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SPIRIT AIRLINES



Adnan Adnan

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OBJECTIVE

Our objective is to conduct a comprehensive analysis of Spirit Airlines’ on-time performance for the year 2023 from January to December within the US flight routes in comparison to the domestic airline industry, and our nearest competitor (Alaska Airlines) is chosen based on the criteria that it has a similar number of flights. We will be conducting a punctuality analysis for Spirit Airlines to identify segments of flights that are constantly encountering delays.

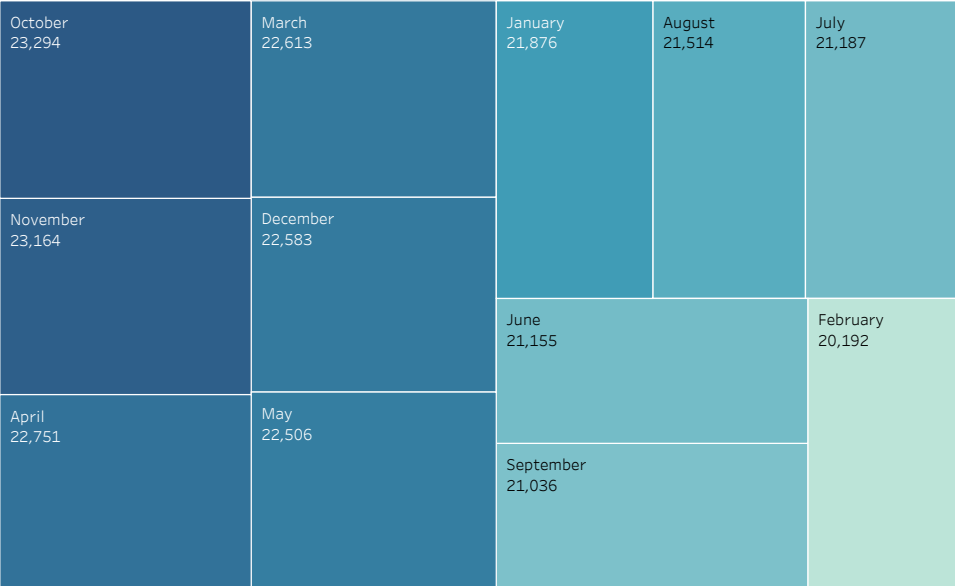
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- Analysis I: Spirit Airline Analysis**
- Monthly flights
 - Flights on each day of week
 - Monthly avg arrival and departure
 - No of cities / month
 - Arrival and Departure delays based on State
 - Flights cancelled based on State
 - Majority Business
- Analysis II: Spirit vs Airline Inc**
- No. of flights
 - Avg distance / flight
 - No. of cities
 - % of flights
 - Avg dep delays
 - Arrival and Departure delays; distance vs no. of flights
 - Diverted vs cancelled
- Analysis III: Spirit vs Competitor**
- Monthly flight count
 - Avg. monthly distance
 - Monthly arrival and departure
 - Total monthly flights and cancellations
 - % cancellation based on State
 - Majority business

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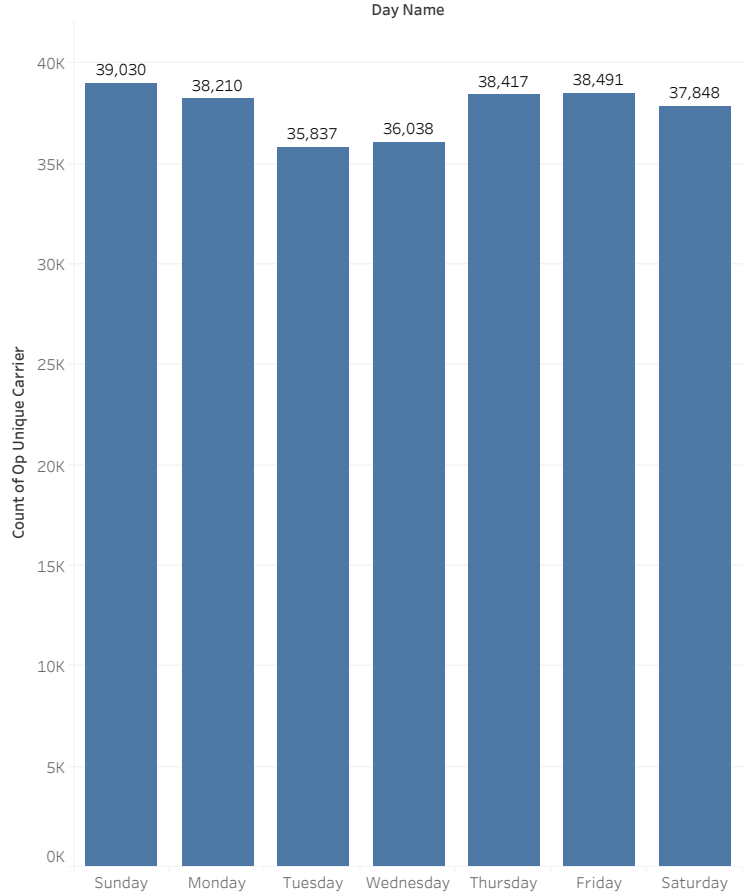
Monthly Flights of Spirit Airlines



Majority of the Spirit flights can be seen in the month of **October 2023**.

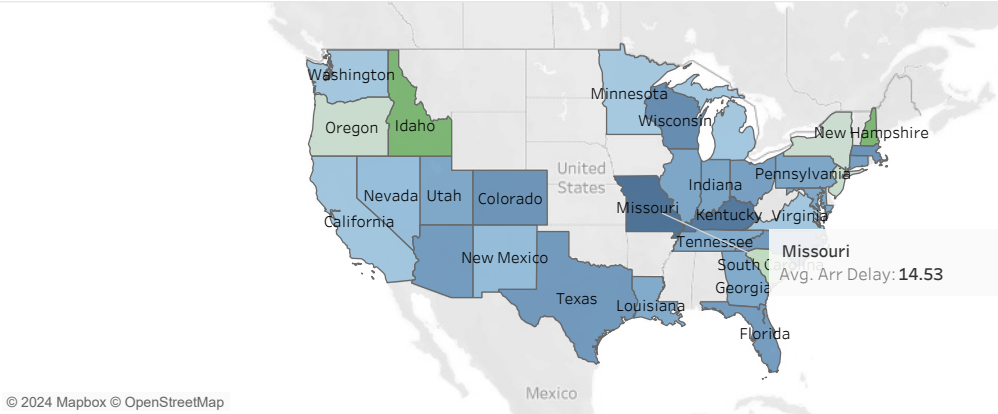
On a weekly basis, maximum number of flights fly on **Sunday**.

