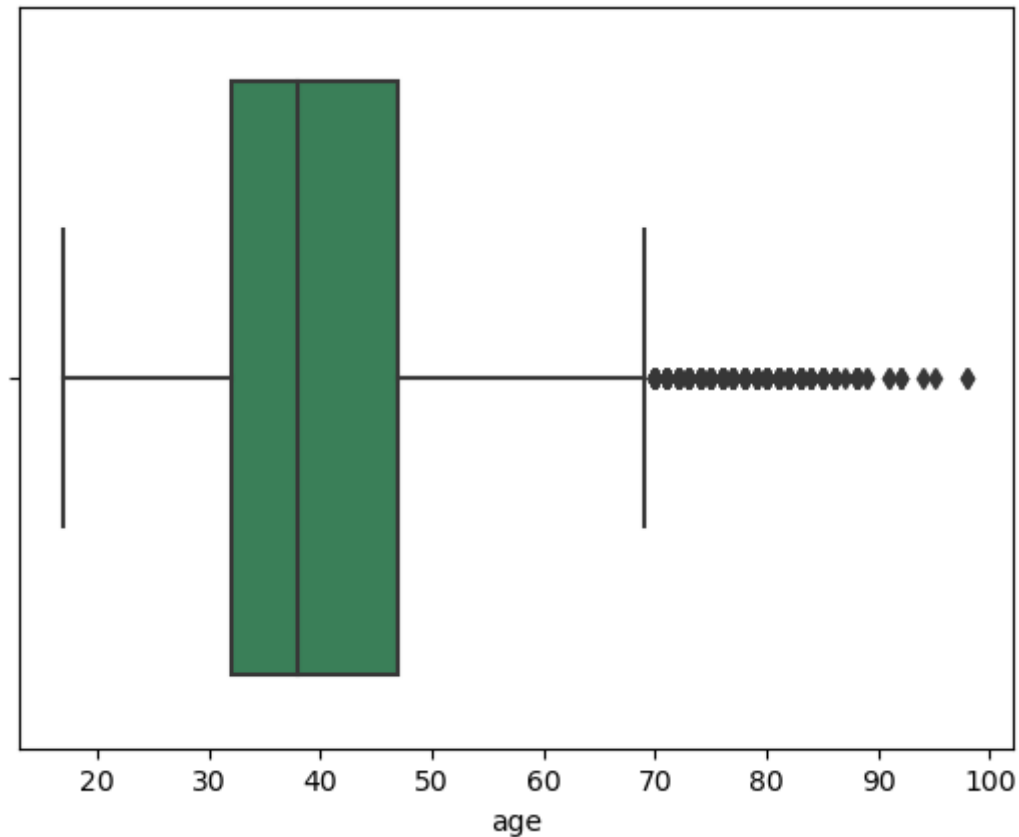
```
In [ ]: #df.groupby('age')['age'].count().plot.bar()
plt.hist(df['age'],color='seagreen')
plt.xlabel('age')
plt.ylabel('Frequency')
plt.title('age histogram')
plt.axvline(x=mean_age,color='red',ls='--',label='mean')
plt.axvline(x=median_age,color='yellow',ls='--',label='median')
plt.axvline(x=mode_age,color='green',ls='--',label='mode')
plt.legend(bbox_to_anchor = (1.0, 1), loc = 'upper left')
```

```
Out[ ]: <matplotlib.legend.Legend at 0x2b3816c0580>
```

```
In [ ]: sns.boxplot(x=df['age'],color='seagreen')
```

```
Out[ ]: <AxesSubplot: xlabel='age'>
```

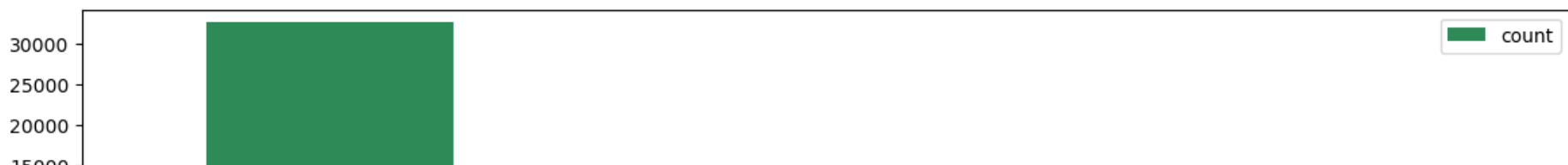
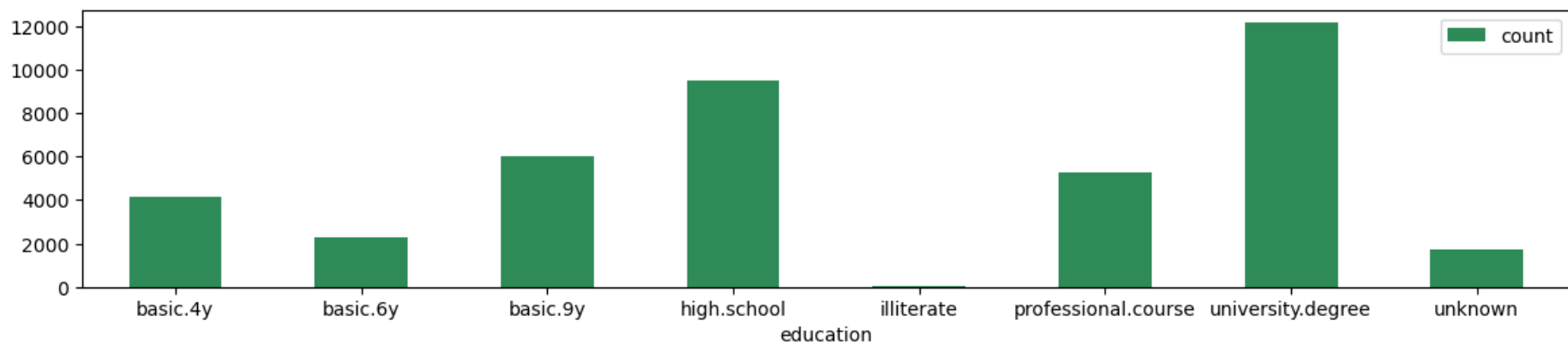
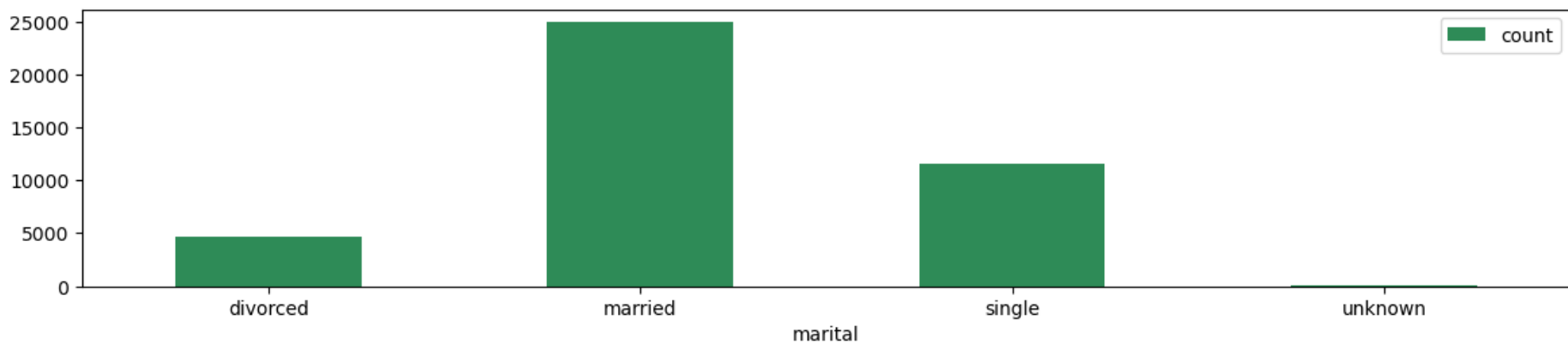
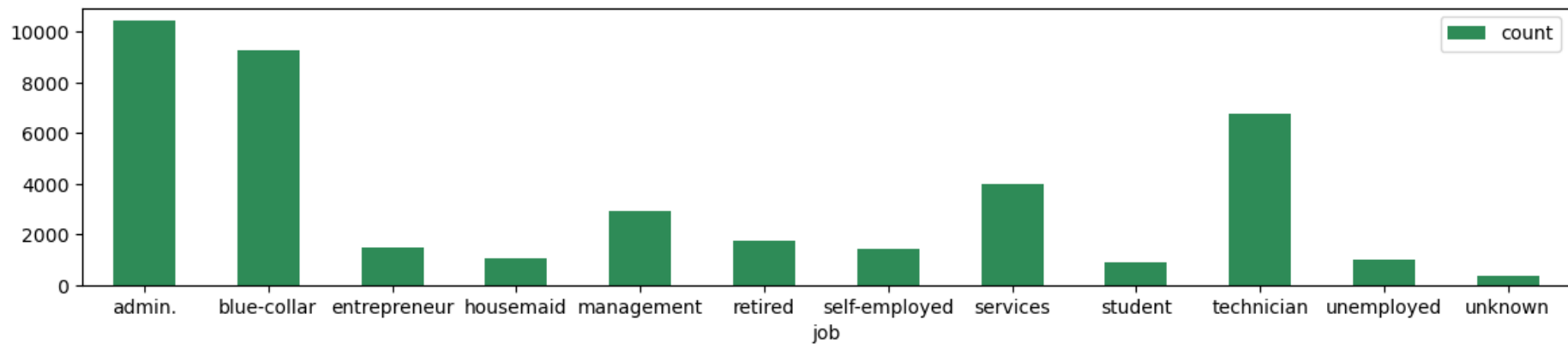


