

Andrew Kargol

CONTACT



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PROFILE

Andrew Kargol is a working professional with extensive knowledge of the financial industry. Andrew is currently seeking a long term growth opportunities that can expand into roles of greater responsibility. In return he offers leveragable experience, an amazing work ethic and unidvided commitment to his professional role. If Andrew is not in the office, he is either in the ocean surfing or working on his photography skills.

EDUCATION

University of Redlands

2015 - 2019

Major:

B.S. Financial Economics

Extra Ciriculars:

Cross Country

Track and Field

SKILLS

Technical

Income Tax Assistant Software

Cash Flow and Budgeting

Professional

Leadership

Customer Service

Time Management

Public Speaking

Communication

Problem Solving

Customer Service

EXPERIENCE

Insurance Representative

Liberty Mutual Insurance | 08/2019 - present

- Develop and implement marketing and prospecting techniques to meet established targets for new business and premium.
- Assimilate complete knowledge of insurance products, systems, business operations, and sales strategy.
- Senior Achievement Summit 2018 (250 interns from across the country selected based on strong performance).
- Develop and implement marketing and prostpecting techniques.

Financial Advisor Intern

WestPac Wealth Partners | 06/2017 - 08/2017

- Assist employees with contacting clients and scheduling meetings.
- Gained a complete understanding of company financial products including life, health, and disability insurances as well as 401k platforms.
- Implement marketing and prospecting events.

Computer Assistant

University of Redlands | 09/2016 - 04/2019

Coordinated and supervised 3 computer centers and 8 study rooms
Coordinated and supervised 3 computer centers.
Assist students and employees with extemporaneus issues involving computer apps and hardware.

CERTIFICATIONS

CFA Level 1 Candidate

(awaiting May, 2021 results)

Accident and Health Insurance

Life Insurance

Personal Lines Insurance

LEADERSHIP

Mid-Pacific Institute Cross Country Assistant coach

09/2018 - 04/2019

President of Delta-Sigma-Pi Business Fraternity

09/2018 - 04/2019

Analyst for the University of Redlands Investment Fund

09/2018 - 04/2019

