5 PICK UP/TRUCK CA	SALES	BRAND	JAN - DEC 2010 MODEL/TYPE	1	Taur I		ovw John	*		I am I a	CBU									450			pac	Segment	PUTIAN	TOTAL
PICK UP/	OVW < 5 Tax	DAHATBU	Gran Max PU STD	1778	TRANS I	PUEL	95g \$11	9 20004	WHEEL	CMD C	From	288	PER	MAX	APR	104	JUN	200.	AUG	359	OCT	MOV	1.031	Share	Share	2010
TRUCK	facil		Gran Max PU 3-Way Gran Max 911 970	1298	M M	G .	1950 430	2 2	4	CMD		228	251	302	296	298	422	362	212	132	288	386	665	3.0%	1.77%	3,630
			Gran Max PU SWay	1496	M	g :	2100 400	2 2	4	CHD		77	106	112	192	135	183	202	107	80	191	157	152	1.59%	0.79%	1,613
		FORD	Ranger Single Cab 4K2 Ranger Single Cab 4K6	2892	M	0 :	2774 400 2942 400	4 2	4	- 0	ity Therand		27	20 65	35	22 47	40 30	63	74 76	104	127	119	168	0.82%	0.95%	699 955
		rauzu	Bison Bus Chs Bison SYD	2499	ME	0 0	2540 4X	2 2	4	CND			- :	-	- 1	4	- 1	7	-	4	32	72		0.12%	0.08%	120
			Bison Flat Red	2499	M	0 :	2540 430	2 2	- 4	CKD		-		-	24	50	29	20	35	20	54	55	13	0.29%	0.19%	300
			Parder Tubo FD PU	2499	M	0	1990 400	2 2	4	CKD		293	42	301 60	90	299	298 92	67	71	219 61	301 124	99	210	0.93%	0.47%	3,295
			Pardw Tubo G/D PU D49X SC	2499	M	0 0	1990 4X0 2730 4X0	2 2	4	CMD	ty Thetand	54 18	61	59 27	90	61	60	- 66	51	38	50 15	55	30	0.63%	0.32%	153
		KIA.	K-2700 BIG-UP PU	2625	M	0 .	2950 4X	2 4	2	CMD		5	12	- 1	7	15	5	5	14	9	1 27	15	7	0.12%	0.09%	122
			K-2700 REG-UP Rox	2665	M	0	2950 4X	2 5	2	CMD		4	- 1	-	- 20	- 2	-	2	-	~~~			29	0.00%	0.02%	37
		LAND KOVEK	Defender 110 PU Defender 110 PU	2400	M	0	- 400	4 4	4	- 0	au ux	-	-	-	-	-	-	- 1	-	-	-	-	- 1	0.00%	0.00%	
		MAZOA	Detender 90 PU 91 40 9C 4st	2400	M	0 0	- 400	4 2 2 2	4	. 0	au ux		- 21					20	10	. 2			. 29	0.00%	0.00%	112
		-	RT-00 SC 6xt	2499	M	0	- 400	4 2	4	. 0	ity Thetand	2	15	10		29					31	24	26	0.17%	0.09%	174
		matana	T-120 SS PUFLD	1500	M M	9 0	1790 430	2 2	-	CHE		722	672	216	1,056	1,191	1,299	1,200	1,217	965	1,166	1,210	1,138	2.88% 12.09%	6.19%	3,002 12,609
			T-120 SS PU 3 Way L-900 Chs	1500 2477	MF MF	g :	1760 400 2450 400	2 2	- 4	CMD	-	55	58	169	71	96	144	171	131	97 45	106	139	28	0.61%	0.63%	635
			L-900 PU STD	2477	M	0 2	2450 400	2 2	4	CMD		62	1198	1141	1 797	1 207	398	392	558	337	419	1531	1350	6.72%	2.42%	4,921 14,606
			L300 6WD Stada - SC (SLX)	2835	M	0 :	2760 430	4 2	4	. 0	tu Theland	-	30	136	101	104	68	27	53	76	165	122	121	1.02%	0.52%	1,043
		500293	Carly 15 Os	1500	M	g g	1765 4X	2 2	4	CHE		197	197	96	133	110	199	18	1	-	50	45	135	0.60% 1.05%	0.51%	1,049
			Carry FD PU Carry 1.5 PU FD	1000	M	g :	1945 4X0 2085 4X0	2 2	4	CKD		1433	1.392	1.729	99 1,698	1,889	1.776	1,890	1,891	1,693	2,231	2,230	2.171	20.82%	0.31%	625 21,824
