



# ROBERT CABRERA

---

 346-337-7493

 rscabrera@gmail.com

 8115 Almera Falls Dr.,  
Houston

 [www.linkedin.com/in/rscabrera](https://www.linkedin.com/in/rscabrera)

## EDUCATION

WESTERN GOVERNORS

UNIVERSITY

Salt Lake City, UT

BS Information Technology

2016 - 2018

DEFENCE MAPPING

AGENCY

Fort Belvoir, VA

BS Geodetic Surveying

1996 - 1998

---

## SKILLS

Leadership

Strategic Planning

Communication

Team Management

Decision Making

Problem Solving

---

## PROFILE

Highly experienced Senior Manager with a proven track record of driving strategic growth and operational efficiency within dynamic organizations. Skilled in leading cross-functional teams, implementing effective strategies, and consistently delivering exceptional results. Committed to contributing to the success of the company and achieving its goals through my extensive expertise and leadership abilities.

## WORK EXPERIENCE

SENIOR MANAGER, IBM STORAGE

IBM | 2022 - Present

- Oversee and manage a team of storage engineers, ensuring the successful delivery of storage solutions and services to clients.
- Collaborate closely with cross-functional teams, including sales, marketing, and engineering, to align product development and go-to-market strategies.
- Lead the implementation of process improvements and operational efficiencies to optimize team performance and meet business objectives.
- Provide leadership, mentoring, and coaching to team members, fostering a high-performance culture and ensuring professional development.

MANAGER, IBM CLOUD OBJECT STORAGE

IBM | 2019 - 2022

- Managed and directed a team of cloud storage specialists responsible for delivering and supporting IBM Cloud Object Storage solutions.
- Collaborated with cross-functional teams, including sales, marketing, and product development, to align business objectives and drive customer success.
- Led the development of training programs and knowledge-sharing initiatives to enhance the skills and capabilities of the cloud storage team.
- Fostered a collaborative and high-performance culture, providing leadership, mentorship, and coaching to team members.