

ONTARIO 5 PIN BOWLERS' ASSOCIATION

CONVENTION 2007 – GENERAL MEETING

Saturday, June 16th, 2007

Chair: Dave Post

Directors/Staff/Field: John Cresswell Rheal Champagne Mike Cregan
Harold Stoddart Mike Kyte Mickey McNeil
Gary Burkholder Terry Macdonald

Secretary: Mike Wilson

A CALL TO ORDER

President Dave Post called the meeting to order at 9:00 a.m.

B BUDGET REVIEW – 2007-2008

Mike Cregan reviewed the membership based budget proposal page by page.

Chris Moore asked if we had to accept this format completely or can we accept just certain items that we agree with.

Lucy Theoret of Western Ontario indicated that this method would kill Western Ontario, so is Ontario ready to absorb the cost of 500 members?

As an alternative view, Mike Cregan reviewed the program based budget proposal page by page.

Four regional meetings will be set so that the Presidents and Treasurers can attend and review/discuss the budget and the changes being made for the 2007-2008 season. These meetings should be completed prior to the 2007 SAGM.

Association Executive:

The majority agreed to increasing the entry fee for the tournament to \$30 was acceptable for the 2007-08 season.

Open:

It was agreed that the \$10 Provincial participant's fee would go to \$20. It was also discussed that this user fee should fluctuate depending upon the destination of the Nationals that year. Also, the coach's manual & Hall of Fame game will be dropped.

Youth Challenge:

Rick Longworth asked how much of a loss do we experience in a Winter Games year. Al Hong indicated that it was close to 5K.

Mike Heney of Ottawa Valley indicated that at the \$260 rate Ottawa would end up paying more than if we just did the Zone fee of \$884.

Ed Sodtka of Kingsway asked if we have the choice of the \$260 or \$884 or is it one method or the other.

Jackie Hawkins of Kawartha asked if the DC's would consider paying the difference of the \$160 to make up the shortfall.

Tim O'Hara of Metro Toronto indicated that with no DC's Metro would have to charge \$50 to cover the entry.

Result: \$662.50 (GST included) zone assessment.

Bowling School:

Alex Vande Pol of Smiths Falls noted that some are already paying \$500 so that fee would go to \$550 now.

Judy Begley of Metro Toronto noted that if we already have open spots are we trying to kill the event.

Christina Carey of Ontario Durham noted that other elite training camps cost at least \$500 so the parents should already expect a fee in that neighborhood.

Lori Beesack of Bramalea agreed with Christina on the other elite camps, so we are just bringing things into line.

Jackie Hawkins of Kawartha pointed out that no corporate sponsors have been approached nor has an application to the Trillium Foundation been completed in order to keep the fees down.

Judy Begley of Metro Toronto gave a donation of \$100 cash towards the School.

Joe Deano of Huronia suggested that we get all the YBC programs across Ontario to kick in some funds to help.

The majority agreed that the fee would be increased to \$500 & \$550 and a concerted effort will be put into contacting sponsors, as well as applying for Trillium funds (if applicable) in order to stave off any future increases.

Blind Bowlers:

Alex Vande Pol of Smiths Falls asked for an explanation of what the \$1500 fee covered.

Nancy Moore explained more on the event from the perspective of someone who has been volunteering to assist in the operation of the event for several years.

Mike Cregan stated that at a fee of \$1,000 Sydenham Community Credit Union will kick

in \$500 to make up the difference.

Christina Carey of Ontario Durham suggested that maybe more marketing or website advertising be done as well.

Hall Of Fame:

Tim O'Hara of Metro Toronto asked if we could be told the breakdown (room, meals, etc) and is it the meals, or the venue, etc that is creating the need to increase the ticket cost.

Al Hong explained that it was about \$55 to cover the cost of the meal and the remainder goes towards the cost of the event.

Heather Cresswell of York Simcoe suggested we start cost cutting in other areas such as removing the dance.

Lori Beesack of Bramalea commented that we may be charged a higher rate for the room as most Hotels/Halls charge a bartender rate. If we cancel the dance we may have to pay more for the room because the bar will not be open as long now. Also, if we cut back on Elio's time he may start to charge us more for our other events.

Christina Carey of Ontario Durham indicated that other such awards dinners charge at least \$125 and the venue isn't nearly as nice. So going up the extra \$15 per ticket isn't really that much, plus if we don't pay it here it will come out of the fundraising bottom line.

Glen McGhie of Garrison suggested that if we are recognizing these other partners (MBAO and BPAO) that maybe we should get them to kick in to the event.

A show of hands indicated that the majority agreed with increasing the cost of the Hall of Fame tickets to \$80.

A second showing of hands indicated that the majority agreed with hosting the event every two years instead of every year.

