

Ashutosh Sharma

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KEY COMPETENCIES

Team Leadership
Problem Solving
Project Management

Team Building and Collaboration
Mentorship
Process Management

Technical Proficiency
Business Acumen
Continuous Learning

PROFILE

As a passionate web enthusiast, I excel in building high-performance and scalable web applications while optimizing app stability and developer experience. With a focus on results, I have a proven track record of implementing robust team processes that drive efficiency and productivity, offering strong career prospects for team members.

I am committed to staying at the forefront of industry trends, utilizing cutting-edge technologies and best practices to ensure exceptional performance and seamless scalability of web applications. By establishing streamlined workflows, comprehensive documentation, and a culture of continuous learning, I prioritize optimizing the development experience for my team.

PROFESSIONAL EXPERIENCE

Razorpay

Feb 2022 - Present

Engineering Manager

Proven track record of successfully leading cross-functional engineering teams in designing and delivering cutting-edge products and solutions. Leading and managing two high-performing teams consisting of 17 senior and junior engineers, overseeing top-of-the-funnel conversion and enhancing the Razorpay developer experience.

Accomplishments:

- Pioneered a comprehensive mentorship program at the business unit level, enabling engineers to pursue and achieve their long-term career goals.
- Developed and implemented streamlined processes and tools to optimize daily workflow, fostering seamless collaboration with product and marketing departments.
- I played a pivotal role in driving Razorpay's expansion into new geographical markets and ensured quality i18n and SEO support. I also worked on scaling offline payments through Ezetap. This strategic move resulted in significant business growth and an enhanced market presence.
- Achieved a remarkable availability rate of 99.99% by establishing strong technical Objectives and Key Results (OKRs) and driving infrastructure improvements like canary deployment, E2E, etc.
- Recognizing the significance of Search Engine Optimization (SEO), I introduced it as a key Objective and Key Result (OKR) for the team. Through diligent efforts and effective implementation, we achieved remarkable outcomes. Impressions experienced a phenomenal 100% improvement, showcasing our enhanced brand visibility, while the Click-Through Rate (CTR) saw a notable 41% increase, indicating heightened user engagement.
- Collaborate closely with cross-functional teams, including product management, sales, and marketing, to ensure product development aligns with market needs.

- In addition, I prioritized the optimization of Mean Time to Resolve (MTTR), aiming to minimize response time and enhance customer satisfaction. Through meticulous analysis and implementation of efficient strategies, we successfully reduced MTTR from 9 minutes to an impressive 4 minutes. This improvement significantly enhanced service reliability, ensuring a seamless experience for our valued customers.
- Improved lighthouse scores by 100%, resulting in a significant 3% increase in conversion goals.
- Elevated API coverage for various SDKs used in Razorpay integration from 37% to an impressive 95%.
- Manage the resource allocation, and project prioritization to optimize efficiency and cost-effectiveness.
- Participate in annual and quarterly roadmap planning, engage in ideation sessions, and collaborate closely with stakeholders to gather their valuable input.

Housing Engineering Manager

Nov 2018 - Mar 2022

Accomplishments:

- Targeted SEO strategies resulted in an increase in valid pages from 3 million to 22.7 million.
- Drove the creation of new pages to improve internal linking, leading to a gain of 10,000 hits in daily traffic.
- Recruited, trained, and mentored talented engineers to ensure a skilled workforce.
- Split a large monolith application into small isolated apps using webpack module federation, increasing the number of releases by three times.
- Implemented differential loading to reduce the size of the modern build by 22% compared to the legacy build.

Past Experience

Times Internet
Frontend Manager

Oct 2017 - Nov 2018

Goibibo
Software Engineer

Aug 2016 - Oct 2017

ZOHO
Member of Technical Staff

Jun 2014 - Dec 2015

SKILLS

Technologies - Expert

React, Javascript, Typescript, Node, HTML, CSS, Build tools, AWS, Edge computing

Technologies - Others

Java, Postgress, MongoDB, MapServer

EDUCATION

Masters of Technology
National Institute of Technology, Calicut

Apr 2012 - Jun 2014

Bachelor of technology
GNIT

Jun 2008 - May 2012

XII
Army School, Agra

Apr 2007 - Mar 2008