

JIGYASA NIRMALKAR

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Professional Summary

Analytical professional with experience in operations analytics and CEO-office strategy across industrial and B2B environments. Skilled in data analysis, MIS reporting, KPI tracking, financial modelling, and executive dashboards, with a proven ability to translate insights into actionable recommendations for leadership through cross-functional collaboration.

Work Experience

Strategy Analyst – Founders Office | Elemental Fixtures — Bengaluru, KA November 2025 – Present

- Collaborated directly with the CEO to drive data-driven decisions, improving operational efficiency by 15% across sales and supply chain functions.
- Performed market and competitor analysis for B2B segments, identifying high-potential enterprise opportunities for business expansion.
- Engineered financial and pricing models in Excel, increasing deal-level margin visibility by 20% and improving pricing accuracy.
- Developed executive MIS dashboards to track revenue and fulfillment KPIs, reducing manual reporting effort by 30%.
- Presented structured insights for go-to-market initiatives, directly contributing to 3 major strategic decisions in FY 2025.

Graduate Engineering Trainee | Jindal Power Limited — Tamnar, CG July 2025 – October 2025

- Analysed plant performance data using Excel for weekly MIS reporting, resulting in a 10% reduction in data errors.
- Automated reporting templates, reducing manual data consolidation time by 25% (saving 10+ hours per week).
- Coordinated with cross-functional teams to track KPIs, enhancing plant efficiency monitoring by 12%.
- Conducted process benchmarking to identify efficiency gaps and recommended improvements for operational cost-optimization.
- Prepared technical reports and management presentations for operational reviews, accelerating decision-making across 4+ plant functions.

Technical Skills

- Analytics & Data:** Python, SQL, MS Excel, Power BI, DAX, Data Cleaning, Data Visualization, KPI & MIS Reporting
- Machine Learning:** NumPy, Pandas, Regression, Classification, Clustering
- Databases:** MySQL, PostgreSQL
- Business & Strategy:** Market & Competitor Analysis, Financial Modelling, Profitability Analysis
- Tools:** Google Colab, Kaggle, Canva

Education

- National Institute of Technology, Raipur** Dec 2021 – June 2025
Bachelor of Technology – Mechanical Engineering

Honors & Achievements

- Business Model Pitch:** 1st Prize and a performance grant for innovative business modelling (E-Cell).
- Certifications:** Best Trainee, Certified Data Analytics Program (NIT Raipur).
- Technical Ratings:** 4-Star HackerRank Ratings in both Python and SQL.

Leadership & Extracurricular

- Core Manager, Nrityam (Dance Club), NIT Raipur:** Led a 150+ member team at national-level cultural events, winning multiple awards across IITs, NITs, IIITs, and HNLU.