Aggregate Effects of Mergers

Iván Rendo

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Broad Question:

What are the macro effects of individual mergers?

- Asked T. Vergé. "What are you (ADLC) most interested in?"
 - → "How do effects of a merger in one sector propagate to the rest of the economy?"

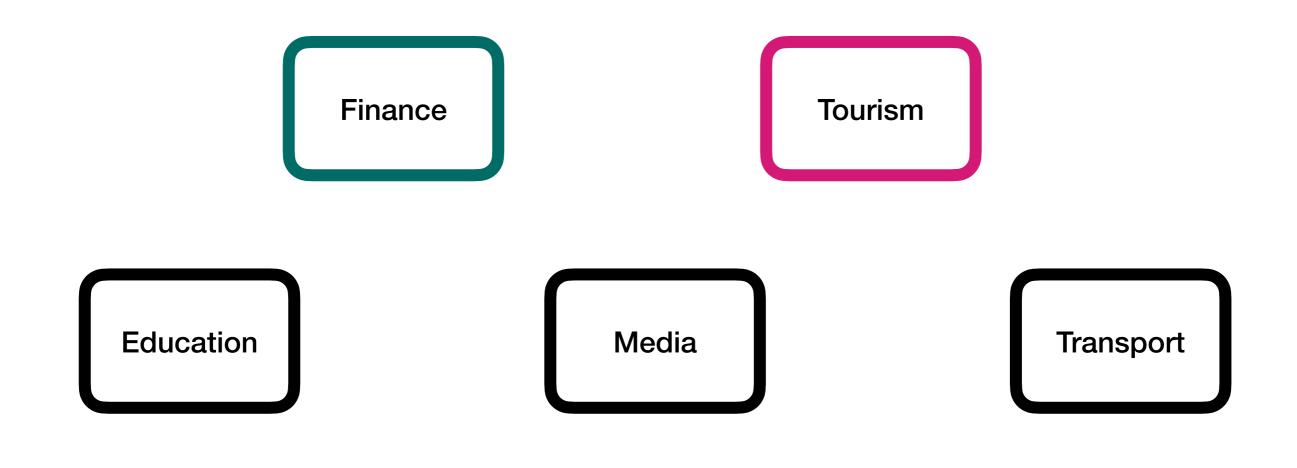
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 - → Should the efficiency gains required to approve a merger depend on the centrality of the sector?

