E SALES			JAN-DEC 2011								GAIK	JAN-DE	ESALES DA 2011	ITA												
CA	TEGORY	BRAND	MODEL/TYPE			JEL GVW (Kg)			ш ск		From	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	960	Segment Share	602 Share	TOT/ 2011
PE	CC 1.501 - 2.500 [GID]	AUDI	A3 Fai 198	1994 1900	AT AT	G 1305	402 402	4 .	Ξ	CBU	Gentrary											2	7	0.0%	0.0% 0.0%	5
			100 Sport 3-dr 100 Business 5-dr T i g g o SX	2000				2 .	- CK	CBU	Gentrary		- 1						===				1	0.0%	0.0%	
		CHERY	TiggoSX TiggoGX Caste 200s	2000	MT	G 1375 G 1375	402	5 .	CK CK	D -				10	3		1							0.0%	0.0% 0.0%	5
		CHEVROLET	Captis 2.0 Dsl AVID Captis 2.0 Dsl AVID Captis 2.4	2000	AT	G 1375	402	s .		CBU	Thailand Thailand	16	101	140	119	149	111	7	3	11	10	7	185	0.1%	0.2%	5
			Captio 2.4 AT	2400	MT AT	a .	402	s .	Ŧ	CBU	Thailand Thailand	13 41	46	72	- 46	60	26	52	125	125	81	10 S3	30	0.7%	0.1%	n. N
		FORD	Journey (Surrod) Flests 1.6 Sport Except 22	2400 1600	AT AT	G -	402 402 402	4 .	Ŧ	CBU	Thailand Philippine	40	277	302	209	34	506	274	256	215	277	293	102	0.1% 2.5% 0.3%	0.0% 0.5%	ŝ
			Everest Decreet	2499	MT	D 2590 D 2616	402	s .	Ŧ	CBU		26	30	20	44	45	17	22	30	24	17	20	2	0.2%	0.11	
		HONDA	NewCR-V '90 NewCR-V '90AT	1998	MT AT AT	g .	402 402 402	5 .	CK	D -	-	250	228	347	72	5	104	317	225	360	59	106	180	2.1%	0.4%	ns.
			NewCR-V '932-4AT Odymay	2354 2354	AT AT	a .	402 402	s .	CK	D -	Japan	570	374 45	36	625	14 34	57 9	578 1	964	664 10	420	94	507	5.1%	1.0%	ni ni
		HYUNDAI	NewTucson NewTucson-GLS	2000	AT AT	G 2090 G 2090	402 402 402	4 .	CK	D -		- 40	90	72	110	127	106	107	- 64		50	Ø	- 61	0.0%	0.0%	
			NewTucsonGLS H-1 Diagrace H-1 XG	2400	MT AT	G 3000 G 3000	402 402 402	4 .	CX	D -	-	9 22	9	5 12	2 13	11	17	0 32	19	1 14	13 27	12 22	0 21	0.1%	0.01	4
			H-1 Elegance CRDI	2500	AT	G 3090 D 3165	402	4 .	CK	D -	-	3	2	7	2				2		- 2	- 1		0.0%	0.0%	5
			H-1 Elegance CRDI AT H-1 XG CRDI H-1 XG CRDI LimbedMT	2500 2500	AT AT	D 3985 D 3090	402 402 402	4 .	CX CX	D -	÷	17	5 13	20	10	90	25	19	32	20	16	11	20	0.1%	0.0%	*
		ISUZU	Stanes Mover Parether LM	2500	MT	D 3000	402 402	4 .	OX.	D -		- 00	120	- 116		- 40	150	161	- 150	2	8	38	19	0.1%	0.0%	1
			Panther LV Panther LS	2439	MT	D 250	402 402 402	s .	CX	D -		43	68	63	74	79	60	113	95 120	83	46	93	152		0.2%	
		KIA	Panther Touring Long Sportage AT	2499 2000	MT	D 2150 G 2050	402 402	s .	CK	D -	-	168	150	155 94	140	68 53	150 65	211 81	210 83	190 53	232 142	146 132	61 173	1.7%	0.2%	ns ns
		MAZDA	Sportage CX-7 R						CK	D -	Japan		- 1	11	7	13	6	19	16	20 7	36 7	32 15	21	0.2%	0.0% 0.0%	6
			CX-7 GT Marchill	2261 2260	AT AT AT	a .	402 402 402			CBU	Japan	61		-49	- 6	17		122	30	45	56 28	77 67	22 25	0.2%	0.0%	ns.
