

Uji Fungsionalitas – Soal A.a

Soal:

Buatkan module Inherit ke CRM

Pada form pipeline, tambahkan:

1. Field Pelanggan Baru dengan tipe Boolean
2. Field Segment Pelanggan dengan tipe Selection (Konstruksi – Perbankan – Pemerintah – BUMD/BUMN – Kementrian – Swasta Lainnya)
3. Jika yang dipilih di Segment Pelanggan adalah Swasta Lainnya, munculkan field Segment Pelanggan Lainnya dengan tipe Char yang harus diisi. Jika tidak, field nya di-hide.
4. Field Segment Product dengan tipe manyZone (Buatkan master data)
5. Page untuk field Task Progress (One2Many) di Form Pipeline

Task: Char

Deadline: Date

Status: Selection (To do – Progress – Done)

6. Untuk Segment Product pada soal no. 3, buatkan menu untuk master datanya di CRM/Configuration/{nama_menu}
7. Untuk No. 1 sampai 4, field - field nya disisipkan setelah field Costumer di form pipeline

Pengujian:

4 field baru:

- Pelanggan Baru (checkbox boolean) [Soal 1]
- Segment Pelanggan (dropdown) [Soal 2]
- Segment Pelanggan Lainnya (dropdown) [Soal 3]
- Segment Product (dropdown Many2one) [Soal 4]

The screenshot shows the Odoo CRM interface for a new lead. The 'Segment Product' field is highlighted with a blue selection bar, displaying options like Konstruksi, Perbankan, Pemerintah, BUMD/BUMN, Kementrian, and Swasta Lainnya. Other fields visible include Expected Revenue (\$0.00), Probability (7.92%), Salesperson (Mitchell Admin), and Tags (three stars).

The screenshot shows the Odoo CRM interface for a new lead. The 'Segment Pelanggan Lainnya' field is highlighted with a blue selection bar, displaying the option Swasta Lainnya. Other fields visible include Expected Revenue (\$0.00), Probability (7.92%), Salesperson (Mitchell Admin), and Tags (three stars). The bottom navigation bar includes Internal Notes, Extra Information, and Task Progress.

- No. 1 sampai 4, field - field nya disisipkan setelah field Costumer di form pipeline [Soal 7]

- Page untuk field Task Progress (One2Many) di Form Pipeline [Soal 5]

The screenshot shows the Odoo CRM Pipeline form for a lead named 'Produk Baru 1'. The 'Task Progress' tab is selected, displaying a table with two tasks:

Task	Deadline	Status
First task	11/21/2025	Progress To do Progress Done
Add a line		

Below the table, there are buttons for 'Send message', 'Log note', and 'Activities'. A notification bar at the bottom indicates 'Opportunity won' by 'Mitchell Admin'.

- Segment Product, menu untuk master datanya di RM/Configuration/{nama_menu} [Soal 6]

The screenshot shows the Odoo Configuration page for 'Segment Product'. It lists three segments:

Nama Segment	Active
Produk Baru 1	On
Produk Baru ke 2	Off

- Bukti data berhasil diinput

The screenshot shows the Odoo Pipeline interface in a web browser. The top navigation bar includes tabs for CRM, Sales, Reporting, and Configuration. The main area displays a Kanban view of leads categorized into three stages: Proposition, Won, and Stage.

- Proposition Stage:**
 - Solutions: Furnitures: 51,300
 - Modern Open Space: \$ 4,500.00, Information, 3 stars, phone, M
 - Office Design and Architecture: \$ 9,000.00, Ready Mat, Consulting, 3 stars, phone, M
 - 5 VP Chairs: \$ 5,600.00, Azure Interior, Services, 3 stars, phone, M
 - Need 20 Desks: \$ 60,000.00, Consulting, 3 stars, phone, M
- Won Stage:**
 - Distributor Contract: \$ 19,800.00, Gemini Furniture, Information, Other, 3 stars, phone, M
- Stage Stage:**
 - Test 1: Pelanggan Baru 1, 3 stars, phone, M

The interface includes a search bar, a toolbar with various icons, and a bottom navigation bar with links like Home, Dashboard, and Help.