Total Spirit Airlines Flights on Each Day of the Week



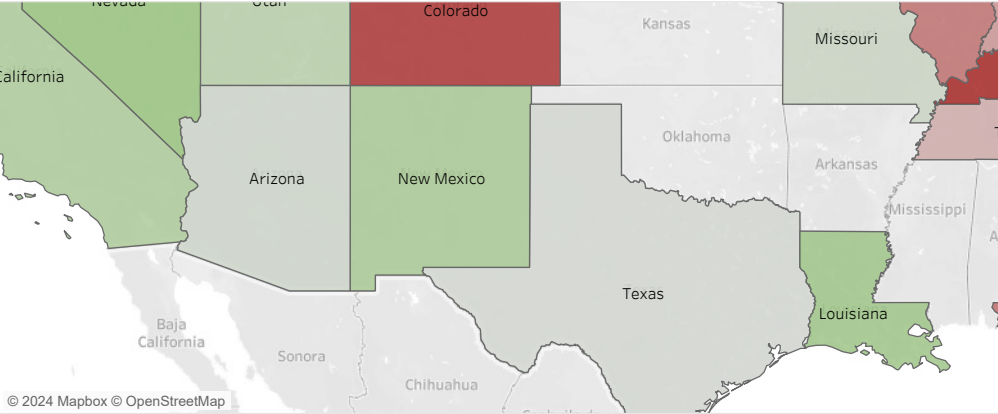
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Average Arrival Delays of Spirit Airlines for Each State



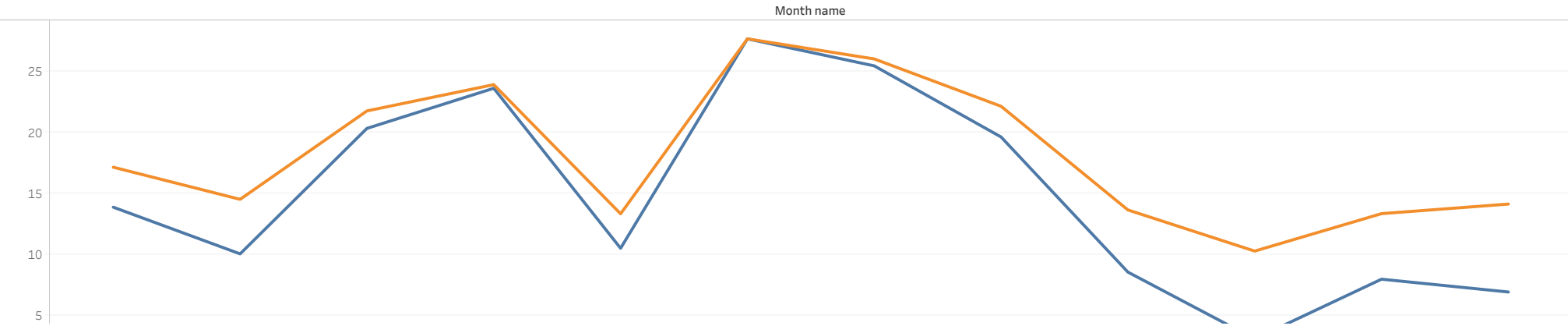
Maximum Arrival Delay : **Missouri**

Average Departure Delays of Spirit Airlines for Each State



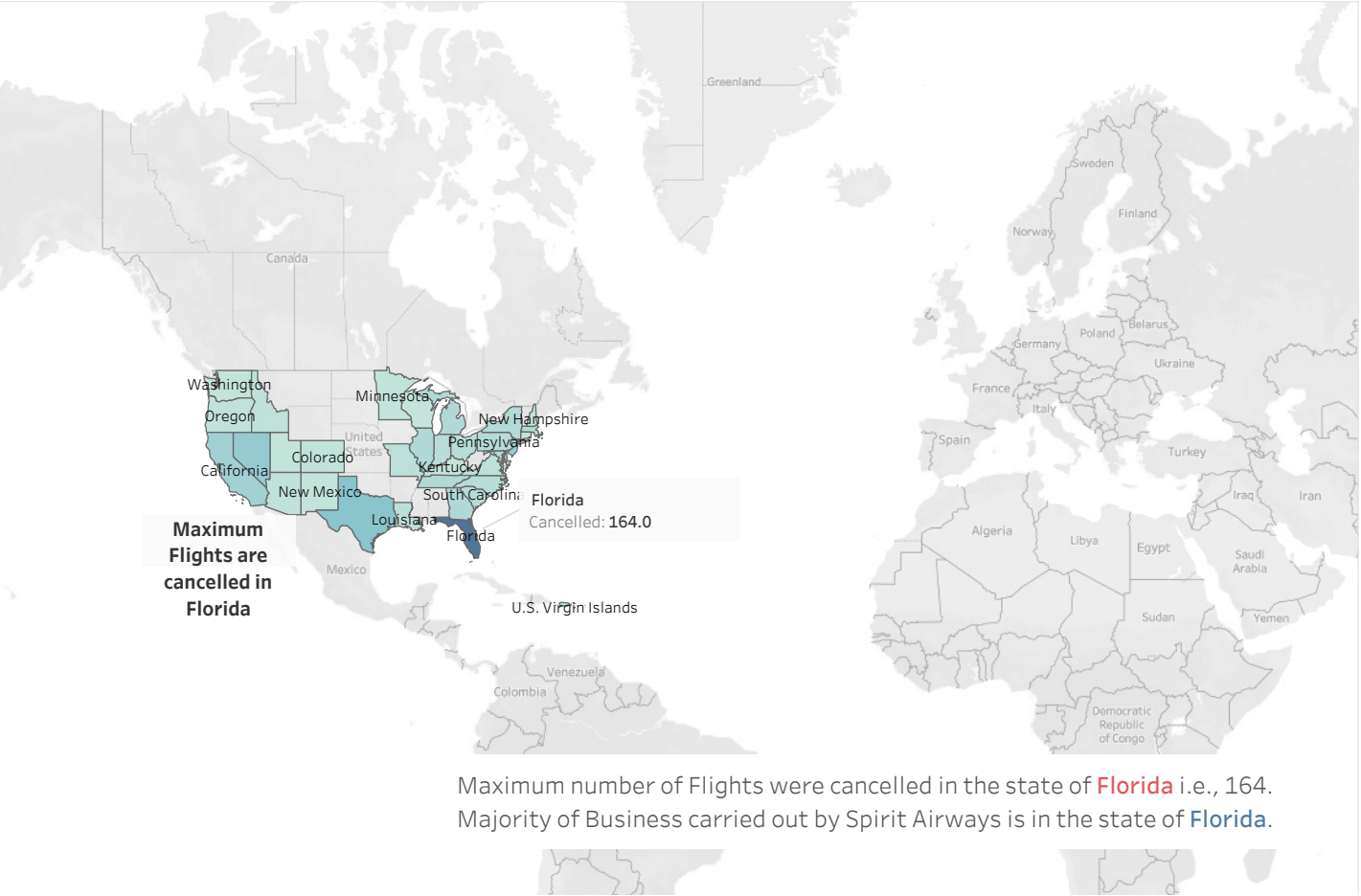
Maximum Departure Delay : **Massachusetts**