		MERCEDES BENZ	8 170 (T245) 8 180 (T245)	1991	AT	G 1890 G 1890	402	s .		cau	Gentrary	7	7		5	5	7	3	11		-	-	5	0.0%	0.0%	ns.
		MINI	Mano-CDI Cooper Cooper S	2148 1600	TM TA TA	a -	402 402 402	4 .	Ė	CBU	Gentrary Gentrary		-		_				-		- 4	3	12	0.0%	0.0% 0.0%	5
			Cooper S Cabrio Cooper S Coupe	1600	AT	a -	402	4 .	Ŧ.	CBU			_				-					7	3	0.0%	0.0% 0.0%	-
			John Cooper Works. Cooper Countryman	1600	AT AT AT	a -	402 402 402	4 -	ŧ	CBU	Gentrary						-						1 4	0.0%	0.0%	S.
		MESUDSHI	Cooper Clubman Grandis GLS	1600 2378	AT	G 1690	402	4 .	Ė	CBU	Gentrary Thailand	- 11	2							- 1	- 1		3	0.0%	0.0%	5
			Grands GT L-300 MB 4-Std L-300 MB HR	2376 2500						D -	Thailand	2	19	11	3 12	1 22	25	1 13	1 20		3 16	20	21	0.0%	0.0% 0.0%	S.
			Pajero Sport 2.5 Exceed 4X2 AT	2500 2477	MT AT	D 2650 D 2650	402 402 402	4 .	CX.	CBU	Theiland	2 525	62	31 850	1,019		1,019	1,065	27 897	12 96	1,035	41 972	10 45	0.5%	1.7%	~
		NISSAN	Pajero Sport 2.5 Exceed 4K2 Grand Unina 1.8 XV	2477 1798	MT	D 2850 G 1850	402 402	4 ·	CK.	D -	Thailand	243 9	163	226 51	258 29	216 26	192	213 47	123 25	41 30	9	239 4	13	0.2%	0.0%	ns.
			Grand Livina 1.8 XV AT Grand Livina 1.8 Ultimate Grand Livina 1.8 Ultimate AT	1798	MT	G 1850 G 1850	402 402 402	s .	CX CX	D -	-	16	17	- 20	28			£1	20	. 24		- 1		0.0%	0.1%	-
			Grand Livina 1.8 HWS Autoch MT Grand Livina 1.8 HWS Autoch AT	1798	MT	G 1850 G 1850	402	s .	CK	D -			_			-	-		=		6	30	16	0.1%	0.0%	
			Serena CT Serena CT Autech	1998	AT AT	G 1965 G 1965	402 402 402	s .	CK	D -	-	42 14	60	64	20	36	36	61	59	123	38	55	80	0.0%	0.1%	S.
			Serena Highway Star Serena Highway Star Autoch	1998	AT AT	G 1965 G 1965	402 402	s .	CX	D -	-	82 75	153	101	Œ	1	46 12	76 22	111	132 34	125	102	137	1.0%	0.2%	%
			NewX-Trail 2.0 NewX-Trail 2.0CVT NewX-Trail 2.0MT Astech									37 69	40 50	61 52	6	42 84	36 6	25	30 31	58 55	70 64	69 48	47 105	0.5%	0.1% 0.1%	-
			NewX-Trail 2:0 Autech/CVT	1997	AT	G 1820 G 1820	402 402 402	s .	CK	D -	-	11	14	27	12	12 29	- 1	- 1	- :	- :		- :		0.1%	0.0%	ns.
			NewX-Trail 2.5.ST CVT NewX-Trail 2.5.XT CVT				402 402		CK			28 110	111	59 82	50 29	72 55	56	10	46	75 53	49	71 54	11 59	0.5%	0.11	%
			NewX-Trail 2.5.ST Autech CVT NewX-Trail XT Autech (Limited Edition) NewX-Trail X-Tremer	2400 2400	AT AT	G 1905 G 1905	402 402 402	5 .	CK	D -			- 2	- 40	-			- 2	42	4	4	21	1 20	0.2%	0.0% 0.0%	S .
		PEUGEOT	1.6L Sdr AT Sport 207 Coupe	1500	AT AT	G 1294	402	4 -	÷	CBU	Thailand France	- :		- :	- :	1 12		- 4	- ;	- 4		10	- ;	0.0%	0.0%	n.
