Content Moderation and Migration in Social Media: Evidence from Musk's Twitter Acquisition

Iván Rendo (TSE)



Motivation

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- Increased interest in online hateful/extreme/unsafe content:
 - E.g. spread of jihadism, bullying, food disorders...
 - Jiménez-Durán (2022) links online hate to offline violence
 - → EU Response: **Digital Services Act** (DSA)

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 - → EU Response: Digital Services Act (DSA)
- Different complementary views on content moderation:
 - "Old Internet" Duch-Brown's perspective:
 - → Constant unsafe content across time BUT today good and bad people together
 - Lefouili & Madio (2022): migration = ↓ impact and enforcement costs
 - Anti Defamation League (ADL) viral video: trading-off moderation in Twitter and migration to other (hateful, small) environments

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- → What incentives do the platforms have to self-regulate
- → Characterize the **optimal regulation** to **minimize** unsafe content

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+ Empirical evidence through Musk's acquisition of Twitter

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- Endogenous composition ~ migration
 - Users' trade-off: network size, quality vs (un)safe content
 - Platform's trade-off: participation vs unsafe content

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2. Policy:

- Incentives misalignment between platform & regulator (min unsafe content)
- Imposing a minimal content moderation intensity (policy):
 - i. W Large network effects: always superfluous
 - ii. w Mid to small network effects: can be useful

Roadmap

- Theoretical Model
 - Characterization of the Equilibrium
 - Optimal Regulation

II. Empirical Evidence

THEORY

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Rk: I abstract of modelling the utility from creation of content

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...platform (2) just exists with $K_2=1$

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3. Agents derive the corresponding payoffs from the composition of the social network

User i joins platform (1) iff $\theta_i < t^*$, otherwise, they join (2)

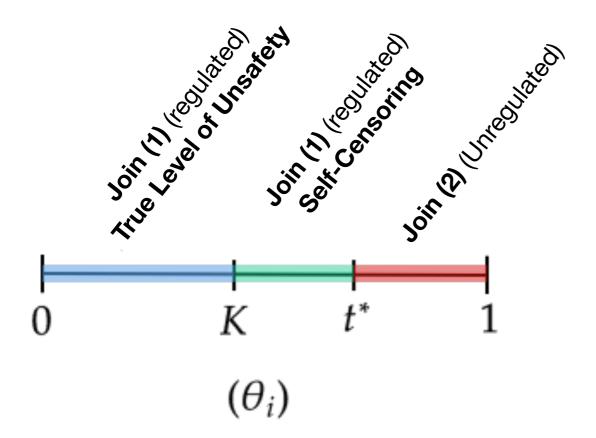
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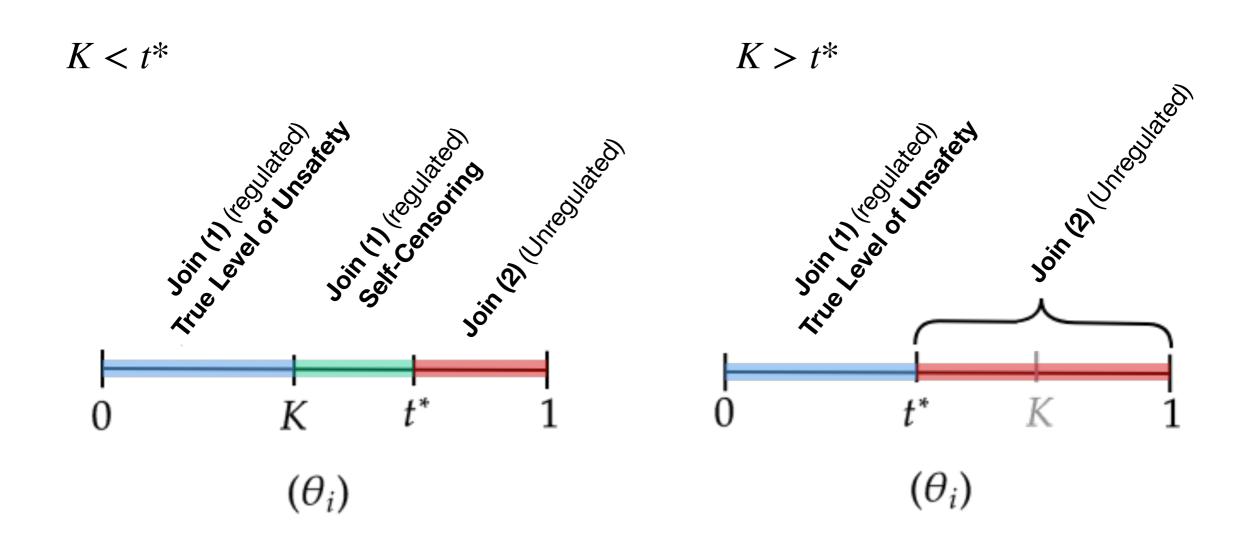
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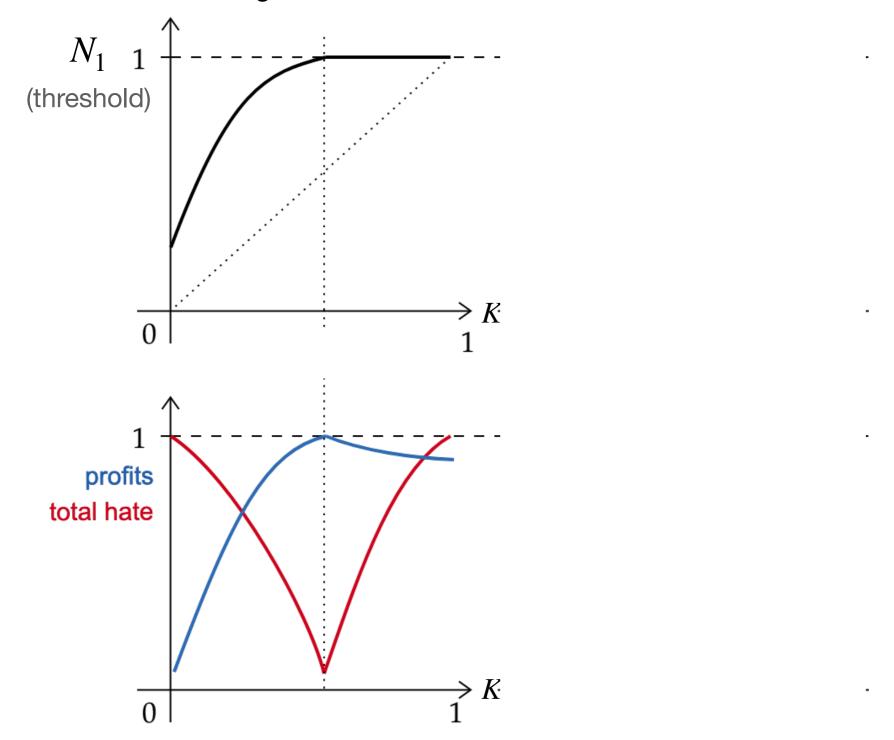