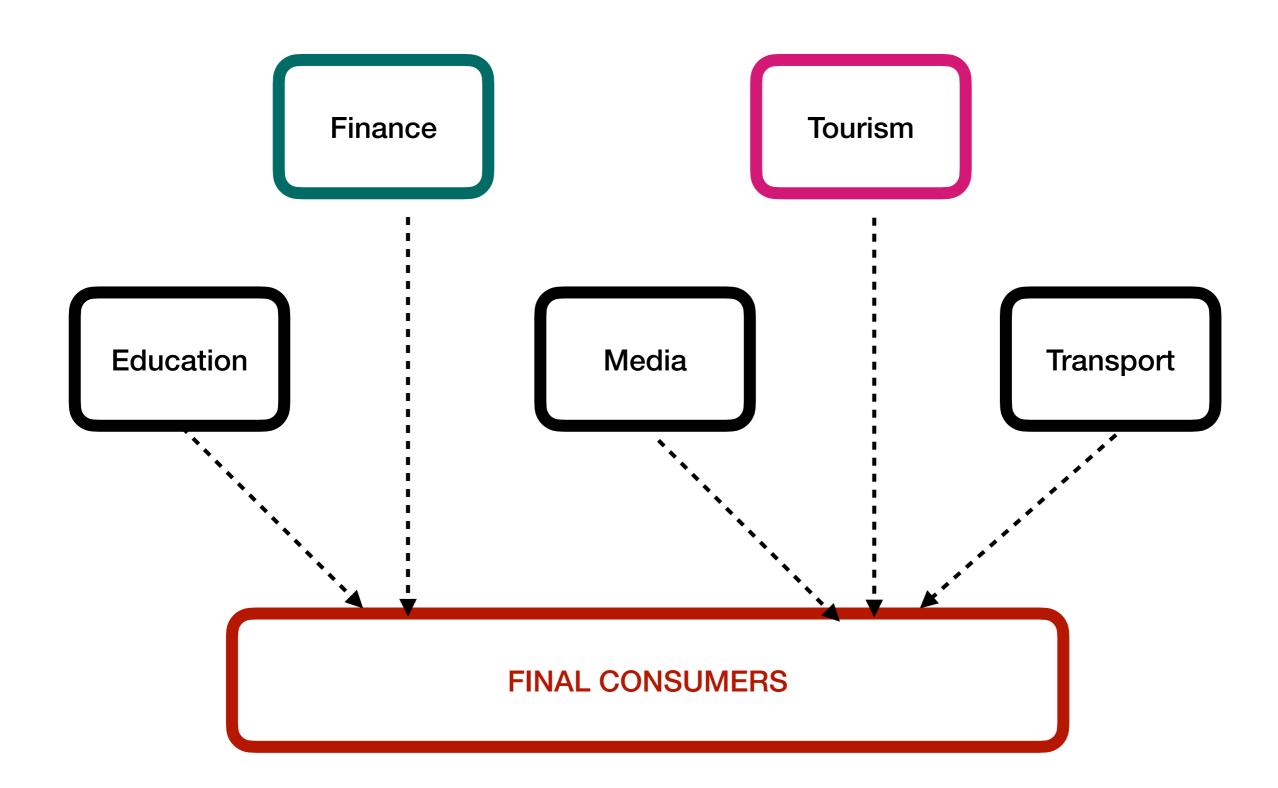
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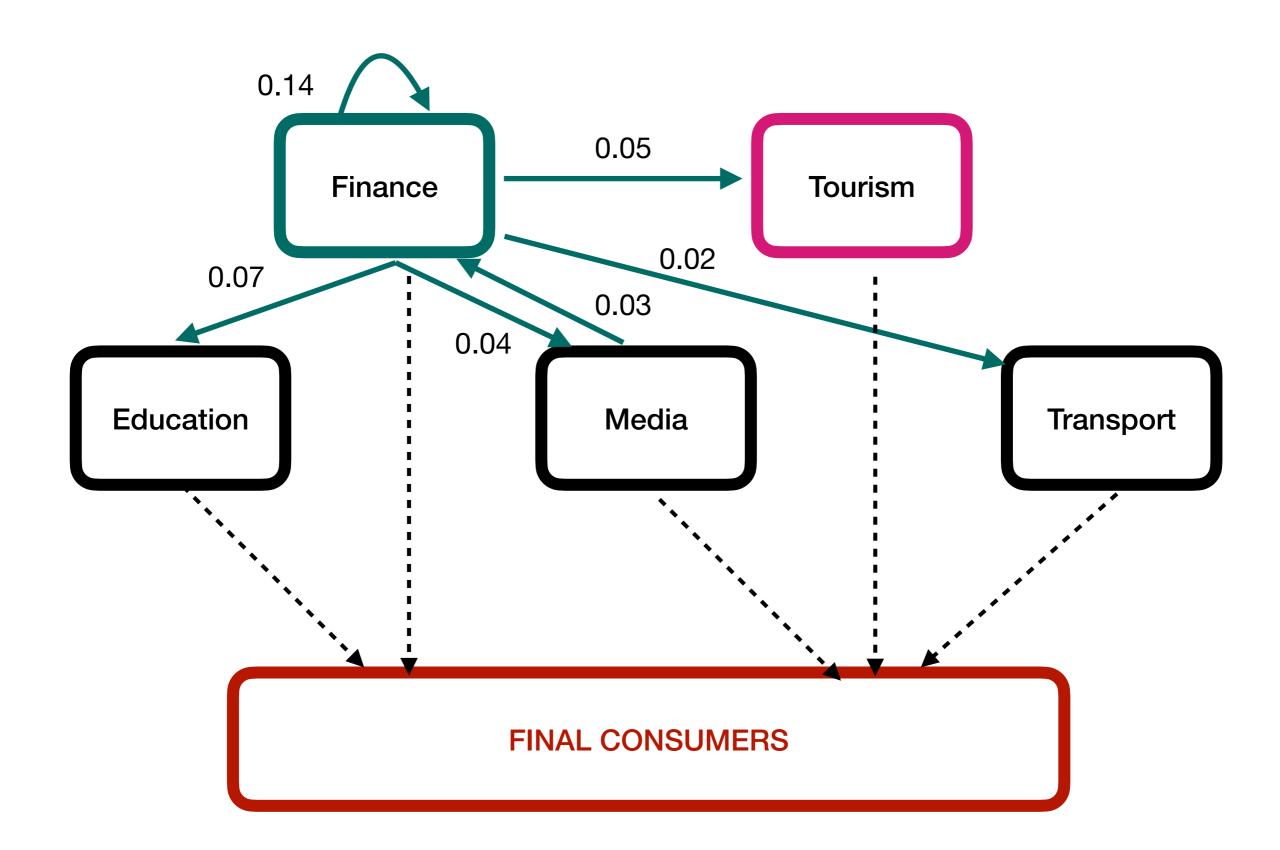
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