

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY BRAND JAN-AUG 2024

A. WHOLESALES

NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	SALES 2024	SHARE %
1	TOYOTA	20,988	23,525	21,142	15,201	23,482	25,464	27,126	25,989	-	-	-	-	182,917	32.6%
2	DAIHATSU	14,363	15,088	16,552	9,481	14,983	14,967	13,910	13,629	-	-	-	-	113,173	20.2%
3	HONDA	8,413	9,081	10,572	4,611	7,284	7,617	6,284	7,056	-	-	-	-	61,394	11.4%
4	MITSUBISHI MOTORS	6,962	5,994	6,153	4,006	6,875	6,470	5,569	6,254	-	-	-	-	48,383	8.6%
5	SUZUKI	6,136	4,993	6,670	4,986	5,762	4,584	5,410	5,205	-	-	-	-	43,808	7.8%
6	ISUZU	2,360	2,245	2,251	1,849	2,265	3,073	2,371	2,002	-	-	-	-	16,400	3.3%
7	MITSUBISHI FUSO	2,034	2,250	2,311	1,987	2,411	2,230	2,240	2,276	-	-	-	-	17,739	3.0%
8	HYUNDAI - HMMI	1,003	2,428	1,812	1,486	1,408	1,904	1,701	1,623	-	-	-	-	15,598	2.6%
9	HINO	1,454	1,483	1,681	1,319	1,548	2,032	1,718	2,018	-	-	-	-	14,423	2.5%
10	WULING	2,177	1,200	2,080	1,188	909	954	1,528	1,886	-	-	-	-	11,910	2.1%
11	BYD	-	-	-	-	-	-	1,596	1,926	-	-	-	-	5,441	1.0%
12	CHERY	299	431	803	590	968	848	780	938	-	-	-	-	5,417	1.0%
13	MORRIS GARAGE	117	228	340	369	438	468	601	604	-	-	-	-	3,055	0.5%
14	MAZDA	223	302	475	391	381	343	403	524	-	-	-	-	3,046	0.5%
15	B M W	223	218	320	223	400	399	430	439	-	-	-	-	2,654	0.5%
16	LEXUS	123	207	353	247	415	188	184	184	-	-	-	-	1,811	0.3%
17	MERCEDES-BENZ PC	115	177	270	175	175	199	166	303	-	-	-	-	1,582	0.3%
18	UD TRUCKS	148	167	137	126	179	216	186	181	-	-	-	-	1,340	0.2%
19	MERCEDES-BENZ CV	51	88	142	25	116	151	79	261	-	-	-	-	913	0.2%
20	KIA	106	109	178	84	107	109	111	111	-	-	-	-	864	0.2%
21	CITROEN	30	41	50	15	187	286	111	112	-	-	-	-	842	0.2%
22	NISSAN	43	137	87	87	62	62	36	132	-	-	-	-	718	0.1%
23	MINI	38	75	85	58	91	95	102	136	-	-	-	-	650	0.1%
24	FAW	28	19	27	23	175	55	181	84	-	-	-	-	572	0.1%
25	DFSK	84	128	72	44	87	51	30	63	-	-	-	-	569	0.1%
26	FORD	101	62	45	52	84	71	70	70	-	-	-	-	535	0.1%
27	SUBARU	41	31	40	28	52	41	94	74	-	-	-	-	401	0.1%
28	NETA	20	20	10	-	13	83	111	111	-	-	-	-	361	0.1%
29	SCANIA	28	19	42	27	45	23	47	43	-	-	-	-	272	0.0%
30	TANK	10	12	12	56	27	32	69	51	-	-	-	-	235	0.0%
31	VOLVO CARS	10	12	8	8	11	8	11	14	-	-	-	-	84	0.0%
32	SERES	27	3	9	5	16	14	-	-	-	-	-	-	74	0.0%
33	BAK	-	-	-	-	-	-	9	21	-	-	-	-	68	0.0%
34	HAVAL	-	-	-	-	-	-	7	7	-	-	-	-	63	0.0%
35	VOLKSWAGEN	7	15	12	7	17	5	4	2	-	-	-	-	61	0.0%
36	PEUGEOT	12	8	4	-	-	-	-	-	-	-	-	-	27	0.0%
37	AUD	3	3	2	1	3	3	1	4	-	-	-	-	20	0.0%
38	TATA	-	-	1	-	-	-	-	-	-	-	-	-	1	0.0%
39	ORA	-	-	-	-	-	-	-	-	-	-	-	-	0	0.0%
40	JEOP	-	-	-	-	-	-	-	-	-	-	-	-	0	0.0%
41	DATUN	-	-	-	-	-	-	-	-	-	-	-	-	0	0.0%
GRAND TOTAL		69,758	70,772	74,780	46,762	71,381	74,623	74,229	76,304	-	-	-	-	560,619	100%
CUMULATIVE		69,758	140,530	215,316	264,072	335,453	410,086	484,315	560,619	-	-	-	-		

