

# QITMEER RAZA

Full-Stack Web Developer | MERN Stack & Next.js

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## EXPERIENCE

### Full-Stack Developer (Next.js)

Lemlist   04/2024 - 12/2024   Remote

Part-time developer at Lemlist, improving features and ensuring smooth performance for a leading cold outreach tool.

- Work with a team of 12 developers to enhance Lemlist's features and functionality.
- Contribute to building tools for personalized cold emails and verified lead generation.

### Junior Full-Stack Development (MERN & Next.js)

Zenth Solutions   12/2024 - Present   Karachi, Pakistan

Full-time Junior Full-Stack Developer at Zenth Solutions, specializing in MERN stack and Next.js for app development while managing branding and social media.

- Oversee branding and social media management, applying design and management skills to enhance the company's online presence.
- Develop and maintain production-level web apps using MERN stack and Next.js, focusing on both front-end and back-end development.

### Intern Frontend Web Developer (React/Next.js)

POX Solutions   08/2024 - 11/2024   Remote

Completed a frontend internship at Pox Digital Solutions, learning web development and working on full-stack projects.

- Worked on various website features like login, signup, two-step authentication, chat, form handling, blog, and admin panel.
- Gained practical experience in real-world development, improving my technical skills.

## PROJECTS

### AutoPitch.ai

<https://autopitch.ai/>

A sales research tool powered by AI that helps craft personalized pitches for technical products.

- Automates the generation of research reports using 6+ data sources.
- Tailors pitches based on the prospect's role, company, and industry to improve sales outreach.

### Attryb

<https://attribb.com/>

A personalization platform that helps brands optimize conversions by creating customized shopping journeys for visitors using AI.

- Builds visitor profiles by leveraging first-party data to predict shopping behavior.
- Offers dynamic segments and no-code personalization for tailored user experiences.

### School Management System

<https://realschoolmanagementsystem.iamqitmeer.vercel.app/>

A web-based school management and enhance communication between students, teachers, and administrators.

- Manages user roles (Admin, Teacher, Student) with specific functionalities and access levels.
- Features attendance tracking, performance assessments, data visualization, and communication tools.

## SUMMARY

I am a full-stack web developer with strong skills in both front-end and back-end development, specializing in the MERN stack and Next.js. I have successfully completed 6+ projects, consistently earning a 4.8+ client satisfaction rating. My contributions to feature development at Lemlist and Zenth Solutions earned me the 'Employee of the Month' award twice, reflecting my commitment to improving client satisfaction. I am now seeking a mid-level Node.js developer role where I can leverage my skills to build and optimize server-side applications, supporting your company's mission to deliver top-quality software solutions.

## EDUCATION

### GBCHS College Korangi No 3

Intermediate Pre-Engineering

2023 - Present   Karachi

### Government Boys Secondary School, KTS-11

Matriculation in Science

2021 - 2023   Karachi, Pakistan

## SKILLS

MERN Stack Development

Node.js & Express.js

MongoDB & Firebase

SaaS App Development   React.js

Next.js   SaaS   Figma   Typescript

## KEY ACHIEVEMENTS



### High Client Satisfaction

Worked on 6+ projects with a consistent rating of 4.8+ on each, demonstrating dedication to delivering high-quality work and customer satisfaction.



### Employee of the Month

Received "Employee of the Month" recognition for exceptional contributions in feature development, product optimization, and full-stack development, significantly improving client satisfaction and project outcomes at both companies.