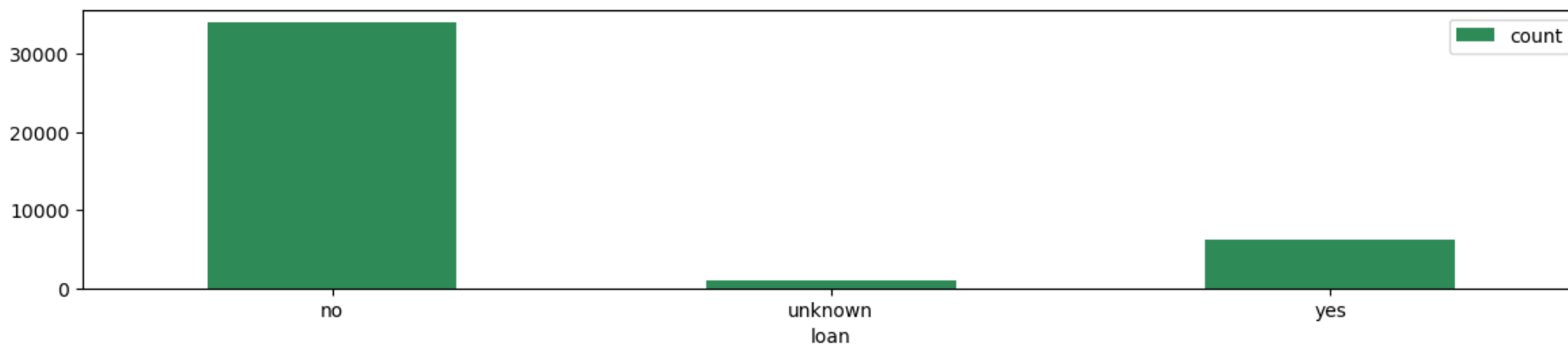
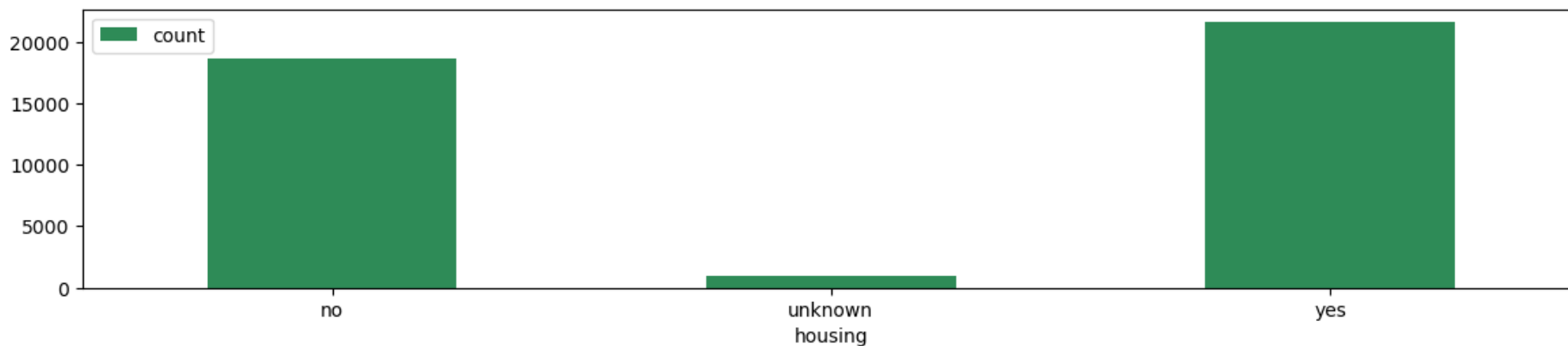
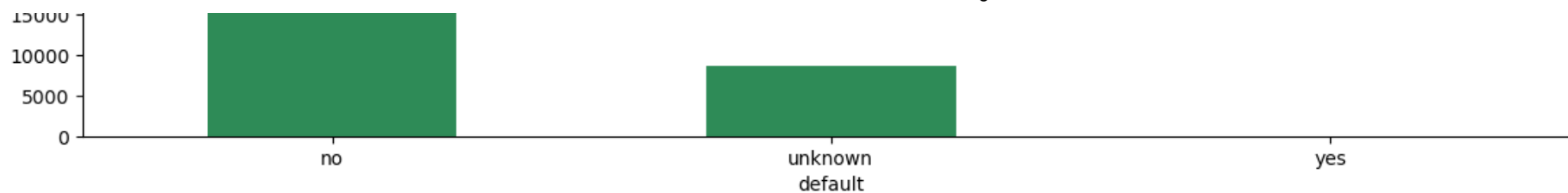
Categorical variables

```
In [ ]: firstsetcolumns=['job', 'marital', 'education', 'default', 'housing', 'loan']
```

```
In [ ]: fig, axes = plt.subplots(nrows=6,ncols=1, figsize=(12,16))
fig.tight_layout(pad=2.0)
for i, column in enumerate (firstsetcolumns):

    df_helper= df.groupby(column)[column].count().rename('count').reset_index()
    df_helper.plot.bar(x=column,ax=axes[i],color='seagreen')
    axes[i].tick_params(labelrotation=360)
```





Insights

- La variable numérica "age" tiene un sesgo hacia la derecha. Para fines del análisis de Machine Learning se tendría que usar logaritmo para corregir ese sesgo.
- Por otro lado el histograma y el boxplot nos permiten ver que la mayor frecuencia esta concentrada en dos grupos de edad (30 y 40 años) con una dispersión mayor hacia la derecha. (los outliers no estan considerablemente lejos del límite)
- Con respecto a las variables de categoría se podría decir que:

- Un poco más de la mitad de los registros estan casados.
- Un poco menos de la mitad de los registros tienen un cargo administrativo o industrial manual work (blue-collar').
- Mas o menos la mitad de los registros han terminado el high school o tienen ya una carrera universitaria.
- La gran parte no tienen un prestamo personal ni estan reportados por credit default.
- En todas las variables de categoría se tiene como categoria "unknow" que quiere decir para esta preciso dataset valores nulos. Por lo cual se tendría que entender que hacer con esos valores.

Related with the last contact of the current campaign

- Esta parte del dataset contiene 4 variables una numérica ("duration") y 3 categorical (no definidas) ('contact', 'month', 'day_of_week').
- Se hace primero el análisis de las variables numéricas y despues el de las categoricals

Numerical variables

```
In [ ]: df["duration"].describe().reset_index().T
# Hay que recordar que esta variable esta en segundos
```

```
Out[ ]:
```

	0	1	2	3	4	5	6	7
index	count	mean	std	min	25%	50%	75%	max
duration	41188.00	258.29	259.28	0.00	102.00	180.00	319.00	4918.00

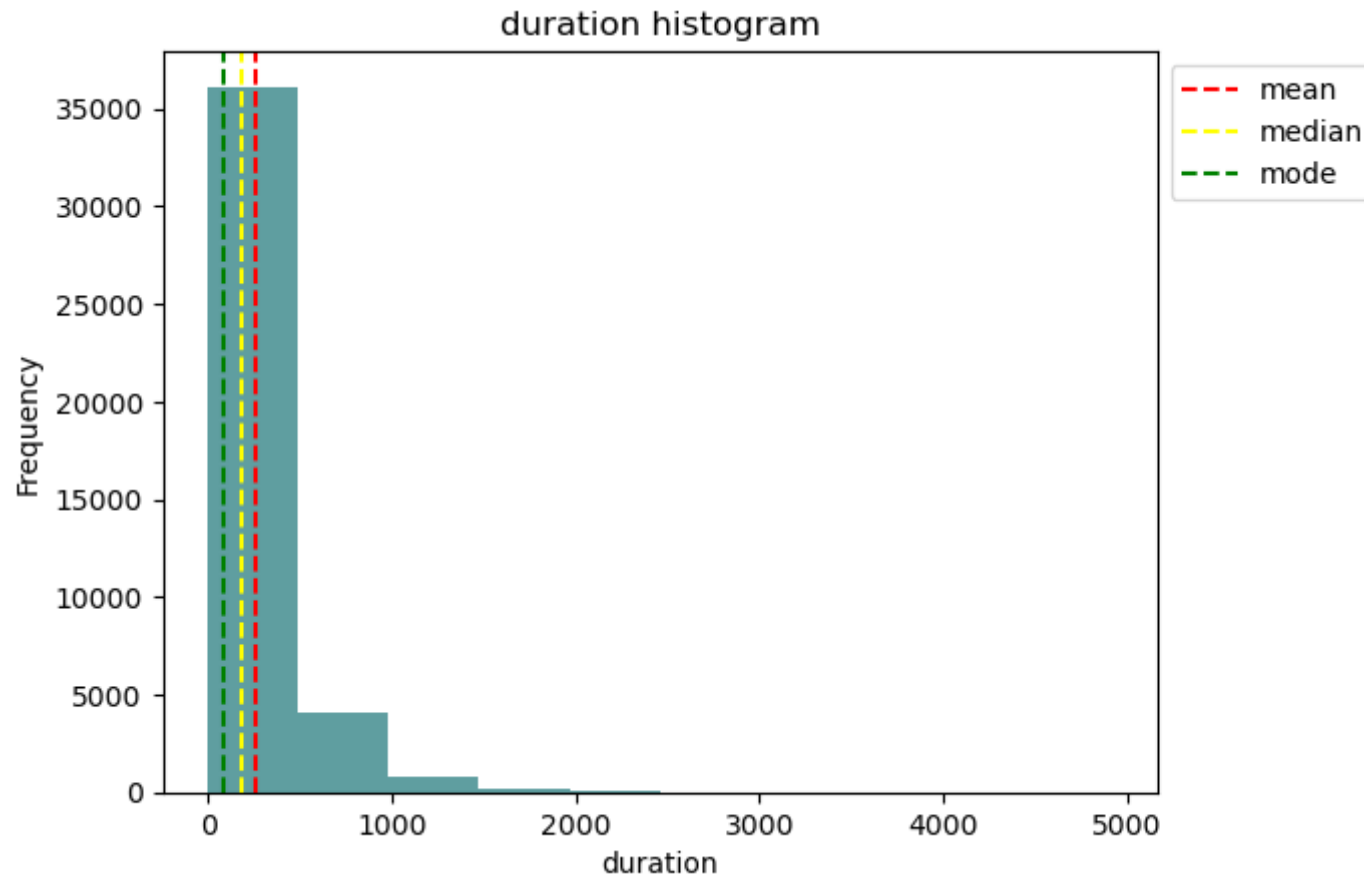
```
In [ ]: mean_duration = df['duration'].mean()
median_duration = df['duration'].median()
mode_duration=df['duration'].mode()[0]
```

```
In [ ]: df.groupby('duration')['duration'].count().sort_values(ascending=False)
```

```
Out[ ]: duration
90      170
85      170
136     168
73      167
124     164
...
1348     1
1347     1
1345     1
1342     1
4918     1
Name: duration, Length: 1544, dtype: int64
```