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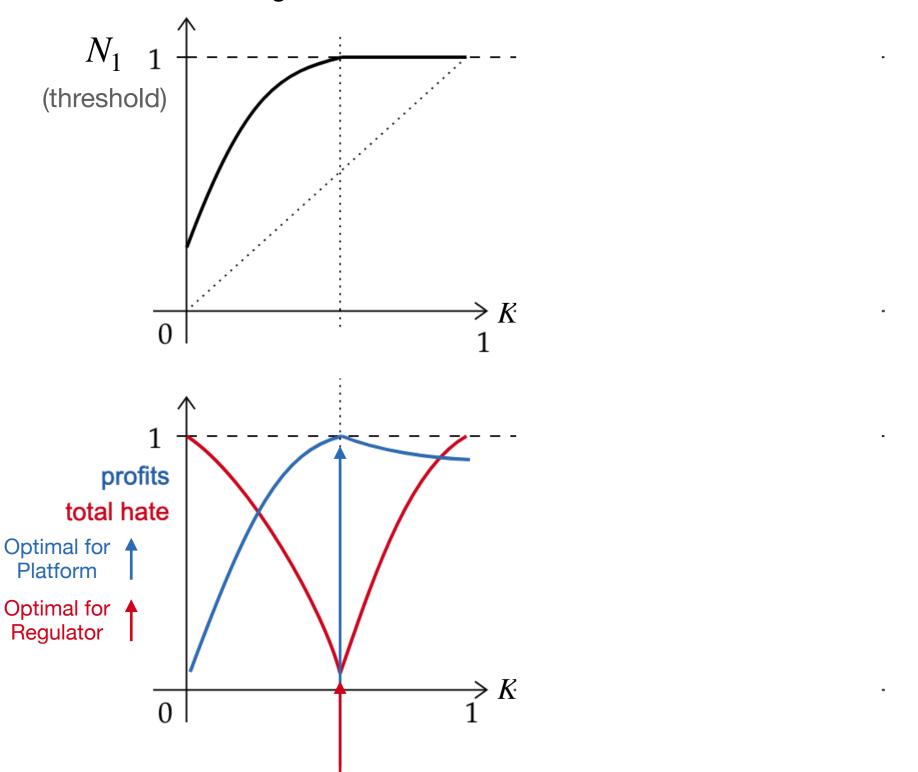
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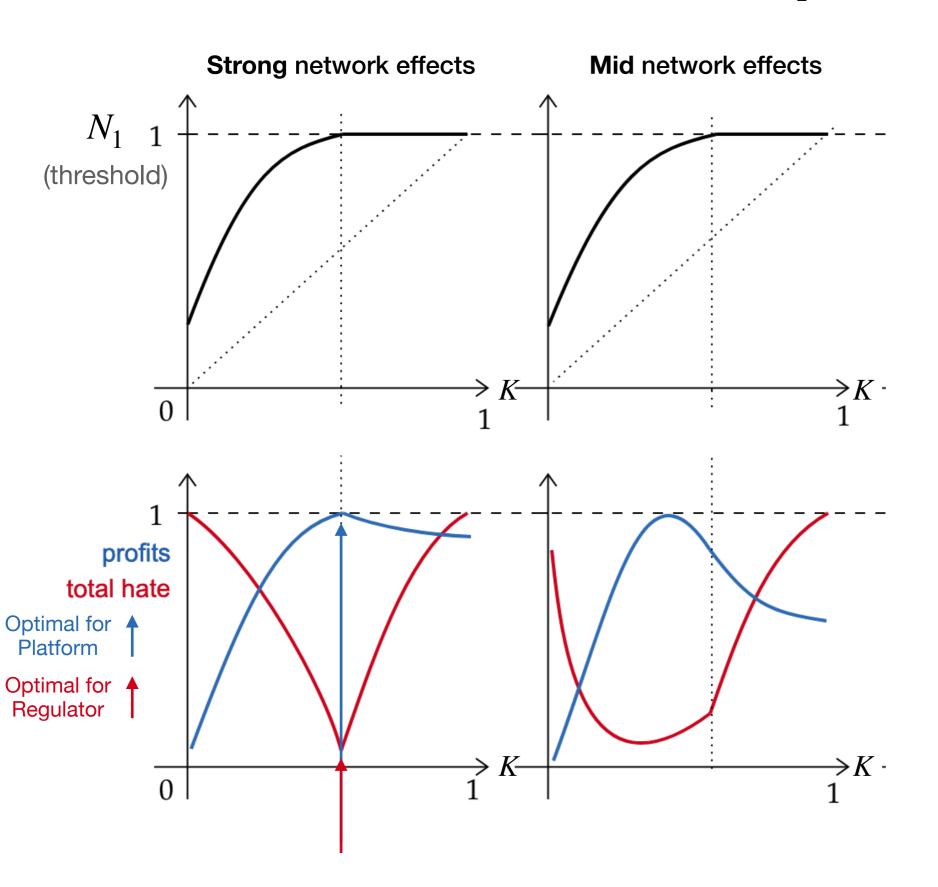