B. RETAIL SALES

NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	RETAIL 2024	SHARE %
1	TOYOTA	24,690	22,142	20,142	15,277	24,074	25,987	29,815	26,524	-	-	-	-	193,447	32.8%
2	DAIHATSU	16,976	14,819	17,352	12,419	14,747	13,065	13,845	14,135	-	-	-	-	117,358	20.1%
3	HONDA	10,019	9,919	10,706	6,507	7,805	7,626	7,209	8,515	-	-	-	-	67,906	11.6%
4	MITSUBISHI MOTORS	8,437	6,916	7,038	5,003	5,934	5,469	6,213	6,927	-	-	-	-	49,349	8.4%
5	SUZUKI	6,503	5,760	6,550	5,004	6,110	5,017	5,476	5,403	-	-	-	-	45,823	7.8%
6	ISUZU	2,337	2,212	2,210	1,849	2,210	3,077	2,317	2,025	-	-	-	-	16,738	3.2%
7	MITSUBISHI FUSO	2,207	2,046	2,125	2,014	2,310	2,330	2,309	2,386	-	-	-	-	17,727	3.0%
8	HYUNDAI - HMMI	2,803	2,293	2,101	1,223	1,803	2,313	1,759	1,555	-	-	-	-	15,950	2.7%
9	WULING	2,019	1,602	2,001	1,486	1,408	1,904	1,758	1,623	-	-	-	-	15,708	2.6%
10	HINO	2,250	1,627	1,972	915	1,422	1,701	1,925	2,129	-	-	-	-	13,941	2.4%
11	CHERY	268	410	873	720	904	930	719	782	-	-	-	-	5,385	0.9%
12	BYD	-	-	-	-	-	-	2,047	2,380	-	-	-	-	4,426	0.8%
13	MAZDA	350	284	481	337	451	300	327	507	-	-	-	-	3,017	0.5%
14	MORRIS GARAGE	125	228	340	345	420	468	523	517	-	-	-	-	2,986	0.5%
15	B M W	221	234	320	215	399	343	416	407	-	-	-	-	2,466	0.4%
16	LEXUS	141	179	367	237	333	237	236	288	-	-	-	-	1,998	0.3%
17	MERCEDES-BENZ PC	149	186	285	173	156	170	185	261	-	-	-	-	1,589	0.3%
18	UD TRUCKS	112	109	130	143	163	198	178	178	-	-	-	-	1,181	0.2%
19	MERCEDES-BENZ CV	87	90	159	139	85	107	160	143	-	-	-	-	880	0.2%
20	KIA	114	124	180	108	124	116	145	142	-	-	-	-	974	0.2%
21	DFSK	131	101	126	100	87	103	77	64	-	-	-	-	789	0.1%
22	NISSAN	93	121	202	80	76	17	41	141	-	-	-	-	771	0.1%
23	MINI	40	62	102	59	69	98	63	117	-	-	-	-	609	0.1%
24	FAW	28	19	27	23	175	55	181	84	-	-	-	-	572	0.1%
25	FORD	60	92	63	44	66	113	66	57	-	-	-	-	461	0.1%
26	CITROEN	10	25	37	15	72	107	94	107	-	-	-	-	467	0.1%
27	SUBARU	48	44	46	32	55	51	71	76	-	-	-	-	423	0.1%
28	NETA	33	25	16	10	45	23	47	43	-	-	-	-	331	0.1%
29	SCANIA	28	19	42	27	45	23	47	43	-	-	-	-	272	0.0%
30	TANK	10	12	12	51	27	27	50	54	-	-	-	-	209	0.0%
31	VOLVO CARS	10	12	8	8	11	8	11	14	-	-	-	-	84	0.0%
32	VOLKSWAGEN	7	15	12	7	17	5	4	2	-	-	-	-	73	0.0%
33	SERES	15	6	6	6	14	8	8	10	-	-	-	-	73	0.0%
34	HAVAL	-	-	-	-	-	-	7	12	-	-	-	-	39	0.0%
35	JEOP	15	9	7	6	9	5	7	12	-	-	-	-	31	0.0%
36	PEUGEOT	12	8	4	3	4	-	-	-	-	-	-	-	27	0.0%
37	BAK	-	-	-	-	-	-	-	21	-	-	-	-	21	0.0%
38	AUD	3	3	2	1	3	3	2	1	-	-	-	-	19	0.0%
39	TATA	1	1	-	-	-	-	-	-	-	-	-	-	2	0.0%
40	DATUN	-	-	-	-	-	-	-	-	-	-	-	-	0	0.0%
41	ORA	-	-	-	-	-	-	-	-	-	-	-	-	0	0.0%
GRAND TOTAL		78,437	70,420	82,160	58,895	72,428	70,298	75,612	76,808	-	-	-	-	584,879	100%
CUMULATIVE		78,437	148,857	231,017	290,912	363,160	433,459	509,071	584,879	-	-	-	-		