Monthly Trend of Average Arrival and Departure Delay of Spirit Airlines

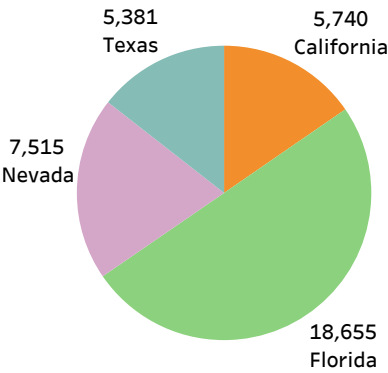


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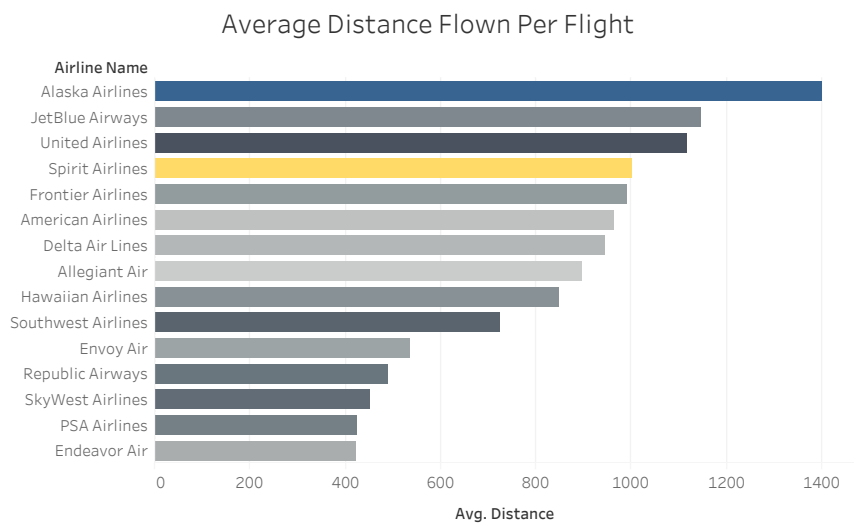
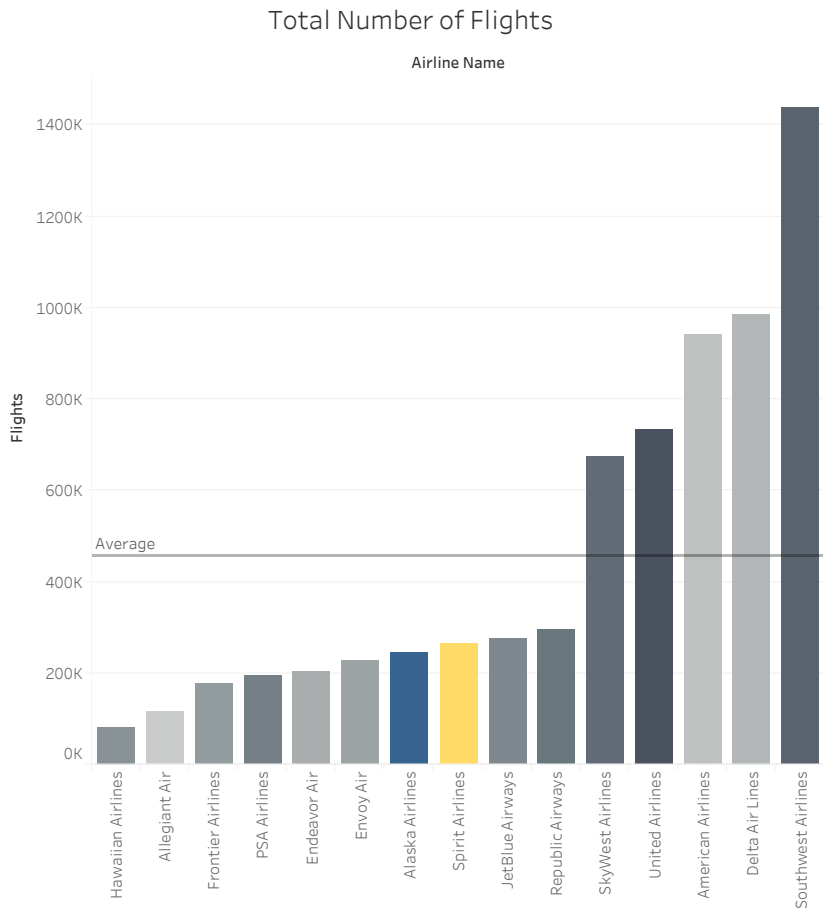
Flights Cancelled by Spirit Airlines for Each State



States where Spirit Airlines have Majority of their Business



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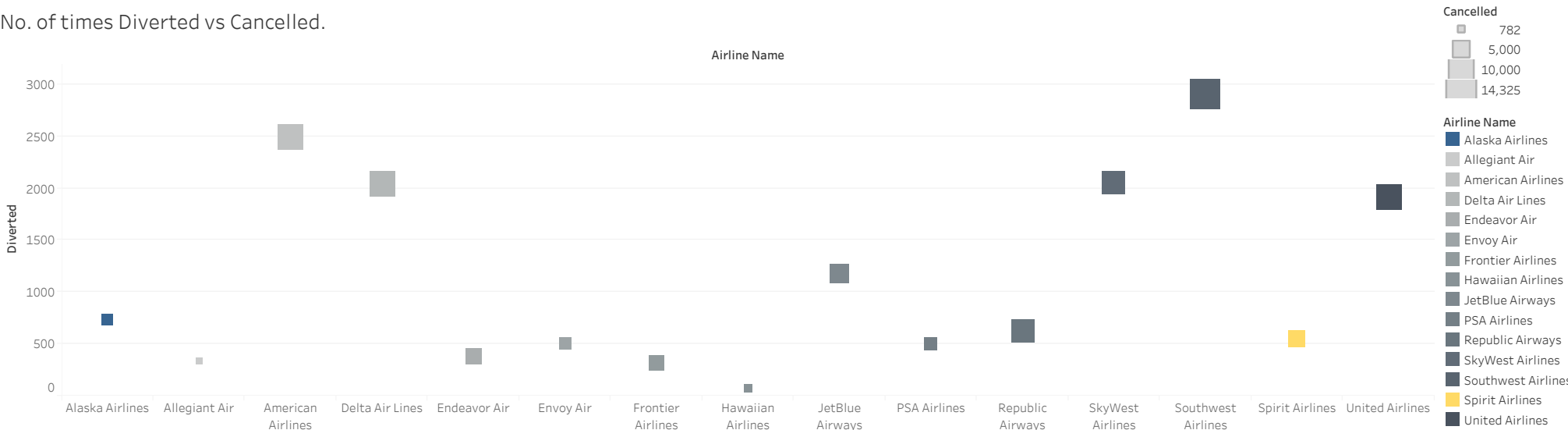


Spirit Airline remains below Average in terms of the total number of flights for year 2023

On average, Spirit Airline covers a decent amount of distance per flight on average

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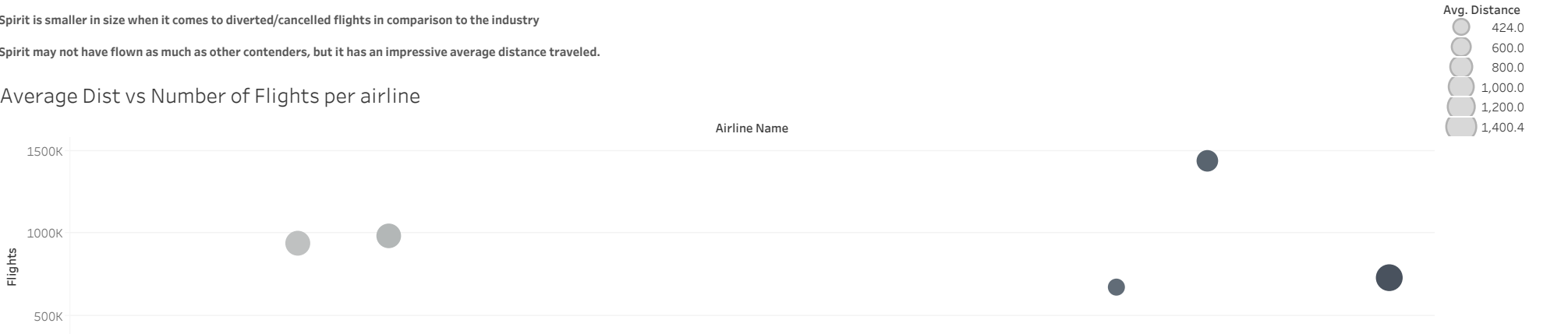
No. of times Diverted vs Cancelled.