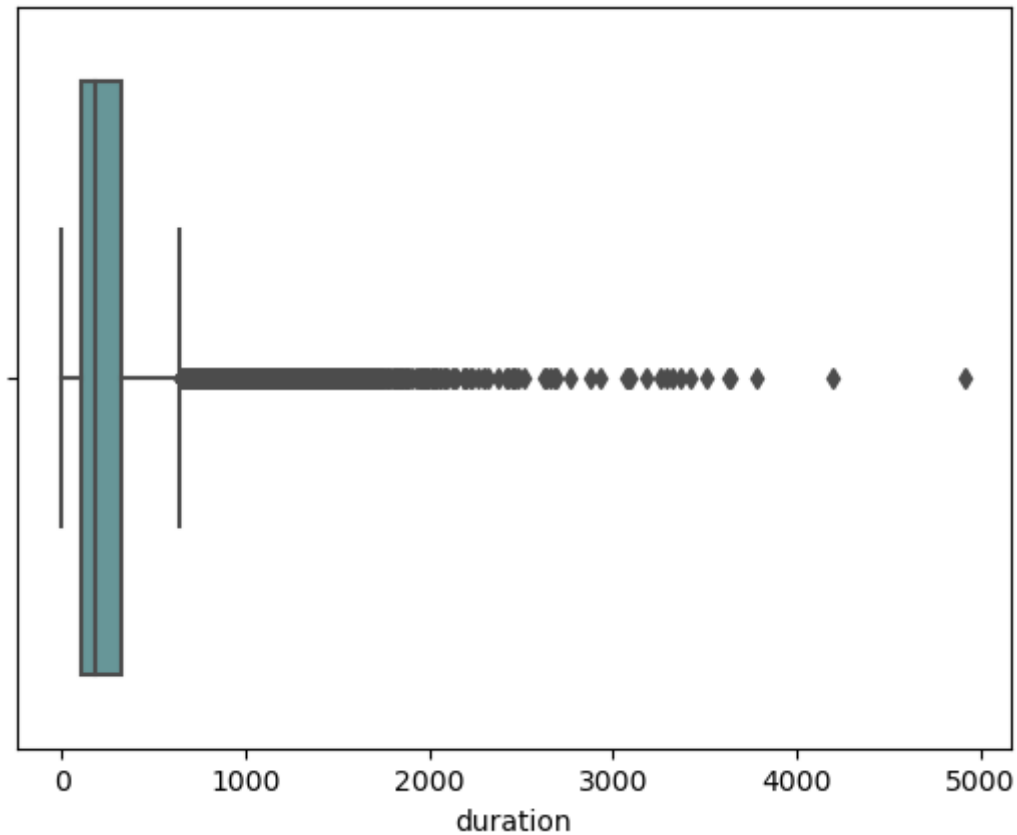
```
In [ ]: plt.hist(df['duration'], color="cadetblue")
plt.xlabel('duration')
plt.ylabel('Frequency')
plt.title('duration histogram')
plt.axvline(x=mean_duration,color='red', ls='--', label='mean')
plt.axvline(x=median_duration,color='yellow',ls='--',label='median')
plt.axvline(x=mode_duration,color='green',ls='--',label='mode')
plt.legend(bbox_to_anchor = (1.0, 1), loc = 'upper left')
```

```
Out[ ]: <matplotlib.legend.Legend at 0x2b38273bc10>
```



```
In [ ]: sns.boxplot(x=df['duration'], color="cadetblue")
```

```
Out[ ]: <AxesSubplot: xlabel='duration'>
```

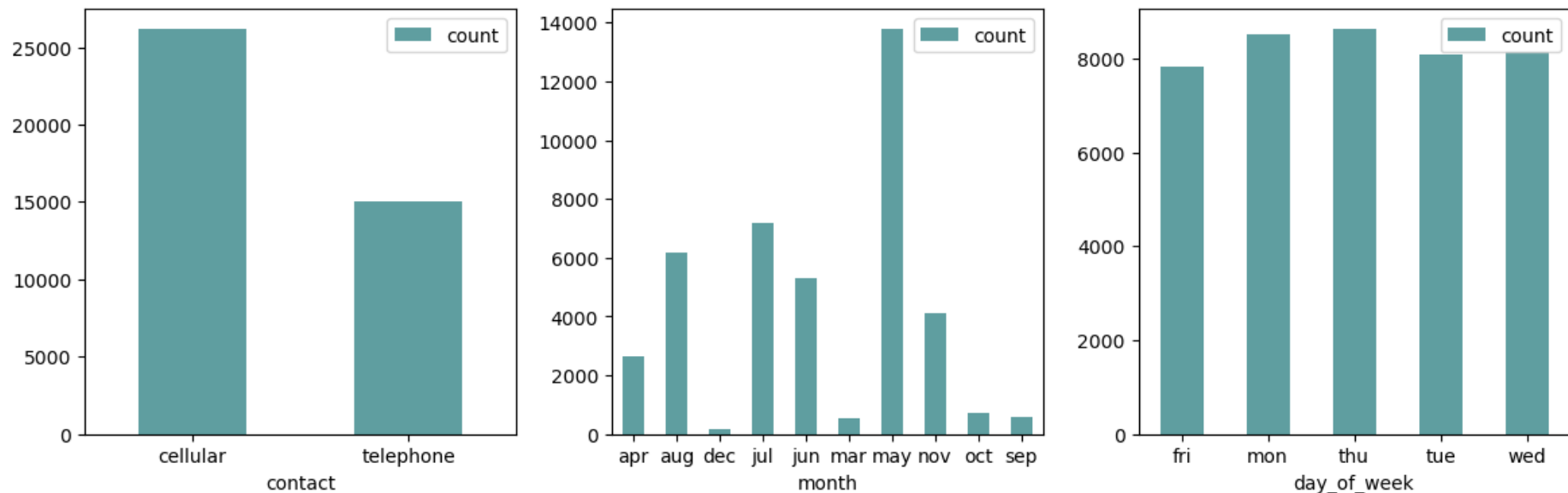


Categorical variables

```
In [ ]: secondsetcolumns=['contact', 'month', 'day_of_week']
```

```
In [ ]: fig, axes = plt.subplots(nrows=1,ncols=3, figsize=(12,4))
fig.tight_layout(pad=2.0)
for i, column in enumerate (secondsetcolumns):

    df_helper= df.groupby(column)[column].count().rename('count').reset_index()
    df_helper.plot.bar(x=column,ax=axes[i], color="cadetblue")
    axes[i].tick_params(labelrotation=360)
```

Insights

- La variable numérica "duration" tiene un sesgo muy pronunciado hacia la derecha. Para fines del análisis de Machine Learning se tendría que usar logaritmo para corregir ese sesgo.
- Por otro lado el histograma y el boxplot nos permiten ver que la mayor frecuencia esta concentrada en los primeros 5 minutos de la llamada con una dispersión mayor hacia la derecha.
- El 50% de las llamadas no dura más de 3 minutos.
- Con respecto a las variables de categoría se podría decir que:
 - Hay una preferencia por hacer las llamadas al celular (mas o menos del 60%) que al telefono.
 - La tercera parte de las llamadas de la campaña actual se hizo en el mes de mayo.
 - En febrero y marzo no hubo ningún contacto con los clientes.
 - No hay una preferencia por el día de la semana en el cual se hizo la llamada de contacto.

Con respecto a la variable "duration" es importante tener en cuenta la siguiente informacion:

* 11 - duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y="no"). Yet, the duration is not known before a call is

performed. Also, after the end of the call `y` is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

Other attributes

- Esta parte del dataset contiene 4 variables: Tres numéricas ('campaign', 'pdays', 'previous') y 1 categorical (no definidas) ('poutcome').
- Se hace primero el análisis de las variables numéricas y despues el de las categoricals

Numerical variables

```
In [ ]: thirdsetcolumns= ['campaign', 'pdays', 'previous']
```

```
In [ ]: df[thirdsetcolumns].describe().T
```

```
Out[ ]:
```

	count	mean	std	min	25%	50%	75%	max
campaign	41188.00	2.57	2.77	1.00	1.00	2.00	3.00	56.00
pdays	41188.00	962.48	186.91	0.00	999.00	999.00	999.00	999.00
previous	41188.00	0.17	0.49	0.00	0.00	0.00	0.00	7.00

```
In [ ]: df.groupby('campaign')['campaign'].count().sort_values(ascending=False)
```

```
Out[ ]: campaign
1      17642
2      10570
3       5341
4       2651
5       1599
6        979
7        629
8        400
9        283
10       225
11       177
12       125
13        92
14        69
17        58
15        51
16        51
18        33
20        30
19        26
21        24
22        17
23        16
24        15
27        11
29        10
25         8
26         8
28         8
30         7
31         7
35         5
33         4
32         4
34         3
40         2
42         2
43         2
37         1
39         1
41         1
56         1
Name: campaign, dtype: int64
```

```
In [ ]: df.groupby('pdays')['pdays'].count().sort_values(ascending=False)
```

```
Out[ ]: pdays
999      39673
3         439
6         412
4         118
9          64
2          61
7          60
12         58
10         52
5          46
13         36
11         28
1          26
15         24
14         20
8          18
0          15
16         11
17          8
18          7
19          3
22          3
21          2
20          1
25          1
26          1
27          1
Name: pdays, dtype: int64
```

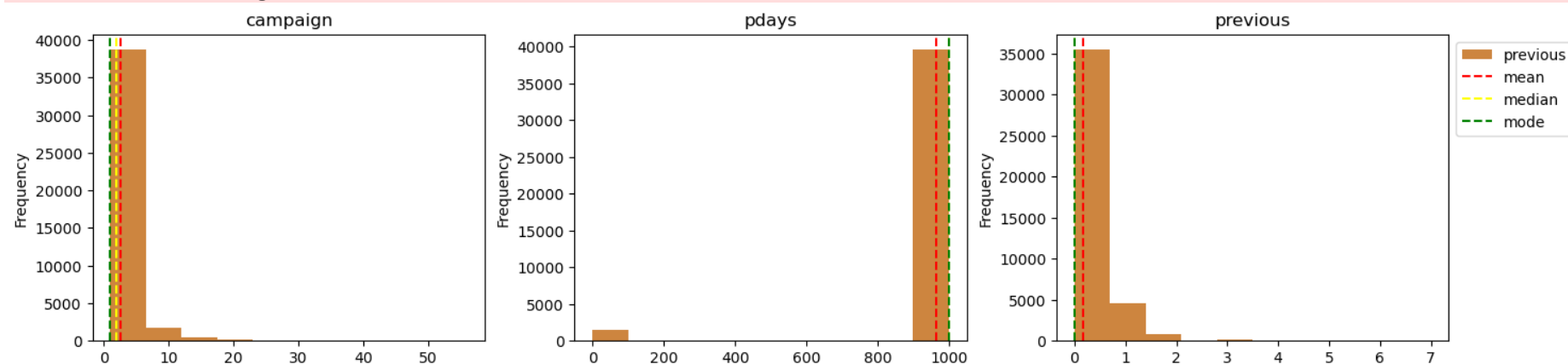
```
In [ ]: df.groupby('previous')['previous'].count().sort_values(ascending=False)
```

```
Out[ ]: previous
0      35563
1       4561
2        754
3        216
4         70
5         18
6          5
7          1
Name: previous, dtype: int64
```

```
In [ ]: fig, axes = plt.subplots(nrows=1,ncols=3, figsize=(14,4))
fig.tight_layout(pad=3.0)
for i, column in enumerate (thirdsetcolumns):
    df[column].plot(kind='hist',ax=axes[i],color='peru')
    axes[i].axvline(x=df[column].mean(),color='red', ls='--', label='mean')
    axes[i].axvline(x=df[column].median(),color='yellow',ls='--',label='median')
    axes[i].axvline(x=df[column].mode()[0],color='green',ls='--',label='mode')
    axes[i].title.set_text(thirdsetcolumns[i])
    plt.legend(bbox_to_anchor = (1.0, 1), loc = 'upper left')
```