		TOYOTA	Carry 1.5 PU WD	1500	M M	g :	2085 400	2 2	4	CKD	ky Theland	470	374	843	908	860	847	853	760	435	316	802	627	20.82% 8.52%	4.36%	21,824 8,887
					ROTAL.	_						321 5,822	7,301	8,810	9,924	9,019	9,785	1,290	67E 8,719	5,877	177 1,798	10,442	9,649	5.22% 100%	2.66%	194,313
				_		_		_	_			1,000	12,011	21,001	20,000	20,000	49,009	88,888	40,411	74,000	85,100	95,295	104,293			
	GVW 5 - 10 Tan (S/E)	HND	Date 110 SD STD Date 110 SD PS	6009	M M	0 1	5290 4X	2 2	4	CMD		17	34	35	69	62	100	80	79	- 44	12	193	78	0.82%	0.35%	764 508
			Date 110 LD STD Date 110 LD PS	6009	M	0 0	7000 4X0	2 2		CMD		12	35 21	50 22	29 11	75 20	21	30	16	12	37	7	63	0.88%	0.22%	224
			Dutis 110 HD STD	6009	M M	0	7900 4X	2 2		CMD		24	28	21	17		5	15	4	1	1	25	20	0.27%	0.08%	165
			Dutis 130 MD STD	6009	M	0	7900 4X	2 2	-	CHE		33	32	34	43	37	35	48	26	24	- 1	20	49	0.68%	0.19%	387
			Date 138 ND 61 D Date 138 HD 6.4 STD	6009	ur ur	0 1	7930 4X	2 2	-	CMD	+ +	13	217	283	129	99	90	79	36	13	9	36	87	0.67% 1.49%	0.39%	1,174 1,481
			Date 192 HD 6.4 PS Date 192 HD 6.8 STD	6009	M	0 1	8250 400 8250 400	2 2	-	CMD	-	110	42 75	116	162 120	132 70	182	181	94 10	14	71 22	113	216 104	1.81%	0.77%	1,441
		HTUNON	Dulis 130 HD 6.8 PS HD 56g(s) 136L	9009	M	0 1	8250 4X	2 2	-	CHE		70 31	16	115	155 23	110 24	183	257 26	161	70 60	162 16	202	225 30	2.13%	0.86%	1,726
1			HD MgRoy 1368 HD MgRoy 123MH	3907	M	0 1	8500 400 8500 400	2 2		CMD		33	50	28	32	81	26	42	26	42	16		63	0.51%	0.22%	415
		rsuzu	NHR SS CC	2771	M	0	5100 4XX	2 2	1	CXD	#	116	14	79	101	82	140	118	158	95	119	176	127	1.76%	0.69%	1,427
1		1	NKR IS CC	2771	M.	0 1	s/80 4X0	2 2	1	CHE		208	162	263	259 55	362 58	203 71	294 52	314 71	185	218 106	186	221 84	3.38%	0.39%	2,735 723
		1	NKR IS CO NKR IS LWB	2771	M	0	5300 4X0 5300 4X0	2 2	4	CHE		28	61	50	30	76	55	42	11	13	93	45	9 17	0.89%	0.29%	\$20 30
1		1	NRR SS-4T-CC NRRF1 STD S.B	2771	M	0 1	8000 6X	2 2	4	CHE		23	9	28	12	45	56	24	547	22	71 274	741	20	0.38% 2.33%	0.19%	327
1			NKR71 HD 6.5	65.70	M.	0	9350 4X	2 2		CHE	#	294	363	300	456	300	382	629	384	269	635	695	469	2.33% 3.60%	2.22%	4,639
		MESCHISH	FE 73 - 6W	3908 3908	M	0	7000 4X	2 2	- 4	CHE		493 300	663	720 30	720 300	708 300	603 260	961 360	683 300	456 207	653 166	633 192	623 199	3.73%	3.47% 1.48%	7,380 3,034
		1	FE 72 HD 6W	3908 3908	M	0	7980 4X	2 2	_	CMD	#	97	81	76	57	50	23	60	52	33	63	66	83	0.80%	0.32%	609
			FE 74.9 - WV FE 74HD - EW	2908 2908	M	0 0	7900 4X	2 2		CMD		1.022	1,299	1,661	1,200	1,320	1,235	901	965	616	770	831	682	19.09%	5.99% 1.82%	12,180