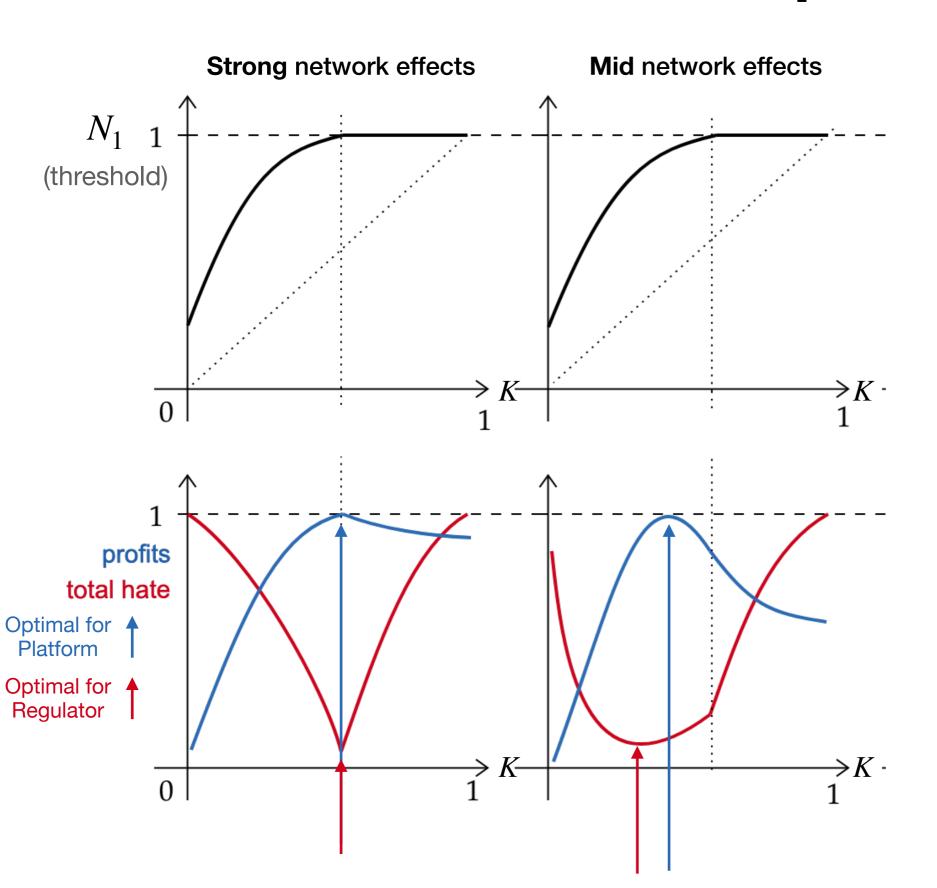
Strong network effects

