

# RAJ KISHOR RAJAPURKAR

Functional Analyst

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in Raj Kishor Rajapurkar

📍 Falkensee, Brandenburg, DE



## PROFESSIONAL EXPERIENCE

09/2022 – 03/2025  
Pune, India &  
Frankfurt, Germany

### TATA CONSULTANCY SERVICES

*Functional Analyst | Domain: Banking and Financial Services*

- Worked closely with stakeholders on-site in Frankfurt, Germany (Nov-Dec 2024) to fulfill business expectations, effectively assuring project implementation met strategic objectives.
- Acquired new skills to effectively take over new business modules, contributing to the acquisition of new business and driving growth for the organization.
- Coordinated with cross-functional teams to manage change requests, assess commercial implications, and ensure timely internal approvals.
- Created user stories, coordinated testing for new features to ensure seamless integration of functionalities.
- Conducted demo sessions and customer presentations, clearly communicating feature value and ensuring satisfaction at every stage of delivery.
- Developed and maintained business case documentation and project progress reports to support decision-making and internal performance reviews.
- Planned, coordinated, and executed client hosting event held in TCS Pune & Chennai, overseeing all aspects. It helped fostering strong relationship and enhancing brand visibility.

06/2021 – 08/2022  
Pune, India

### TATA CONSULTANCY SERVICES

*Assistant System Engineer | Domain: Banking and Financial Services*

- Drove cost optimization initiatives by developing automation frameworks for trading platform testing, achieving annual savings of \$5,000 and improving delivery efficiency.
- Supported commercial program tracking by monitoring project stability, analyzing data from performance metrics, and ensuring compliance with customer agreements.
- Monitored and ensured the stability and performance of critical platform components, including the Matcher and APIs, contributing to the overall reliability of the system.

01/2019 – 08/2020  
Pune, India

### TATA TECHNOLOGIES LIMITED

*Graduate Apprentice Trainee | Domain: Automotive Engineering*

- Design and development of chassis components, ensuring alignment with safety objectives and project goals.
- Managed part release activities, including product structuring and monitoring within the client-specific SAP & PLM environment, while preparing detailed design release reports for seamless business component rollouts.
- Contributed to Value Analysis & Value Engineering initiatives, assisting in cost-effective design improvements.
- Employee engagement committee member, leading cultural programs and employee wellbeing initiatives.

09/2018 – 01/2019  
Pune, India

### KUUALITY CONVEYORS

*Intern*

Assisted in delivery scheduling, inventory tracking, and documentation for efficient supply chain processes.

06/2017 – 06/2017  
Pune, India

### KELVION INDIA

*Academic Intern*

Supported industrial engineering activities through process analysis and workflow optimization during work-study training.

## EDUCATION

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| 03/2025 – 03/2026<br>Berlin, Germany | <b>Gisma University of Applied Sciences</b><br><i>Global MBA   Business Strategy &amp; Innovation</i>          |
| 07/2019 – 07/2021<br>Mumbai, India   | <b>Welingkar Institute of Management</b><br><i>PGDM (Distance Program)   Operations Management</i>             |
| 07/2014 – 07/2018<br>Pune, India     | <b>JSPM's Rajarshi Shahu College of Engineering</b><br><i>Bachelor of Engineering   Mechanical Engineering</i> |

## ACADEMIC PROJECTS

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**Strategic approach to Diversity, Equity & Inclusion** [!\[\]\(99f58673407353e96a019fbca558fd72\_img.jpg\)](#)

**Developing Strategy: A case study advising De Beers on orchestration and innovation** [!\[\]\(0f848bbd71cef6b345273b16f905912a\_img.jpg\)](#)

**Consulting Case Study: Building behavioral competencies for virtual teams at Liquid Assets** [!\[\]\(339a16584d5da0f0a3ca4e9ec17bf6a1\_img.jpg\)](#)

**Launching 'SKIA' - A sustainable winter footwear brand in Germany** [!\[\]\(a870788d6ed9b8fd294b7654a8c8526b\_img.jpg\)](#)

## PUBLICATIONS

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**Blog Writing: Beyond the Classroom** [!\[\]\(3211b5d1d968fc1665909b34f9f16010\_img.jpg\)](#)

Creator of a blog series on Google Blogger where I regularly publish content on strategic management.

**Development of a Roasting Machine for Continuous Output** [!\[\]\(c50c8b7b2cc2cf9ff925edec0ee94c0d\_img.jpg\)](#)

Co-author of a research paper published on Development of a Roasting Machine for Continuous Output in IRJET.

## SKILLS

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### Technical & Tools

Jira, MS Office, Technical Writing, APIs, HTML, SQL, AI Tools (ChatGPT, Perplexity etc), Design and collab tools (Canva, Miro).

### Domain

Business Management, Project Management, Capital Markets, Strategic Management, Marketing Management

## COURSES

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- Technical Analysis Proficiency - NSE Academy
- JIRA Agile Project Management - Udemy
- Business Analytics with Excel - Simplilearn

## Languages

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**English:** C1 | **German:** A2 | **Hindi:** Native/Bilingual | **Marathi:** Mother tongue

## PERSONAL INTERESTS

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Sketching, Sports enthusiast, Travel, Numismatics, Outdoor photography.

## Reference

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**Prof. Dr. Markus Markert**, Professor, Gisma University of Applied Sciences, Berlin, DE  
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