

RAJ KISHOR RAJAPURKAR

Functional Analyst

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 Raj Kishor Rajapurkar

 Falkensee, Brandenburg, DE



PROFESSIONAL EXPERIENCE

09/2022 – 03/2025

Pune, India &
Frankfurt, Germany

TATA CONSULTANCY SERVICES

Functional Analyst | Domain: Banking and Financial Services

- Worked closely with stakeholders on-site in Frankfurt, Germany (Nov-Dec 2024) to fulfill business expectations, effectively assuring project implementation met strategic objectives.
- Acquired new skills to effectively take over new business modules, contributing to the acquisition of new business and driving growth for the organization.
- Coordinated with cross-functional teams to manage change requests, assess commercial implications, and ensure timely internal approvals.
- Created user stories, coordinated testing for new features to ensure seamless integration of functionalities.
- Conducted demo sessions and customer presentations, clearly communicating feature value and ensuring satisfaction at every stage of delivery.
- Developed and maintained business case documentation and project progress reports to support decision-making and internal performance reviews.
- Planned, coordinated, and executed client hosting event held in TCS Pune & Chennai, overseeing all aspects. It helped fostering strong relationship and enhancing brand visibility.

06/2021 – 08/2022

Pune, India

TATA CONSULTANCY SERVICES

Assistant System Engineer | Domain: Banking and Financial Services

- Drove cost optimization initiatives by developing automation frameworks for trading platform testing, achieving annual savings of \$5,000 and improving delivery efficiency.
- Supported commercial program tracking by monitoring project stability, analyzing data from performance metrics, and ensuring compliance with customer agreements.
- Monitored and ensured the stability and performance of critical platform components, including the Matcher and APIs, contributing to the overall reliability of the system.

01/2019 – 08/2020

Pune, India

TATA TECHNOLOGIES LIMITED

Graduate Apprentice Trainee | Domain: Automotive Engineering

- Design and development of chassis components, ensuring alignment with safety objectives and project goals.
- Managed part release activities, including product structuring and monitoring within the client-specific SAP & PLM environment, while preparing detailed design release reports for seamless business component rollouts.
- Contributed to Value Analysis & Value Engineering initiatives, assisting in cost-effective design improvements.
- Employee engagement committee member, leading cultural programs and employee wellbeing initiatives.

09/2018 – 01/2019

Pune, India

KUUALITY CONVEYORS

Intern

Assisted in delivery scheduling, inventory tracking, and documentation for efficient supply chain processes.

06/2017 – 06/2017

Pune, India

KELVION INDIA

Academic Intern

Supported industrial engineering activities through process analysis and workflow optimization during work-study training.

EDUCATION

03/2025 – 03/2026 Berlin, Germany	Gisma University of Applied Sciences <i>Global MBA Business Strategy & Innovation</i>
07/2019 – 07/2021 Mumbai, India	Welingkar Institute of Management <i>PGDM (Distance Program) Operations Management</i>
07/2014 – 07/2018 Pune, India	JSPM's Rajarshi Shahu College of Engineering <i>Bachelor of Engineering Mechanical Engineering</i>

ACADEMIC PROJECTS

- Strategic approach to Diversity, Equity & Inclusion** ↗
- Developing Strategy: A case study advising De Beers on orchestration and innovation** ↗
- Consulting Case Study: Building behavioral competencies for virtual teams at Liquid Assets** ↗
- Launching 'SKIA' - A sustainable winter footwear brand in Germany** ↗

PUBLICATIONS

- Blog Writing: Beyond the Classroom** ↗
Creator of a blog series on Google Blogger where I regularly publish content on strategic management.
- Development of a Roasting Machine for Continuous Output** ↗
Co-author of a research paper published on Development of a Roasting Machine for Continuous Output in IRJET.

SKILLS

- Technical & Tools**
Jira, MS Office, Technical Writing, APIs, HTML, SQL, AI Tools (ChatGPT, Perplexity etc), Design and collab tools (Canva, Miro).
- Domain**
Business Management, Project Management, Capital Markets, Strategic Management, Marketing Management

COURSES

- Technical Analysis Proficiency - NSE Academy
- JIRA Agile Project Management - Udemy
- Business Analytics with Excel - Simplilearn

Languages

English: C1 | **German:** A2 | **Hindi:** Native/Bilingual | **Marathi:** Mothertongue

PERSONAL INTERESTS

Sketching, Sports enthusiast, Travel, Numismatics, Outdoor photography.

Reference

Prof. Dr. Markus Markert, Professor, Gisma University of Applied Sciences, Berlin, DE
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