

# **Career History**

### Software Developer in various projects, Seville, Spain (remote)

MARCH 2021 - PRESENT

Software Developer currently working on a variety of projects ( <a href="mailto:see portfolio"><u>see portfolio</u></a>) collaborating with developers and designers. Main projects are:

- <u>Bukness</u>. web app, developed using the MERN stack, that provides users with access to information about books related with TECH, business and self-help.
- 21Days. App that provides intentional, progressive workout programs with specific nutrition, recovery, and mindset tips along the way.

### Sales Representative, Zizoo boats GmbH, Berlin, Germany

AUGUST 2020 - FEBRUARY 2021

Dinamic and multi-role position in a start-up based in Berlin. Main tasks:

- Ensure current customers have the right products and services
- Contact and acquire new leads and developing Spanish and ROW Market
- Ensure OKR's and sales targets are met on both individual and team level.

### Account Manager, trivago N.V., Düsseldorf, Germany

AUGUST 2018 - MAY 2020

Account Manager for OTAs and Hotel Chains focused on the Spanish Market.

- Account & Portfolio management for Hotel chains and OTAs
- Monitor Conversion API metrics to ensure swift and stable performance
- Consultancy, Campaign Analysis, Commercial education
- Promoted to Team Lead from September 2019

## Front Desk Reception, Malmaison Oxford Hotel, Oxford, United Kingdom

SEPTEMBER 2017 - JUNE 2018

### Education

### Software development, CareerFoundry, Berlin, (remote)

MARCH 2021 - OCTOBER 2021

Modules: Front-end fundamentals; JavaScript; Server-side Programming (NodeJS); Client-side (ReactJS); Testing in the development process; Native App development; Collaboration and documentation. See more in the <u>course plan</u>.

### Master's degree, ThepowerMBA, Madrid, Spain (remote)

SEPTEMBER 2019 - OCTOBER 2020

Modules: Business Model Innovation; Disruptive Tech in Business; The Lean Start-up, Entrepreneurship; Strategy & Business fundamentals; Finance and Accounting. See <u>course plan</u>.

#### Bachellor's degree, Universidad de Sevilla, Sevilla, Spain

SEPTEMBER 2012 - JUNE 2017

Bsc in Tourism and Travel Services Management.

• Final year project included creating a business model and Marketing plan for a fictional app, with the aim of mixing travel and meeting people.

### **Details**

Alcazaba 7 Sevilla, 41020, Spain +34 687 05 68 13 ignajimjim@gmail.com

NATIONALITY

Spanish

DRIVING LICENSE

Spanish driving license B

DATE / PLACE OF BIRTH

18/08/1994

Seville

### **Skills**

Strong interpersonal & intercultural skills

Collaboration & Teamwork

HTML/CSS/JavaScript

Node & Express

ReactJS

AngularJS

CI / CD. TDD methodologies

### Links

LinkedIn Profile

Personal Website

### Languages

Spanish; Castilian (Native)

English C1 Cambridge Certificate

German (A2)