C. PRODUCTION

NO.	BRAND	MONTH												PROD 2024	SHARE %	
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC			
1	TOYOTA	45,381	47,531	56,117	31,505	43,678	40,813	47,882	46,656					333,672	42.8%	
2	DAIHATSU	14,381	15,100	16,538	9,469	14,972	14,969	14,055	14,067					113,531	14.6%	
3	MITSUBISHI MOTORS	14,569	9,979	6,592	7,515	9,822	9,975	12,178	13,030					83,664	10.7%	
4	HONDA	8,415	9,047	7,757	4,548	7,469	7,640	6,320	6,940					61,328	14.2%	
5	HYUNDAI - HMMI	6,700	8,100	7,706	6,398	6,597	7,120	8,499	8,640					59,760	7.7%	
6	SUZUKI	6,895	5,748	5,987	5,117	6,050	6,092	6,668	7,386					49,943	6.4%	
7	ISUZU	2,682	2,130	2,232	1,908	2,508	2,656	2,316	3,036					24,764	3.6%	
8	MITSUBISHI FUSO	1,787	2,580	1,704	2,028	2,565	2,655	2,580						15,909	2.0%	
9	HINO	1,372	1,317	1,369	1,093	1,147	2,026	2,369	2,402					13,693	1.8%	
10	WULING	2,724	2,601	2,424	1,864	1,916	2,022	1,910	1,610					13,626	1.7%	
11	CHERY	225	366	740	468	845	926	1,056	840					5,466	0.7%	
12	B W W	280	297	281	248	315	319	374	365					2,334	0.3%	
13	MERCEDES-BENZ PC	368	214	164	123	319	131	108	221					1,638	0.2%	
14	MERCEDES-BENZ TR	59	61	64	82	104	114	115	230					1,113	0.1%	
15	UD TRUCK	21	72	120	100	151	180	164	172					980	0.1%	
16	NETA						168	504	186					835	0.1%	
17	MORRIS GARAGE	68	186	262	194	-	-	-	-					560	0.1%	
18	DFSK	160	150	-	-	-	-	50	-					360	0.0%	
19	MINI	100	28	23	4	-	-	-	-					136	0.0%	
20	SEAT	30	-	-	-	-	30	30	-					140	0.0%	
21	HYUNDAI HM														0.0%	
GRAND TOTAL		108,237	108,705	99,853	73,362	98,214	95,660	109,536	107,263					779,235	100%	
LOCAL-ALIVE		29,768	29,858	29,858	25,026	38,216	36,238	67,978							-	-