Spirit is smaller in size when it comes to diverted/cancelled flights in comparison to the industry

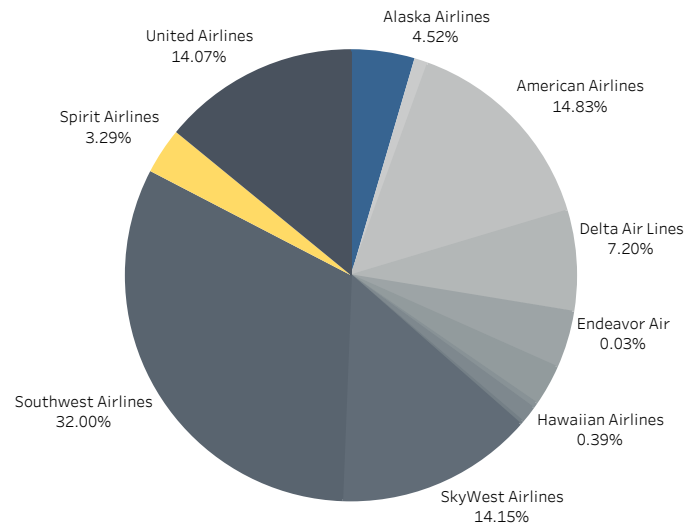
Spirit may not have flown as much as other contenders, but it has an impressive average distance traveled.

Average Dist vs Number of Flights per airline

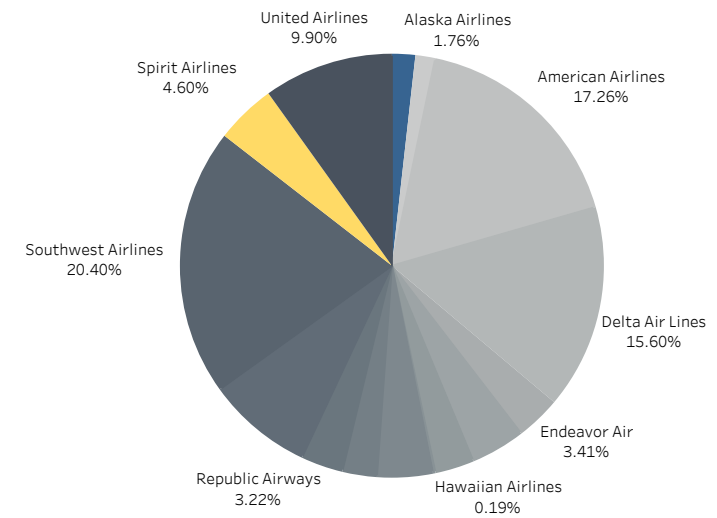


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Top 10 Largest States Catered by Carriers



Top 10 Populous States Catered By Different Airlines



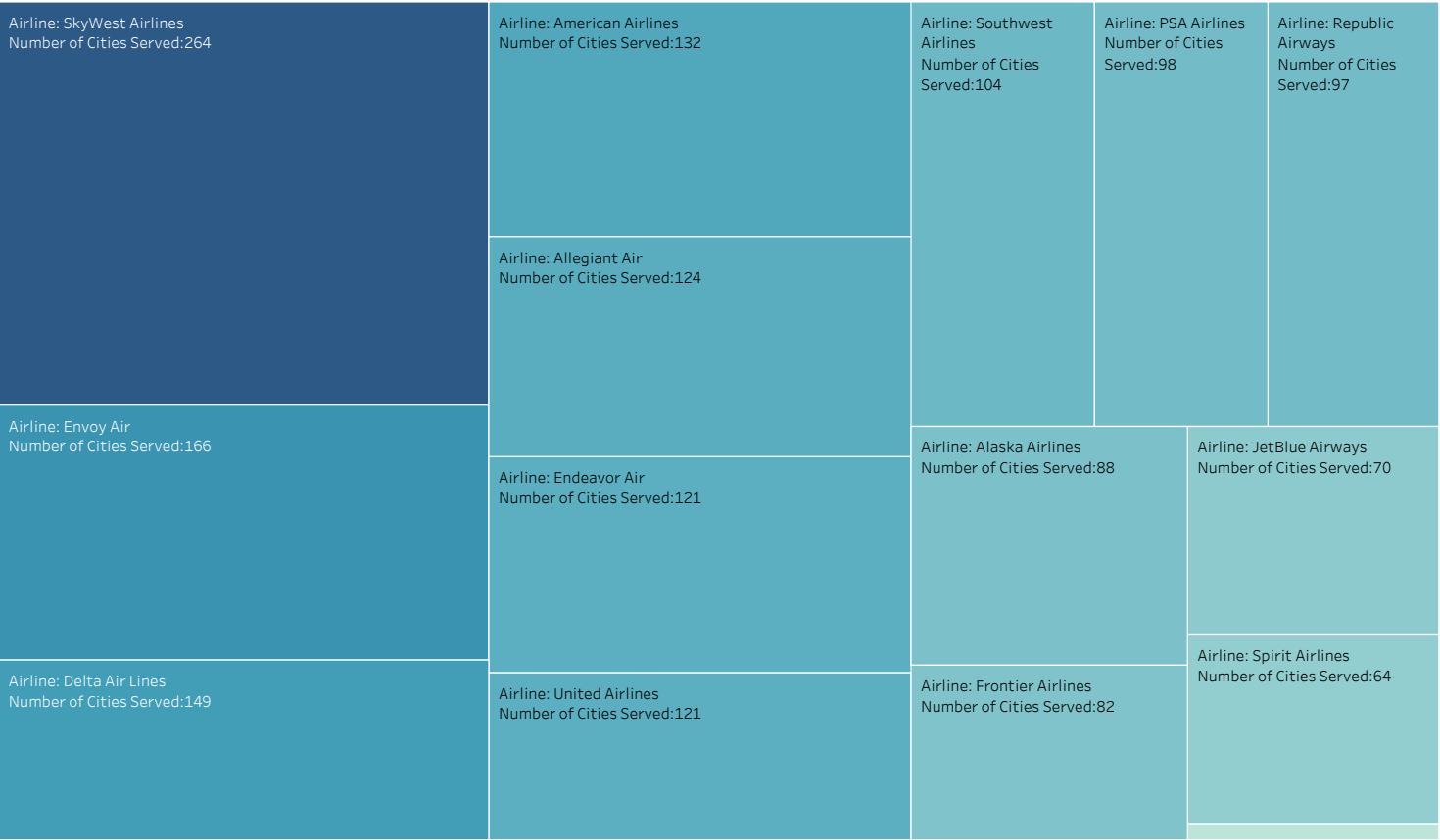
Observations:

Large states do not equal more populous states:

Spirit has a lower proportion in terms of flights to largest states in the United States, looks to instead focus on capturing flights headed to populous states, meaning states with higher concentration of people.

