### Investment Recommendation: McDonald's vs. Starbucks

A Comparative Financial Analysis





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# Introduction

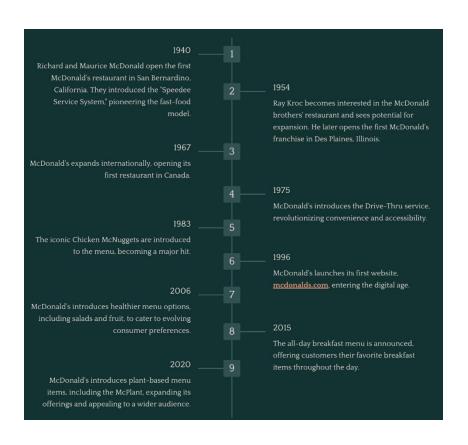
This presentation presents a comparative financial analysis of McDonald's Corporation (MCD) and Starbucks Corporation (SBUX) covering the fiscal years 2020 through 2024. Evaluates key financial dimensions including liquidity, asset efficiency, debt sustainability, profitability, and market valuation to guide investment decisions. While McDonald's demonstrated stronger profitability, with a net margin of 33.2%, and superior cash flow generation, Starbucks excelled in asset utilization with a 1.25x turnover ratio and showed improvements in debt management.

Additionally, strategic initiatives and industry risks are considered to provide a comprehensive assessment. Based on financial health and growth prospects, investment recommendations are offered for both growth-oriented and risk-averse portfolios. The Quick Service Restaurant (QSR) sector has faced significant challenges such as inflationary pressures, labor shortages, and evolving consumer preferences. This analysis examines McDonald's and Starbucks within this context to identify the more attractive investment opportunity.

Data sources include U.S. SEC filings (10-K reports and annual statements), stock analysis, industry reports, and company press releases. Financial ratios have been calculated using standardized formulas, with trend analysis comparing year-over-year changes and peer benchmarking referencing industry averages from S&P Global.

## **Companies Overview**

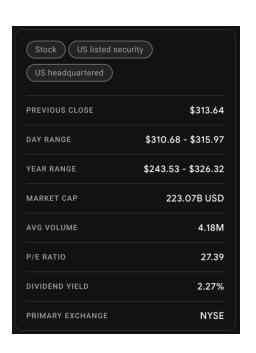




#### About Starbucks Corporation is an American multinational chain of coffeehouses and roastery reserves headquartered in Seattle, Washington. It was founded in 1971 by Jerry Baldwin, Zev Siegl, and Gordon Bowker at Seattle's Pike Place Market initially as a coffee bean wholesaler. Starbucks was converted into a coffee shop serving espresso-based drinks under the ownership of Howard Schultz, who was chief executive officer from 1986 to 2000 and led the aggressive expansion of the franchise across the West Coast of the United States. As of November 2022, the company had 35,711 stores in 80 countries, 15,873 of which were located in the United States. Of Starbucks' U.S.-based stores, over 8,900 are company-operated, while the remainder are licensed. It is currently the world's largest coffeehouse chain. The company is ranked 120th on the Fortune 500 and 303rd on the Forbes Global 2000, as of 2022. The rise of the second wave of coffee culture is generally attributed to Starbucks, which introduced a wider variety of coffee experiences. Wikipedia ≗ CEO **Brian Niccol ॉ** FOUNDED Mar 30, 1971 Seattle, Washington O HEADQUARTERS **United States** □ WEBSITE starbucks.com ♣ EMPLOYEES 361,000

MCD (NYSE) & SBUX (NASDAQ) Stock Analysis: Past Five-Year Summary





Stock US listed security US headquartered	
PREVIOUS CLOSE	\$82.01
DAY RANGE	\$82.05 - \$84.83
YEAR RANGE	\$71.55 - \$117.46
MARKET CAP	96.24B USD
AVG VOLUME	12.90M
P/E RATIO	30.79
DIVIDEND YIELD	2.88%
PRIMARY EXCHANGE	NASDAQ

#### MCD's Financial Statement Analysis: Past Five-Year Summary



#### **Balance Sheet**

Snapshot of what the company owns (assets), owes (liabilities), & equity at a specific point in time. Companies cash position & liquidity.