			2008 2008 Crossower	1598	AT AT	G 1377 G 1459	402 402 402	s .		CBU		1 5	1	3	5	- 4	- 1	- 6		. 2	1	- :	7	0.0%	0.0%	4
		PROTON	5008 GEN2 1.6	1598	MT	G 1510	402	4 .	·		France Malaysia	9 9	5 7	1 3	1	7	2	3	2	2	4	6 7	1 17	0.0%	0.0%	4
			GEN2 LEAT NEO NEO	1600	MT	G 1955 G 1969	402	4 .	ŧ	CBU	Malapia Malapia Malapia		1		- 1	5	3		2	- 1		1	- 12	0.0%	0.0%	*
			Dors Decuive Dors Decuive AT	1600	MT	G 1100	402 402 402	4 .	Ė	CBU	Malapia Malapia	12		121	27		2	- 1						0.2%	0.0%	ns.
			Dora Supreme	1600	AT		402 402			CSU	Malaysia	2	1	10	- 6	23	17	10	1	8	1 105	3	170	0.1%	0.0%	ns.
		SUBARU	Exera Star Exign 2014 AVT Exign 20 GT SAVT	1600 2000 2000	AT AT	a .	402 404 404	4 .	÷	CBU	Japan	- 1	1	1	- 1	4 3	3	4	1	1	2	2	- 4	0.0%	0.1% 0.0%	×
		SUZUKI	Outback 2.5 CVT A/T Grand Vitara JLX 2.0	2500 2000	AT MT	G 2070	404	4 .	CK	D -	Japan	- 44	17	4 97	1	34	3 24	- 42	- 46	75	2 45	43	4 %	0.0%	0.01	%
			Grand Vitara JLX 20 AT Grand Vitara JLX 24	2000 2400	AT MT	G 2070 G 2100	402 402 402	4 -	CK	D -		52 14	34 29	20 21	14	24 26	23	72 48	24 23	45	47 26	24 29	21	0.2%	0.1%	5
		TOYOTA	Grand Vitara JLX 24 AT Kijang Innoa E 20 Kijang Innoa E 20 AT	2400 2000 2000	AT	G 1520	402	5 .	OK OK	D -	Ė	26 421 67	30 446 58	30 456 73	25 223 45	23 124 26	25 301 57	24 347 70	25 380 62	42 537 90	37 536 70	24 26 33	11 4%	0.2% 3.9% 0.0%	0.11 0.81 0.11	
			Kjarg Imoa J20 Kjarg Imoa G20 Kjarg Imoa G20	2000 2000 2000	MT MT	G 1600 G 1525 G 1550	402 402 402 402 402 402 402 402	s .	CK CK	D -		99 2,010 418	56 1,406 21 ⁴	113 2,0% 453	1,340 294	29 776 158	76 1,611 414	93 2,103 405	1,915	104 2,706 724	2,748 404	53 1,259 270	2,136 2,136	19.0%	0.2% 3.9% 0.6%	5
			Kijang Innois G C/S 2.0 Kijang Innois G C/S 2.0	2000 2000 2000	MT AT MT	G 1550 G 1550 G 1530	402 402	S .	OX OX	D -		155 122 284	100 79 230	179 106 300	129 57 194	30 34 110	160 102 192	131 76 250	134 135 289	265 161 367	196 134 351	110 57 109	206 95 281	1.0% 1.0% 2.7%	0.2% 0.2% 0.5h	5
			Kijang Innoa V2.0 Kijang Innoa V2.0 Kijang Innoa VCS2.0 Kijang Innoa VCS2.0	2000 2000 2000	AT MT AT	G 1965 G 1966 G 1966	402 402	\$.	OK OK	D -		149 87 92	132 61 58	192 85 85	132 53 51	59 18 38	106 71 97	228 44 54	197 74 75	225 119 105	165 112 115	77 63 51	109 112 89	0.8% 0.8%	0.3h 0.2h 0.2h	S.
			Kjarg Irnoa £255TD Kjarg Irnoa £25 Kjarg Irnoa £25	2500 2500 2500	MT	D 1996 D 1996	402 402	S .	00	D -		132 664	80 514	111	68 374	38 198	905	155 764	123 504	76	60	61 307	159 917	0.0% 1.0% 5.6%	0.0% 0.2%	Š.
