

# IAN HITCHMAN

## Web Developer - London

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## SUMMARY

A procurement professional who has recently made a switch to Web Development with a desire to use a mix of well-established skills in business management as well as newly developed technical skills for a new career path.

## EXPERIENCE

### Web Developer

#### Beachshore Design

10/2023 Watford

Website developer working with a variety of clients.

- Primarily producing websites and front end applications to meet customer requirements and budgets. Working in HTML, CSS and JavaScript.
- Minor backend responsibilities to add functionality to main company CMS making use of PHP and SQL.

### HyperionDev London

#### University of Edinburgh Full Stack Web Development Bootcamp

03/2022 - 09/2023 Remote

Throughout this course I learnt the fundamentals of Web development and learnt coding in JavaScript, CSS, HTML as well as using frameworks React and Next.js

- For the front-end part of the course, I learnt to use CSS, React and Bootstrap to create styled UI elements and in the backend, I learnt to use Express and MongoDB to handle user data
- I also learnt to validate and authenticate users making use of JSON Web tokens as well as working with APIs to show data in Apps

### Senior Production Buyer

#### Tevva London

07/2022 - 03/2023 London

The commercial commodity lead for powertrain, ensuring the business has first to market technology leading in performance, cost and sustainability

- Responsible for the research of new technology and supply chain for Batteries, Motors, E-axes, Power Electronics and Thermal management systems
- Developing a global sourcing strategy that meets the business' aspirations for global expansion
- Negotiating with external stakeholders in regard to supply contracts and MoUs

### Commodity Buyer, Direct Purchasing

#### Alstom

02/2021 - 07/2022 London

(Ex-Bombardier) Commodity Buyer, Direct Purchasing The local lead buyer for electrical hardware with targets to improve on contract position and new product development for the regional site

- Regional commodity buyer for Electrical hardware: EWIS, batteries for propulsion and electrical assemblies
- Responsible for contract execution managing relationships with global procurement, presenting to senior management and leading the integration of new parent organisation into the existing business
- Executing sourcing strategies process improvement, new product development
- Completing local contract negotiations and conflict resolution for escalated issues

## SKILLS

JavaScript

HTML

CSS

React.js

Next.js

Tailwind CSS

TypeScript

Negotiation

Project Management

Stakeholder Management

## PROJECTS

### Social Media App

<https://community-mern.vercel.app/>

A full stack social media application for users to post their thoughts.

- This was made using MongoDB as the database, Next.js as the main framework and Clerk for user authentication.

### eCommerce Store

<http://ecommerce2569896.co.uk/>

A Full Stack Clothing Store to show products and take payments.

- I made this store with React and Sass for the front end, Strapi for content management and Stripe to take payments.

### Quotation Management System

<https://github.com/ianh8899/rfq-app>

Full Stack MERN Project

- This is an RFQ app which allows Buyers to manage Requests For Quotations. Making use of MongoDB, Express, React (Next.js) and Node.

## FIND ME ONLINE

 **LinkedIn**

[www.linkedin.com/in/ian-hitchman-94a1a512a/](https://www.linkedin.com/in/ian-hitchman-94a1a512a/)

 **GitHub**

<https://github.com/ianh8899>

 **HyperionDev Portfolio**

<https://www.hyperiondev.com/portfolio/139412/>

## EXPERIENCE

### Senior Global Strategy Buyer, Production Purchasing

#### Jaguar Land Rover

📅 02/2019 - 02/2021 📍 Gaydon

Develop and implement sourcing plans for components & systems according to cross-functional time plans and manage sourcing activities in project phase

- Global Strategy buyer for Bulk Materials Fastener services, Sealants, Adhesives and NVH materials
- Responsible for strategy development aligning with stakeholders, market research and presenting to senior management
- Implementing sourcing strategies managing tendering processes, facilitating structured negotiation and auction events
- Completing contract negotiations and conflict resolution for escalated issues

### Buyer, Production Purchasing

#### Jaguar Land Rover

📅 09/2017 - 02/2019 📍 Gaydon

I spearheaded overall operations which comprised contract management, supplier performance, improvement activities, and stakeholder management.

- Buyer for Auxiliary & Interior lighting to Sept 2017 and then Fastener services to Feb 2019
- Responsible for stakeholder alignment obtaining requirements, managing expectations
- Implementing sourcing strategy managing tendering process and contract award
- Contract management design and cost change management. Conflict resolution and supplier negotiation
- Process development and improvement for administrative tasks

### Graduate Scheme, Production Purchasing

#### Jaguar Land Rover

📅 09/2015 - 09/2017 📍 Gaydon

## EDUCATION

### Mechanical Engineering

#### University of Leicester

📅 09/2011 - 07/2015

## PROFESSIONAL TRAINING

#### CIPS LEVEL 6

Chartered Institute of Procurement and Supply

#### Advanced Negotiation

Scotwork

#### Game Theory & Structured Negotiation

TWS Partners

## REFERENCES

Available upon request