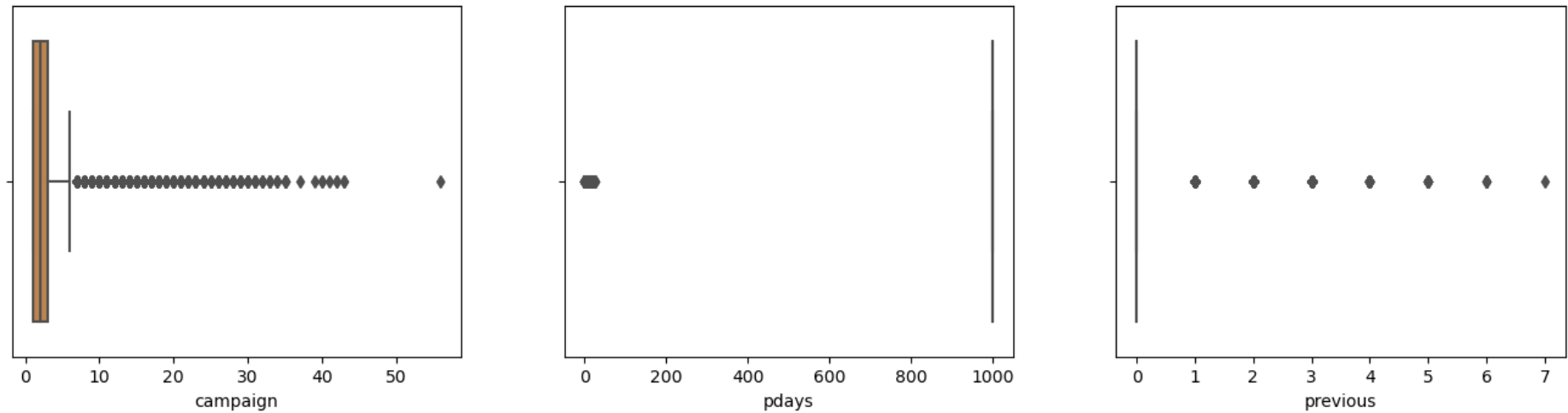
No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.

No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.



```
In [ ]: fig, axes = plt.subplots(nrows=1,ncols=3, figsize=(14,4))
fig.tight_layout(pad=3.0)
```

```
for i, column in enumerate(thirdsetcolumns):
    sns.boxplot(x=df[column], color="peru", ax=axes[i])
```



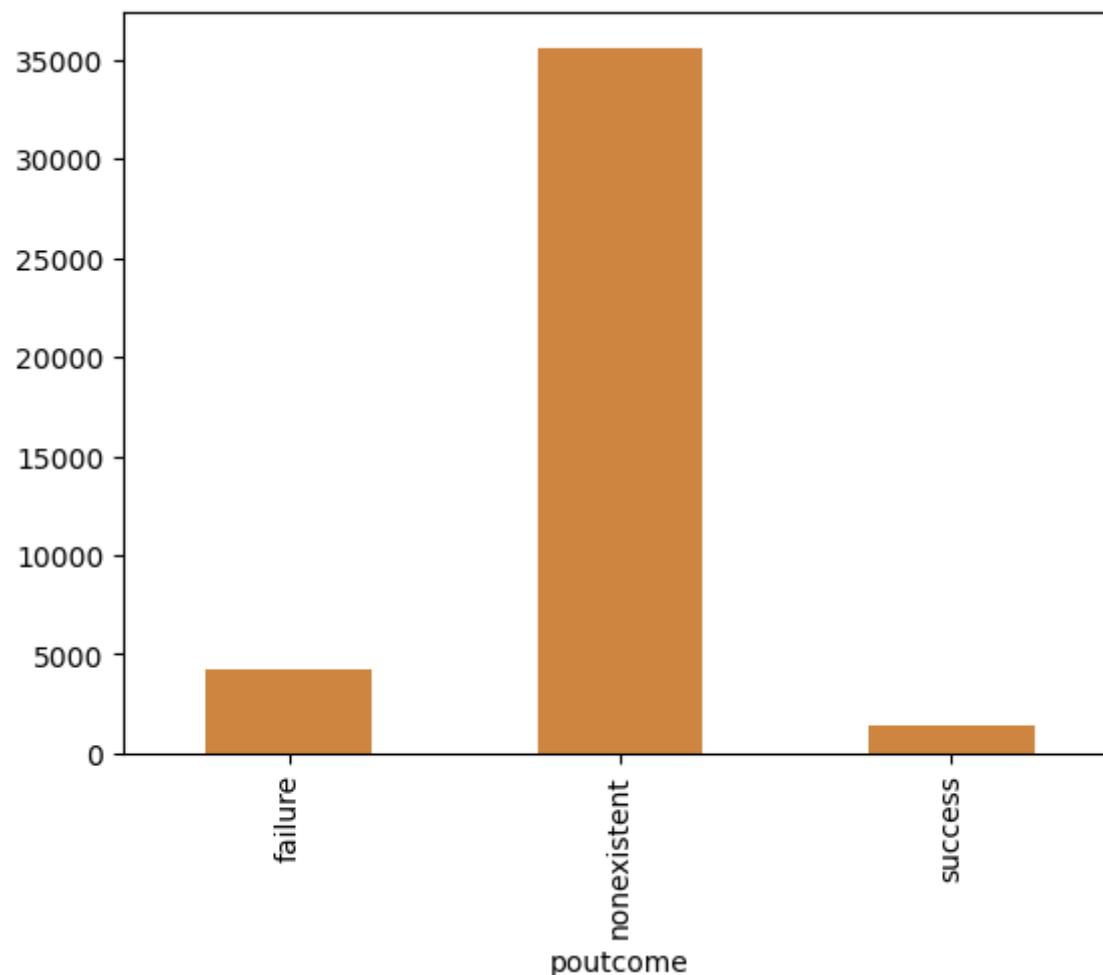
Categorical variables

```
In [ ]: df.groupby('poutcome')['poutcome'].count()
```

```
Out[ ]: poutcome
failure      4252
nonexistent  35563
success      1373
Name: poutcome, dtype: int64
```

```
In [ ]: df.groupby('poutcome')['poutcome'].count().plot.bar(color='peru')
```

```
Out[ ]: <AxesSubplot: xlabel='poutcome'>
```



Insights

- Las variables numericas y de categoría de esta sección del dataset no proporcionan información relevante.
 - Entre las variables numericas, "campaign" es la única que arroja información para ser considerada.
 - El 75% de las personas fue contactada en la campaña actual al menos 3 veces. Pero despues se puede observar un sesgo largo hacia la derecha. Por lo cual, si se quiere utilizar esta variable para el modelo de machine learning, se le tendría que realizar una transformación logaritmica.

- La variable "pdays" no es muy útil ya que entre 27 posibles opciones más del 95% esta concentrado en una sola opción, la cual no es ni siquiera relevante: "999" que quiere decir que el cliente no fue previamente contactado en una campaña anterior.
- La variable "previous" tiene un comportamiento muy similar a la variable "pdays", ya que más del 85% esta concentrado en una sola opción: "0" que quiere decir que el cliente no fue previamente contactado durante una campaña anterior.
- La variable de categoria "poutcome" tiene el mismo comportamiento de la variable "previous". Como el 85% de los clientes del dataset actual no fue contactado en la anterior campaña, ese mismo 85% no tiene una respuesta para esta variable.

- social and economic context attributes

- Esta parte del dataset contiene 5 variables todas numéricas ('emp.var.rate', 'cons.price.idx', 'cons.conf.idx', 'euribor3m', 'nr.employed')

Numerical variables

```
In [ ]: fourthsetcolumns= ['emp.var.rate', 'cons.price.idx', 'cons.conf.idx', 'euribor3m', 'nr.employed']
```

```
In [ ]: df[fourthsetcolumns].describe().T
```

```
Out[ ]:
```