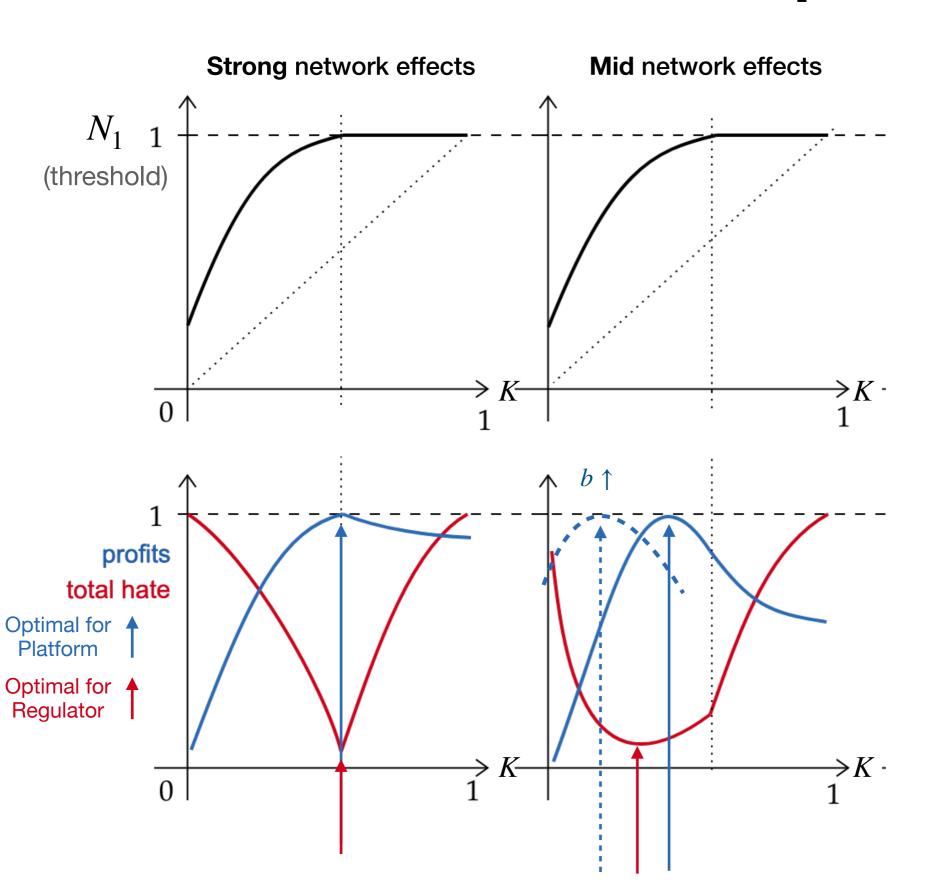


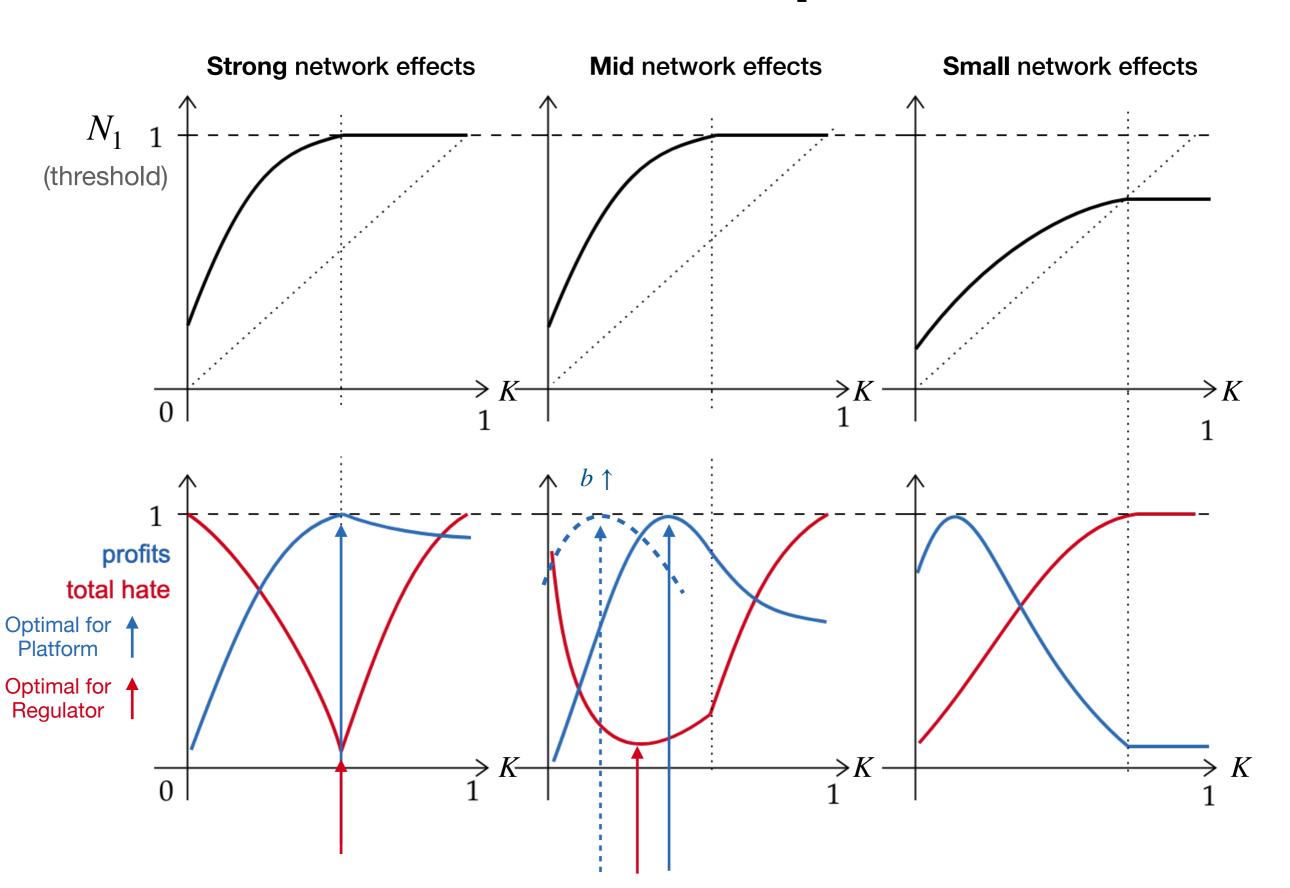