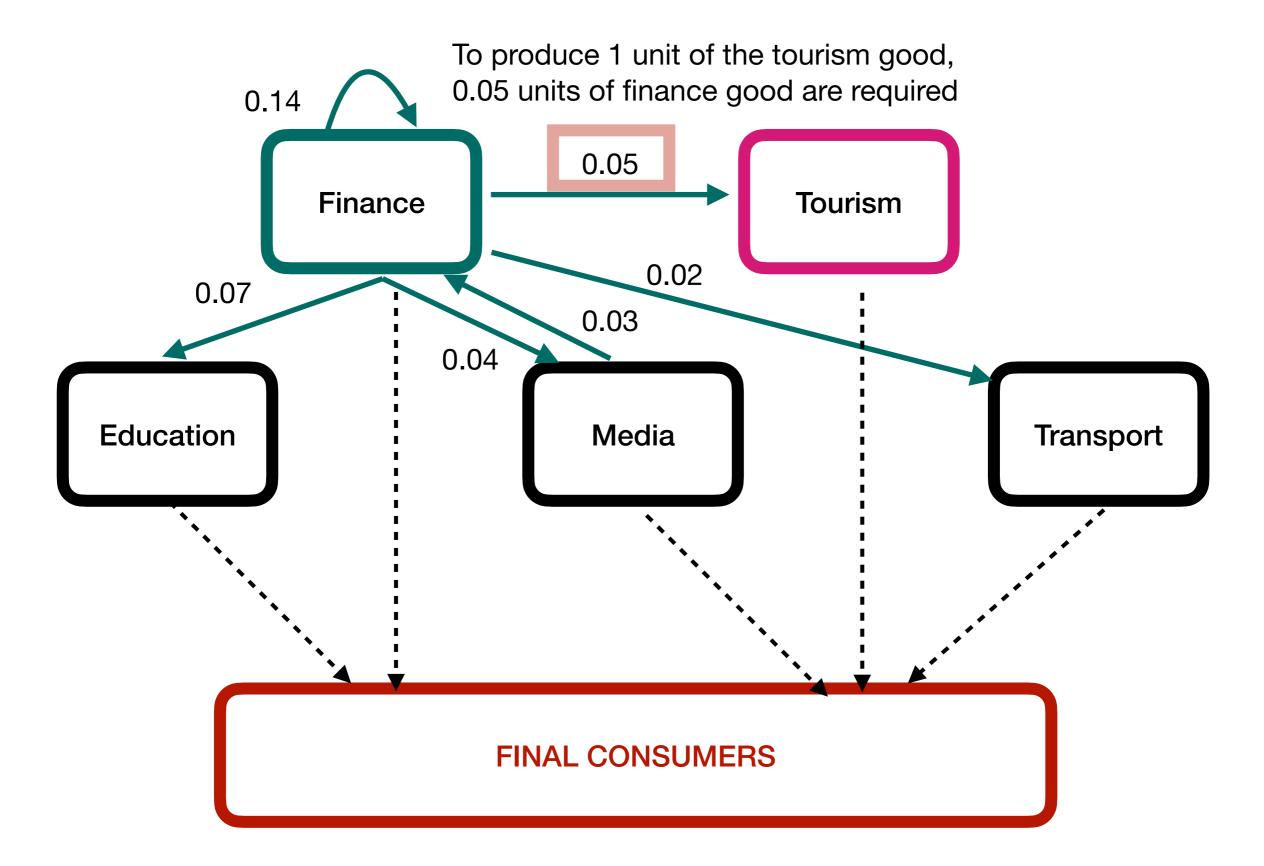
Are the aggregate anticompetitive effects of a merger in finance greater than those of an equivalent merger in tourism?