			FE TEHDY - BW	2908	M M M	0	7900 4X	2 2		CMD					294	1,506	1,160	1,662	1,240	1,080	1,696	1,501	1,700	14.90%	3.89%	12,060
			FE SHD - RW	2908	M	0 1	8000 4X	2 2	-	CHD	_	300	300	200	120	- :								1.29%	0.50%	1,000
			F6 84 - 6W	2908	M	0 1	8000 4X	2 2	-	CHE		41	24	48	48	24	26	60	32% 12	72	48	70	27	4.30% 0.62%	0.25%	3,480
		TOTOLK	New Dyna ST With PS	6000	MF MF	0	- 400	2 2	4	CMD	-	73	42	73	90 69	71	130	139	134	96	79	75	75 90	1.17%	0.66%	1,104 549 640
			New Dyna FT New Dyna FT With Pili	6000	M	0	- 400	2 2	-	CMD	-	85	72 55	65	45	45 15	70 25	- 1	40 5	50 29	45 25	45	45	0.56%	0.31%	6435
			New Dyna ET	4000	M	0	- 400	2 2	4	CXD		90	75 51	49	35	55 61	75	55	61	60	55 55	60	60	0.89%	0.39%	720
			New Dyna XT	4000	M	0	- 400	2 2	-	CMD		65	75	55		-	~	-	-	-	-	14	30	0.30%	0.12%	239
			New Dyna HT Hi Gear	4000	M	0	- 400	2 2	-	CKD		93	120	218	212	150	150	129	70	90	160	20 60	20 50	1.82%	0.19%	1,470
			New Dyna HT STD Gear New Dyna HT HI Gear With PS	6000	M	0	- 400	2 2	- 6	CMD		90 230	179	291	22% 331	365 359	140 521	116	110 418	125 259	165	130 256	125	2.29% 5.12%	2.02%	1,850 6,160
			New Dyna HT STD Sear With PS	6000	M M DBL	0	- 400	2 2		CMD		200 3,922	130 6,291	220 7,130	265 7,564	7,315	336 7,327	268 7,648	147 6,707	4,777	154 6,551	160 6,797	157 6,895	2.97% 100%	1.17% 40%	2,401 80,923
				80								5,933	12,224	19,354	26,918	34,293	41,560	69,200	55,913	60,690	67,241	74,038	80,833			
	09W 18 - 24 Ton (9/0)	HNO	FG 215 JE 65 295 11	7656	M M M	0 1	14200 400	2 2		CMD		-		15	13	3	4	3	2		- 6		1	0.90%	0.03%	60 739
			FG 235 JK	7686	M	0 1	19100 400	2 2	-	CHD		12	28	14	24	23	25	32	29	13	26	12	24	3.89%	0.13%	258
			FG 235 JP	7686	M	0 1	15100 400	2 2	-	CMD		90	84	111	112	99	136	138	84	57	94	60	62	13.83%	0.56%	1,125
		NUZU MESUNSHI	FTR 33 K	7686 8226	M	0 1	19000 400	2 2	-	CMD	-	10	14	28	16	- 2		- 1		1	- 1	- 1	2	0.90% 0.90% 20.63%	0.02%	33
		MISCHISH	PMS17 HS PMS17 HL	7949	MF		16030 6X	2 2		CMD		51	61	120	96 72	72	119	90	121	99	127	166	120	20.83% 12.33%	0.67%	1,368
		MARKAN	FN 527 M.2	7949	M	0 1	25000 EX	2 2	10	CMD		13	13	52	48	26	39	60	60	21	- 65	- 66	24	8.35% 4.79%	0.27%	554 328
		NESSAN DESEL	PK215 L	6925	M	0 1	15500 400	2 2		CND											-			0.66%	0.01%	29
			PK 210 H	6905 6905	M M M M	0 1	19100 4X	2 2	-	CKD		3	12	18			- 4	7	30	12	18	24 6	12	1.27%	0.08%	180 84
			PK 280 L PK 280 R	6905 6905	M	0 0	14500 4X	2 2	4	CMD		3	3	3	3	-			- 1		-	12		0.41%	0.02%	45 27