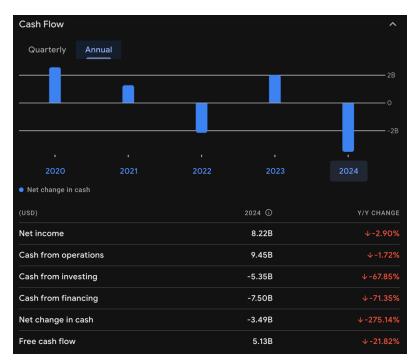
Formula: Assets = Liabilities + Equity



#### **Income Statement**

Shows how much company made in total revenues, expenses, and net income over a period.

Formula: Net Income = Revenue – Expenses



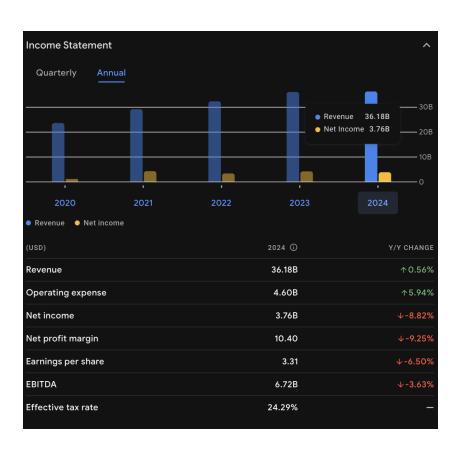
#### **Cash Flow Statement**

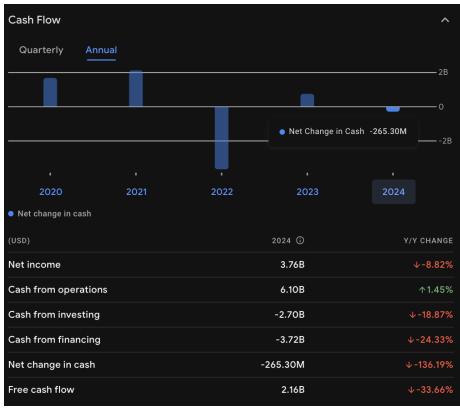
Tracks how much money is coming in(cash inflows) and going out(outflows) from operating, investing, and financing activities. Reveals liquidity and cash management efficiency.

Cash flow increase year over year is a good sign to invest.