			Kjang Innoa G25 Kjang Innoa V25 Kjang Innoa V25	2500 2500 2500	TM TA TM	D 1636 D 1640 D 1640	402 402 402 402	S .	00	D -	Ė	244 106 104	198 79 77	262 97 79	102 56 43	193 32 21	264 73 54	325 106 104	266 80 70	203 70 63	139 52 66	627 48 51	323 126 127	2.2% 0.8% 0.7%	0.5h 0.2h	Š.
			Fortuner 2.5 G AT	2500 2500 2400	TM TA	D 1660 D 1660 G 1860 G 1725	402 402	5 .	G.	D -	jpnan	379 300	202 360	362 454	207 185	155 144	207	567 696	467 460	982 460	471 370	274 242	5% 580	4.1% 4.0%	Gan Gan	4
			Alphard24G Alphard24X	2400 2400 2400	AT AT	G 1940 G 2055	402 402			CBU	Japan Japan Japan		13	25	6	1	11	16	19	19	32 £	51 14	17	0.2%	0.0% g,m	s e
		VOLKSW AGEN	Golf 2.0 Transporter TDI	1994	AT G	1428 D 2185	402 402	4	4	CBU	Germany	2				10	-			-	2	14	10	0.0%	0.0%	
			Planel Van Tol 1.8 Planel Van Tol 2.0	1036	AT	G 2510	402	4	÷	CBU	Germany	2				- 1	1				- 4	- 1	-	0.0%	0.01	S.
			Scinocco 2:0 Coravelle TD1 2:0	1994 2000	AT AT	G 1218 G 3000	402 402 402 402	5 .	÷	CBU	Gentrary Gentrary	1	2	1	4	3	5	2		4 2	14	2		0.0%	0.0%	ns.
			Caravelle TDI 24	2460	TOTAL MULATIVE	u 3000	402	» ·	1.	CBU	Genmany	9,355 9,355	8,564 17,919	11,445 29,364	7,989 27,253	5,038	8,728 51,119	11,564	10,824 73,537	11,538 85,065	18,624 95,666	7,857 103,536			0.0% 20%	
ļ	CC 2501 - 3,000	HYUNDAI	New Sarta Fe 5 Seat	2700	AT	G 2425	402	4 .	<u> </u>	CBU	Korea			20,001		42,391	20,00	Langua			95,669			0.0%	aon	ns
	[G]	KIA	New Sarks Fe 5 Seat New Sarks Fe 7 Seat Pregio AT	2700 2625	AT AT	G 265 G 265 G .	402 402	4 ·	Ŧ	CBN	Korea Korea Malajeia	- 40	29	29	24	21	40	- 4	- 1	- 25	- 47	32	72	0.1%	0.01	5
		TOYOTA	Fortuner 2.7 G LLUX	2700	AT TOTAL	G 1815	402	s .	СК	ъ -		250 298	217 247	301 330	160	102 123	196 239	261 265	265 266	60 66	440 496	105 217	246 318	89.2% 100%	0.5h	s.
ļ	00-189-199	NEma	D17	CU	MULATIVE	a	Lar I		Ē	-	l loc	298	546	8%	1,059	1,182	1,421	1,686	1,962	2,447	2,943	3,960	2,479	J 	-	~!
	CC > 3.801 [G] /2.501 [D]	EOTON.	FXS0	5006	AT AT TM		402 402 402	s . s .	-	CBU	UK	-	-	3	4	- 4		2		1	1		1	2.7%	0.0%	-
		MERCEDES BENZ	View CT Microbus Viano 350 V 350	2900 3490 3490	MT	G -	402	s .		CBU CBU	Gentrary Gentrary	2 A	- 10		1	4	1 0	(8)	3	1 1	-			1.2%	0.0% 0.0%	-
		NISSAN	Elgrand Outsek3ECVTAT	2500	AT AT	a .	402	s .	-	cau	Thailand Japan			1			- 1	14	119	36	16	31	94	62.2%	0.01	s s
		TOYOTA	Alphard25	2500	AT AT TOTAL	G 1940	402	s .		CBU	Japan	7	14 25	10 29	11		3	3 6	1 130	50	22	10 44	2 19		0.0% (PN	
- 1				cu	MULATIVE							7	32	61	79	91	100	106	236	296	300	20	221	」	100%	s.
Į				eer	SALESTO	***						50,710	44,670	52,164 147,564	27,114	37,464 222,062	6,574	56,414 204,050	40,019 372,009	52,324	55,130	29,910	50,419 569,860			