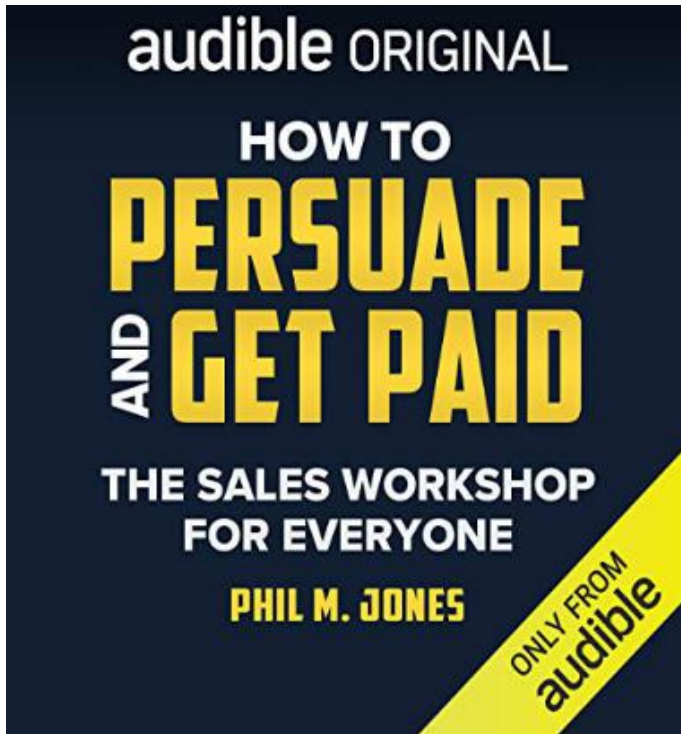


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*by Phil M. Jones*



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### Description

Let's face it, the truth is we are all selling something: a product, a service, a solution, or an outcome. Gaining the tools you need to positively affect the result of your sales pitch is crucial, and is what this program is all about. This is an Audible Original for everyone looking to influence others to change their thinking; persuade customers to choose you over the competition; and be paid well in the process.

How to Persuade and Get Paid combines information and entertainment to teach you exactly what it takes to create success in today's challenging marketplace. Globally recognized sales expert Phil M. Jones will lead you through the complex world of selling and help you win more customers, delight them in the experience, and ensure they come back for more.