

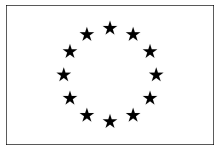
Content Moderation in Presence of Fringe Platforms

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Motivation

- Increased interest in **online** hateful/extreme/**unsafe content**:
 - e.g. Jiménez-Durán (2022) links online hate to **offline violence**
 - e.g. **25%** of terrorists radicalized **exclusively** online
 - e.g. bullying, food disorders...



➡ EU Response: **Digital Services Act**

- Duch-Brown's view: **Constant unsafe content** across time
 - ➡ BUT more **impact** today: everyone in the same large platforms
 - Rizzi (2023)
 - ➡ ↑ **moderation** on Twitter = ↑ **migration** to fringe platforms
- ~ 6% of the US citizens use fringe platforms: Parler, Truth...

Today

Platforms' competition model to analyze the **net effect** of
Content Moderation on the level of Content Unsafety
while **allowing** for **Migration*** to a **fringe** platform

- ➡ How **migration** is affected by content moderation **policies**
- ➡ How **unsafe content** is affected by **migration**
- ➡ What **incentives** do platforms have to **self-regulate**
- ➡ Characterize the **optimal regulation** to **minimize** unsafe content

Main Features of the Model

Users:

- Create + read content on platforms
- Common preferences for network size + quality of the platform
- **Heterogeneous preferences for unsafe content**

2 Asymmetric Platforms:

Twitter, Instagram, Facebook

- A **Moderated** one, higher quality platform: **moderates (bans) content**
 - Maximizes revenues from **advertisers** (averse to unsafe content)
- An **Unmoderated** one, lower quality platform: **no content moderation**

8Chan, Truth, Parler

- **Endogenous composition** ~ migration
 - Users' trade-off: network size, quality, (un)safe content
 - Moderated platform's trade-off: participation, unsafe content

Preview of the Main Results

1. Prevalence of unsafe content:

- i. **U-shaped** in moderation intensity, w **large** network effects
- ii. **Decreasing** in moderation intensity, w **small** network effects

2. Policy:

- **Incentives misalignment** b/ platform & regulator (min unsafe content)
- Imposing a **minimal** content moderation intensity (policy):
 - i. Only useful with small network effects (or high competition)
 - ii. Otherwise, always **superfluous** (not binding)

Roadmap

I. Model

- Equilibrium

II. Policy Discussion

III. Extensions

- Multihoming
- Radicalization & Offline Violence

THEORY

Model

- A unit mass of **users**, heterogeneous in their preferences for unsafe content: $\theta_i \sim U(0,1)$
- **2 platforms** $j = 1,2$
 - with $K_j = \text{max unsafety level allowed}$ ($K_2 = 1$)
- User i in platform j **creates** 1 piece of content of unsafety θ_i^C
$$\theta_i^C = \min\{\theta_i, K_j\}$$
- User i in platform j **reads** a random sample of the content, of avg unsafety $\bar{\theta}_j$

$$\bar{\theta}_j = \int_{i \in j} \theta_i^C di \quad = \text{average unsafety of content in platform } j$$

- Platform 1, **moderated**, is intrinsically better than 2, **unmoderated**
- Utilities of user i joining $j = 1, 2$ are defined as:

$$\begin{aligned}
 U_1(\theta_i) &= \alpha N_1 - |\theta_i - \bar{\theta}_1| + \Delta \\
 U_2(\theta_i) &= \alpha N_2 - |\theta_i - \bar{\theta}_2|
 \end{aligned}$$

Users in the Platform Average “Unsafety” of the Content
 Strength of network effects Quality Premium of the Moderated

User i joins (only!) the platform that maximizes their utility

Rk: No outside option!

Advertisers

Buy a fixed amount of ads in the **moderated** platform (1)

Are **averse** to unsafe content

$$\text{Price of ads: } 1 - b\bar{\theta}_1$$

Moderated Platform

- The **moderated** platform (1) chooses a **content moderation policy**

$K := K_1 \in [0,1]$: perfectly and costlessly **bans any content** $\theta_i > K$

Platform (1) **maximizes** revenues:

$$\Pi(K) = \underbrace{N_1(K)}_{\text{\# users in platform}} \times \underbrace{\left(1 - \underbrace{b\bar{\theta}_1(K)}_{\text{Price of ads}}\right)}_{\text{Average content unsafety}}$$

