

# RHISHIKESH THAKUR

AI Product Manager | SaaS & AI Strategy | Startup Builder

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## Summary

Experienced technology leader with 11 years at companies such as NVIDIA, SAP, and startups with hands-on experience in AI-driven product development, SaaS solutions, and full-stack engineering. Proven track record in end-to-end product management, defining product strategy, and scaling AI-powered platforms. Expertise in cloud infrastructure (AWS, Azure, GCP), AI Agents, data governance, and operational analytics. Passionate about simplifying complex data processes and driving customer-centric innovation.

## Skills

**Business Skills:** Start-up Leadership, Product Strategy, Business Models & Pricing, Investment Planning, Market & Financial Analysis, Pitching

**Technical Skills:** AI Agents, LangChain, API & Microservices Python Flask, NodeJS, React, Angular, MySQL, MongoDB

**Roadmap Planning:** User Research, OKRs & KPIs, Agile Methodologies, Market Analysis, Cross-Functional Team Management

## Experience

SAP Berlin, Germany

Senior Product Manager, Product Strategist, Commercialisation Expert, AI/ML Engineer 2021 - Present

- Designed, developed, and scaled enterprise AI agents using **LangChain**, ReactJS, and OpenAI models with autonomous decision-making
- Led the development of **SaaS AI solutions**, from concept to commercialisation, driving adoption in key industries (healthcare, fintech, etc.).
- Defined SAP's **platform vision and strategy**, driving over USD 20 million in AI investments across the product portfolio, establishing a robust SaaS infrastructure to support high scalability.
- Developed and commercialized **AI Agent marketplace features**, enabling self-service and AI-driven decisions for developers and businesses.
- Spearheaded a new **commercial model** for monetizing AI features, contributing to **USD XM revenue** from the launch of a new AI SKU.
- Led cross-functional teams and **collaborated with external partners** like Microsoft and Google, aligning product strategies with market needs.
- Developed DevOps processes** to ensure efficient, scalable, and cost-effective deployment of AI features across products.

Coditation Systems Pune, India

Senior Full-stack Developer, Engineering Lead & Product Manager 2016 - 2019

- Co-founded and scaled a 30-member offshore product team** for a fast-growing analytics platform serving EMEA and North American clients, with a focus on **fintech, healthtech, and supply chain** industries.
- Oversaw the **full product lifecycle** from idea to launch, including **full-stack development** and **AI integration** for data transformation and visualization, impacting **USD 400K in revenue**.
- Started as the startup's first employee and set up and grew the engineering and product team to 60 in 2 years
- Collaborated closely with customers and stakeholders to ensure product features met evolving market needs, leading to successful product iterations and customer satisfaction.

Maharogi Sewa Samiti Nagpur, India

Project Coordinator 2015 - 2016

- Developed an inventory management system** for SME enterprises, reducing operational overheads by **USD 150K**.
- Created demographic database for 4 villages with over 10,000 population, helping management take data-driven policy decisions

NVIDIA Pune, India

Software Engineer 2013 - 2015

- Enhanced power efficiency by 15% and performance by 20% for NVIDIA solutions through code automation and optimizations.
- Led research project on photovoltaic cells and self-charging mobile phones through the power dissipated and light emitted while in use

## Education

ESMT Berlin

Master's Degree in Business Administration (GPA 3.7) 2020 - 2021

Savitribai Phule Pune University

Bachelor's (GPA 3.0) and Master's (GPA 3.3) in Computer Science 2007 - 2013

University of California, Berkeley

Innovation & Entrepreneurship in Silicon Valley 2020

Extra-curricular

Running & Fitness Regular run training, cycling, yoga, & meditation	Consulting Practice Supported founders in building tech solutions and business models from scratch, <b>focused on early-stage startup growth</b> .	Volunteering - Healthcare Full-time volunteering at Doctors without Borders, DE & Maharogi Sewa Samiti, India
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Languages

English C2 ●●●●●	German B2 ●●●●●	Marathi C2 ●●●●●
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