	count	mean	std	min	25%	50%	75%	max
emp.var.rate	41188.00	0.08	1.57	-3.40	-1.80	1.10	1.40	1.40
cons.price.idx	41188.00	93.58	0.58	92.20	93.08	93.75	93.99	94.77
cons.conf.idx	41188.00	-40.50	4.63	-50.80	-42.70	-41.80	-36.40	-26.90
euribor3m	41188.00	3.62	1.73	0.63	1.34	4.86	4.96	5.04
nr.employed	41188.00	5167.04	72.25	4963.60	5099.10	5191.00	5228.10	5228.10

```
In [ ]: df.groupby('emp.var.rate')['emp.var.rate'].count().sort_values(ascending=False)
```



```
Out[ ]: emp.var.rate
1.40      16234
-1.80      9184
1.10      7763
-0.10      3683
-2.90      1663
-3.40      1071
-1.70       773
-1.10       635
-3.00       172
-0.20        10
Name: emp.var.rate, dtype: int64
```

```
In [ ]: df.groupby('cons.price.idx')['cons.price.idx'].count().sort_values(ascending=False)
```

```
Out[ ]: cons.price.idx
93.99      7763
93.92      6685
92.89      5794
93.44      5175
94.47      4374
93.20      3616
93.08      2458
92.20       770
92.96       715
92.43       447
92.65       357
94.22       311
94.20       303
92.84       282
92.38       267
93.37       264
94.03       233
94.06       229
93.88       212
94.60       204
92.47       178
93.75       174
92.71       172
94.77       128
93.80        67
92.76        10
Name: cons.price.idx, dtype: int64
```

```
In [ ]: df.groupby('cons.conf.idx')['cons.conf.idx'].count().sort_values(ascending=False)
```

```
Out[ ]: cons.conf.idx
-36.40    7763
-42.70    6685
-46.20    5794
-36.10    5175
-41.80    4374
-42.00    3616
-47.10    2458
-31.40     770
-40.80     715
-26.90     447
-30.10     357
-40.30     311
-37.50     303
-50.00     282
-29.80     267
-34.80     264
-38.30     233
-39.80     229
-40.00     212
-49.50     204
-33.60     178
-34.60     174
-33.00     172
-50.80     128
-40.40      67
-45.90      10
Name: cons.conf.idx, dtype: int64
```

```
In [ ]: df.groupby('euribor3m')['euribor3m'].count().sort_values(ascending=False)
```

```
Out[ ]: euribor3m
4.86    2868
4.96    2613
4.96    2487
4.96    1902
4.86    1210
...
1.05      1
1.04      1
3.49      1
3.43      1
3.85      1
Name: euribor3m, Length: 316, dtype: int64
```

```
In [ ]: df.groupby('nr.employed')['nr.employed'].count().sort_values(ascending=False)
```

```
Out[ ]: nr.employed
5228.10    16234
5099.10     8534
5191.00     7763
5195.80     3683
5076.20     1663
5017.50     1071
4991.60      773
5008.70      650
4963.60      635
5023.50      172
5176.30       10
Name: nr.employed, dtype: int64
```

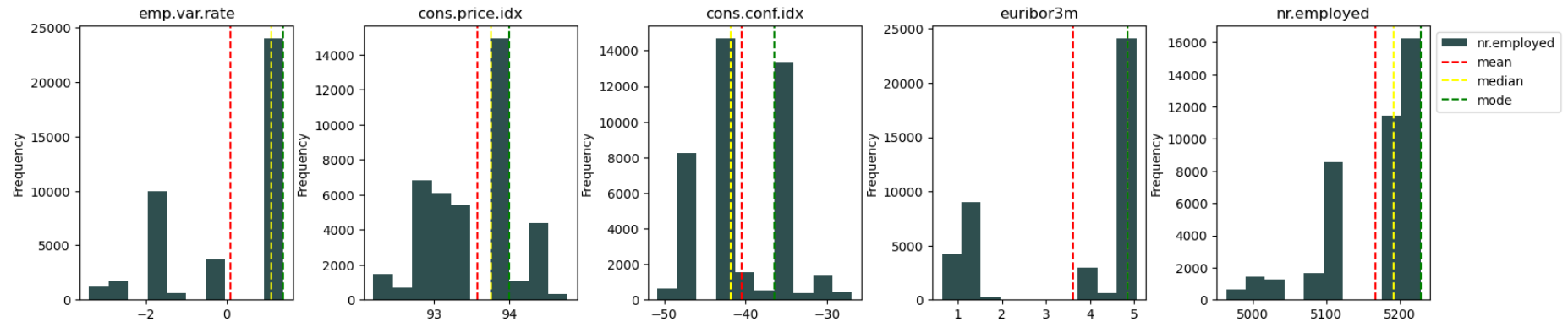
```
In [ ]: fig, axes = plt.subplots(nrows=1,ncols=5, figsize=(16,4))
fig.tight_layout(pad=2.5)
for i, column in enumerate (fourthsetcolumns):
    df[column].plot(kind='hist',ax=axes[i],color='darkslategrey')
    axes[i].axvline(x=df[column].mean(),color='red', ls='--', label='mean')
    axes[i].axvline(x=df[column].median(),color='yellow',ls='--',label='median')
    axes[i].axvline(x=df[column].mode()[0],color='green',ls='--',label='mode')
    axes[i].title.set_text(fourthsetcolumns[i])
plt.legend(bbox_to_anchor = (1.0, 1), loc = 'upper left')
```

No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.

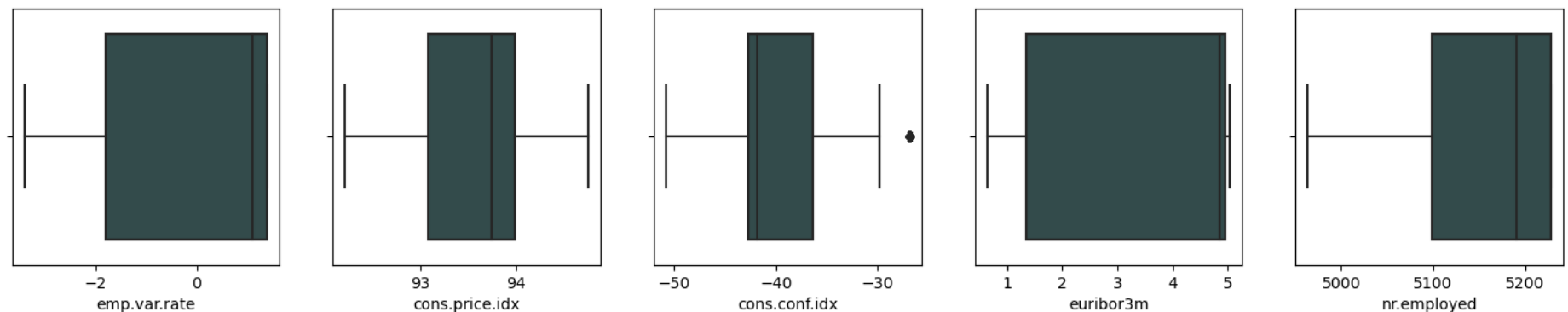
No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.

No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.

No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.



```
In [ ]: fig, axes = plt.subplots(nrows=1,ncols=5, figsize=(18,3))
#fig.tight_layout(pad=1.0)
for i, column in enumerate (fourthsetcolumns):
    sns.boxplot(x=df[column], color="darkslategrey", ax=axes[i])
```



Field Engineering

- Habiendo ya hecho un primer análisis univariado al dataset estas son las modificaciones que le haría:
 - Eliminar todos los datos "unkowns" de las variables 'job', 'marital', 'education', 'default', 'housing', 'loan'.
 - Cambiar el formato de las variables 'job', 'marital', 'education', 'contact', 'month', 'day_of_week', 'poutcome' de object a categorical.
 - Cambiar el formato de las variables housing, loan, y, de object a binary (int64).

Seguramente después de hacer la correlación tendré que considerar si realizar más cambios o no.

Eliminar todos los datos "unkowns" de las variables 'job', 'marital', 'education', 'default', 'housing', 'loan'.

```
In [ ]: df.loc[(df['job']=='unknown') | (df['marital']=='unknown') | (df['education']=='unknown') | (df['housing']=='unknown') | (df['loan']  
#(df['default']=='unknown')]
```

Out[]:

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	...	campaign	pdays	previous	poutco
7	41	blue-collar	married	unknown	unknown	no	no	telephone	may	mon	...	1	999	0	nonexist
10	41	blue-collar	married	unknown	unknown	no	no	telephone	may	mon	...	1	999	0	nonexist
26	59	technician	married	unknown	no	yes	no	telephone	may	mon	...	1	999	0	nonexist
29	55	unknown	married	university.degree	unknown	unknown	unknown	telephone	may	mon	...	1	999	0	nonexist
30	46	admin.	married	unknown	no	no	no	telephone	may	mon	...	1	999	0	nonexist
...
41118	34	technician	married	unknown	no	yes	no	cellular	nov	tue	...	2	999	2	fail
41120	60	admin.	married	unknown	no	no	no	cellular	nov	tue	...	2	999	0	nonexist
41122	34	technician	married	unknown	no	no	no	cellular	nov	tue	...	3	999	0	nonexist
41135	54	technician	married	unknown	no	yes	no	cellular	nov	thu	...	1	999	1	fail
41175	34	student	single	unknown	no	yes	no	cellular	nov	thu	...	1	999	2	fail

2943 rows × 21 columns



In []: `default_unknown= df.loc[df['default']=='unknown']['default'].count()
default_unknown`

Out[]: 8597

In []: `total_unknown = df.loc[(df['job']=='unknown') | (df['marital']=='unknown') | (df['education']=='unknown') | (df['housing']=='unknown')]
total_unknown`

Out[]: 2943

In []: `# Cuantos datos totales tenemos, y cuantos missing
total_rows = df.shape[0]
Calculo del porcentaje
percent_missing = (total_unknown/total_rows)*100`

```
print(f' % de filas a ser eliminadas: {percent_missing:.2f} % sin tener en cuenta los valores nulos de la variable default')
print(f'ya que solo los valores nulos de esa variable equivalen al {(default_unknown/total_rows)*100:.2f}% ')
```

% de filas a ser eliminadas: 7.15 % sin tener en cuenta los valores nulos de la variable default
ya que solo los valores nulos de esa variable equivalen al 20.87%

```
In [ ]: df1 = df.loc[(df['job']!='unknown') & (df['marital']!='unknown')& (df['education']!='unknown')& (df['housing']!='unknown')& (df[
df1
# Ahora usare df1 para realizar las siguientes transformaciones.
# Recordar que no se eliminaron los valores nulos de la variable "default"
# ya que en termino de columnas equivalian al 21% del total de las columnas.
```

```
Out [ ]:
```

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	...	campaign	pdays	previous	poutcom
0	56	housemaid	married	basic.4y	no	no	no	telephone	may	mon	...	1	999	0	nonexister
1	57	services	married	high.school	unknown	no	no	telephone	may	mon	...	1	999	0	nonexister
2	37	services	married	high.school	no	yes	no	telephone	may	mon	...	1	999	0	nonexister
3	40	admin.	married	basic.6y	no	no	no	telephone	may	mon	...	1	999	0	nonexister
4	56	services	married	high.school	no	no	yes	telephone	may	mon	...	1	999	0	nonexister
...
41183	73	retired	married	professional.course	no	yes	no	cellular	nov	fri	...	1	999	0	nonexister
41184	46	blue-collar	married	professional.course	no	no	no	cellular	nov	fri	...	1	999	0	nonexister
41185	56	retired	married	university.degree	no	yes	no	cellular	nov	fri	...	2	999	0	nonexister
41186	44	technician	married	professional.course	no	no	no	cellular	nov	fri	...	1	999	0	nonexister
41187	74	retired	married	professional.course	no	yes	no	cellular	nov	fri	...	3	999	1	failur

38245 rows × 21 columns

```
In [ ]: total_unknown = df1.loc[(df1['job']=='unknown') | (df1['marital']=='unknown')| (df1['education']=='unknown')| (df1['housing']=='unknown')]
total_unknown
```

```
Out [ ]: 0
```

Cambiar el formato de las variables 'job', 'marital', 'education', 'contact', 'month', 'day_of_week', 'poutcome' de object a categorical.

```
In [ ]: df1['job'] = df1['job'].astype('category')
df1['marital'] = df1['marital'].astype('category')
df1['education'] = df1['education'].astype('category')
df1['contact'] = df1['contact'].astype('category')
df1['month'] = df1['month'].astype('category')
df1['day_of_week'] = df1['day_of_week'].astype('category')
df1['poutcome'] = df1['poutcome'].astype('category')
```



```
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:1: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['job']= df1['job'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:2: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['marital']= df1['marital'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:3: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['education']= df1['education'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:4: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['contact']= df1['contact'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:5: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['month']= df1['month'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:6: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
    df1['day_of_week']= df1['day_of_week'].astype('category')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:7: SettingWithCopyWarning:
```

A value is trying to be set on a copy of a slice from a DataFrame.

