

Derrick Snow Jr

(314)-456-1317
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Business professional with 8+ years in leading operations, marketing, sales, customer relations, and project management. Skilled developer, designer, engineer, and video editor. Extensive experience in low voltage electronics maintenance.

EXPERIENCE

Coastal Analytical, San Diego, CA — Operations Manager

September 2016 - PRESENT

Lead staff responsible for managing technology systems, accounts receivable, sales/marketing, and operation logistics. Develop software tools to streamline the operations department.

Oversaw hiring for operations departments, monitor legislative developments, and ensure full compliance and training to the current operating controls.

Complete payments, monitor expenses, and reconcile invoices. Establish new business while maintaining current client relationships.

Americorps, San Diego, CA — Case Manager

August 2015 - August 2016

Monitor program grant and prepare related documentation required to retain grant eligibility and funding. Prepare press releases, public service announcements, and newsletters.

Plan and execute service programs while implementing the objectives, policies, procedures, and priorities for the assigned program. Facilitate community outreach and organize events for National Days of Service.

Engage youth and parents in tutoring and sourcing resources while establishing community relationships to assist them to realize their success.

PSAV, St. Louis, MO — Assistant Director

February 2015 - August 2015

Supervise inventory control and maintenance of company equipment.

Prepare annual operating budgets for the program, including the forecast of funds needed for staffing, equipment, materials, and supplies; monitor and recommend approval of expenditures within approved limits.

Negotiate account contracts and agreements; while building and maintaining strong, long-lasting customer relationships.

Education

Palomar College— (May '21)
Associate of Science— Computer Science
Web Development certificate

Webster University— (May '18)
Master of Business Administration

Webster University— (May '13)
Bachelors of Science— Sound Recording and Engineering

Skills

Full stack development -
Node.js, JavaScript, JQuery HTML, React, CSS, PHP, Wordpress, server hosting

Experienced in languages -

C#, C++, Python

Knowledgeable in databases -
SQL, MySQL, MongoDB

Competent with Repositories/Git

Knowledgeable of Data Tools -
Tableau

Projects

LIMS, Coastal Analytical, (2018)
Created custom application using C# front-end and SQL back-end to store and provide reports for companies testing services