Convention:

Christina Carey of Ontario Durham suggested that we consider using a different venue instead of increasing the fees.

Al Hong suggested that we could review alternative venues which would allow us to hold the registration fee where it is currently and still allowing us to run a successful convention without having to add it to the bottom line of the budget at this particular time. This could be reviewed and discussed at the proposed Presidents meeting, which Jackie Hawkins suggested we hold in the August/September timeframe.

Mike Heney of Ottawa Valley suggested a fee of \$75 instead.

Christina Carey of Ontario Durham agreed to the minor increase but we should also

consider another venue just to see what the cost is there.

Jennifer Guay "No Zone" reminded everyone that the registration fee covered things like convention books, delegate and guest badges, etc.

A show of hands agreed with an increase of the delegate registration fee from \$50 to \$75, plus GST.

Semi Annual:

Everyone agreed to an increase of meeting registration fee to \$30 for delegates and \$10 for guests.

A short ten minute break was taken

Roll Call showed that 77 delegates were present.

Membership:

It was suggested that we increase the fee to \$13 and no longer use TruCa\$h (generate our own cards internally).

Rick Longworth of NEBs indicated that reinstating the DC criteria and increasing the fees raises \$49,000 and not the \$25,000 as shown.

Chris Moore of Huronia commented that in the past a fee increase has resulted in a decrease in our membership numbers.

Tim O'Hara of Metro Toronto stated that they have 346 people but pay up to the 1000 to be a zone. At \$13 Tim doesn't think he can sell his members on the increase.

Lori Beesack of Bramalea asked why we would only be saving \$4,000 by doing our own cards. Al Hong explained how we would lose the sponsorship that TruCa\$h gives & we would still bear the cost of production and distribution of the cards.

Paul Bauer of Grand River asked for clarification ... would the \$13 increase be just for this coming year only because of the different tournament assessments we are looking at in 2008? No.

Mary Jane Quenville of Smiths Falls indicated that they were losing Hershey as an employer, so they are unsure as to the affect this will have on their DC numbers.

Vince Amelotte of Orleans asked if we shouldn't delay increasing our fee.

Rick Longworth of NEBs felt we shouldn't apply an increase and remove TruCa\$h at the same time. Maybe consider doing just criteria and leave the criteria numbers as they presently are set.

Jackie Hawkins of Kawartha asked what the other provinces were doing? Do they use

the C5 supplied paper card? If so, why are we not using this as well?

Lori Beesack of Bramalea noted that the TruCa\$h card was nice to see, but most people aren't using the card for anything, so it really isn't worth the cost.

Christina Carey of Ontario Durham noted that the MBAO hasn't issued cards for several years now.

Nancy Moore of the MBAO outlined the production costs she has been given by Medallion Press in the SAO building. The Masters are planning to issue new cards this up coming season.

Lori Beesack of Bramalea asked do we really need cards. Everyone has identification or actually carry their membership card with them.

Jackie Hawkins of Kawartha pointed out we don't need anything big or special. Also, Jackie asked if we go with the paper card do we need the increase still or can we not stay at the current \$10.

Jennifer Guay clarified that for the purposes of the grant submission we must be able to track our membership still (database of some sort).

Ed Sodtka of Kingsway pointed out that the field could generate their own cards quite easily these days by means of templates and wizards built in to most software programs, which could save additional money and possibly stop the need for an increase.

Mike Heney of Ottawa Valley asked why we are looking at different cards that will cost us additional monies, when we are already paying for the C5 card.

The majority felt that using the C5PBA supplied paper card was sufficient at this time.

Lori Beesack of Bramalea asked for a clarification on the costs. If we are now going to the C5 supplied card what are the actual cost savings. John Cresswell indicated we would save \$4,000 for sure, but there are still costs involved to mail out cards and produce the membership listings etc.

Glen McGhie of Garrison asked if we needed a motion in order to stop using TruCa\$h next year. Al Hong stated that we are under a yearly contract, so we simply would not renew again.

Howie Baker of Molesworth asked at what time did the use of the DC criteria end. Mike Cregan indicated that last year we changed to actual member pricing on membership.

Jim Shanahan of Kempview asked what is the using of the DC criteria going to do to the associations that are already having problems now. If the DC can't meet its criteria, who's going to pay for the ghost members, the zone?

Lucy Theoret of Western asked what are we going to do with them as they can't do what

is proposed.

A show of hands was taken on point 9a (Reduce zone criteria to 800 and reinstate DC criteria). Majority said no.

A show of hands was taken on point 9b (Increase membership fee from \$10 to \$13 - \$9.35 to O5 3.65 to local association). Majority said no.

A short break was taken to allow everyone to consider items.

Roll Call showed that 77 delegates were present.