### SBUX's Financial Statement Analysis: Past Five-Year Summary







### MCD & SBUX Financial Ratio Analysis: Past Five-Year Summary

arket cap in millions USD. Fiscal year is Ja		Current	<b>d</b> → Millions	Data Source V			
Fiscal Year	Cu	ırrent F	Y 2024	FY 2023	FY 2022	FY 2021	FY 202
Period Ending	Apr 25,	2025 Dec 3	1, 2024	Dec 31, 2023	Dec 31, 2022	Dec 31, 2021	Dec 31, 202
Market Capitalization	പി 226	5,492 2	207,741	215,071	193,016	200,314	159,88
Market Cap Growth	dl -	3.41%		11.43%	-3.64%		
Enterprise Value	ചി 27	7,361 2	59,966	261,399	237,567	244,822	207,48
Last Close Price	வி 3	16.74	288.23	287.83	250.15	248.89	194.
PE Ratio	மி	27.81	25.26	25.40	31.25	26.55	33.
Forward PE	dl :	25.69	23.55	24.21	25.90	26.92	26.
PS Ratio		8.78	8.02	8.44	8.33	8.63	8.
PB Ratio	-t	59.65	-54.71	-45.69	-32.15	-43.54	-20.
P/FCF Ratio	वी ः	33.95	31.14	29.65	35.17	28.21	34.
P/OCF Ratio	dl 2	23.98	21.99	22.38	26.13	21.91	25.
PEG Ratio		3.34	4.00	2.67	3.47	1.95	3.
EV/Sales Ratio	dl	10.70	10.03	10.25	10.25	10.54	10
EV/EBITDA Ratio	dl ·	19.88	18.64	19.05	19.42	20.36	22.
EV/EBIT Ratio	dl :	23.40	21.93	22.25	22.92	24.10	27
EV/FCF Ratio	dl ·	41.57	38.96	36.03	43.29	34.48	44
Debt / Equity Ratio	dl -	13.69	-13.69	-11.29	-8.13	-10.73	-6
Debt / EBITDA Ratio		3.35	3.35	3.48	3.56	3.63	4
Debt / FCF Ratio		7.79	7.79	7.33	8.89	6.95	11
Asset Turnover	dl	0.47	0.47	0.48	0.45	0.44	0.
nventory Turnover	മി 20	05.69	205.69	208.21	185.41	199.49	186.
Quick Ratio		0.91	0.91	1.03	1.24	1.72	0
Current Ratio		1.19	1.19	1.16	1.43	1.78	1
Return on Assets (ROA)	dl 13	3.31%	13.31%	13.78%	12.42%	11.92%	9.33
Return on Capital (ROIC)	dl 15	.33% 1	15.33%	16.09%	14.80%	14.37%	11.26
Return on Capital Employed (RO	പി 23	3.10%	23.10%	23.80%	22.20%	20.40%	16.10
Earnings Yield	व्यी 3	.63%	3.96%	3.94%	3.20%	3.77%	2.96
-CF Yield	dl 2	.95%	3.21%	3.37%	2.84%	3.55%	2.89
Dividend Yield	വി 2	.23%	2.35%	2.16%	2.26%	2.11%	2.59
Payout Ratio	<u>க</u> ி 62	2.16% 5	59.22%	53.52%	67.48%	51.93%	79.33
Buyback Yield / Dilution	ഫി 1	.42%	1.42%	1.21%	1.40%	-0.23%	1.93
Total Shareholder Return	ф 3	.65%	3.77%	3.38%	3.66%	1.88%	4.52

Market cap in millions USD. Fiscal year is O							
Fiscal Year		Current	FY 2024	FY 2023	FY 2022	FY 2021	FY 2020
Period Ending		Apr 25, 2025	Sep 29, 2024	Oct 1, 2023	Oct 2, 2022	Oct 3, 2021	Sep 27, 2020
Market Capitalization  Market Cap Growth		95,202	<b>110,328</b> 5.54%	<b>104,541</b> 8.13%	96,680	<b>133,144</b> 35.12%	98,538
Enterprise Value	— Ш	117,149	132,272	125,349	117,332	151,771	120,134
Last Close Price	 	83.81	96.24	87.99	79.54	104.27	76.5
PE Ratio	 ш	27.04	29.34	25.35	29.46	31.71	106.1
Forward PE	 	28.02	25.46	23.27	26.92	30.27	37.5
PS Ratio		2.63	3.05	2.91	3.00	4.58	4.1
PB Ratio		-12.75	-14.83	-13.09	-11.11	-25.05	-12.6
P/FCF Ratio		32.72	33.25	28.45	37.83	29.46	862.8
P/OCF Ratio		16.46	18.10	17.40	21.99	22.23	61.6
PEG Ratio		3.35	2.43	1.25	2.37	1.26	2.5
EV/Sales Ratio		3.24	3.66	3.48	3.64	5.22	5.1
EV/EBITDA Ratio		18.26	19.67	17.97	19.64	24.38	38.7
EV/EBIT Ratio		24.53	25.78	22.68	26.40	32.28	75.0
EV/FCF Ratio		40.27	39.86	34.11	45.91	33.58	1051.9
Debt / Equity Ratio	фl	-3.47	-3.47	-3.08	-2.74	-4.44	-3.2
Debt / EBITDA Ratio		2.72	2.64	2.50	2.76	2.69	4.5
Debt / FCF Ratio	ф	8.90	7.78	6.71	9.33	5.22	221.7
Asset Turnover	ФП	1.18	1.19	1.25	1.09	0.96	0.9
Inventory Turnover	фl	15.81	14.76	13.11	12.63	13.07	11.9
Quick Ratio	фl	0.54	0.52	0.55	0.48	0.95	0.8
Current Ratio	ФП	0.75	0.76	0.78	0.77	1.20	1.0
Return on Assets (ROA)	ФП	9.78%	10.55%	12.03%	9.36%	9.67%	4.129
Return on Capital (ROIC)		17.39%	18.31%	21.72%	16.61%	16.41%	8.90%
Return on Capital Employed (RO	фl	21.50%	23.00%	27.50%	23.60%	20.20%	7.309
Earnings Yield		3.69%	3.41%	3.94%	3.39%	3.15%	0.94%
FCF Yield		3.06%	3.01%	3.52%	2.64%	3.39%	0.129
Dividend Yield		2.91%	2.41%	2.46%	2.51%	1.76%	2.20%
Payout Ratio		78.72%	68.73%	58.96%	68.97%	50.46%	207.219
Buyback Yield / Dilution		1.00%	1.22%	0.62%	2.28%	-0.31%	4.17%

