## **League Membership Sales Kit**

For the purpose of selling membership to leagues, it is useful to compile a "Sales Kit" to take with you. The following items are suggested for inclusion in your kit:

- ♦ Membership Brochures
- ♦ C5PBA Rules & Regulations
- ♦ Secretaries Handbook
- ♦ O5PBA Calendar of Events
- Membership Card
- ◆ Truca\$h Flyer
- ♦ Awards Pins poster if you have it.
- ♦ Zone Awards description
- ♦ League Sanction Certificate & decal
- ♦ League Executive Job descriptions Volunteer Handbook
- ◆ Zone/DC Contact information BoD listing