# Istiyaque Ahmed Ridoy, CSCA™



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# **Summary**

I am inclined toward making data-driven decisions. My specialty lies in integrating my knowledge of business and the technical skills I have acquired over time and creating additional value,

# **Experience**



#### Analyst

#### GoZayaan

Apr 2021 - Present (1 year 5 months +)

1## Producing monthly and annual hotel reports, identifying and analyzing the influence of different factors on hotel sales performance.

2## Preparing population samples for customer feedback survey to understand the difference of needs among different customer groups, and recommending changes to the product based on the analysis. 3## Planning the ways to effectively use data to drive insights, and proposing the essential metrics to measure product health.

4## Analyzing and comparing a range of competitor's product prices against the company's to notify relevant team members and ensure competitive pricing.

5## Monitoring market activities, and competitor activities to inform the team about important issues affecting sales.

6## Building/modifying dashboards based on the production database as per the requirement of different teams.

7## Running SQL queries on the production database to answer specific questions.

8## Performing UX research through studying industry best practices, and scrutinizing user behavior on the web platform to suggest change in the user journey.

9## Forecasting sales, and planning the ways to improve forecasting accuracy.

1##0## Understanding demands of the potential customers through text-analysis of the Facebook public posts after collecting them by web scraping.

1##1## Providing technical support to other teams when necessary.



#### Maths Instructor

## Mentors'

Jun 2020 - May 2021 (1 year)



#### Business Intelligence Intern

#### GoZayaan

Jan 2021 - Mar 2021 (3 months)

Learnt data analysis and interpretation, product analysis, competitor analysis, monthly product reporting, observing market trends & finding relevant information, payment gateway functions, data visualization on datastudio, and data entry.

# Article Writer

Econ Consulting Ltd.

Jan 2020 - Jan 2021 (1 year 1 month)

Wrote academic articles on different business-related topics.

#### **Education**

# **BIBA** Institute of Business Administration, University of Dhaka

Undergraduate, Business Administration and Management, General

2019 - 2023 Major: Marketing

Minor: Economics

CGPA: 3.33/4.00 (till 7th semester)

# Mirzapur Cadet College

HSC, Science 2016 - 2018

GPA: 5.00/5.00

## **Licenses & Certifications**



- Business Statistics and Analysis Capstone Coursera
  J4L9CWCJKNJK
- Using Python to Access Web Data Coursera ZY2JUTZQWFRQ
- Capstone: Retrieving, Processing, and Visualizing Data with Python Coursera
  T6MK7RGB3W3Y
- Al For Everyone Coursera 2N2UZD7CQNVB
- Excel Skills for Business: Essentials Coursera
  GWYQ4H6AWDGU
- Python Data Structures Coursera FJAGXHT3PUGS
- Successful Negotiation: Essential Strategies and Skills Coursera

#### **7BN2YEYJEHUC**

- Python for Everybody Specialization Coursera
  R48F53ES7MXC
- Using Databases with Python Coursera
  M744U2JP2FHK
- Financial Markets (with Honors) Coursera
  DJ7XTS4FWKQQ
- Certified Supply Chain Analyst ISCEA -International Supply Chain Education Alliance
  Issued Oct 2020 Expires Oct 2022
  2010232090
- Foundations: Data, Data, Everywhere Coursera
  CU8HDAFW5CKF
- Google Analytics for Beginners Google analytics Issued Apr 2022 - Expires Apr 2025
- Python for Everybody Specialization Coursera
  R48F53ES7MXC
- Programming for Everybody (Getting Started with Python) Coursera 2APXBKKKG44N

#### **Skills**

Data Visualization • Presentation Skills • Business Statistics • Python (Programming Language) • Academic Writing • Analytical Skills • Data Structures • Statistics • Video Editing • Microsoft Excel