...platform (2) just exists with $K_2 = 1$

Timing

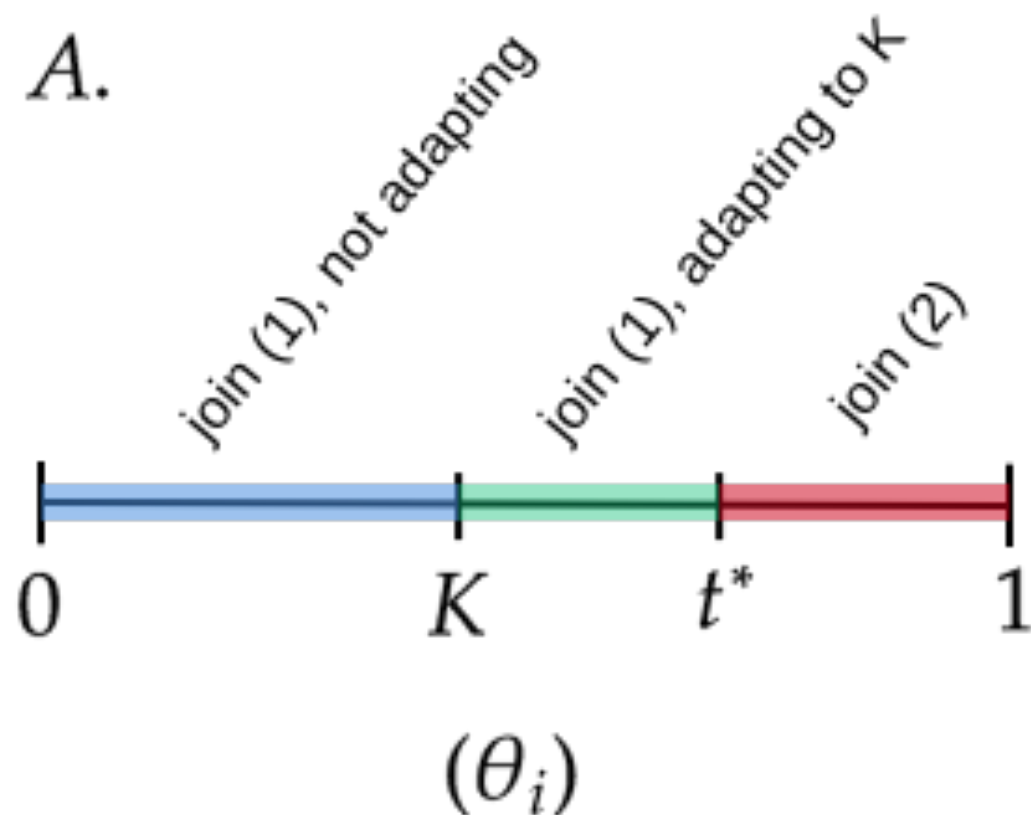
1. The moderated platform (1) chooses the content moderation policy K and commits to it
2. All the users simultaneously choose whether to join platform (1) *xor* (2) depending on their θ_i
3. Agents derive the corresponding payoffs from the composition of the social network

Threshold Equilibrium (for given K)

