

Lazada & Starmobile Reign Victorious at the iEMA 2016 Awards



David Chmelař, Co-Founder and CEO of iPrice Group introduces the iEMA Awards at the eTail Asia Conference.

For Immediate Release

Singapore, March 9th, 2017— E-commerce heavyweight Lazada, smartphone brand Starmobile alongside 24 e-commerce merchants in Southeast Asia were honoured at the inaugural iPrice E-Commerce Merchant Awards (iEMA) 2016 at the eTail Asia Conference in Marina Bay Sands, Singapore. Voted and nominated by tens of thousands of consumers across Southeast Asia, the awards were organized by iPrice Group in partnership with eTail Asia, Trusted Company and UseInsider, with the aim to celebrate and honour the efforts of Southeast Asia's top e-commerce merchants in the booming industry.

With the assistance of Trusted Company, each vote was validated and allowed to be casted only once. The voting and nomination period began on 15th November 2016 and ended on 31st January 2017. All merchants in Southeast Asia were automatically enlisted and qualified for the voting session.

Winners of the inaugural iEMA included Lazada, winning the Popularity Award for the Philippines and Starmobile won the Quality Award for the Philippines.

"Thank you for your support and trust in making Lazada a customer-first company and one of SEA's most loved e-commerce brands," said Sydney Dondon, senior associate of affiliate marketing of Lazada Philippines.

The Lazada Group was established in 2012 and operates Lazada, one of the largest e-commerce platforms in Southeast Asia.

When asked about their future plans, Sydney explained that shopping experience and empowering stakeholders were key. "We continuously improve the shopping experience by understanding what our



customer needs, at every step of the shopping journey. It's really down to empowering our stakeholder. We're adding features on the website and app so that our customers can make more informed purchases. We are beefing up our logistics capabilities to fulfil orders faster wherever they may be. We are also developing tools to make selling more efficient for our merchants," said Sydney.

Starmobile, a smartphone brand from the Philippines won the Quality Award for the Philippines. From its humble beginnings in 2011, it was no surprise that Starmobile took home the award for Quality considering them being known for being one of the most innovative smartphone brands locally and their strong fan base on social media.

Finalists for the Quality Award were Benloi, an online sporting equipment company and Anson's, an appliance and electronics store in the Philippines.

The Absolute Winner of iEMA 2016 Awards

Bukalapak, a C2C e-commerce platform was declared the overall winner of iEMA 2016, garnering the highest number of overall votes in Southeast Asia. The startup began their operations in their garage with the passion to create a marketplace that is reliable and trusted by consumers today. When asked what made them successful Evi Andarini, PR Manager of Bukalapak mentioned that they constantly find ways to be creative and innovative in meeting their customers' needs.

In addition to this, the iPrice Special Award for notable achievements in e-commerce was won by BloomThis, a Malaysian startup who utilized their website and social media pages to provide an unparalleled premium flower gifting service.

The full list of winners:

The Absolute Winner of iEMA 2016:

Bukalapak

iPrice Special Award

BloomThis (Winner)
Althea (1st Runner Up)
BMS Organics (2nd Runner Up)

Quality Award — Country Winners

Malaysia : Livlola
Indonesia : Mazaya
Philippines : Starmobile
Singapore : Tech2Cool
Thailand : Advice
Vietnam : Alovendor

Popularity Award — Country Winners

Malaysia : Lazada
Indonesia : Bukalapak
Philippines : Lazada
Singapore : Tech2Cool
Thailand : Advice
Vietnam : Alovendor



The Absolute Winner and iPrice Special Award of iEMA 2016 were presented a special trophy while other winners and finalists received a certificate and an e-badge for their e-commerce platforms. In addition to this, products from all winners and finalists of all categories will be given a special highlight on all iPrice websites across Southeast Asia.

Further details such as list panel of experts, rules and regulations can be found at the <u>iEMA 2016</u> microsite.

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About iPrice Group

iPrice is Southeast Asia's leading Meta-Search platform, connecting consumers with hundreds of ecommerce merchants through a great shopping experience. Since October 2014, the platform has established itself as the fastest growing in its segment across seven markets: Malaysia, Indonesia, Singapore, Vietnam, Thailand, Philippines and Hong Kong.

iPrice currently operates three business lines: price comparison for electronics and health & beauty; product discovery for fashion and home & living; and coupons across all verticals.

About eTail Asia

<u>eTail Asia</u> is a one-stop shop for everything multichannel and E-Commerce; an event where business owners and entrepreneurs have opportunities to learn, be inspired, find innovative solutions for their businesses, and build lasting professional relationships. The annual eTail Asia conference aims to provide unrivalled networking opportunities, high quality content guided by research and experts conducted at top tier resorts. First organized by Worldwide Business Research LLC (WBR) in 1999, the conference production company now runs over 80 industry conferences and networking events on a worldwide scale.

About Trusted Company

<u>Trusted Company</u> is a review platform for e-commerce businesses in emerging markets like Southeast Asia and India. Motivated with the goal of educating businesses and consumers to facilitate good e-commerce practice, Trusted Company aims to be the most transparent go-to-place for business reviews. As the current state of emerging e-commerce in the Southeast Asia Region holds tremendous opportunities for solutions that tackle scam, fraud, and other types of abuse, Trusted Company strongly believes that creating trust through third-party verified reviews is the best manner to overcome these issues.

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