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II_Cities_served

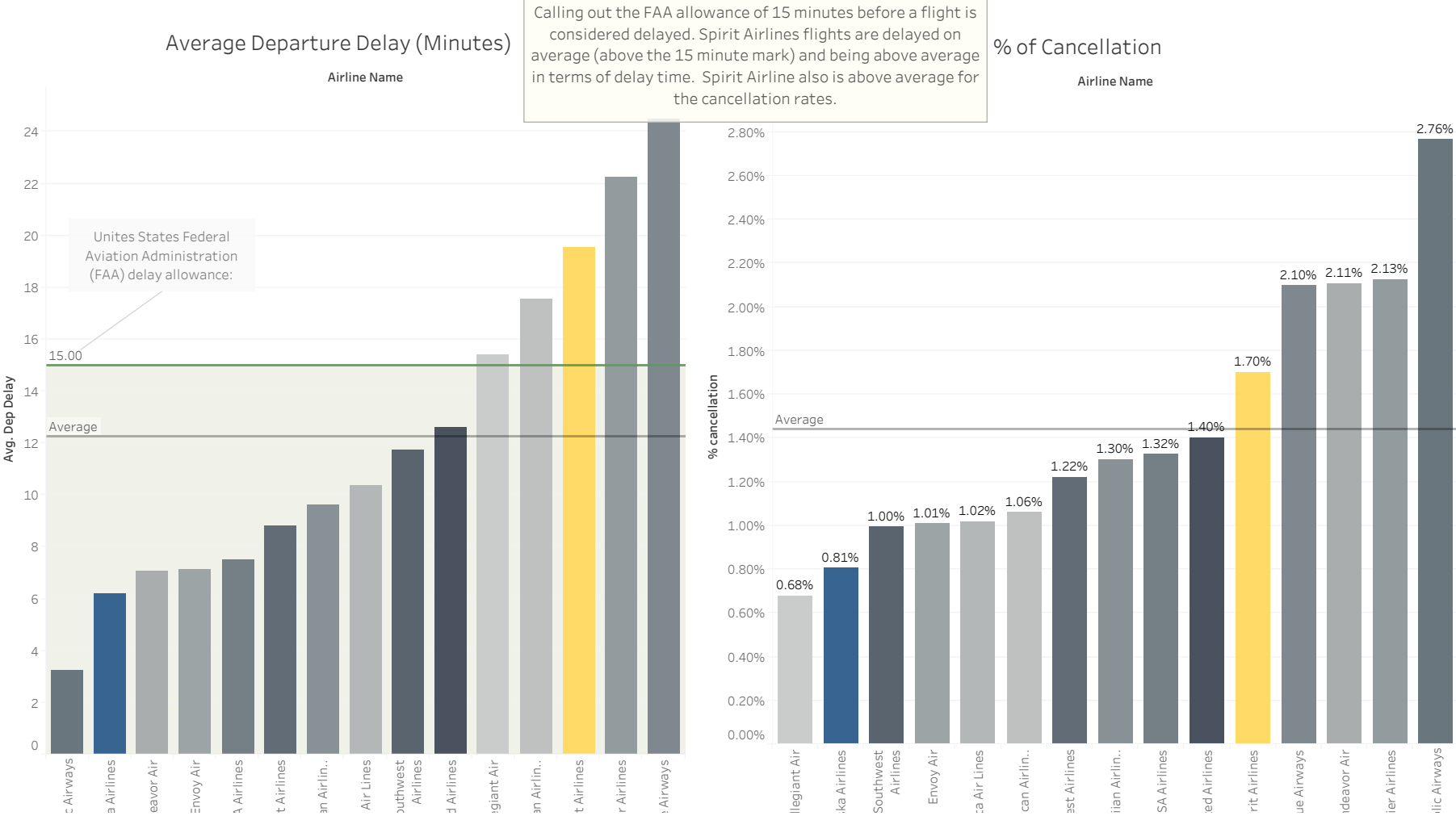


Distinct count of Dest City Name
21 264

At a city level, we see a different level of detail:

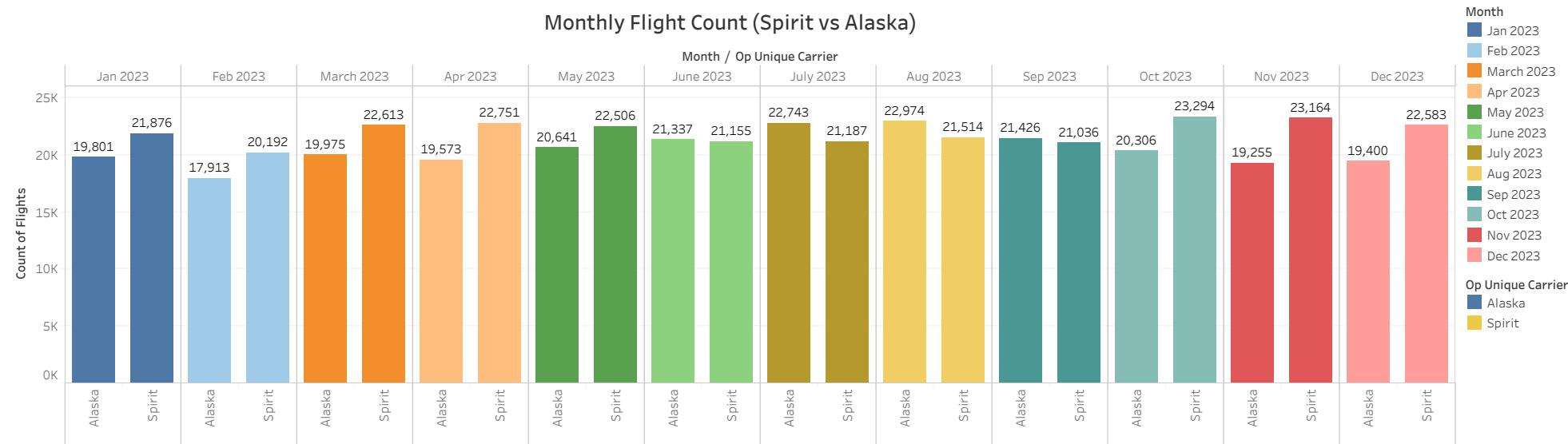
Skywest Airlines take the lead in terms of the number of cities served 264, where as spirit airlines only serve 64 cities.

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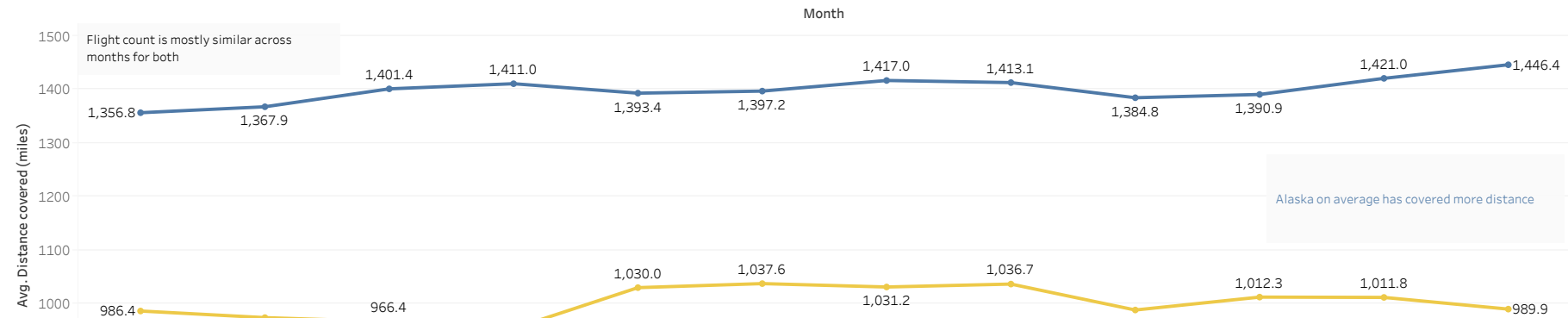


