

# Point of Sale (POS) System — Project Analysis

## 1. Project Overview

This document provides a concise but comprehensive analysis for a Point of Sale (POS) desktop application built with C# (Windows Forms) and Microsoft SQL Server. The purpose is to define the scope, modules, database schema, functional and non-functional requirements, user roles, main UI screens/workflows, security considerations, reporting, and deployment notes.

## 2. Objectives

- Provide a reliable desktop POS application for retail stores.
- Support sales, returns, inventory management, suppliers, customers, and reporting.
- Ensure data integrity and multi-user access with role-based permissions.
- Produce printable invoices and exportable reports.

## 3. Stakeholders

- Store Owner / Manager: configures products, views reports, and manages users.
- Cashier: handles sales, returns, and customer checkout.
- Inventory Manager: manages stock, purchases, and suppliers.
- Administrator: user/role management and database maintenance.

## 4. Scope (In-Scope)

- Product and category management
- Sales (including barcode scanning) and returns
- Customers and suppliers modules
- Stock and inventory tracking with automatic adjustments
- User authentication and role-based access control
- Invoice printing and basic receipt layout
- Daily/monthly sales reports and inventory reports

### Out-of-Scope (Optional/Phase 2)

- Online payments / payment gateway integration
- Cloud multi-branch synchronization
- Mobile POS application
- Advanced analytics/dashboards (can be added later)

## 5. Major Modules

Module	Short Description
Authentication & Users	Login, password hashing, roles (Admin, Manager, Cashier)
Products & Categories	CRUD for products, barcode, price, cost, tax rate, stock level
Sales & POS	Create sales, apply discounts, hold orders, print receipts
Purchases & Suppliers	Record purchases, update stock levels
Inventory	Stock adjustments, low-stock alerts, stock take support
Customers	Customer records, loyalty points (optional)
Reporting	Sales by day, product, category; inventory status; purchase history
Settings & Configuration	Company details, receipt template, tax settings

## 6. Suggested Database Schema (Core Tables)

Below are the main tables and key fields. Use appropriate data types and constraints in SQL Server and add indexes on frequently searched columns (e.g., product code, barcode, sale\_date).

Table	Key Fields (recommended)
Products	ProductID (PK), SKU, Barcode, Name, CategoryID (FK), CostPrice, SalePrice, TaxRate,
Categories	CategoryID (PK), Name, ParentCategoryID, Description
Suppliers	SupplierID (PK), Name, Contact, Phone, Email, Address

Customers	CustomerID (PK), Name, Phone, Email, Address, LoyaltyPoints
Purchases	PurchaseID (PK), SupplierID (FK), PurchaseDate, TotalAmount
PurchaseItems	PurchaseItemID (PK), PurchaseID (FK), ProductID (FK), Quantity, UnitCost
Sales	SaleID (PK), InvoiceNo, SaleDate, UserID (FK), CustomerID (FK), TotalAmount, PaymentMethod
SaleItems	SaleItemID (PK), SaleID (FK), ProductID (FK), Quantity, UnitPrice, Discount
Users	UserID (PK), Username, PasswordHash, FullName, RoleID, IsActive
Roles	RoleID (PK), RoleName, Permissions (JSON or bitmask)
StockAdjustments	AdjustmentID, ProductID, QuantityChange, Reason, Date, UserID

## 7. Functional Requirements (Highlights)

- Secure login and role-based access.
- Product search by name, SKU, or barcode.
- Create sales with line items, calculate tax, discounts, and total.
- Print receipts and save invoice records.
- Process returns/refunds linked to original sale.
- Automatic stock decrement/increment on sales/purchases.
- Low-stock notifications and manual stock adjustments.
- Reports: daily sales, product performance, inventory valuation.

## 8. Non-Functional Requirements

- Performance: support concurrent users on LAN with responsive UI.
- Reliability: ACID transactions for sales and inventory updates.
- Maintainability: layered architecture (Presentation, Business, Data Access).
- Security: encrypt passwords, validate input, parameterize SQL queries.
- Backup: scheduled SQL backups and easy restore procedure.

## 9. Suggested Architecture & Tech Stack

- Frontend: C# Windows Forms (WinForms) with clean MVVM-like separation where practical.
- Data Access: Entity Framework (EF Core) or ADO.NET with stored procedures for critical transactions.
- Database: Microsoft SQL Server (Express for development).
- Reporting/Printing: Microsoft ReportViewer, or generate PDF receipts using a library.
- Optional: export CSV/Excel for reports.

## 10. Main UI Screens & Workflows

- Login Screen - Dashboard (sales summary, low stock alerts)
- POS / Sales Screen (barcode input, product lookup, payment, print receipt)
- Products Management (list, add, edit, deactivate)
- Purchases & Supplier Management
- Customers Management
- Reports (date range filters, export)
- Settings & Users

## 11. Security Considerations

- Store password hashes using a strong algorithm (e.g., PBKDF2 / bcrypt / Argon2) and salt.
- Use parameterized queries or EF to avoid SQL injection.
- Limit user permissions in the database; use least privilege for SQL accounts.
- Validate and sanitize all inputs on the client side and server side.

## 12. Reporting & Backups

- Provide prebuilt reports: Daily Sales, Sales by Product, Stock Valuation, Purchase History.
- Allow export to PDF/Excel/CSV.
- Implement automated SQL database backups (daily) and a simple restore guide.

## 13. Testing & QA

- Unit test business logic where possible.
- Manual testing for End-to-End sales flows: sale, payment, print, return.
- Test concurrency: multiple cashiers making sales simultaneously.
- Validate backup and restore procedures.

## 14. Deployment Notes

- For single-store deployment, a desktop application connected to a local SQL Server instance is sufficient.
- For multi-workstation setups: use a shared SQL Server on a central machine (or VM) on the LAN.
- Consider creating an installer (MSI) or use ClickOnce for easier updates.

## **15. Deliverables**

- Full source code (C# WinForms) - Database scripts (CREATE TABLE, indexes, sample data) - User manual for common tasks (sales, returns, backups) - Deployment installer and backup/restore instructions

## **16. Next Steps**

- I can provide the SQL schema scripts and starter C# WinForms templates if you want. - Tell me if you want the project broken into milestones (e.g., MVP: Sales + Products + Users).