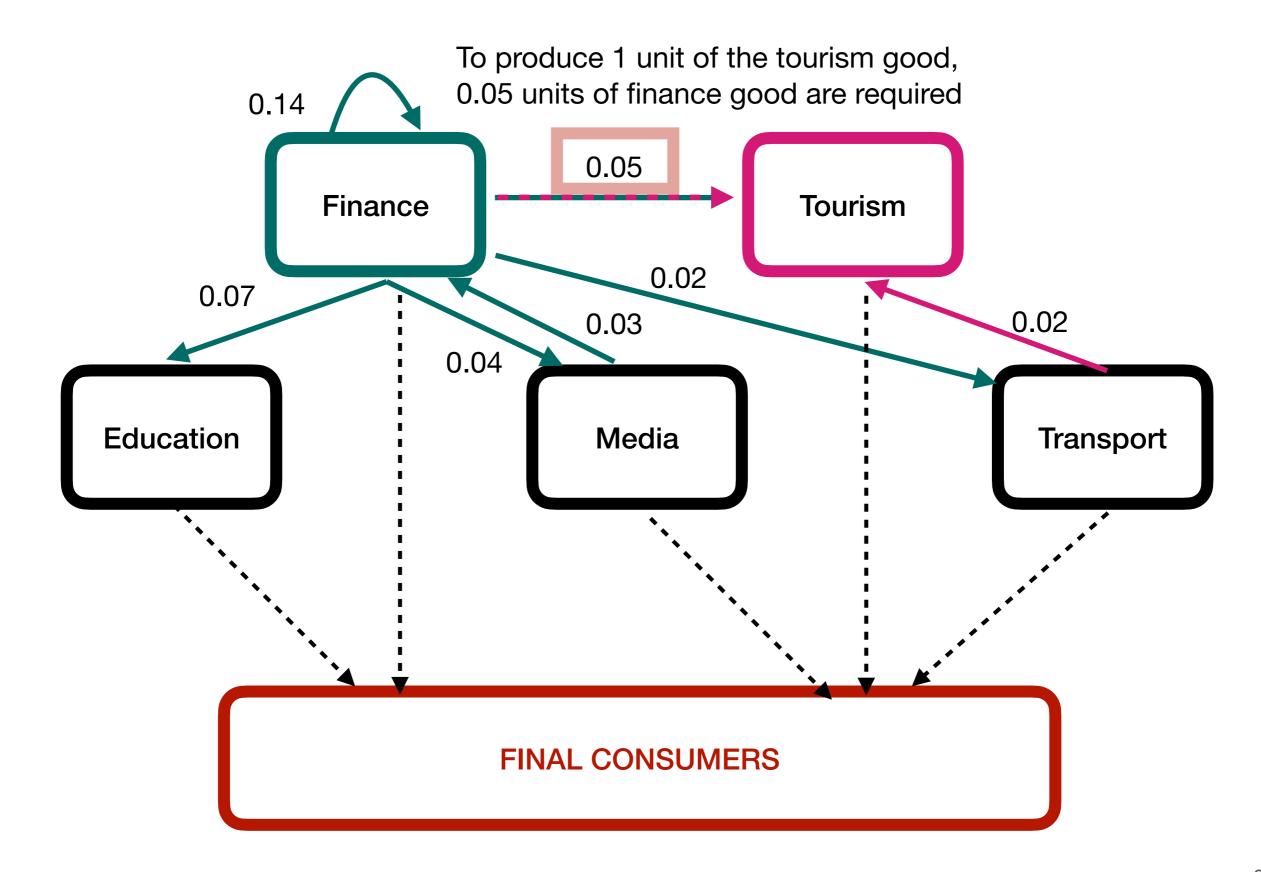


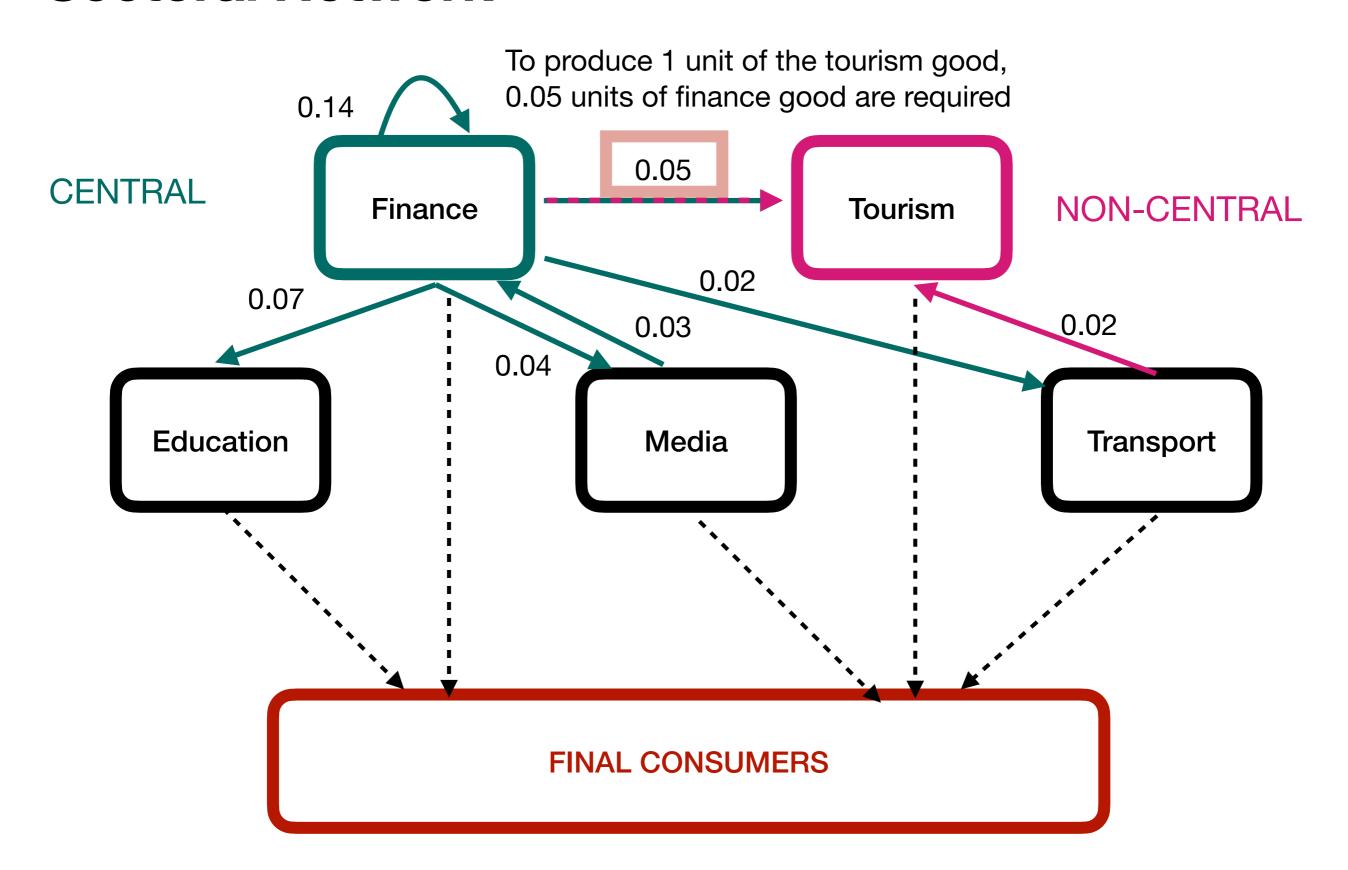
FINAL CONSUMERS











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- central sector output
- ↓↓ outputs of other sectors
- ↓↓ demand of the central as an input

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Cost pre-merger
$$cq_i$$
 Cost post-merge $\left(\frac{1}{n_i}\sum_{j=1}^n m_{ij}\omega_{ij}\right)cq_i$

Builds on Pellegrino's JMP (2025)

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subs. degree

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- Inverse Final Demand $\mathbf{p} = \mathbf{b} \sigma \mathbf{A} \mathbf{q}^c$ $\mathbf{q}^c = (\mathbf{I} \mathbf{F})\mathbf{q}$
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Game: Firms choose quantities simultaneously

Game written as a potential game. Equilibrium quantities:

$$\mathbf{q}^* = \left\{ \left(\mathbf{I} + \mathbf{1} \mathbf{1}' \right) \odot \left[\sigma \left(\mathbf{A} + \mathbf{M} \odot \mathbf{A} \right) \left(\mathbf{I} - \mathbf{F} \right)' \right] \right\}^{-1} \left[\left(\mathbf{I} - \mathbf{F} \right) \mathbf{b} - \mathbf{S} \mathbf{c} \right]$$

