WORK EXPERIENCE

Account Manager / Recruitment Consultant
Austin Vita
10/2019 - 01/2021
Austin Vita is a life-science recruitment agency that serves California

Achievements/Tasks
- 2020 US Sales Rookie of the Year
- Responsible for driving $285K/$520K of total office revenue in 2020 (55%) on a team of 6

Owner
Clatch Socks
2015 - 2019
Started in my dorm room in college, Clatch Socks provides custom socks to schools & organizations as a fundraising campaign

Achievements/Tasks
- Sold custom socks to 112 schools generating $62,000 over 4 years
- Established an international supply chain with a sock manufacturer in Shanghai
- Paid off student loans :)

EDUCATION

Software Design Principles
Codecademy ↗

JavaScript Certification
Codecademy ↗

Asynchronous JavaScript Certification
Codecademy ↗

Python (In Progress)
Codecademy
Currently learning & building personal projects with Python to broaden my skillset

Full Stack Web Development Bootcamp
App Academy
01/2021 - 04/2021

B.S. Business Entrepreneurship
Arizona State University
08/2015 - 05/2019

Entrepreneurship Bootcamp
Draper University
Draper university is an entrepreneurship bootcamp in silicon valley

PROJECTS

League of Legends Story Teller ↗
- League of Legends Story teller is a web application based on the popular MMO game. It allows you to select a character from the game, input your name, and receive a compelling personalized story generated by AI.
- Express.js, Node.js, HTML5, CSS3,

URL Categorizer
- Given a domain "example.com" URL Categorizer will scrape all external links from that domain, and neatly return categorized links inside a JSON object.
- Node.js, AWS Lambda, Puppeteer

Company Description Personalizer
- Scrapes LinkedIn data, and sends formatted data to GPT-3 to generate sales personalization.
- Node.js, AWS Lambda, GPT3

Company Blog Personalizer
- Scrapes a company's domain to find blog posts, and sends recent blog content to GPT-3 to generate sales personalization.
- Node.js, AWS Lambda, Puppeteer, GPT3

Tweet Keyword Analyzer
- Extracts recent 6 months of tweets from a user. Matches each tweet content to a set of keywords passed in as a parameter from the user and returns matching tweets.
- Node.js, AWS Lambda, Twitter API

Person & Company Name Data Cleaner
- Uses advanced RegEx with multiple test cases to clean person and company name data for use in sales messaging.
- (Dr. John Doe, M.S. ➔ John Doe)
- (TESLA, LLC ➔ Tesla)
- Node.js, AWS Lambda