Dave Post informed the delegates that Mr. Al Hong was willing to take a \$10,000 reduction in his salary in order help bring the budget into balance.

Rick Longworth of NEBs pointed out that \$3 increase in membership is the lesser of the two evils for next year. \$3 for membership or be at your members all year with fundraising.

Jen Donovan of Bramalea suggested everyone have a meeting with their league executives and explain to them the business of bowling. For the price of \$13 our membership is well worth the price.

Ed Sodtka of Kingsway felt that if the league executives were at some sort of regional budget meeting it would make the selling of the increase much easier.

Brenda Hamilton of Central Ontario indicated we should have a marketing plan in place to assist the local associations to sell membership to groups or leagues that aren't members in bowling presently.

<p>MOTION: TO INCREASE THE MEMBERSHIP FEE TO \$13 (GST INCLUDED) WAS PUT FORTH BY LYALL GORDON; SECONDED BY CHRISTINA CAREY. CARRIED (44 FOR; 29 AGAINST; 4 OBSTENSTIONS)</p>
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Paul Brown of Lindsay asked how many years this increase is for. John Cresswell indicated it would last until it's changed again.

The fundraising assessment this year will be \$1.59 per member (based on last years membership numbers) and this invoice is due in the office by March 31.

Lori Nottingham of Kawartha asked if we implement the new tournament (Share the Wealth) will that revenue go towards our fundraising assessment. Mike Cregan indicated that it would. Those figures are not in the budget at this time, because we do not know what this event will generate right now. Any surplus from this event will go back towards your fundraising for this year.

Lucy Theoret of Western asked if the Booster Club is considered part of this fundraising assessment. John Cresswell indicated that it is not part of that assessment. The assessment of \$1.59 per member is above and beyond; once you have participated in everything you did last year.

C **3RD CALL FOR ELECTIONS**

Election chair Terry McLeod asked if there were any further nominations for the board of directors. None were given.

MOTION: TO CLOSE NOMINATIONS FOR THE BOARD OF DIRECTORS WAS PUT FORTH BY BRENDA HAMILTON; SECONDED BY HEATHER CRESSWELL. CARRIED.

With only three board incumbents running (Mike Wilson, Mike Kyte & Mickey McNeil), all three incumbents will be elected to the board of directors for a term of 3 years.

Heather Cresswell of York Simcoe indicated that she was interested and willing to create a Sales and Marketing package to attract new leagues and members. Heather will attempt to have something prepared by the SAGM. If anyone is interested in assisting Heather they are asked to please contact her.

At this time, the meeting was adjourned for lunch to return at 1:15pm.

The meeting was called to order at 1:20 pm. The roll was called and 77 delegates were present.

D **REVIEW OF DISCUSSION FORUM #1**

Page 1, section E, correct the spelling of Liaison.

Page 3, section K should read:

All zones submitted in an Excel format this year. John apologized for the slow posting of the online average book, but explained that averages could not be posted until all averages had been submitted.

For next year, the average book will be updated shortly after the deadline and will be updated weekly until all files are listed. All associations are asked to please get their information in by the deadline.

John indicated that he received a question from the field concerning the denoting the use of either the left or right hand to establish the average. This was a recommendation by the BoD last year, but the consensus from the delegates was it was not required. If someone bowls with their other hand for a year due to an injury, it should be noted in the average book.

Page 6, motion dealing with the selection method used for picking the coaches of the Youth Challenge. Jackie Hawkins of Kawartha introduced a new motion as follows:

MOTION: THAT THE YOUTH CHALLENGE COACHES, PROVIDED THEY ARE FULL LEVEL 2 AND A MEMBER IN GOOD STANDING OF THE O5PBA, MAY BE CHOSEN BY THE TEAMS REPRESENTING THE ZONE WHETHER OR NOT THEY ARE A YBC AFFILIATED COACH; WAS PUT FORTH BY JACKIE HAWKINS; SECONDED BY PAUL BROWN.

Reasoning: These are requirements of the C5PBA in order to coach at the Nationals of the Youth Challenge or the Open.

Motion carried.

MOTION: TO ACCEPT THE AMENDED MINUTES FROM DISCUSSION FORUM #1 WAS PUT FORTH BY JOANNE ELLISON; SECONDED BY TOM DIXON. CARRIED.

E REVIEW OF DISCUSSION FORUM #2

MOTION: TO ACCEPT THE MINUTES FROM DISCUSSION FORUM #2 WAS PUT FORTH BY LINDA PAOLA; SECONDED BY KIM KEHOE. CARRIED.

F GUEST SPEAKERS

Nancy Moore, Director of Operations for the Master Bowlers' Association of Ontario addressed the delegates on behalf of their President Brenda Pankoff who could not be present this week.