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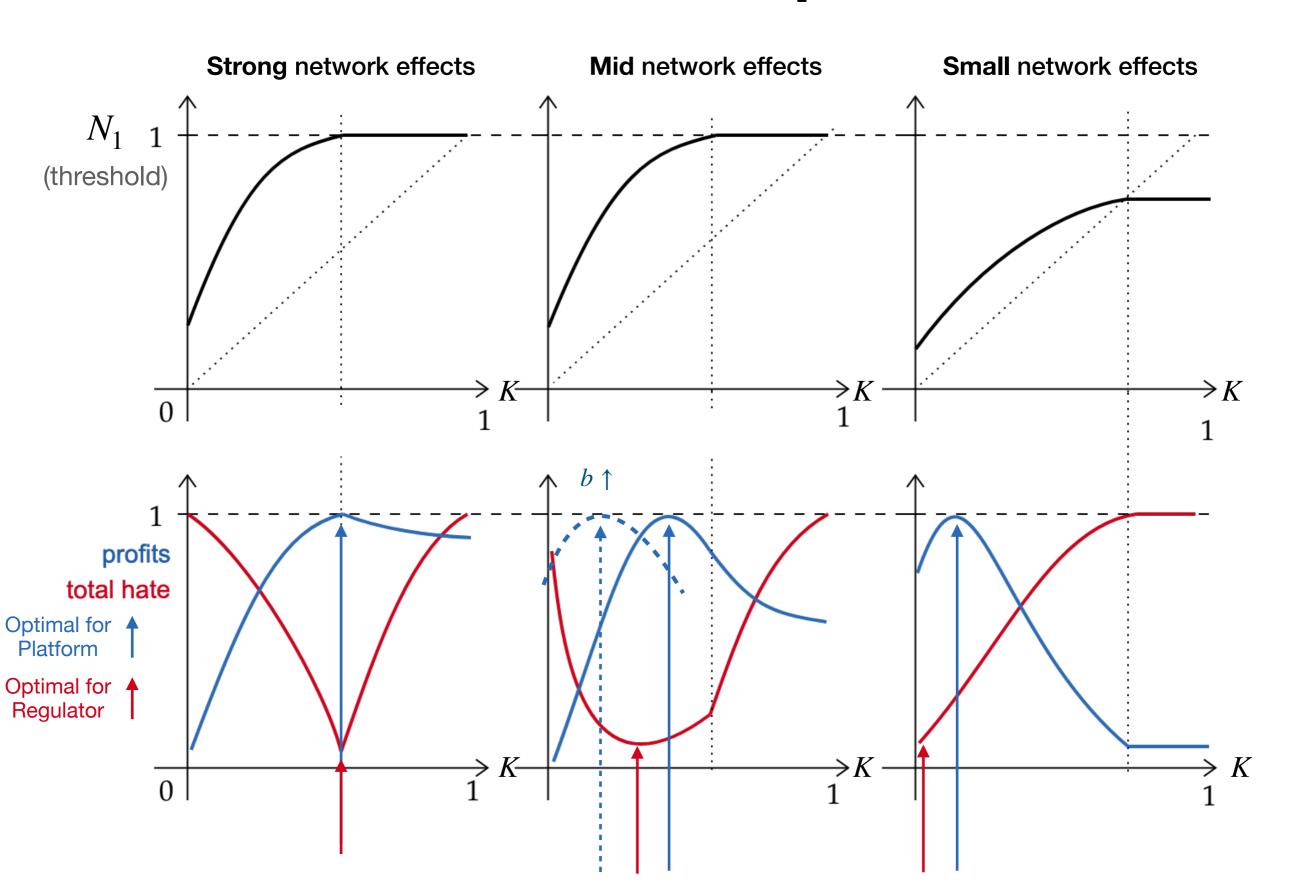