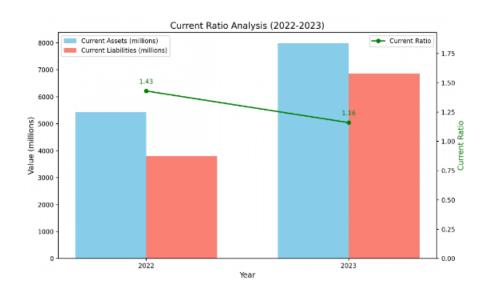
# Liquidity (From Balance Sheet)

#### **Current Ratio**

Assess company's ability to meet its short-term obligations using its short-term assets. The current ratio above 1 indicates that company can cover its short-term liabilities with its short-term assets.

McDonald's maintains stronger liquidity, though declining from 1.43 (2022) to 1.16 (2023). Starbucks shows persistent weakness, remaining below 1.0 since 2021.

Year	McDonald's	Starbucks	Industry Avg.
2024	1.19	0.75	1.30
2023	1.16	0.78	1.30
2022	1.43	0.77	1.30
2021	1.78	1.20	1.30
2020	1.01	1.06	1.30



The current ratio graph for MCD from 2022 to 2023 indicates a slight decline in liquidity.

Formula: Current Ratio = Current Assets / Current Liabilities

# **Asset Management (From Balance Sheet)**

#### **Asset Turnover Ratio**

Measures how efficiently a company uses its assets to generate sales.

Starbucks consistently outperforms in asset efficiency (1.25 in 2023 vs McDonald's 0.48). McDonald's low ratio reflects heavy real estate investments.

Year	McDonald's	Starbucks	Industry Avg.
2024	0.47	1.18	0.80
2023	0.48	1.25	0.80
2022	0.45	1.09	0.80
2021	0.44	0.96	0.80
2020	0.38	0.97	0.80



The turnover ratio graph for MCD from 2022 to 2023, reflects inefficiency & suggests that McDonald's is not efficiently utilizing its assets to generate sales.

**Formula:** Total Asset turnover ratio = Net sales/Average total assets

## Debt Management (From Balance Sheet)

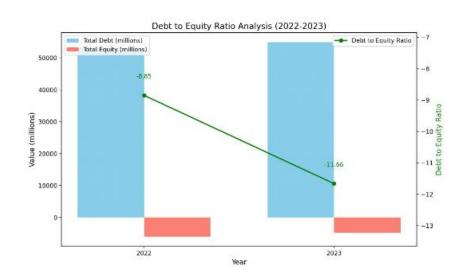
### **Debt to Equity Ratio**

Measures a company's financial leverage and risk. The high debt levels relative to negative equity are concerning and increase financial risk. The negative ratio highlights significant leverage and financial instability.

MCD exhibits concerning financial trends, including negative equity of -\$4.7 billion due to aggressive share buybacks.

SBUX has improved its debt position, reducing its Debt/EBITDA ratio from 4.57x in 2020 to 2.50x in 2023. SBUX also maintains stronger interest coverage at 10.2x, exceeding the industry average of 8.0x, reflecting better debt sustainability.

McDonald's	Starbucks
\$53.2B	\$24.6B
3.48x	2.50x
7.5x	10.2x
13.6%	14.9%
	\$53.2B 3.48x 7.5x



MCD debt grew by 11.6% in 2023, indicating potential leverage risks.

