

John Wang

Aspiring Growth Manager and Business Development enthusiast

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Loopring

Re: Loopring Growth Candidature

Dear Hiring Officer,

I breathe product, tech, and business development. I am currently studying for a Bachelor's of Science in Finance and Computer Science at the Wharton School of the University of Pennsylvania. I understand it is difficult for fast-moving companies to consider taking on students, but I believe my fast learning, and initiative-taking mentality would make me much more of an asset than a liability.

During my two years as a Business Development Trainee at the Sydney Stock Exchange, I was tasked to work on architecting a blockchain securities settlement which involved blueprinting the tech stack, writing algorithmic rules for matching buy/sell orders, and DvP settlement integration with the NASDAQ X-Stream trading platform. Coordinating the strategic vision of the Board, with the resources of the Business Development team, with the creativity of the Design team, and the technical expertise of the Dev team taught me to position myself as a 'centralized filter' for the flow of information between numerous stakeholders. Being thrown in the deep-end, I grappled with the complexity of stitching a product together. Through this experience I developed mental clarity in setting agendas and tracking actions, and structured organizational skills to deal with countless to-do lists, timetables, and project trackers.

I am both practical minded in terms of setting priorities/allocating resources, and intensely creative with a thirst for experimentation. As a lifelong charcoal artist who values creativity and innovation, I approached the role with a deep-rooted mindset in treating products like works of art. The bedrock of product design involves empathising deeply with customers. Fine-tuning takes hundreds of drafts, aggressive erasing, and endless iteration

As the Vice-President of Penn Blockchain, I reinvigorated the organization by tripling the club's member size, led the recruitment effort, formed partnerships with MIT, Berkeley, and Oxford blockchain initiatives, planned all the events for the past year and created two new committees dedicated to on-chain investment analysis, voting on governance proposals, and open-source development. I am also conducting research with Dr Werbach, Chair of Wharton Legal Department, on cryptocurrency governance systems. Having to earn the respect of Masters students in my committees who were twice my age, and appreciate the interdisciplinary nature of blockchain has led to transformative leadership lessons of synthesizing diverse perspectives and empowering grassroots innovation.

Both as a person with some experience in the field and as someone who is refreshingly inquisitive because there is still so much left to learn, I am confident your company can benefit from my employment.

Sincerely,



John Wang