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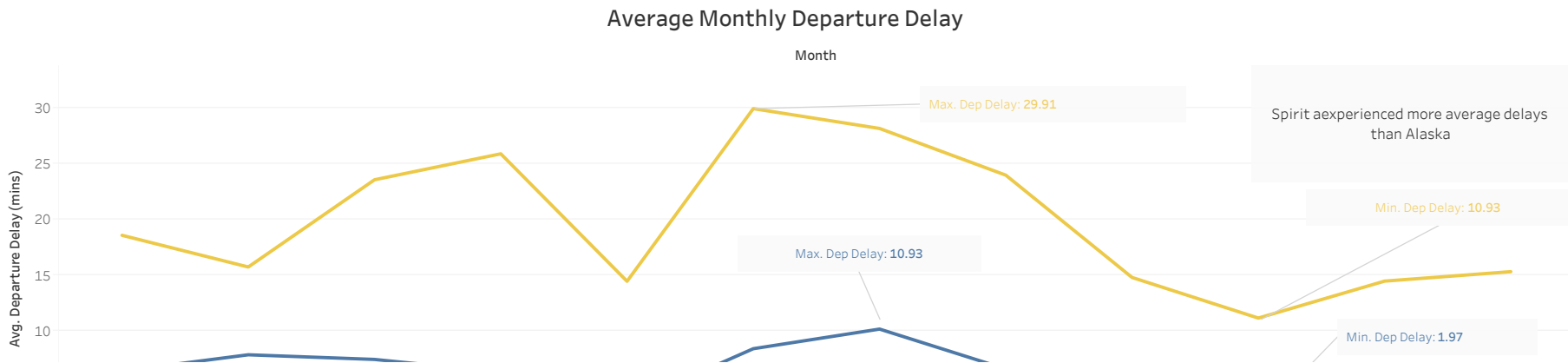
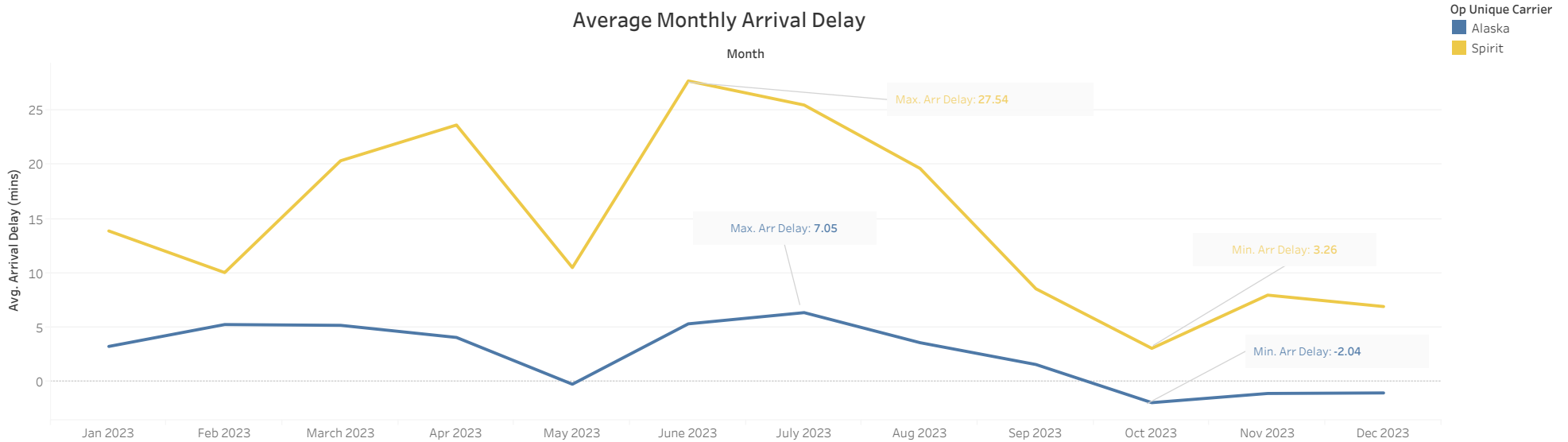
Monthly Flight Count (Spirit vs Alaska)



Average Monthly Distance Covered

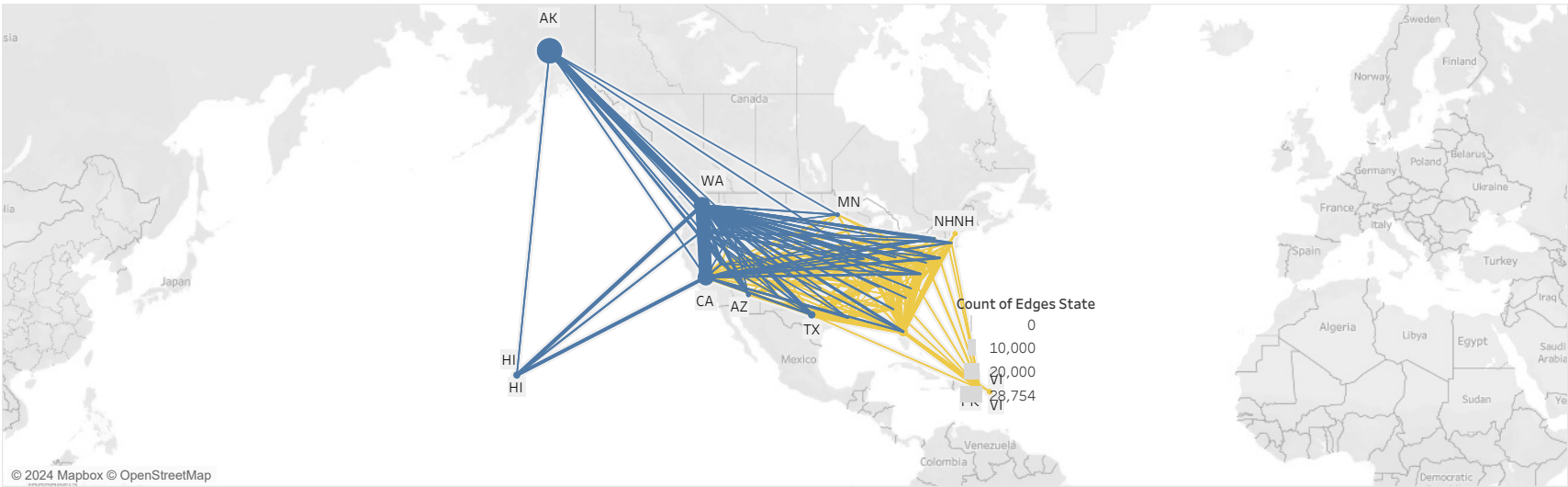


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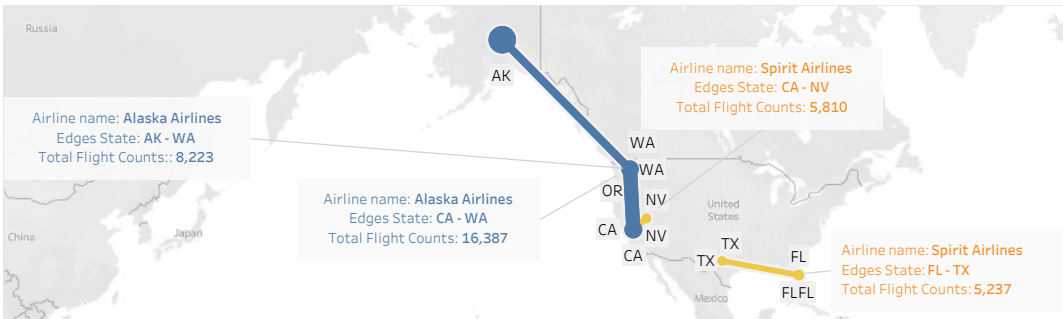


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Routes For Alaska and Spirit