**Formula:** Debt to Equity Ratio = Total Debt / Total Equity

# Profitability (From Income Statement)

## **Profit Margin**

Below 10% 10% - 19.9% Over 20%

A margin over 20% is good. Anything between 10 to 20 is ok. Below 10% is not ideal. MCD & SBUX recovered strongly post-pandemic. MCDs asset-light franchise model drives superior returns (> 20% over past 5 years).

Year	McDonald's Net Margin	Starbucks EBITDA Margin
2024	31.7%	17.8%
2023	33.2%	19.4%
2022	26.7%	18.5%
2021	32.5%	21.4%
2020	24.6%	13.2%

# Market Valuation (From Income Statement)

### P/E Ratio

Evaluates company's valuation and market performance. Indicates how much investors are willing to pay per dollar of earnings. A P/E ratio above 20 suggests that the stock might be overvalued.

MCD & SBUX trade at a premium to industry. SBUX's' 2020 outlier reflects pandemic earnings collapse

Year	McDonald's	Starbucks	Industry Avg.
2024	27.81	27.04	22.00
2023	25.40	25.35	22.00
2022	31.25	29.46	22.00
2021	26.55	31.71	22.00
2020	33.80	106.15	22.00



P/E Ratio for MCD decreased from 2022 to 2023, indicating better valuation or growth potential.

**Formula**: P/E Ratio = Current Stock Price / Earnings Per Share (EPS)

## **Other Ratios**

### Return on Equity (ROE)

Measures a company's ability to generate profit relative to its shareholders' equity. A Negative ROE suggests that McDonald's has negative shareholders' equity, meaning its liabilities exceed its assets. This is not generally favorable as it implies financial instability.

**Formula**: ROE = Net Income / Shareholders' Equity

## Earnings Per Share (EPS)

Gauges a company's profitability on a per-share basis. The increasing EPS is a positive sign. It indicates that the company is generating higher earnings per share, which is favorable for investors.

Formula: EPS = (Net Income - Preferred Dividends) / Average Outstanding Shares

## **Net Profit Margin Ratio**

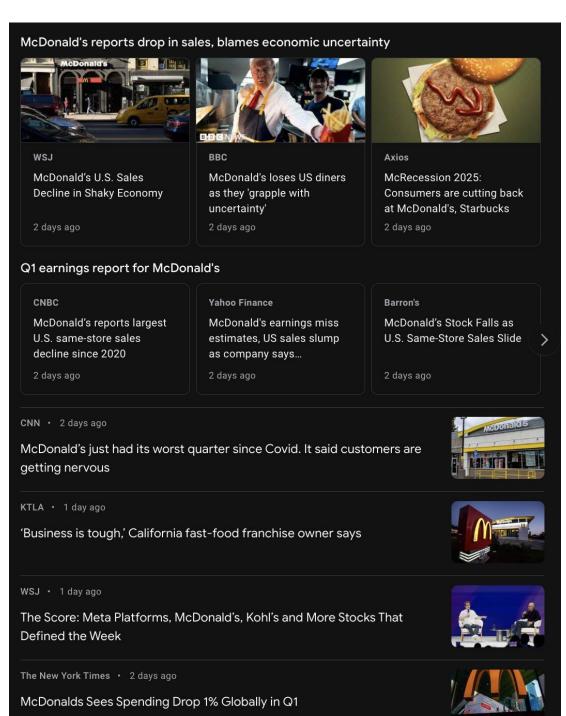
Measures how much of a company's revenue is retained as net income after all expenses, taxes, and costs. It is a key profitability ratio and provides insight into the efficiency of a company's operations and cost management