Try using `.loc[row_indexer,col_indexer] = value` instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
df1['poutcome'] = df1['poutcome'].astype('category')
```

C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\33159217.py:7: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame.

Try using `.loc[row_indexer,col_indexer] = value` instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
df1['poutcome'] = df1['poutcome'].astype('category')
```

```
In [ ]: df1.dtypes
```

```
Out[ ]: age                int64
job                category
marital            category
education          category
default            object
housing            object
loan               object
contact            category
month              category
day_of_week        category
duration           int64
campaign           int64
pdays             int64
previous           int64
poutcome           category
emp.var.rate       float64
cons.price.idx     float64
cons.conf.idx      float64
euribor3m          float64
nr.employed        float64
y                  object
dtype: object
```

Cambiar el formato de las variables housing, loan, y, de object a binary (int64).

```
In [ ]: df1.sample(5)
```

Out[]:

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	...	campaign	pdays	previous	poutcome	emp.va
10878	56	retired	married	high.school	unknown	yes	no	telephone	jun	wed	...	1	999	0	nonexistent	
12059	58	services	married	high.school	no	no	no	telephone	jun	fri	...	1	999	0	nonexistent	
31100	27	services	married	high.school	no	yes	no	cellular	may	wed	...	1	999	1	failure	
28517	45	blue-collar	married	basic.9y	unknown	yes	no	cellular	apr	tue	...	4	999	0	nonexistent	
22002	53	admin.	married	high.school	no	no	no	cellular	aug	wed	...	1	999	0	nonexistent	

5 rows × 21 columns

```
In [ ]: df1.loc[df1["housing"] == "no", "housing"] = 0
df1.loc[df1["housing"] == "yes", "housing"] = 1
df1.loc[df1["loan"] == "no", "loan"] = 0
df1.loc[df1["loan"] == "yes", "loan"] = 1
df1.loc[df1["y"] == "no", "y"] = 0
df1.loc[df1["y"] == "yes", "y"] = 1
```

```
In [ ]: df1['housing'] = df1['housing'].astype('int64')
df1['loan'] = df1['loan'].astype('int64')
df1['y'] = df1['y'].astype('int64')
```

```
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\1935625931.py:1: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
    df1['housing']= df1['housing'].astype('int64')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\1935625931.py:2: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
    df1['loan']= df1['loan'].astype('int64')
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\1935625931.py:3: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
    df1['y']= df1['y'].astype('int64')
```

```
In [ ]: df1.dtypes
```

```
Out[ ]: age          int64
        job          category
        marital      category
        education     category
        default       object
        housing       int64
        loan          int64
        contact       category
        month         category
        day_of_week   category
        duration      int64
        campaign      int64
        pdays         int64
        previous      int64
        poutcome      category
        emp.var.rate  float64
        cons.price.idx float64
        cons.conf.idx float64
        euribor3m     float64
        nr.employed   float64
        y             int64
dtype: object
```

Insights

- La única variable que no fue cambiada fue default ya que tiene muchos valores nulos.
- Ahora se procede a realizar la correlación

Correlación y heat map

```
In [ ]: df1.corr('pearson').style.background_gradient(cmap='Greens')
```

```
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\2244973319.py:1: FutureWarning: The default value of numeric_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_only to silence this warning.
  df1.corr('pearson').style.background_gradient(cmap='Greens')
```

Out []:

	age	housing	loan	duration	campaign	pdays	previous	emp.var.rate	cons.price.idx	cons.conf.idx	euribor3m	nr.employed
age	1.000000	0.000291	-0.006390	0.002405	0.005519	-0.038476	0.028479	-0.003563	-0.001236	0.127644	0.007695	-0.02
housing	0.000291	1.000000	0.045077	-0.009104	-0.010817	-0.009370	0.020837	-0.060675	-0.080849	-0.034437	-0.059595	-0.04
loan	-0.006390	0.045077	1.000000	0.000280	0.003914	0.001874	-0.003268	0.002336	-0.003146	-0.012992	0.000317	0.00
duration	0.002405	-0.009104	0.000280	1.000000	-0.071110	-0.044278	0.016304	-0.025003	0.007530	-0.008656	-0.029029	-0.04
campaign	0.005519	-0.010817	0.003914	-0.071110	1.000000	0.051536	-0.078478	0.150752	0.128665	-0.010713	0.134783	0.14
pdays	-0.038476	-0.009370	0.001874	-0.044278	0.051536	1.000000	-0.581303	0.268705	0.080828	-0.090587	0.291953	0.36
previous	0.028479	0.020837	-0.003268	0.016304	-0.078478	-0.581303	1.000000	-0.419647	-0.208783	-0.056856	-0.450672	-0.49
emp.var.rate	-0.003563	-0.060675	0.002336	-0.025003	0.150752	0.268705	-0.419647	1.000000	0.775418	0.211865	0.972422	0.90
cons.price.idx	-0.001236	-0.080849	-0.003146	0.007530	0.128665	0.080828	-0.208783	0.775418	1.000000	0.070521	0.689600	0.52
cons.conf.idx	0.127644	-0.034437	-0.012992	-0.008656	-0.010713	-0.090587	-0.056856	0.211865	0.070521	1.000000	0.292641	0.11
euribor3m	0.007695	-0.059595	0.000317	-0.029029	0.134783	0.291953	-0.450672	0.972422	0.689600	0.292641	1.000000	0.94
nr.employed	-0.021054	-0.046513	0.004088	-0.040722	0.143150	0.366783	-0.494617	0.907920	0.524272	0.115583	0.945336	1.00

In []:

```
plt.figure(figsize=(12,12))
mask=np.triu(np.ones_like(df1.corr(),dtype=bool))
heatmap=sns.heatmap(df1.corr(),mask=mask, vmin=-1,annot=True,cmap='BrBG')
heatmap.set_title('Mapa de Calor de Triangulo de Correlacion', fontdict={'fontsize':18},pad=16)
```

C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\3742943591.py:2: FutureWarning: The default value of numeric_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_only to silence this warning.

```
mask=np.triu(np.ones_like(df1.corr(),dtype=bool))
```

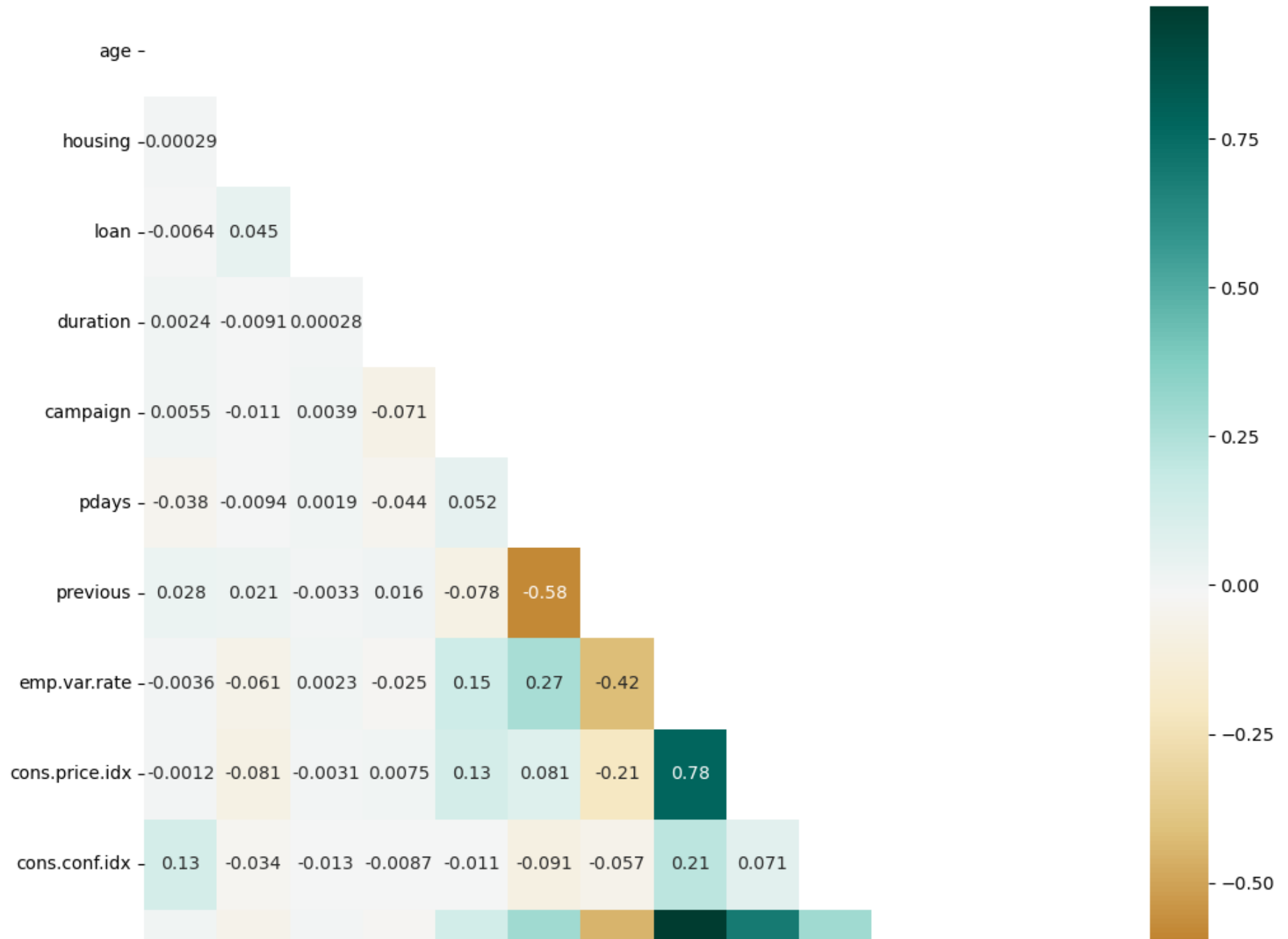
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\3742943591.py:3: FutureWarning: The default value of numeric_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_only to silence this warning.