Major Cross City Routes For Alaska and Spirit



Airline name
Alaska Airlines
Spirit Airlines

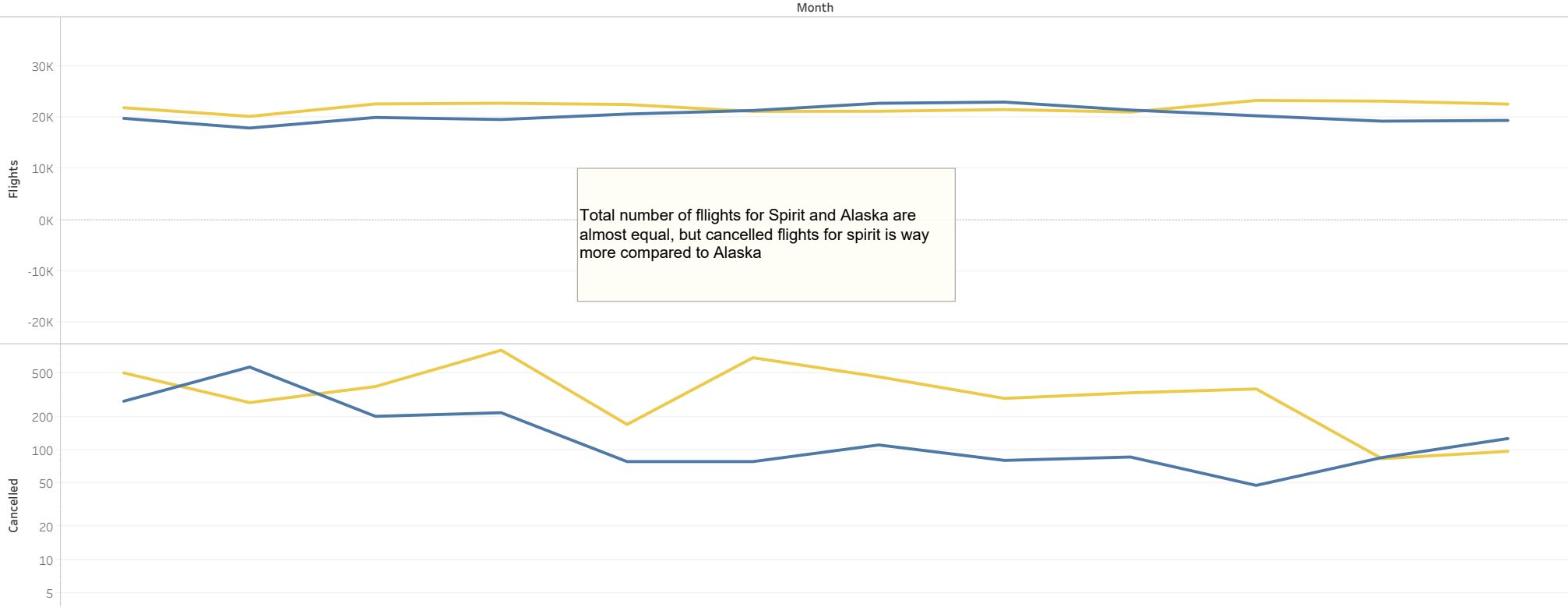
Spirit Airlines seem to cater more to diverse flights on the lower east side of the United States; Alaska Airlines in the exact opposite.

The majority routes pointed out on the map to the left depict the most frequent travelled states for the

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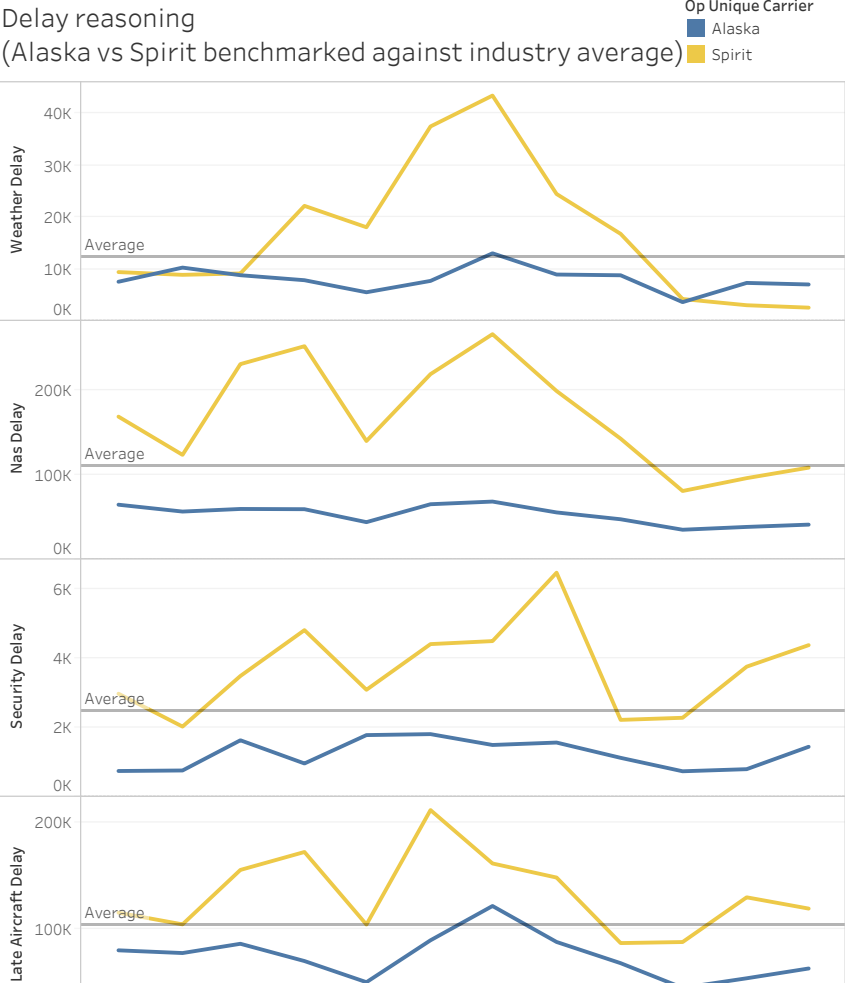
Total Monthly Flights and Cancelled Flights