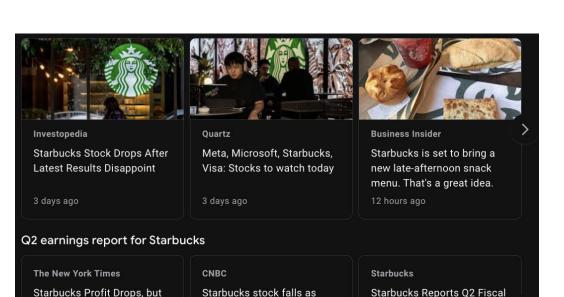
# Strategic & Industry Insights

McDonald's and Starbucks Corporation's strategic initiatives reflect their responses to the dynamics of evolving industries. McDonald's has prioritized digital transformation and invested USD 1 billion in a partnership with Google Cloud to integrate artificial intelligence across its global operations. This initiative aims to enhance the customer experience through personalized marketing and optimized drive-thru efficiency. Additionally, McDonald's plans to expand its global footprint to 50,000 stores by 2027, leveraging its franchise-heavy model to mitigate operational risks (Wikipedia, 2025). In contrast, Starbucks has focused on geographic diversification, particularly in China, where it aims to operate 9,000 stores by 2025. The company has also committed to sustainability, targeting carbon-neutral operations by 2030, in response to increased consumer demand for eco-friendly brands (S&P Global, 2023).

Both companies face significant industry headwinds, including inflationary pressures on key commodities. For McDonald's, rising beef prices (+18% YoY) and wage inflation (+6.2%) threaten margin stability (Bloomberg, 2024). Starbucks is similarly exposed to coffee bean price volatility (+22% in Arabica in 2023) and the efforts for labor unionization, which could escalate operational costs. Further, shifting consumer preferences in the direction of value-oriented menus benefits McDonald's, whereas Starbucks' premium pricing model faces challenges in economically sensitive markets.

## Strategic & Industry Insights





#### News about Starbucks CEO Brian Niccol

The Guardian

Working

4 days ago

Starbucks says cutting shop staff in favour of automation has failed

Leaders Say Turnaround Is

3 days ago

**Business Insider** 

4 days ago

Starbucks is staffing up its stores with baristas and ditching machines in the...

sales disappoint, turnaround

pressures earnings

4 days ago

Fortune

4 days ago

Starbucks' new CFO agrees with you: It's not great right now

Year 2025 Earnings Results

5 days ago

Yahoo Finance · 2 days ago

'People are visiting less': McDonald's joins Starbucks and Chipotle in traffic drop amid consumer 'pressure'



Fast Company · 3 days ago

Starbucks is about to 'uplift' 2,000 stores with a new design



Nasdaq • 1 day ago

Starbucks Stock Outlook: Is Wall Street Bullish or Bearish?



# **Investment Recommendation**

Based on the financial and strategic analysis, McDonald's is recommended for growth-oriented investors, while Starbucks suits risk-averse portfolios.

McDonald's shows excellent profitability, with a net margin of 33.2% in 2023, due to its asset-light franchise model and scalable digital initiatives. However, its high leverage (3.48x Debt/EBITDA) and negative equity position (-\$4.7 billion) should be noted, as rising interest rates can as lead to the risk of refinancing (Bloomberg, 2024).

Starbucks offers a more balanced risk profile, that improves debt metrics (Debt/EBITDA of 2.50x in 2023) and China's strong growth potential. Its higher dividend yield (2.46% vs. McDonald's 2.16%) provides income stability, but margin pressures remain a concern due to labor and raw material costs (S&P Global, 2023).

A 60/40 portfolio allocation favoring McDonald's is advised to capitalize on its cash flow strength while mitigating Starbucks' operational risks. Investors should monitor McDonald's leverage ratios and Starbucks' China expansion progress quarterly.

# **Investment Recommendation**

Factor	Starbucks (SBUX)	McDonald's (MCD)
Net Profit Margin (2023)	19.4%	33.2%
Debt to Equity	Improving; positive equity	Negative equity (-\$4.7B)
Interest Coverage Ratio	10.2x (Strong)	Not disclosed, but risky
Asset Turnover	1.25x	0.48x
Risk Level	Lower	Higher (due to leverage)
Consistency	Improving cash flows	Higher profit but high debt
Recommendation	√ For Retirees	⚠ Growth-focused investors

Starbucks is a better fit for retirees due to lower financial risk, improving debt structure, and efficient operations, offering more sustainable and consistent monthly cash flow. McDonald's, despite high profitability (33.2%) might be riskier for retirees due to negative equity, increased debt and high initial stock price of \$311 but is more suited for growth focused aggressive investors, who monitors leverage continuously.

