

Team Disha

HR and Situational Question Bank – 2012

Questions based on Profile

1. Tell me something about yourself.
2. Tell me something not on your resume.
3. Why Marketing/Finance?
4. Why MBA?
5. What are your long term and short term career goals?

Questions based on Leadership and Team Skills

6. Give me an example of a leadership role you have held?
7. Describe a situation where you have worked in a team. What was your role?
8. Describe a situation when you have led a team to achieve something significant
9. Describe a situation when you have led a team/worked in a team and failed.

Questions based on Values

10. Have you ever involved yourself in some community work or social initiative?
11. Cite an instance where you were in an ethical dilemma. How did you resolve it?
12. Cite an instance where you had to compromise on your values.

Questions involving negative situations

13. Name a point in your life where you turned a negative into a positive.
14. Tell me about a decision you have made that you later regretted.
15. What was an experience in your life that you would want to go back and change?

Conflict Resolution

16. Describe a situation when you changed your mindset by listening to others? OR Describe a situation when you changed your decision after being influenced by someone?
17. Describe a situation where you had to persuade others to achieve a goal, overcoming resistance. How did you go about doing it? What did you learn from it?

18. Tell me about a time when you successfully resolved a conflict.

Questions testing problem solving skills

19. Describe a situation where you initiated a new idea or approach and implemented it. How did you go about it?

20. Tell me a situation where you displayed creativity.

21. Describe a situation where you were short of time/resources. How did you approach it?

22. Give me an example of a situation in which you had a problem, how you identified the problem, the methods you used to solve the problem and discuss the resolution.