Total Monthly Flights and Cancelled Flights

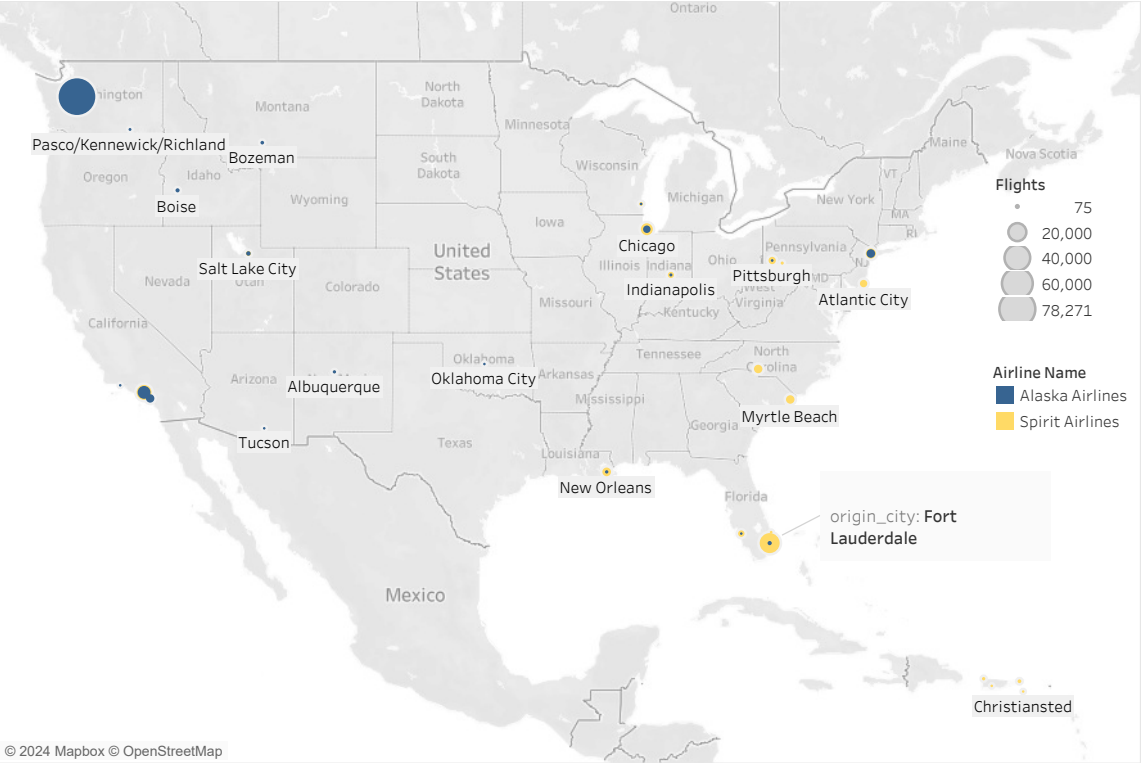


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Delay reasoning
(Alaska vs Spirit benchmarked against industry average)



Suggestion for City to Fly From for Alaska versus Spirit Airline



Spirit Airlines experiences above average delay times, and being consistently higher in comparison to Alaska airline across various reasons

| II - Comparison for Destination | II - Comparison- Destinations Catered (City Level) | II - Comparison- Airline Performance | III-Competitor Flights and Distance covered | III-Competitor Arrival vs Departure Delay | III-Competitor Routes Comparison | III- Competitor comparison (Total and Cancelled flights) | III-Delay Reasoning & Suggestions for City to Fly Out of | III- Competitor comparison(cancel percentage) | III- Competitor comparison(top 5 states) | Conclusion |
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Flight Cancellation % for Each State

Spirit airlines

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|--|---|---|---|---|--|--|
| Tennessee Cancelled% :1.2749% Total Flights: 1,255 Canceled: 16.0 | New Jersey Cancelled% :1.0811% Total Flights: 3,515 Canceled: 38.0 | Maryland Cancelled% :0.9753% Total Flights: 1,538 | New York Cancelled% :0.8264% Total Flights: 1,815 | Ohio Cancelled% :0.7502% Total Flights: 1,333 | Georgia Cancelled% :0.5668% Total Flights: | Michigan Cancelled% :0.5459% Total |
| Massachusetts Cancelled% :1.0981% Total Flights: 1,366 Canceled: 15.0 | South Carolina Cancelled% :1.0204% Total Flights: 1,176 Canceled: 12.0 | Texas Cancelled% :0.9478% Total Flights: 5,381 | Illinois Cancelled% :0.7977% Total Flights: 2,131 | North Carolina Cancelled% :0.7174% Total Flights: 1,394 | Pennsylvania Cancelled% | |
| | | Florida Cancelled% :0.8791% | Puerto Rico Cancelled% :0.7602% | Louisiana Cancelled% :0.6103% | Nevada Cancelled% | |

Alaska airlines

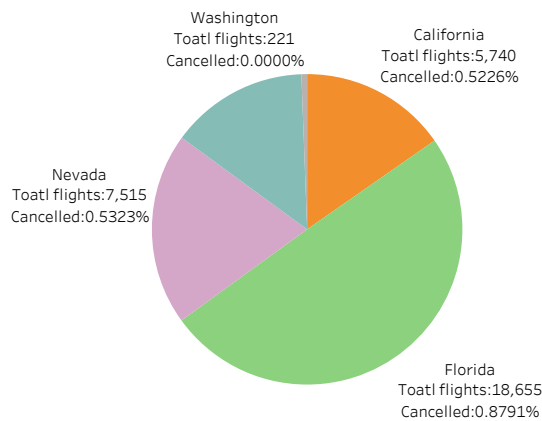
Spirit Airlines experiences higher cancellation rates in states like Tennessee and New Jersey, suggesting potential operational challenges in those areas, while Alaska Airlines generally maintains low cancellation rates across its key markets except for Alaska, where it could improve reliability.

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|---|---|---|--|
| Alaska Cancelled% :2.023% Total Flights: 6,724 Canceled: 136.0 | Florida Cancelled% :0.618% Total Flights: 1,618 Canceled: 10.0 | California Cancelled% :0.277% Total Flights: 11,191 Canceled: 31.0 | Texas Cancelled% :0.231% Total Flights: 1,730 Canceled: 4.0 |
| | Oregon Cancelled% :0.414% Total Flights: 4,345 Canceled: 18.0 | Washington Cancelled% :0.207% Total Flights: 20,275 Canceled: 42.0 | Hawaii |
| | | Nevada Cancelled% :0.144% Total Flights: 1,392 | Arizona |

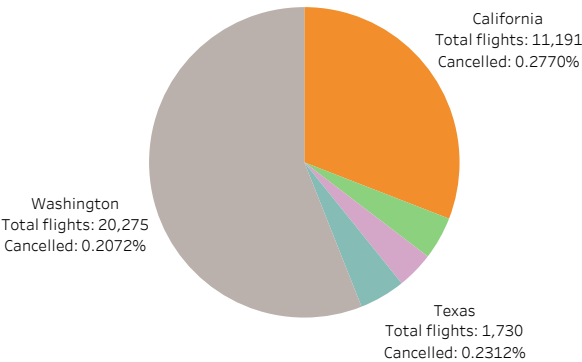
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Top 5 States with Majority Business

Spirit airlines



Alaska airlines



Spirit Airlines has a strong presence in Florida with a high number of flights and low cancellation rates, suggesting a focus on this market. Alaska Airlines, on the other hand, has a more evenly distributed presence across several states with similarly low cancellation rates, indicating a more diversified market strategy and operational reliability across multiple regions.

| II - Comparison for Destina.. | II -Comparison- Destinations Catered (City Level) | II - Comparison- Airline Performance | III-Competitor Flights and Distance covered | III-Competitor Arrival vs Departure Delay | III-Competitor Routes Comparison | III- Competitor comparison (Total and Cancelled flights) | III-Delay Reasoning & Suggestions for City to Fly Out of | III- Competitor comparison(cancel percentage) | III- Competitor comparison(top 5 states) | Conclusion |
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Spirit Airlines- Conclusion

Key Findings across the three parts of analysis.

- Spirit Airlines is currently maintaining a slightly higher market share in populous states versus larger states. Given that majority business is concentrated in fewer states, there is room to tap into other states strategically.
- Spirit Airline consistently has had higher delay averages per flight above industry average and across all reasons in comparison to Alaska airline, specifically higher numbers related to **late aircraft delays and NAS delays...**

In terms of expansion:

1. Scalability while preserving USP is the key to growth, considering spirit's efforts in making travel affordable, there should be additional services line-up focusing on quality.

In terms of delays, Spirit Airlines needs to approach their operations in a proactive manner:

1. Implementing advanced weather monitoring systems and developing backup plans to reroute flights or adjust schedules to keep their flights on track.
2. Appointing loaner aircrafts for emergencies specifically for the months experiencing extreme delays/cancellations.
3. Reviewing current crew scheduling and availability to ensure that airplanes are proactively maintained to hopefully pick up a possible issue before it happens.

As a result, Spirit Airlines should focus on the following: