



Filters

market	All
region	All
division	All

P & L

By Fiscal Years

Note: 2021 vs 2020 is not part of pivot

Metrics	Fiscal Years			21 vs 20
	2019	2020	2021	
NetSales	87.48M	196.69M	598.88M	204.5%
COGS	51.24M	123.37M	380.71M	208.6%
Gross_Margin	36.24M	73.32M	218.16M	197.6%
GM%	41.4%	37.3%	36.4%	-2.3%



Filters

region All
sub_zone All
FY All

P & L

By Market

All Values are in USD

Countries	NetSales	COGS	Gross_Margin	GM%
Australia	35.57M	22.10M	13.47M	37.9%
Austria	2.96M	2.07M	0.89M	30.0%
Bangladesh	9.69M	6.26M	3.43M	35.4%
Canada	51.99M	31.51M	20.48M	39.4%
China	29.74M	17.60M	12.14M	40.8%
France	37.45M	21.23M	16.22M	43.3%
Germany	19.26M	13.50M	5.76M	29.9%
India	241.85M	161.16M	80.69M	33.4%
Indonesia	27.15M	16.35M	10.80M	39.8%
Italy	19.09M	12.86M	6.23M	32.6%
Japan	9.80M	5.42M	4.38M	44.7%
Netherlands	11.57M	6.52M	5.04M	43.6%
Newzealand	13.39M	7.37M	6.02M	45.0%
Norway	16.16M	11.19M	4.97M	30.7%
Pakistan	10.98M	6.67M	4.30M	39.2%
Philippines	50.92M	30.16M	20.76M	40.8%
Poland	8.39M	4.91M	3.48M	41.5%
Portugal	16.16M	9.59M	6.57M	40.7%
South Korea	79.05M	50.22M	28.83M	36.5%
Spain	14.39M	9.54M	4.85M	33.7%
Sweden	2.05M	1.22M	0.83M	40.6%
United Kingdom	44.23M	25.34M	18.89M	42.7%
USA	131.23M	82.54M	48.69M	37.1%

P & L

Filters

FY 2019

By Fiscal Years 2019

Note: Do not Modify the Pivot table

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

P & L

Filters

FY 2020

By Fiscal Years 2019

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

P & L

Filters

FY 2021

By Fiscal Years 2019

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%

