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Project Manager, Builder, Consultant

I am a Project Manager, Builder, and Consultant whose life's mission is to positively impact the world beyond the days I walk it. My 18 years of progressive business, construction, design, and consulting experience across a broad range of trades, industries, and countries has shaped my stringent business philosophy of offering quality products with exceptional customer service for a fair price. With over 15 million square feet of construction projects managed, I specialize in multi-site rollout projects, retail interior remodels, tenant improvements, design-build, industrial, and new construction for landlords and corporate clients worldwide. My proven ability to combine leadership, planning, and execution skills with strong business acumen has enabled me to successfully manage projects from concept to completion within budget and scheduled timelines.

Areas of expertise include:

- Team Leadership
- Planning
- Collaboration
- Client Relations
- Inventory Planning
- Scope of Work Creation
- Crisis Management
- Data Analysis
- Contract Negotiations
- Procurement
- Design Drawings
- Scheduling
- Customer Service
- Supplier Management
- Safety Compliance
- Logistics
- Quality Control
- Budgets/Proposals

LEADERSHIP EXPERIENCE

- Management of projects throughout the United States as well as in China, Australia, and Guatemala (2009-Present)
- NCAA Division 1 Football Team Captain - Dartmouth College (2008)
- CIF Division 1 Football Team Captain – Loyola High School of Los Angeles (2004)

PROFESSIONAL EXPERIENCE

Ian James Wilson, LLC – Kansas City, MO

July 2019 – Present

Project Manager, Builder, Consultant

I founded Ian James Wilson, LLC to fulfill the requests I was receiving for custom designed art, business consulting, and private product developments. On a daily basis, I leverage my 18 years of professional experience to provide my clients with quality products and exceptional customer service for a fair price. No project is too big or small, but rather limited by the imagination. Contact me today to see what we can create together.

Project Manager II

Hired to plan, direct, coordinate, and manage high-end projects for Pepper's major Civic, Cultural, Zoo, and Retail Clients. Beyond the fiduciary responsibility to each client, my primary focus was to build strong relationships through effective communication, follow through, and problem solving.

Key Contributions:

- Customer satisfaction by identifying and exceeding client needs.
- Managed jobs in progress including, subcontractor coordination, conflict resolution, documentation, and ensure quality and safety of every project.
- Perform project closeout.
- Interact with clients and potential clients to identify and pursue future work.

Project Manager

Hired to plan, direct, coordinate, and manage Design-Build projects for DSI's Shell & Core team. Beyond the fiduciary responsibility to each client, my primary focus was to build strong relationships through effective communication, follow through, and problem solving.

Key Contributions:

- Ensure budget, schedule, quality, and customer satisfaction are met.
- Cost control through negotiating with subcontractors and vendors.
- Prepare agendas and lead weekly OAC meetings.

Account Manager

Promoted to manage Icon's largest client's programs through three major phases: Development, Planning, and Execution. My responsibilities were to build long-term relationships with clients as well as lead the Project Management team and maintain full accountability for the financials of this \$30MM account.

Key Contributions:

- Validate project scope, goals, milestone objectives, margins, and budgets.
- Plan project timelines and responsibilities.
- Manage team of 100 Senior Project Managers, Project Managers, Project Coordinators, and Superintendents.

Project Manager

Hired to implement the overall project plan for commercial construction activities on large roll-out tenant improvement initiatives for nationwide big-box retailers; delivering the projects within budget and predetermined schedule. I worked closely with the client to provide status updates on timelines as well as budgeted costs and was responsible for all billing and closeout documentation.

Key Contributions:

- Managed multiple project schedules, material acquisition, 50+ tradesmen, and \$10MM budget.
- Managed project documentation and billing, such as purchase orders, change orders, and closeout documents.

- Communicate frequently and honestly with the customer, internal team, subcontractors, vendors, and material suppliers.

FLOAT LAB TECHNOLOGIES, INC. – VENICE BEACH, CA

July 2009 – July 2016

Director of Operations

Managed company's high production growth from startup organization to industry leading manufacturer. Oversaw the design, development, and fabrication of all new and existing products as well as arranged worldwide delivery and installation of these products. In addition to quality control, my focus was on performing regular business analysis to improve efficiencies in inventory planning, fulfillment, supplier management, and logistics.

Key Contributions:

- Lead product successfully through ANSI/NSF 50 and UL 1795 certifications.
- Spearheaded the writing and implementation of industry standards.
- Recruited, trained, and mentored all new employees.

FLOAT LAB, LLC – WESTWOOD, CA

July 2009 – July 2016

Project Manager

Managed company's franchise expansion initiative. Oversaw the search for, leasing, designing, and building of new franchise locations. In this role, I prepared contracts and negotiated revisions to contractual agreements with architects, suppliers, and subcontractors as well as scheduled the projects, purchased materials and equipment, budgeted expenses, and supervised quality control of workmanship.

Key Contributions:

- Managed \$1MM budget.
- Achieved 100% success rate with building inspectors.
- Served as liaison between franchisor and franchisee.

EDUCATION & SKILLS

Dartmouth College [Hanover, NH]- Bachelor of Arts – Psychology, 2008

Loyola High School [Los Angeles, CA]- High School Diploma, 2004

•MAC & PC Operating Systems •Microsoft Office (Word, PowerPoint, Excel) •AutoCAD •Adobe Creative Cloud (Photoshop, Illustrator) •Inkscape •CorelDraw •Laser Engraving Printer •3D Printing •Hand & Power Tool Operation/Maintenance •Carpentry • Metal Fabrication •Plastic Fabrication • Water Disinfection/Filtration Systems • Plumbing • Electrical •HVAC •Concrete •Chess •Business Development •Underwater Audio •Cymatic Frequencies •Human Behavior

AWARDS, HONORS & CERTIFICATIONS

- Invented a patent-pending, Smart Contract and Integrated Project Delivery System
 - OSHA 30 certified
 - USA Rugby Collegiate All-American 2008
 - NCAA Division I Football First Team All-New England 2008
 - Dartmouth College Wearer of the Green Athletic Hall of Fame Inductee 2008
 - National Football Foundation and College Hall of Fame Scholar Athlete 2004
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