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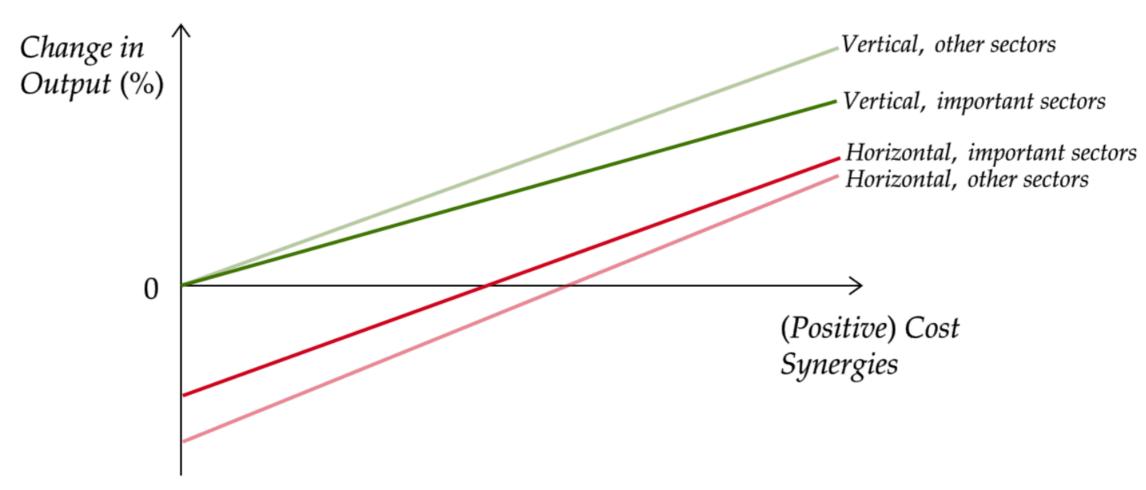
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Simulation exercise: Some sectors are more central/important than others. Everything else is symmetric, what is the change in output after a merger?

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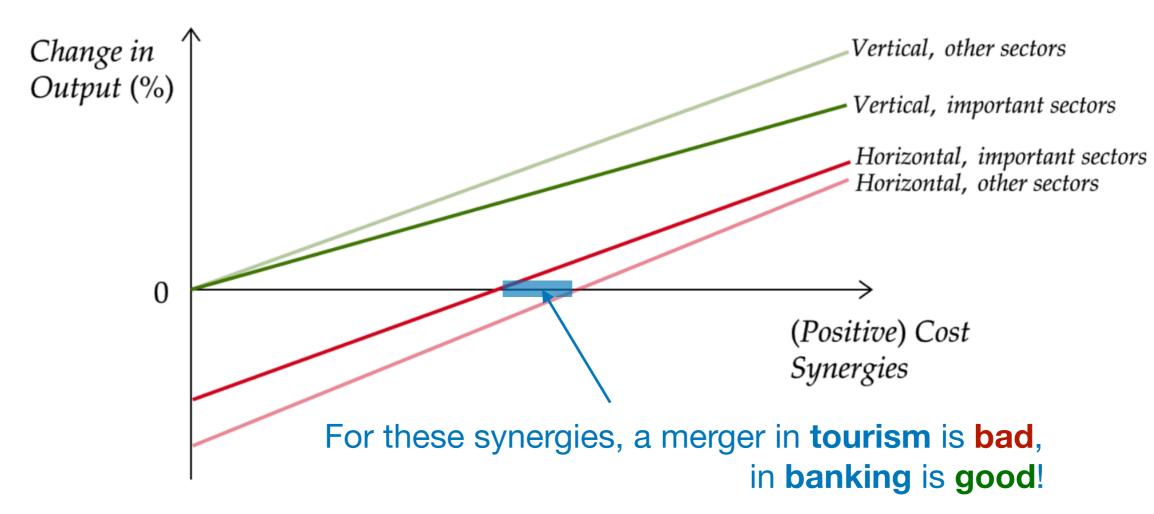
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Some discussion

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- Empirically:
 - What is the Commission actually, even implicitly, doing? Is the Commission stricter/more lenient in central sectors? (Duso's database?)
 - Can anything else be observed through data? Perhaps studying a large merger in a specific sector to analyze the effects? Not sure!