John Dobos, Treasurer for the Bowling Proprietors' Association of Ontario spoke on behalf of their President Don Gorman.

Terry McLeod, President of the Canadian 5 Pin Bowlers' Association updated those present on the bowling scene from the National level.

Sid Morris, Sponsor, Coach and friend too many gave a brief speech and was presented with his Ernie Roggie, Elite Coach of the Year award by President Dave Post.

G OLD BUSINESS

None.

H **NEW BUSINESS**

Terry Macdonald and Al Hong gave an update to the KHP Piggy Bank fundraiser. An additional \$2,686.93 is to be added to the total bringing the numbers to just over the \$50,000 mark.

York Simcoe	\$98.31
Bluewater	\$76.02
Merivale	\$990.00
Hastings	\$125.32
Niagara	\$453.26
Mike's	\$275.00
Kawartha	\$396.60
Metro Toronto	\$30.41
Garrison	\$242.01

Tabled/Missed Motions:

Convention Book page 53 – Metro Toronto

MOTION: WE WOULD LIKE TO REQUEST THE BOARD OF DIRECTORS LOOK AT REINSTATING THE 2-4-1 MEMBERSHIP FOR THE SENIOR BOWLERS OR REDUCE THE MEMBERSHIP RATE TO \$5.00.

This motion was put on the floor by Tim O'Hara, seconded by Judy Begley and amended to read as below:

MOTION: WE WOULD LIKE TO REQUEST THE BOARD OF DIRECTORS LOOK AT REINSTATING THE 2-4-1 MEMBERSHIP FOR SENIOR BOWLERS OR REDUCE THE MEMBERSHIP RATE TO \$6.50.

Metro is asking that the Board consider some type of half price or 2-4-1 deal for senior memberships so we can compete with the Golden Age membership.

Christina Carey of Ontario Durham; seconded by Joanne Ellison amended this motion to include Blind Bowlers and OSO leagues as well.

Jennifer Guay asked ... "Can we afford that"? Without having all the information present right now can we approve such a motion?

Vince Amelotte of Orleans indicated that his zone offers those groups a reduced membership fee and absorbs the difference.

The amended, amended motion reads as follows:

MOTION: WE WOULD LIKE TO REQUEST THE BOARD OF DIRECTORS LOOK AT REINSTATING THE 2-4-1 MEMBERSHIP FOR SENIOR BOWLERS, BLIND BOWLERS OR OSO BOWLERS OR REDUCE THE MEMBERSHIP RATE TO 6.50. DEFEATED.

The amended motion reads as follows:

MOTION: WE WOULD LIKE TO REQUEST THE BOARD OF DIRECTORS LOOK AT REINSTATING THE 2-4-1 MEMBERSHIP FOR SENIOR BOWLERS OR REDUCE THE MEMBERSHIP RATE TO \$6.50. DEFEATED.

Tim O'Hara asked if the motion could be changed to a recommendation to allow the Board to number crunch and get back to the field by the SAGM.

Convention Book page 53 – Metro Toronto

MOTION: THAT O5 SERIOUSLY LOOK AT REDUCING THE NUMBER OF MEMBERS REQUIRED BY A ZONE OR DC.

This motion was put on the floor by Tim O'Hara, seconded by Judy Begley.

Dave Post indicated for clarification purposes, that all the numbers we reviewed for the 3 hours from this morning were based on actual membership from last year, not criteria of any kind.

MOTION: DEFEATED.

Convention Book page 54 - Tri County

RECOMMENDATION: THAT YOU ALLOW A LEVEL 1 COACH TO COACH THE SENIOR TEAM AT THE ONTARIO OPEN 5 PIN BOWLING CHAMPIONSHIPS.

Reason: This would give them a chance to experience the Open and encourage them to get their level 2 so that they would be eligible to coach any team at any level.

With no one present to put this recommendation on the floor President Dave Post indicated the Board will seriously take this into consideration.

MOTION: TO APPROVE THE ACTIONS OF THE BOARD OF DIRECTORS FOR THE 2007-2008 SEASON WAS PUT FORTH BY CHRIS MOORE; SECONDED BY VINCE AMELOTTE. CARRIED.

Mike Heney of Ottawa Valley indicated that Winnie Spires and Jackey Pipersburg should be listed as Life Members of Merivale (page 150).

Mike Cregan indicated that after working the numbers through with Jackie Henriques over lunch, the revised fundraising assessment fee will now be \$1.53 per member.

President Dave Post thanked retiring director Gary Burkholder for the time and effort he has put forth for the organization. The remaining directors gladly gave up their closing remark time to allow Gary to address the delegates.

MOTION: TO ADJOURN WAS PUT FORTH BY AIMEE BEDELL. CARRIED.