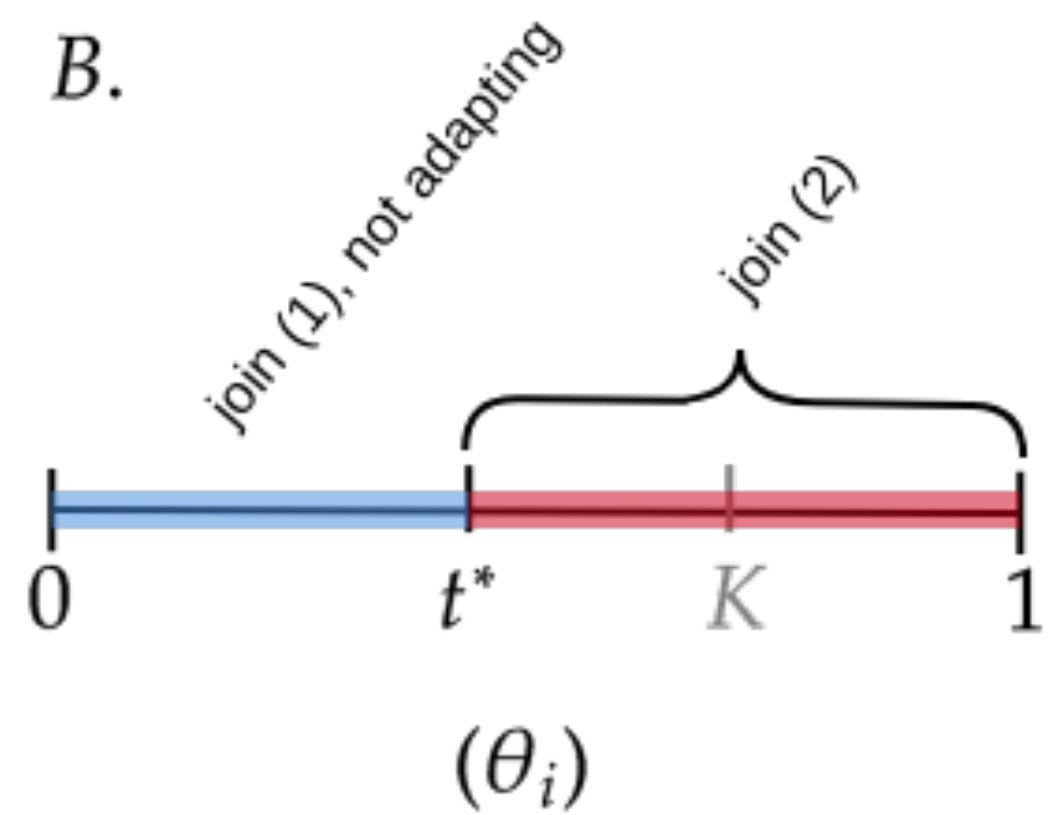
User i joins platform (1) iff $\theta_i < t^*$, otherwise, they join (2)

Under some assumptions on α, Δ ; for any K , there exist a **unique threshold equilibrium**, which takes one of these two forms:

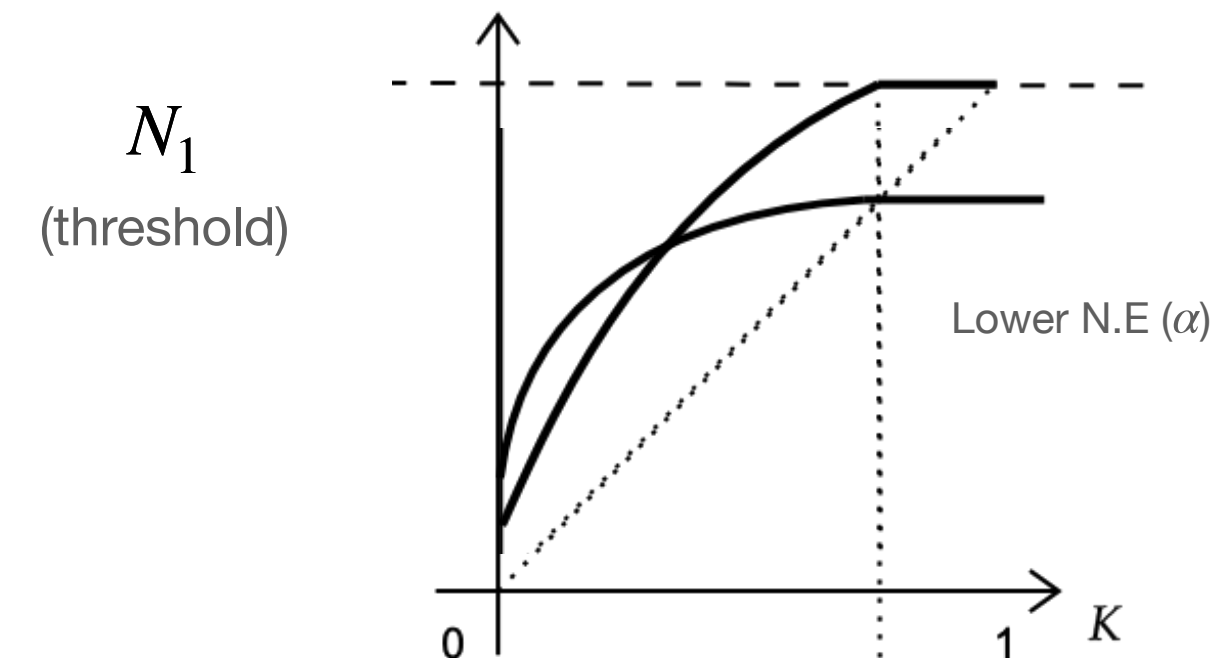
Low K (strict policy)



High K (lenient policy)