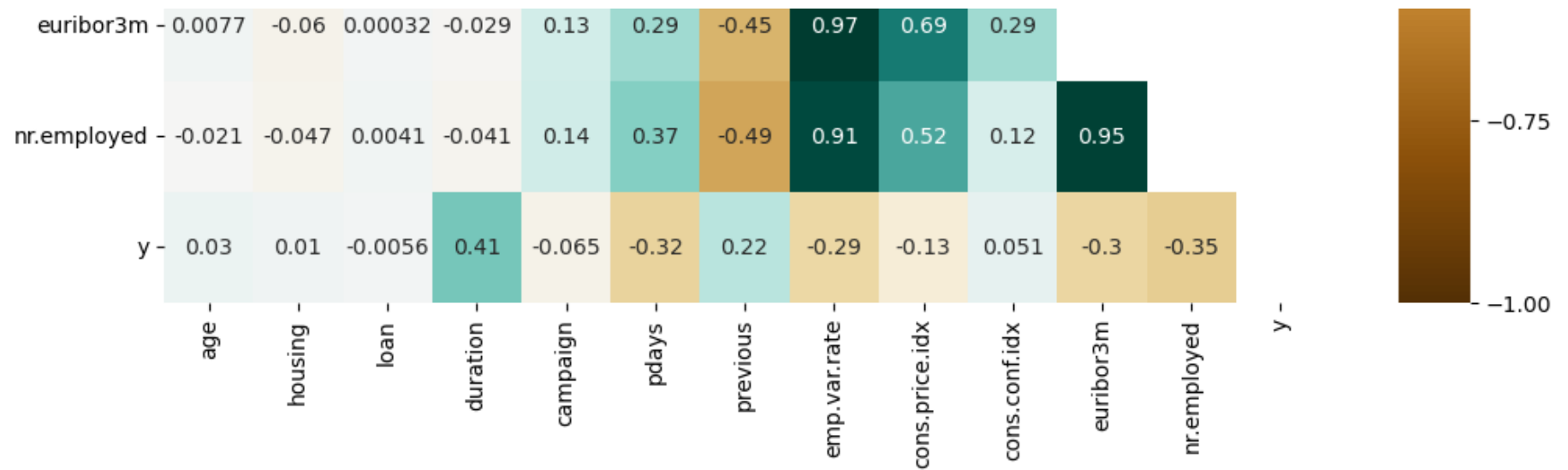
```
heatmap=sns.heatmap(df1.corr(),mask=mask, vmin=-1,annot=True,cmap='BrBG')
```

Out []:

```
Text(0.5, 1.0, 'Mapa de Calor de Triangulo de Correlacion')
```

Mapa de Calor de Triangulo de Correlacion





```
In [ ]: # Dado que existe multicolinealidad entre algunas variables independientes,
# las elimino para ver como se comporta el modelo sin ellas.
```

```
In [ ]: df2=df1.drop(['emp.var.rate','euribor3m'],axis=1)
df2.sample(5)
```

```
Out [ ]:
```

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	duration	campaign	pdays	previous	p
8324	49	management	divorced	university.degree	unknown	1	0	telephone	jun	tue	165	3	999	0	nc
26125	31	entrepreneur	married	university.degree	no	0	0	telephone	nov	wed	723	2	999	0	nc
17279	54	admin.	married	university.degree	unknown	0	0	cellular	jul	fri	67	3	999	0	nc
8503	58	admin.	single	university.degree	no	0	1	telephone	jun	wed	111	3	999	0	nc
31716	47	management	married	university.degree	unknown	1	0	cellular	may	thu	72	1	999	0	nc

```
In [ ]: plt.figure(figsize=(12,12))
mask=np.triu(np.ones_like(df2.corr(),dtype=bool))
heatmap=sns.heatmap(df2.corr(),mask=mask, vmin=-1,annot=True,cmap='BrBG')
heatmap.set_title('Mapa de Calor de Triangulo de Correlacion', fontdict={'fontsize':18},pad=16)
```



```
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\3122278506.py:2: FutureWarning: The default value of numeric_only in DataFrame.  
corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_onl  
y to silence this warning.
```

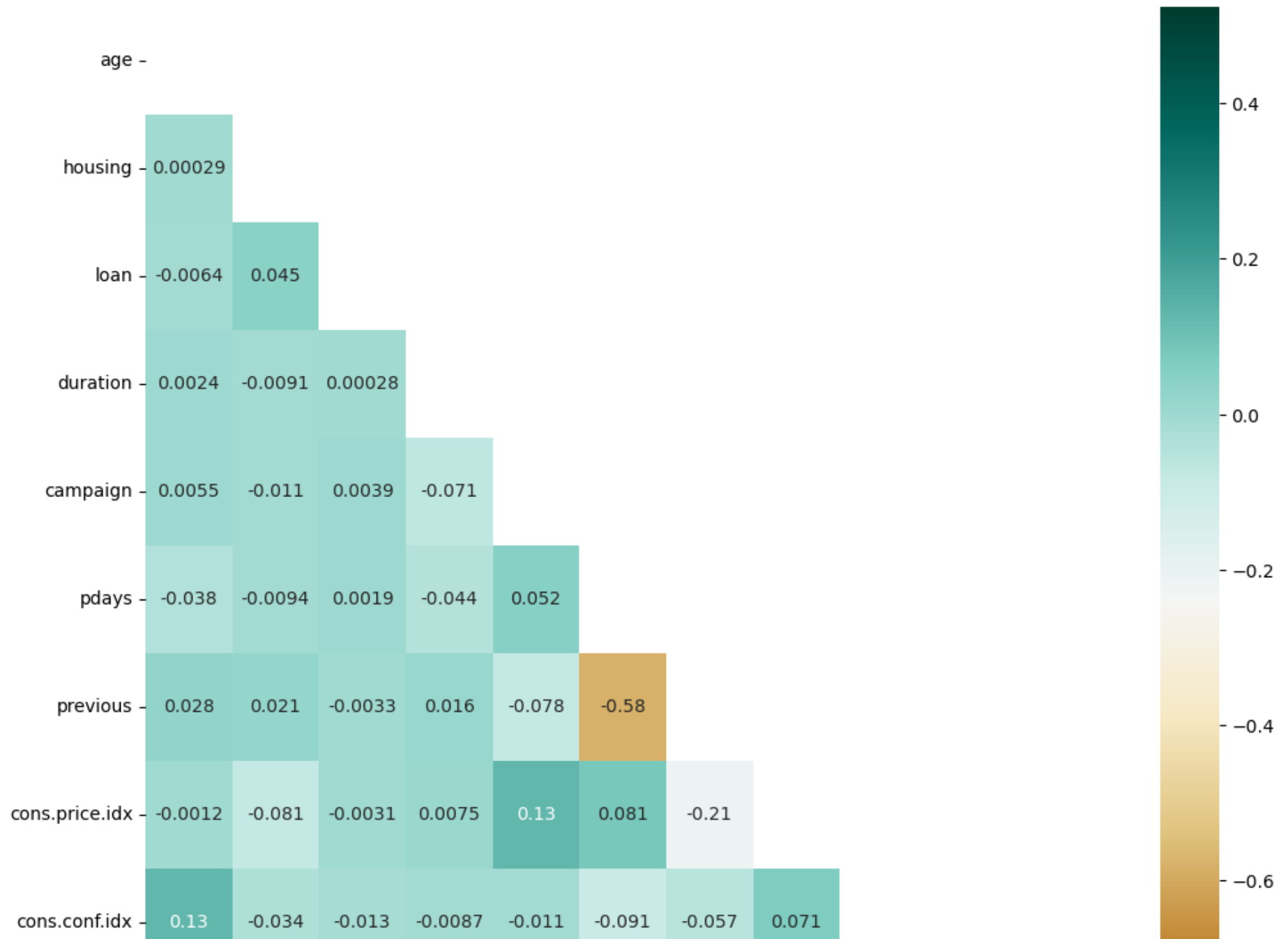
```
    mask=np.triu(np.ones_like(df2.corr(),dtype=bool))
```

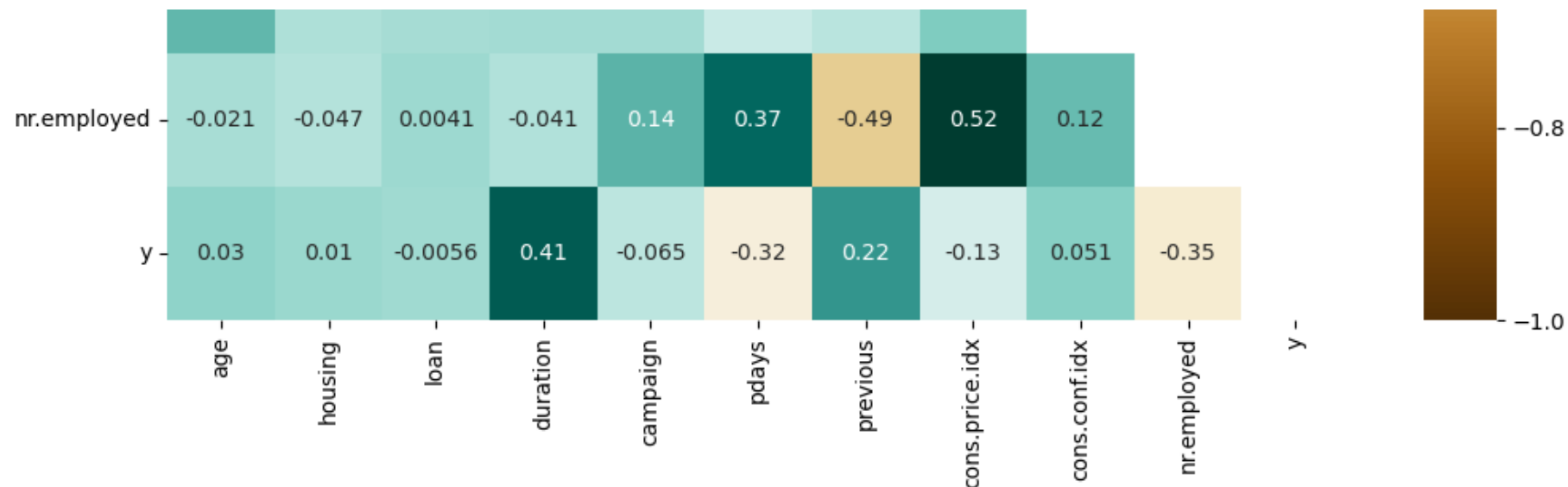
```
C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\3122278506.py:3: FutureWarning: The default value of numeric_only in DataFrame.  
corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_onl  
y to silence this warning.
```

```
    heatmap=sns.heatmap(df2.corr(),mask=mask, vmin=-1,annot=True,cmap='BrBG')
```

```
Out[ ]: Text(0.5, 1.0, 'Mapa de Calor de Triangulo de Correlacion')
```