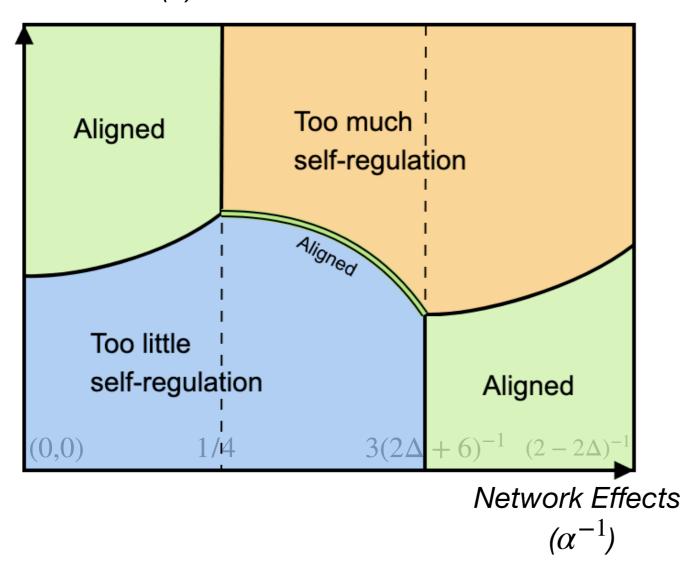




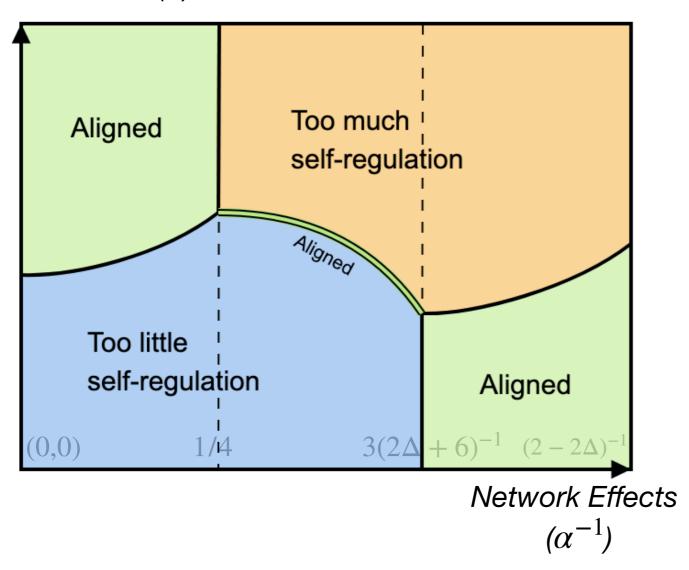




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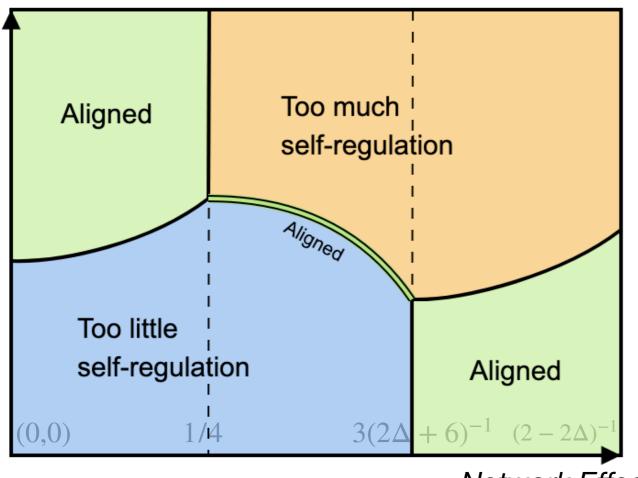


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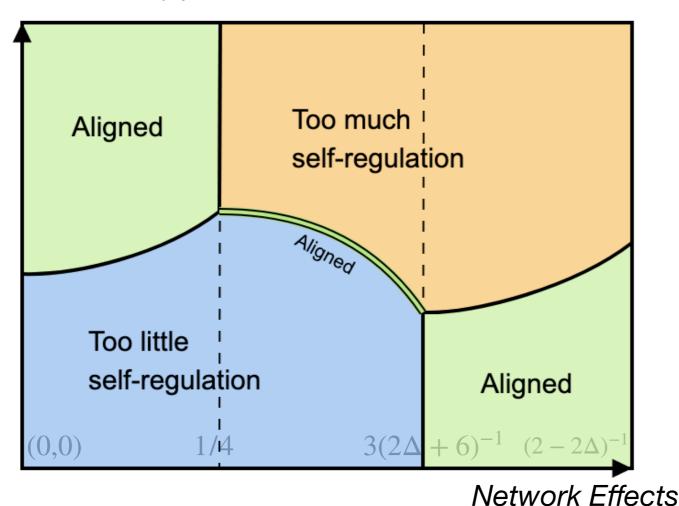
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The regulator can impose a minimum content moderation level, and it would be beneficial: there won't be too much migration

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Orange Area: the policy wouldn't bind as the minimum content imposed is higher than the optimal for the platform

(We saw this in the DSA)

EMPIRICS

Event: Musk buys Twitter: $exogenous \uparrow K$

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 of them using a extremely good Google API
 (Perspective)

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Example

In terms of *toxicity*:

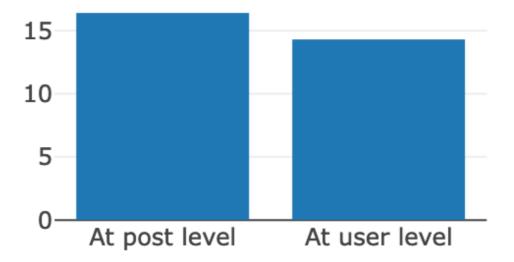
"You are great hahaha" > "You are great"