				- 00	MULATIVE							492 492	491 993	391 1,684	2,352	2,877	3,484	4,039	\$42 4,631	386 5,017	576 5,593	\$71 6,166	6,632	100%	3%	6,632
	MW - M No	FOTON	Auman Vaccov	L arres	l or l	0 1	more I are			I . I e	er I Core							- ,,	_			_		0.995	0.000	- 30
	OVW = 24 Yes		Aunas Dunp	9726	M <sup>c</sup>		25000 6X	4 2	10	. 0	EU Chira	12			5	10	10	38				12	7	0.19%	0.05%	101
			FL 235 JN	7686	M	0 1	9000 EX	2 2	10	CMD		28	18	10	16	16	28	22	2	9	15	4	24	1.00%	0.10%	200
			PL 260 JT	7686	M M M	0 1	26000 EX	2 2	10	CMD		34	18	- 64	66	11	19	36	109	5	20	- 6	18	2.68%	0.19%	318
			FL 260 JW FM 260 JD			0 1	26000 6X	2 2	10	CMD	-	18	299	26 270	38 310	41 301	38	45 420	565	840	14 309	13	15 618	2.27% 37.62%	2.36%	284 4,823
		1	FM1301 P DUMP FM200 JM	10520 7686	MF MF	0 1	26000 6X	4 2	10	CMD		16	38 30	14	20 91	96 26	76 60	70 22	29 12	22 7	30 29	31	33 23	3.67%	0.23%	965 398
1		tivato	PM323 P T.M PVM23	10520 8229	MF MF	0 0	6000 6X	4 2	10	CHD		20	36	77	87	70	- 65	18	26	- 11	7	42 5	53	4.32% 0.22%	0.27%	554 26
		1	CYZ S1 Q CYZ S1 N	14298	M	0 1	29000 6X	1 2	10	. 6	itu Japan Japan	-	- :			-	- 10	- 16	- :	- :	- :	- ;		0.00%	0.00%	
		MISCHISH	FN 527 MS FN 527 M.	7545	M	0 1	26800 6X	6 2	10	OVE		39	-	72	48	64	56	37	66	12	19	59	63	0.23% 4.02% 12.54%	0.29%	515
1		1	PV 51 380 PS	7545	M	0 1	26800 600	4 2	10	. 0	tu Theland								-	1				0.01%	0.00%	
		NESAN DESEL	PK 280 CT	7949 6925	M	0 1	98500 4X	2 2	4	CKD	ey Therand	41	41	48	48	4	86	70	60	49	36	42	50	0.01% 4.92%	0.00%	631
		DESEL	PK 215 M PK 215 S	6925 6925	ME ME	0 1	26500 6X	2 2	10	CMD			3	-		- 7				-		7		0.27%	0.02%	34 27
			CDA 260 M CDA 260 S	6905 6905	M	0 1	25100 6XC	2 2	10	CMD	-	3	12	2 6	3	- 1	-	-	-	-	-	-	27	0.29%	0.02%	33
			CDA 280 X CWA 280 M	6905 6905	M	0 1	25500 6X	2 2	10	CMD		- 4	- 4 26	6 24	- E	- 6 26	9	- 14	3 62	18	- 30	12		0.86% 3.18%	0.00%	72 628
1		1	CWA 260 MX	6925		0 1		4 2	10	CMD		11	13	24	18	12	35	60	84	48	60	42	91	3.77%	0.23%	475
		1	CWM 330 M	9200	M M	0 1	28000 6X	4 2	10	CHE		=		-	- :	34	u ·		6	- :	24	12	30	0.96%	0.00%	123
		<u> </u>	-mead H	1 1200	KOUKL.	0 10		1 2	. 10	1001	<u> </u>	942	750	962	1,019	129	1,182	1,226	1,219	1,140	993	12	1,427	1.03%	0.00%	132 12,826
1				- 00	and the last time	_	_	_	_	_	_	942	1,692	2,654	3,473	4,612	5,794	7,120	1,338	9,479	10,662	11,399	12,826	_	100%	
			PICKUP	CK UP/TRU TRUCK SAL	JOX SALES T	NAME DAYE						13,197	14,833 28,030	17,603 65,633	18,675 63,758	17,898 81,606	18,901 100,527	18,867	17,187	12,990	17,908	18,747	18,458 201,651			204,454 26.8%
																									bou	INC. CARN
6 DOUBLE CABIN	SALES		JAN - DEC 2010				ove I pen	al			CBU													D. Cable	72504	i
