1. Overall Revenue
   1. Overall Revenue is



* 1. 2007 had the highest revenue

Text

Description automatically generated

1. Revenue for E-Bike in 2010 was 20,24,435
   1. Timeline

      Description automatically generated
2. There is no revenue for E-bike in 2009
3. Sales Quantity of T-shirt for Airport Bikes in 2007
   1. 30

Graphical user interface, application, table

Description automatically generated

1. What year had the highest Sales Quantity? –
   1. 2007 - 37537

Graphical user interface, text, application

Description automatically generated

1. Which year had the lowest Revenue

Graphical user interface, text, application, table

Description automatically generated

1. In the lowest revenue of all year which is 2009, Fixed Gear Bike Plus had the lowest Revenue

Text, table

Description automatically generated

1. Which material had the lowest revenue overall

Table

Description automatically generated

1. In the year that had the highest net sales, what division had the highest net sales?
   1. BI Division in the year 2007

Table

Description automatically generated with medium confidence

1. For the division in Question 9, which customer had the highest Net Sales
   1. Customer 15000 – Net Sales of 57,09,515

Table

Description automatically generated

1. In the year with the lowest Revenue what division had the highest sales revenue?

Icon

Description automatically generated

1. For the division in Question 11, which customer had the highest Net Sales for all years?

A picture containing graphical user interface

Description automatically generated

1. What customer provided the highest revenue foe Accessories (Division AS) in 2009?

A picture containing graphical user interface

Description automatically generated

1. In 2011, for Bicycles, what is the total revenue for the top 3 customers

Graphical user interface, text, application, table

Description automatically generated

1. What is the average revenue per customer?

Graphical user interface

Description automatically generated with medium confidence

1. Average revenue per customer per year

Table

Description automatically generated with medium confidence

1. Average revenue per customer per division

Table

Description automatically generated with medium confidence

1. What is the average revenue per customer for each of the years?

Graphical user interface, text, application, Word, email

Description automatically generated

1. Which customer has the highest average revenue during the year?
   1. Bavaria Bikes throughout

Graphical user interface, text, application

Description automatically generated

1. Are the historical (Year by Year) revenue trends for the US and DE similar or dissimilar?

Chart, line chart

Description automatically generated

1. Did GBI ever gain or lose a customer (based on revenue)?

Table

Description automatically generated

1. Is there seasonality in revenue during the year? If so, what month has the highest revenue? Is the seasonality similar from year to year?

Chart, line chart

Description automatically generated

1. Which product shows dramatic change in revenue over time (years)? Does it have the same change by country?

Text, table

Description automatically generated

Chart, line chart

Description automatically generated

Table

Description automatically generated

Chart, line chart

Description automatically generated

1. Which material does not display significant seasonality?

Chart, line chart

Description automatically generated

1. What customer has the highest percentage contribution to revenue? What has been the trend of that customer’s percentage contribution over the years

Table

Description automatically generated

Table

Description automatically generated

1. What year had the highest overall gross margin? What was the gross margin during that year?

A picture containing table

Description automatically generated

1. What was the gross margin (as a percentage of sales) for Germany for the year with the highest gross margin? What was the gross margin (as a percentage of sales) for US during the same year?

Table

Description automatically generated

1. What is the revenue distribution of different materials across regions of different countries?

Table

Description automatically generated

Chart

Description automatically generated

1. What is the distribution of net sales per ,material, per month over all the years?

Table

Description automatically generated

Chart, surface chart

Description automatically generated

1. What was the distribution of net sales of different product category for Germany and USA? Which country has more overall net sales throughout?

Text, table

Description automatically generated

Chart, bar chart

Description automatically generated

1. What was the distribution of sum of costs of goods across different sectors for various product categories?

Graphical user interface, text, application, table

Description automatically generated

Chart, bar chart

Description automatically generated

1. What was the gross margin (as a percentage of sales) for Germany for the year with the highest gross margin? What was the gross margin (as a percentage of sales) for US during the same year?

Graphical user interface, text, table

Description automatically generated

Chart

Description automatically generated

1. With the above graph, which country had more sales over years?

Graphical user interface, text, application, table

Description automatically generated

Logo

Description automatically generated

1. What was the gross margin (as a percentage of sales) for Germany for the year with the highest gross margin? What was the gross margin (as a percentage of sales) for US during the same year?