Mapa de Calor de Triangulo de Correlacion



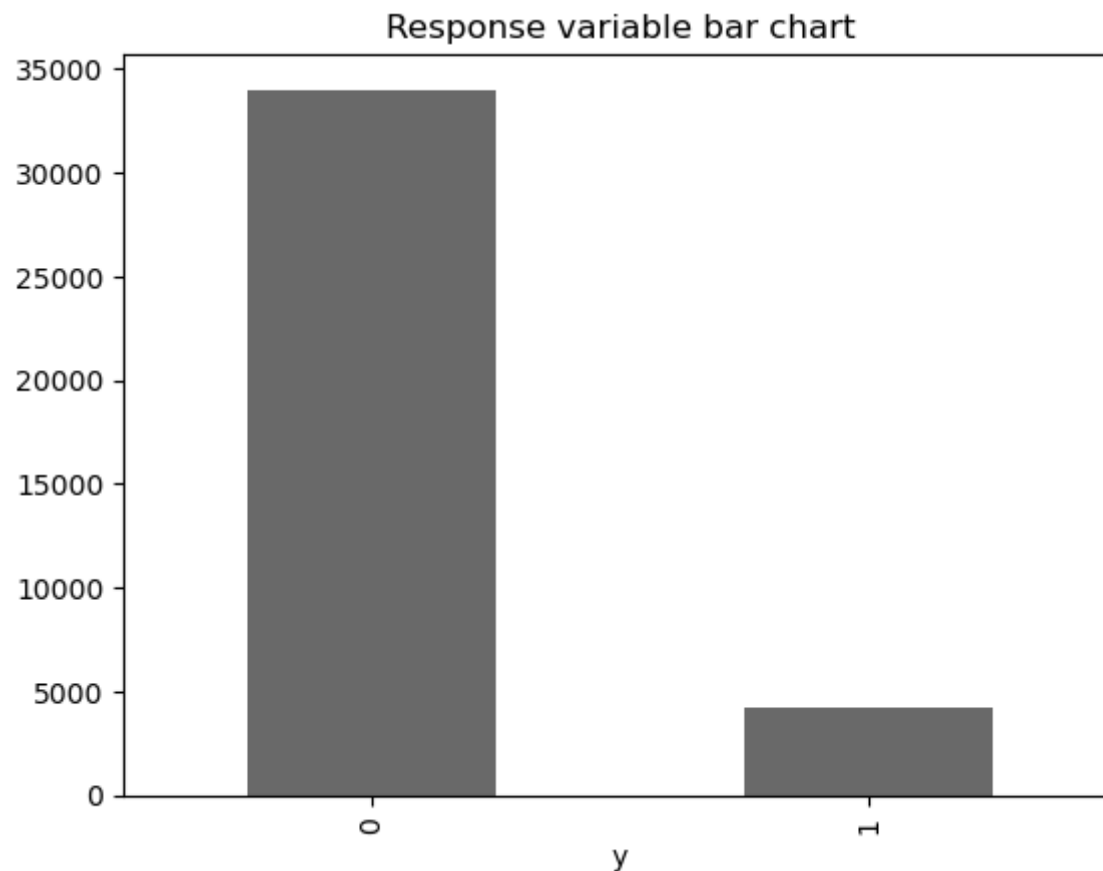


```
In [ ]: # Ya no tengo la multicolinealidad entre las variables independientes.
        # El dataframe final es df2
```

Analisis univariado y bivariado basado en la predicción (y/n)

```
In [ ]: df2.groupby('y')['y'].count().plot.bar(color='dimgrey',title='Response variable bar chart')
```

```
Out[ ]: <AxesSubplot: title={'center': 'Response variable bar chart'}, xlabel='y'>
```



```
In [ ]: neg_answer=sum(df2.y == 0)
pos_answer=sum(df2.y == 1)
total_answer= neg_answer + pos_answer
print(f'El porcentaje de personas que aceptaron la campana es de {(pos_answer/total_answer)*100:.2f}%')
```

El porcentaje de personas que aceptaron la campana es de 11.13%

```
In [ ]: df2.groupby(['y']).median().T
```

C:\Users\oscah\AppData\Local\Temp\ipykernel_8532\1785912231.py:1: FutureWarning: The default value of numeric_only in DataFrameGroupBy.median is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

```
df2.groupby(['y']).median().T
```

Out[]:

	y	0	1
age	38.00	37.00	
housing	1.00	1.00	
loan	0.00	0.00	
duration	164.00	453.50	
campaign	2.00	2.00	
pdays	999.00	999.00	
previous	0.00	0.00	
cons.price.idx	93.92	93.20	
cons.conf.idx	-41.80	-40.80	
nr.employed	5195.80	5099.10	

In []: *# No se persive una gran diferencia entre las dos columnas de variables de respuesta*

In []: *# Antes de hacer la separacion del Dataframe se elimina la columna duration*
ya que era aconsejado por el propietario del dataset (para usos de prediccion):

*11 - duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y="no"). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

In []: `df2.drop(['duration'],axis=1,inplace=True)`
Final dataframe
`df2.sample(5)`

Out []:

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	campaign	pdays	previous	poutcome	cons.price.idx
16352	27	blue-collar	single	basic.9y	unknown	0	0	cellular	jul	wed	8	999	0	nonexistent	93.9%
23800	50	blue-collar	married	basic.4y	unknown	1	0	cellular	aug	fri	1	999	0	nonexistent	93.4%
17285	52	blue-collar	married	basic.9y	unknown	0	1	cellular	jul	fri	3	999	0	nonexistent	93.9%
33135	28	services	single	high.school	no	1	1	cellular	may	tue	5	999	0	nonexistent	92.8%
15910	31	blue-collar	married	basic.9y	no	1	1	cellular	jul	mon	3	999	0	nonexistent	93.9%

Dividir dataset entre training y test (70:30)

```
In [ ]: # Libreria de Split
from sklearn.model_selection import train_test_split

x = df2.drop('y',axis=1)
y = df2['y']
#Se divide a X y Y en un ratio 70:30

x_train, x_test, y_train, y_test = train_test_split(x,y,test_size=0.3,random_state=1)

In [ ]: x.sample(5)
```

```
Out [ ]:
```

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	campaign	pdays	previous	poutcome	cor
40500	32	admin.	married	university.degree	no	0	0	telephone	aug	fri	1	999	0	nonexistent	
18646	33	admin.	single	professional.course	no	1	0	cellular	jul	thu	2	999	0	nonexistent	
22653	35	technician	single	professional.course	no	0	1	cellular	aug	fri	4	999	0	nonexistent	
26460	53	technician	married	professional.course	no	0	0	cellular	nov	thu	2	999	1	failure	
25492	38	admin.	married	high.school	no	1	0	telephone	nov	wed	1	999	0	nonexistent	

```
In [ ]: y.sample(5)
```

```
Out [ ]:
```

26784	0
29640	0
21237	0
3685	1
29677	0

Name: y, dtype: int64

```
In [ ]: x_train.sample(3)
```

```
Out [ ]:
```

	age	job	marital	education	default	housing	loan	contact	month	day_of_week	campaign	pdays	previous	poutcome
7478	50	technician	married	professional.course	no	1	0	telephone	may	fri	2	999	0	nonexistent
7047	33	blue-collar	married	basic.9y	no	0	0	telephone	may	thu	1	999	0	nonexistent
24476	44	management	married	university.degree	no	1	0	cellular	nov	mon	1	999	0	nonexistent

```
In [ ]: print('{0:0.2f}% data is in training set'.format((len(x_train)/len(df2.index))*100))
print('{0:0.2f}% data is in test set'.format((len(x_test)/len(df2.index))*100))
```

```
70.00% data is in training set
30.00% data is in test set
```

```
In [ ]: # Validacion de la estructura de Los datasets
# En este caso La variable "Response" tiene 15/85 en cuanto a 1/0 y deberia perdurar en el Original, training y testing
# Esa es justamente La idea de hacer el split
print('Original campaign True Values : {0} ({1:0.2f}%)'.format(len(df2.loc[df2['y']==1]),(len(df2.loc[df2['y']==1])/len(df2.index))
```

```

print('Original campaign False Values : {0} ({1:0.2f}%)'.format(len(df2.loc[df2['y']==0]),(len(df2.loc[df2['y']==0])/len(df2.index))))
print('')
print('Original campaign True Values : {0} ({1:0.2f}%)'.format(len(y_train[y_train[:]==1]),(len(y_train[y_train[:]==1])/len(y_train.index))))
print('Original campaign False Values : {0} ({1:0.2f}%)'.format(len(y_train[y_train[:]==0]),(len(y_train[y_train[:]==0])/len(y_train.index))))
print('')
print('Original campaign True Values : {0} ({1:0.2f}%)'.format(len(y_test[y_test[:]==1]),(len(y_test[y_test[:]==1])/len(y_test.index))))
print('Original campaign False Values : {0} ({1:0.2f}%)'.format(len(y_test[y_test[:]==0]),(len(y_test[y_test[:]==0])/len(y_test.index))))

```

Original campaign True Values : 4258 (11.13%)
 Original campaign False Values : 33987 (88.87%)

Original campaign True Values : 2982 (11.14%)
 Original campaign False Values : 23789 (88.86%)

Original campaign True Values : 1276 (11.12%)
 Original campaign False Values : 10198 (88.88%)