COURSE CARN	WOOKY	BRAND	MODELTYPE	00	TRANS	MOET	95g \$17	S DOOR	WHEEL	CMD C	From	JAN	FER	MAR.	APR	MAY	JUN	JUL	AUG	SEP	oct	NOV	DEC	Share Office	2010	i
682/684	GVW + S ton (GID) For All CC		Ranger DC 6x6 2.8	2499 2892	M	0	28% 4X	4 4	1	. 0	t Therand	- 44	195	269	377	218	10 300	11 626	35 449	349	288	372	3 654	27.08%	3,900	i
		tsuzu	D-MAX DC L D-MAX DC H	2999 2999	M	0 0	2750 4X	4 4	4	. 0	ity Theland ity Theland	- 68	97 20	72	58 42	26 30	77 25	64 36	35 26	19	53 32	26 76	53 15	4.16% 2.29%	399 321	i
		LAND ROVER MAZDA	Defender 110 DC BT-92 DC 6st	2400	MF MF	0	- 400	4 4	4	. 0	au UK	10-	197	pa .		- :	-	14"			195	490	10"	0.00% 8.49%	1 999	i
		MERCHAN	L200 6WD Stods - DC OR GLS	2477	M	0	2850 430	4 4	1	. 0	tu Theland	108	203	203	226	172	191	240	147	194	202	168	188	15.42%	2,222	i
1		1	L200 6WD Stada - DC CR GLS Sicero	2477	M	0	2850 4X	4 4	4	. 0	terand to Theland	18 59	33 58	83	25 47	25 52	12 60	17 84	18 62	23 45	14	57	9	5.19%	210 767	
			L200 6WD Stada - DC CR GLS Sicero L200 6WD Stada - DC CR GLX	2477 2835	AT ME	0	2850 4X 2830 4X	4 4	4	. 0	to Therand to Therand	134	38 192	12 218	11	184	8 99	11	11	145	10	12	10 98	1.05%	1,791	i
		NESAN	Figitier Navara DC Figitier Navara DC AT	2488 249*	AT	0 :	2780 430 2780 674	4 4 4 4	4	. 0	to Theland	14	23 31	20 70	21 21	38	32 3*	2 24	14	36 24	10	30 24		1.67%	200 264	i
1		TWOM	Figure NP300	2488	M	0	2980 630	4 4	4	. 0	tu Therand	31	- 68	1 1	16	60	10	4	15	- 1	31	86	25	2.90%	417	
		AUTUM.	HiLus Doals G	3000	M	ő	- 400	4 4	-	. 0	ty Therand	73	2/3	109	187 1,317	33 42	112	109	13 138 1,227	80 1,843	56	1,336	115 124 1,485	8.10% 8.10%	1,167	i
1				- 00	MULATIVE	_		_				879 871	1,339	1,337 2,555	1,317	541 5,813	1,118 6,931	1,252 E.186	1,227	1,043	1,189	1,336	1,485	100%	14,484	
1		COUBLE CHRIN SALES YORM. EQUILLE CHRIN SALES CUMBLATVE										879	1,339	1,337	1,317	941	1,118	1,253	1,227	1,040	1,199	1,336	1,485		14,494	i
1			poulita c	ABIN SALE	ES CUMULAT	WE						221	1,339 2,218	1,337 3,865	4,872	541 5,913	6,931	1,253 8,186	1,227 9,611	10,676	1,589	12,999	16,606		16,696	i
2010 DOMESTIC SALES TOTAL																										
				111 DOMES	VER SALES	Prilate						50.8**	95 Cm	65,100	65.2**	I 60.500	20.7**	77 (M	647**	1 491/2	69.10*	69.040	mar.	i	784,710 100%	i
			2	MESTER SA	ITC SALES T	- 100						52,824	£0,000	60,355	65,222 229,306	40,520	70,366	/2,100	44,173	48,147	49,160	49,249	/0,041			
			2010 00		LES CUECCO	. TOWN						32,631	100,519	175,074	239,300	200,020	279,219	442,274	567,093	309,292	62,460	694,669	764,710		100%	