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"Diff-in-diff" 1 month before and after Musk's acquisition

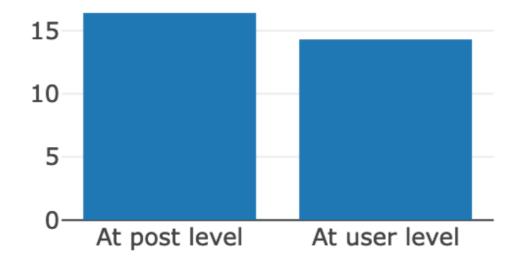
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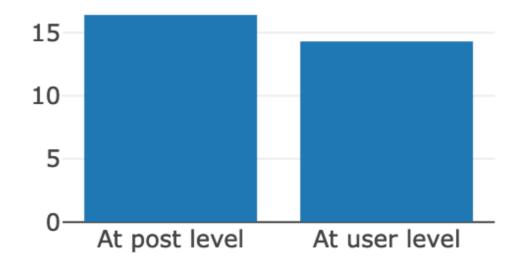
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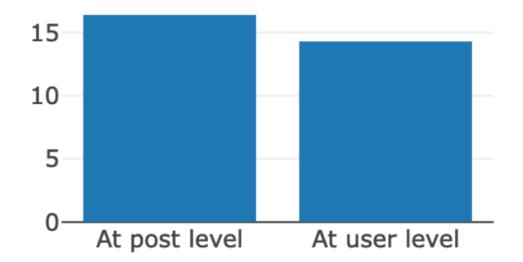
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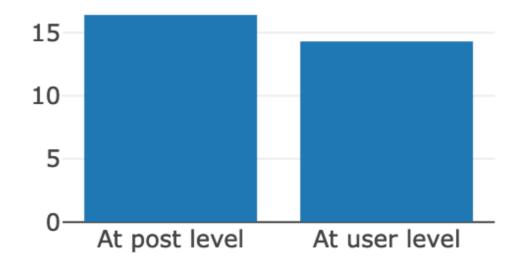
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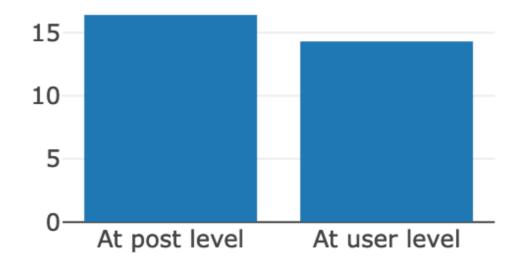


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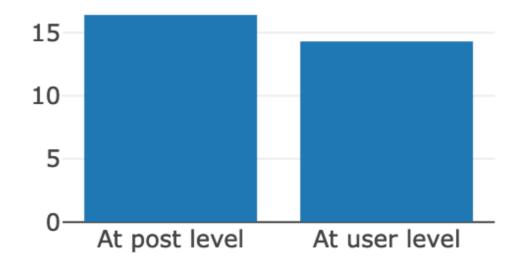


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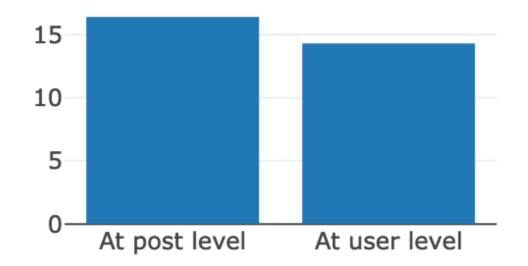


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 - Telegram users in both highest and lowest percentiles of unsafe content

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Empirically:

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 - Match (some) users from Telegram to Twitter

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- If a monopoly faces entry
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Most Importantly: Merry Christmas!

Appendix

Literature

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- · Closest Paper: Madio & Quinn (2023).
 - Rich ads model, but exogenous creation of content.
 - Focuses in the monopolist + pricing of ads.

· Liu et al (2021) focuses on the (imperfect) technology

Literature

- · Closest Paper: Madio & Quinn (2023).
 - Rich ads model, but exogenous creation of content.
 - Focuses in the monopolist + pricing of ads.

· Liu et al (2021) focuses on the (imperfect) technology

Empirical Side

- Jiménez Durán (2022), Jiménez Durán, Müller & Schwarz (2022)
- Some CS Literature: Schmitz, Muric, et al. (2022 and 2023)

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 - but could end up "throwing to the lions" to
 - "median" users