

Jeff Fan

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WORKING EXPERIENCE

Solution Engineer, Sauce Labs Munich, Germany (Apr. 2022 - Now)

- Work closely with the sales team to develop a strategy to win net new customers
- Deliver high impact product demonstrations based on the customer's requirements
- Responsible the technical validation process for for new opportunities in EMEA region
- Collaborate cross-functionally with sales, product owners, and engineer to provide input into G2M strategy and support customer retention

Application MKT Manager, Infineon Technologies Munich, Germany (Aug. 2021 - Feb. 2022)

- Completed the RFIs & RFPs for prospects with a comprehensive end-to-end plan
- Researched the MFA & cryptocurrency market and established the G2M strategy

Cloud Platform Engineer, AutoScout24 GmbH Munich, Germany (Nov. 2019 - July. 2021)

- Maintained a Kubernetes's solution of 75K request/min and 300+ services backed by Cloudformation, Cloudwatch, IAM, Lambda and Datadog
- Reduced 75% of AWS networking cost by refactoring architecture with shared VPC
- Improved product release cycle by integrating end to end CI/CD pipeline
- Worked with internal stakeholders to establish SLI and SLO and offered product trainings

Technical Marketing Supervisor, TOSHIBA Taipei, Taiwan (Nov 2015- Oct 2017)

- Established 10 case studies in surveillance, financial and scientific research customers

LEADERSHIP

NEX Foundation, EU Chapter Lead nexf.org Munich, Germany

- A Seattle-based 501(c)(3) nonprofit startup, aims to connect global Taiwanese talents and lead reciprocity-driven initiatives to address cultural

TUMTICS, Partner tumtics.com Munich, Germany

- An alumni platform mainly to connect Asian TUM junior and senior professionals by hosting career development opportunities and industry-related events

SKILLS, LANGUAGES & CERTIFICATIONS

Cloud Stack: Docker, Kubernetes, AWS (EC2, S3, Route53, Lambda, API GW, IAM, EKS, ECS, RDS, DynamoDB, SNS, SQS, Loadbalancer, CDN, Spot Instance, ASG, Cloudformation)

CI/CD & Observability: Jenkins, GitLabCI, Datadog, Elasticsearch, Kibana, Grafana

Web Development: Wordpress(Apache, MySQL, AWS Lightsail), Cloudflare CDN & DNS

Certification: CKA, CKAD, AWS Solution Architect Associate

Languages: Fluent in Mandarin and English, basic level in Japanese and learning German

EDUCATION

Technical University of Munich, MS Informatics(2019) Munich, Germany