### Conclusion

#### **How to Analyze a Company for Investment Decisions**

- 1. Understand the Business:
  - 1. **Know the company's operations, industry**, and competitive positioning. Example: SBUX's focus on global expansion. MCD's focus on digital transformation, and menu innovations.
- 2. Review Financial Statements:
  - 1. Analyze the **income statement** (revenue, expenses, and net income) to assess profitability trends.
  - 2. Examine the **balance sheet** for assets, liabilities, and equity to gauge financial stability.
  - 3. Look at the **cash flow statement** to evaluate liquidity and operational efficiency.
- 3. Perform Ratio Analysis:
  - 1. Liquidity Ratios: Current and quick ratios
  - **2. Profitability Ratios**: Net profit margin, EPS & ROE
  - **3. Leverage Ratios**: Debt-to-equity to understand financial risk.
  - **4. Market Valuation Ratios**: P/E ratio to determine if the stock is overvalued or undervalued.

4. Analyze Industry and Economic Context:

Study **industry trends**, market competition, and macroeconomic factors like inflation, interest rates, and consumer behavior.

5. Examine Strategic Initiatives:

Assess **management strategies** and **long-term goals**. Example: CEO changing every 2 years isn't a good management style. MCD's focus on delivery, loyalty programs and SBUX's carbon-neutral operations by 2030.

6. Evaluate Market Sentiment:

Monitor **stock performance**, **trading volume**, and **analyst ratings**. Compare with industry peers for a benchmark.

### Conclusion

#### When to Buy or Sell a Stock

#### Buy When:

- The company shows strong revenue and earnings growth potential.
- Financial metrics (e.g., P/E ratio) indicate undervaluation compared to peers.
- There are clear strategic plans for future growth and innovation.
- Market conditions align with the company's strengths (e.g., economic recovery favors fast food).

#### Sell When:

- Negative trends in financial health, such as declining revenues, profitability, or liquidity.
- The stock is overvalued (high P/E ratio or speculative bubble).
- There is management instability or poor strategic execution.
- Significant industry disruptions (e.g., regulatory changes, new competitors).

#### To make a well-timed buy/sell decision, consider:

- Cash Flow Statement: Understand operating cash flows and sustainability.
- **2. Competitor Analysis**: Benchmark McDonald's performance against competitors like Starbucks, Burger King, or Wendy's.
- **3. Macro Trends**: Impact of inflation, consumer behavior, or technology adoption on the fast-food industry.
- **4. Dividend History**: Assess payout ratio and sustainability for incomefocused investors.
- **5. Quarterly Reports**: Stay updated with recent financial performance and market reactions.
- Insider Trading: Evaluate insider buying or selling activity as a confidence indicator.

### Conclusion

#### The Power of Diversification in Investing

When you diversify by picking a selection of stocks, you're essentially saying: "Even if one stock crashes, I still have 19 others (or 50!) to keep my portfolio stable." This reduces risk because no single company's failure can sink your entire investment.

But if you want maximum diversification with minimal effort, the smartest move is to invest in a market index fund. By buying just one fund, you instantly spread your money across hundreds (or even thousands) of companies that the index tracks.

#### Why Index Funds?

- •Warren Buffett's Top Recommendation: He consistently advises that index funds outperform most professional fund managers over the long term.
- •Low-Cost & Passive: No need to analyze individual stocks—just invest and let the market do the work.
- •Proven Performance: Historically, broad-market index funds like the **S&P 500** have delivered strong returns over decades.

**Best Options for Beginners**: **SPDR S&P 500 ETF (SPY)** – Tracks the 500 largest U.S. companies. **S&P 500 Low Volatility Index Funds** – For slightly smoother returns with less risk.

#### When to Invest in Individual Stocks?

If you're picking single companies like **McDonald's** (MCD) or **Starbucks** (SBUX), you need deep research—just as I've done in this analysis. Otherwise, for most investors, index funds are the smarter, safer choice.

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