

IAN HITCHMAN

SOFTWARE & WEB DEVELOPMENT

KEY SKILLS

Full Stack Development	Web/App Design	Front End/Back End
Troubleshooting	Bug Fixes	Scope & Scale Planning
Project Management	Coding/Programming	Team Collaboration
Systems Integration	Business Acumen	Managing Relationships
Customer/Client Focus	Researching	Procurement/Buying

CONTACT

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- 🌐 [GitHub Page](#)

PROFILE

An up-and-coming Web Developer, with excellent hands-on, and recent experience in Full Stack Development, Web Design and App Design, and innate skills in UI Design, CI/CD, Front/Back End Development and Testing. Having switched career paths from Procurement & Buying, I leverage unique skills in client/customer communication, stakeholder management, team collaboration, project delivery, and business acumen. My objective is to use my resourceful skills as a valuable addition to the team.

TECHNICAL SKILLS

- ✓ Languages:
 - CSS
 - HTML
 - JavaScript
 - TypeScript (learning)
- ✓ Frameworks & Libraries:
 - Next
 - React
 - Tailwind
 - Sass
- ✓ Database
 - MongoDB
- ✓ Backend
 - Node.js
 - Express
 - Stapi
 - Beachshore CMS

PROFESSIONAL EXPERIENCE & SKILLS

Beachshore Design. – Web Developer

Oct 2023 – Jan 2024

- Delivered bespoke and tailored web solutions for customers by capturing requirements, assessing needs, specifications, and budgets, and translating into functioning and optimised web development.
- Created responsive and engaging websites and front-end applications using HTML, CSS, JavaScript.
- Supported back-end functionality through PHP and SQL.
- Worked collaboratively with teams, stakeholders, and clients to conceptualise and implement new features, developments and designs within strict timelines and budgets.
- Defined the scope and scale of software projects, enabling a positive user experience through design thinking, standardising output with responsive and device-friendly approaches.
- Cultivated excellent rapport and understanding of client needs by actively listening, translating goals into concepts, and delivering outstanding designs.
- Combined design and development acumen to provide compelling and engaging website designs.
- Developed unique and customised interfaces by providing UI support.

Key Achievements:

- Secured 100% repeat business from all clients where applicable.

UoE/HyperionDev. – Full Stack Web Development Course

Mar 2022 – Sep 2023

- Completed the HyperionDev London course (accredited by University of Edinburgh) to master web development and software design fundamentals including, coding in JavaScript, CSS, HTML, and utilising frameworks React and Next.js.
- Studied and conducted Front End web development, using CSS, React, and Bootstrap to create UI elements.
- Utilised Express and MongoDB to construct Back End components in order to handle user data.
- Learnt skills in validation and authentication of users through JSON Web tokens and utilised API routes in an express backend.

Key Achievements:

- ✓ Ranked 1st out of 109 candidates on completion of the course.

PROJECTS

Social Media App – <https://community-mern.vercel.app/>

Full Stack Social Media App

- Enables users to post their thoughts. Utilised MongoDB as the database, Next.js as the main framework, and Clerk for user authentication.

(CONT.)

TRAINING

CIPS Level 6 – Chartered Institute of Procurement and Supply

Advanced Negotiation – Scotwork

Game Theory & Structured Negotiation – TWS Partners

EDUCATION & TRAINING

Mechanical Engineering.
University of Leicester. 2015

REFERENCES AVAILABLE ON REQUEST

eCommerce Store – <https://ecommerce2569896.co.uk/>

Full Stack Clothing Store

- An e-commerce store to showcase products and take payments. Utilised React and Sass for Front End, Strapi for content Management, and Stripe for payments.

Quotation Management System – <https://github.com/ianh8899/rfq-app/>

Full Stack MERN Project

- An RFQ app enabling buyers to manager requests for quotations. Utilised MongoDB, Express, React (Next.js), and Node.

PREVIOUS EXPERIENCE

Tevva London. – Senior Production Buyer

Aug 2022 – Mar 2023

- Headed market position as the top commercial commodity for technology, excelling in performance, cost, and sustainability.
- Executed research of new, existing, competitor, and supply chain technology to develop new sourcing strategies and expand business globally.
- Led a cross functional team with hands-on leadership, empowering collaboration, and ownership of own functions in a results-orientated environment.

Key Achievements:

- ✓ Secured the supply chain for production in 40 days in order to meet the first customer deliveries and hit key shareholder milestone (Aug 2022).

Alstom. – Commodity Buyer, Direct Purchasing

Feb 2021 – Jul 2022

- Acted as the local lead buyer for electrical hardware with a primary focus on optimising contract position and developing new products.
- Leveraged lucrative relationships with global procurement, stakeholders, and senior management.

Key Achievements:

- ✓ Collaborated with internal stakeholders to deliver new product strategy which offers significant weight, labour, and resulting cost savings ensuring new product is more competitive in the market – 400kg and 50hrs labour savings per car (Nov 2020).

Jaguar Land Rover. – Senior Global Strategy Buyer

Feb 2019 – Feb 2021

- Headed Production Purchasing to ideate and implement sourcing plans for components and systems for projects through stakeholder engagement, negotiation, team leadership, market research, and tendering processes.

Key Achievements:

- ✓ Utilised structured negotiation (game theory) to deliver £12m savings lifetime on Bulk Materials (Apr 2019).

Jaguar Land Rover. – Buyer

Sep 2017 – Feb 2019

- Oversaw operations including contract management, supplier performance, improvement strategies, and stakeholder engagement.

Key Achievements:

- ✓ Formulated a cost, quality, and delivery improvement to save £2m of fastener prototypes (Oct 2018).

Jaguar Land Rover. – Graduate Scheme, Production Purchasing

Sep 2015 – Sep 2017

- Secured graduate scheme, and after completion, offered permanent job within Production Purchasing, due to exceptional performance and potential.

Key Achievements:

- ✓ Successfully completed a process improvement project to remove administrative tasks from buyers to outsourced shared service team saving approx.. 30hrs per week of buyers' time (Jul 2018).