Characterization of the Equilibrium



$\uparrow \alpha, \uparrow \Delta$

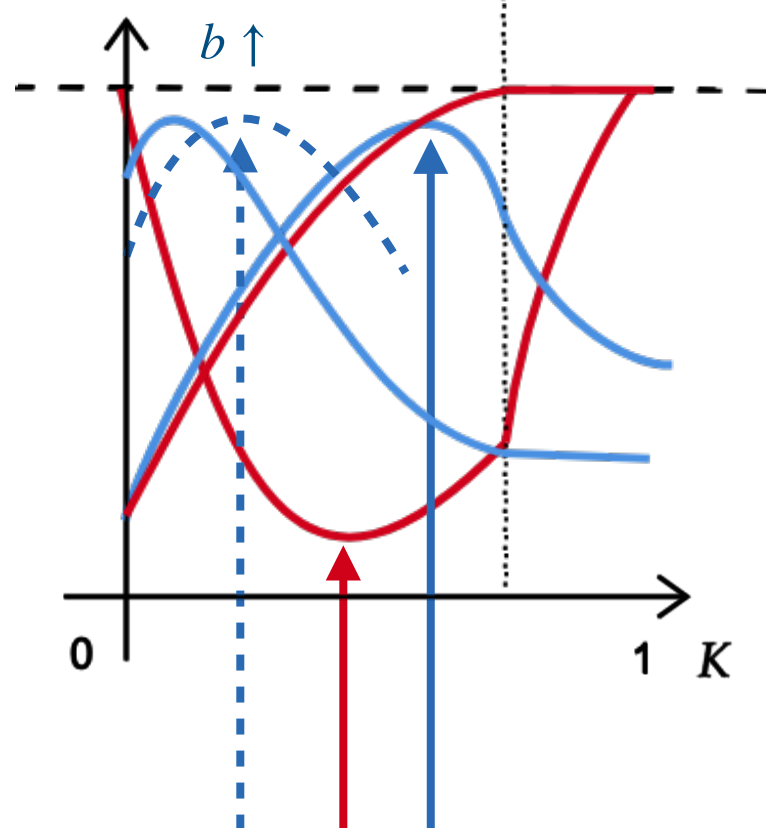
~ more attractive moderated platform (market could tip!)

$$\frac{d^2 N_1}{dK d\alpha} > 0$$

Content moderation affects participation more with high network effects

Platform's profit
Total unsafety Level

Optimal for Platform
Optimal for Regulator



In general, total unsafety non-monotonic!

Key: mass of users willing to self-censor varies

Incentives misalignment:

Regulator: Unsafety (and participation) in both platforms

Platform : Unsafety and participation in its platform

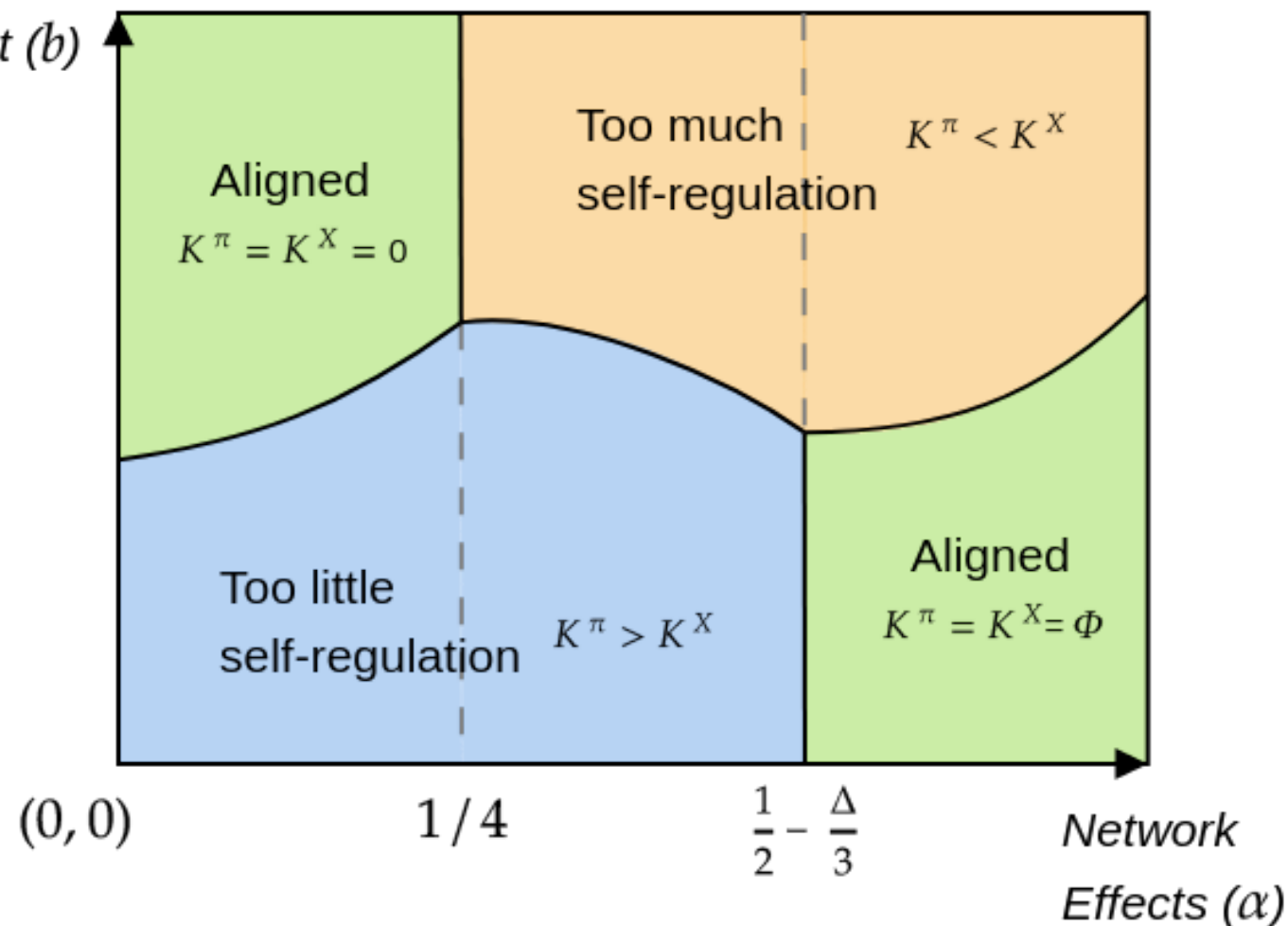
High Network Effects: Stricter or Lenient Moderation?

Regulator: Lenient! wants users to self-censor IN the moderated platform

Platform: Stricter! Prefers smaller size and clean content due to advertisers

Policy (to min unsafe content)

Advertisers aversion
to unsafe content (b)



Blue Area:

Beneficial for the regulator to impose a minimal moderation policy

Orange Area: such a policy wouldn't bind.

Regulators would like to impose a maximal moderation policy to attract users from the fringe platform.

(We saw this in the DSA)

EXTENSIONS

Multihoming

Allow for multihoming. User i utilities are:

- If single homing in $j \in \{1,2\}$: U_j^i
- If multihoming: $U_1^i + U_2^i$

In equilibrium:

Multihoming users \uparrow with strictness of content moderation and \downarrow with NE

Essentially users that otherwise singlehome in the moderated platform

General Result in the Literature:

Multihoming = Soften Network Effects = Increase Competition

Here... same!

Multihoming = Soften Network Effects = Increase Competition =

\downarrow Incentives of the platform to moderate content

Also here

High NE: unsafety min with a **more lenient** moderation wrt single-homing

Low NE: unsafety min with a **stricter** moderation wrt single-homing

Radicalization and Offline Violence

- Online content unsafety is considered bad *per se*
- Its **offline consequences** are a first order concern for regulators
- This extension adds two periods to the model seen:
 - i. In $t=3$, users' preferences either:
 - **Converge** to the unsafety of the content they read, OR
 - **Diverge** from it
 - ii) In $t=4$, users perpetrate a unit of violence with a probability
 - **Increasing** in their taste for unsafety
 - **Decreasing** in their taste for unsafety (i.e. substitutes, *video games*)

Main Result:

- With **converging** preferences + and violence **increasing** in unsafety, then:
 - **Intermediate levels of moderation are preferable to min violence**
 - **Why?** We can attract users to the moderated platform to read content safer than it would be without content moderation

CONCLUSION

Conclusion

Today:

- Simple model, simple intuition, policy oriented:
 - ➔ DSA may have some unintended consequences
- It gets worse with more competition (DMA!)
- Non very tractable but still analytical
- Consumer surplus, another platform... in the paper

Future:

- Empirics!
- Is the model right? If yes, where are we?
- I do have data and a draft of a structural model
- Not my field, (will never be?)
- Open to suggestions:
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