

Yash Kachhadiya

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EDUCATION

Gujarat Technological University (GTU)

Surat, India

Bachelor of Engineering, Computer Science Engineering, GPA: 9.17/10

2023 – 2026

Diploma in Textile Sciences & Engineering, GPA: 8.8/10

2018 – 2022

Relevant Coursework: Data Structures & Algorithms, Database Management Systems, Python, Java, C++, Agile Management, Quality Control in Textiles, Textile Machinery Maintenance, Production Planning & Optimization.

WORK EXPERIENCE

Armaan Textile Group

Surat, India

Associate Manager – Operations & Data Analytics

Jan 2025 – Present

- Acted as primary client contact, coordinating production, quality, and order requirements for **7 clients**.
- Monitored and optimized payment cycles (3–4 months typical), improving on-time collections by **9%**.
- Conducted business development through cold calls, generating **4 new leads** for factory expansion.
- Maintained client and financial databases, presenting insights during strategy reviews that improved decision-making speed by **7%**.

Armaan Textile Group

Surat, India

Business Operations & Data Reporting Associate

Aug 2023 – Dec 2024

- Managed ERP data entry, validation, and reporting across production, quality, and finance.
- *Delivered monthly KPI reports and presentations, identifying 6 process inefficiencies and implementing improvements that increased overall factory efficiency by 20%.*
- Coordinated with **4 departments** to consolidate data for decision-making, improving reporting accuracy.

Patlun.Store

Surat, India

Product Management Associate

Jan 2023 – July 2023

- Coordinated retail operations, including inventory, vendor relations, and promotions, supporting **9% sales growth**.
- Analyzed offline sales and customer feedback to optimize the product mix, resulting in a **12% increase in repeat customers**.
- Built structured reporting systems that reduced leadership decision-making time by **4 hours per week**.

The Peter Field

Ahmedabad, India

Co-Founder

Sep 2020 – Oct 2022

- Founded and scaled a men's fashion e-commerce venture to **₹3.5 Cr in revenue**, selling **100,000+ units** across India.
- Directed end-to-end supply chain, marketing, and technology adoption, enabling **20% faster order fulfillment**.
- Built and led a **15+ member team**, implementing structured KPIs, weekly performance reviews, and clear process ownership.
- Introduced digital tools for inventory and analytics, **reducing stockouts by 25%** and improving operational visibility.

Radhe Group

Surat, India

Part-time Student Intern

Aug 2021 – Jan 2022

- Assisted in reviewing **20+ embroidery designs** weekly and analyzed how stitch types and fabric selection affected production.
- Prepared **10–12 basic technical reports** summarizing design preferences, thread usage, and fabric compatibility.
- Supported coordination between the production team and **5–7 regular clients**, helping track sample status and design specifications.

ACADEMIC PROJECTS

AI-Driven Sales Forecasting Software

Surat | 2024

- Managed the end-to-end workflow of a basic university project focused on building a sales forecasting tool.
- Held weekly review meetings, identified blockers early, and kept the team aligned with deadlines.
- Broke the project into clear tasks, delegated work based on teammates' strengths, and maintained organized project documentation.
- Presented outcomes to the faculty panel, earning **Grade AA**.

LEADERSHIP EXPERIENCE

Gujarat Technological University (GTU)

Surat, India

Cultural Group Leader & Class Representative

2023 – 2024

- Organized and managed **3 large-scale cultural** events with 500+ attendees, securing **10 sponsorships** and coordinating logistics.
- Anchored 2 official events and represented peers in academic and administrative discussions as Class Representative.

The Peter Field

Ahmedabad, India

Co-Founder & Team Lead

2021 – 2022

- Built and managed a 15+ member cross-functional team across operations, design, and sales.
- Introduced OKRs/KPIs and weekly review meetings, improving accountability and performance tracking by **25%**.
- Oversaw budgeting and cost control, maintaining a **7% profit margin**.

AWARDS AND ACHIEVEMENTS

- **Dewang Mehta GTU 2025 Top Ranker Award** – Recognized as University Topper in Artificial Intelligence & Machine Learning.
- **Merit-Based Scholarship** – Awarded a 50% tuition scholarship during my B.E. for consistently achieving academic excellence.

SKILLS AND INTERESTS

Technical Skills: Python, ERP Software, MS Office (Excel, PowerPoint, Word), Data Analysis, Presentation Skills.

Other Skills: Project Management, Operations Management, Business Development, Agile Management, Process Planning

Interests: Product Management, AI for Business, E-commerce Strategy, Tech-Driven Innovation.