



KAMLESH PATIL

Salesforce Developer | Apex • LWC • Flows | CRM Customization & Integrations

Contact Details:

-  Pune, India  +91 7770000347 |  patilkamlesh1811@gmail.com
 -  LinkedIn: <https://www.linkedin.com/in/iamkamlesh18>
 -  GitHub: <https://github.com/iamkamlesh18>
 -  Portfolio: <https://iamkamlesh18.github.io/iamkamlesh18/>
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Profile Summary:

Salesforce Developer with hands-on experience delivering customized CRM solutions using **Apex, Triggers, Lightning Web Components (LWC), SOQL/SOSL, and Flows**. Skilled in developing scalable Apex logic, building Lightning UI components, automating business processes, and integrating external systems using REST APIs. Strong understanding of Salesforce **data modelling, security, declarative automation, and platform best practices**.

Actively seeking Salesforce Developer roles to contribute to high-quality CRM development and scalable Lightning applications.

Core Competencies:

Salesforce Development: Apex Classes, Apex Triggers, Batch Apex, Future/Queueable Methods, SOQL/SOSL, Apex Test Classes, Governor Limit Optimization

Lightning Development: LWC, Aura Components, LDS, Wire Adapters, UI API, Event Handling

Declarative Automation: Record-Triggered Flows, Screen Flows, Scheduled Flows, Process Builder, Workflow Rules, Validation Rules, Approval Processes

Integrations: REST API Callouts, JSON/XML Handling, Named Credentials, External System Communication

Tools & DevOps: VS Code, Salesforce CLI, Git, GitHub, Postman, Workbench, Change Sets

Platform Expertise: Object & Field Modelling, Record Types, Page Layouts, Profiles, Permission Sets, Sharing Settings

Professional Experience:

Capgemini – Senior Software Engineer (Sept 2021 – Present) | Pune, India

Technology Stack: Apex Classes, Apex Triggers, LWC, Aura Components, SOQL/SOSL, Flows, Process Builder, REST API Callouts, Salesforce CLI, Git, GitHub, VS Code, Workbench

Project: COOPERATIVE CRM Enhancement (Jan 2025 – Present)

- Developed Apex triggers and classes for lead, account, and opportunity automation
- Built LWC components for real-time status updates and user dashboards
- Implemented record-triggered Flows for approvals, assignment routing, and notifications
- Configured page layouts, record types, and validation rules for business processes
- Conducted SOQL-based data operations while ensuring governor limit compliance

Project: Fleet Management CRM (May 2023 – Dec 2024)

- Created LWCs for asset tracking, maintenance schedules, and service workflows
- Developed Apex logic for role-based data access and automated task generation
- Built custom objects and relationships to expand the CRM data model
- Implemented automated flows for service reminders and escalations
- Managed deployments using Salesforce CLI and Change Sets

Project: Bank Digital Suite (Sept 2021 – May 2023)

- Built Apex automation for multi-step CRM activities
- Created Flows for customer actions and profile updates
- Implemented automation using Flows, Process Builder, and rules
- Automated routing and approvals via assignment and approval rules
- Ensured stability with Apex Tests and structured error handling



Certifications

- [Salesforce Certified Agentforce Specialist](#)
- Microsoft Certified: **Azure Fundamentals (AZ-900)**
- Microsoft Certified: **AI Fundamentals (AI-900)**
- Agile Software Development – Coursera
- Salesforce Administrator and Developer – **In Pipeline**



Education

- **Bachelor of Engineering (Mechanical)** – R.C. Patel Institute of Technology, Shirpur | (OCT 2016 – OCT 2019)
- **Diploma in Mechanical Engineering** – Smt. S.S. Patil Institute of Technology, Chopda | (AUG 2013 – SEPT 2016)



Additional Information

- **Soft Skills:** Problem Solving, Analytical Thinking, Team Collaboration, Clear Communication
- **Interests:** LWC Development, CRM Customization, Cloud Integrations, App Building