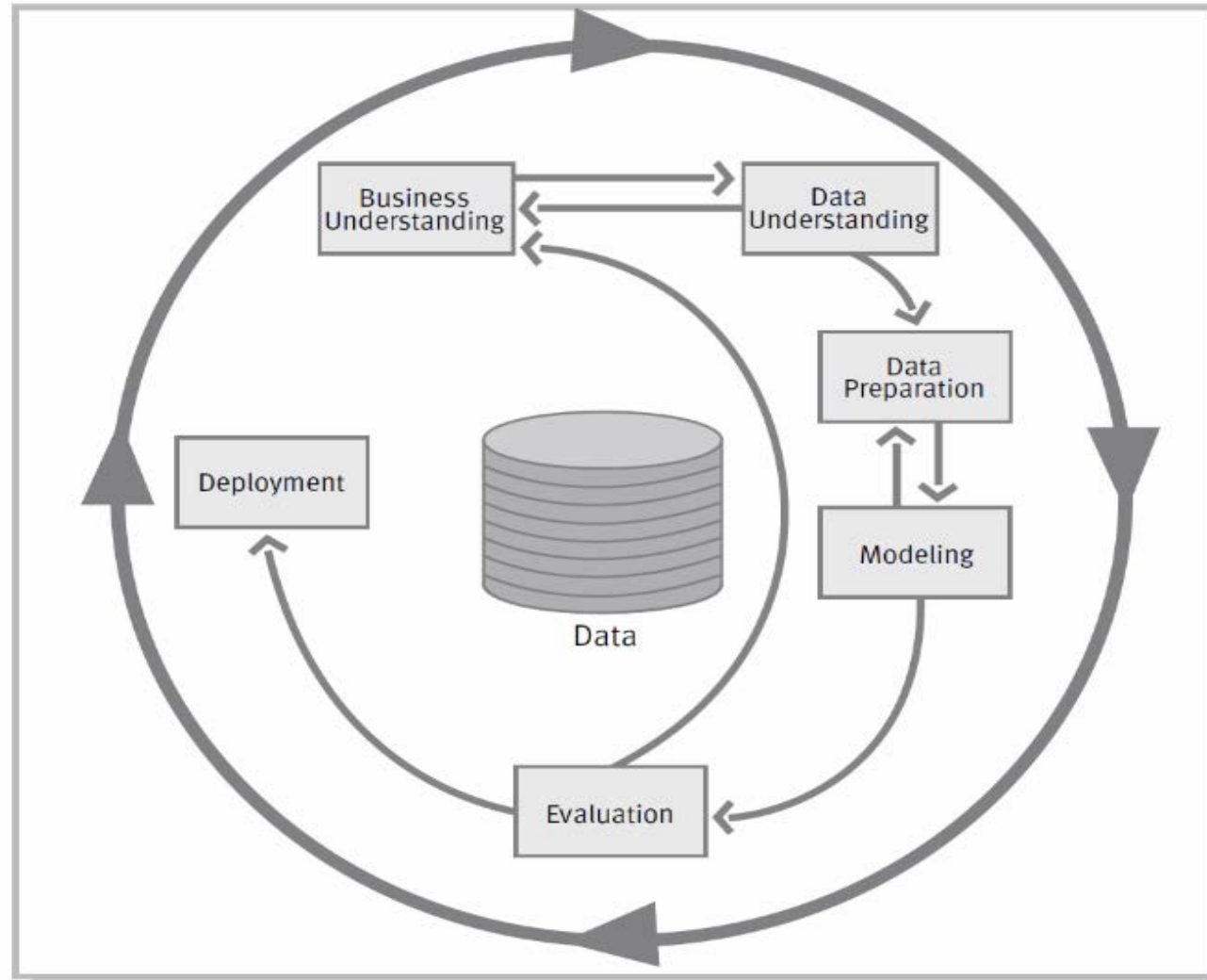


Model Cost Benefit Analysis Framework Overview



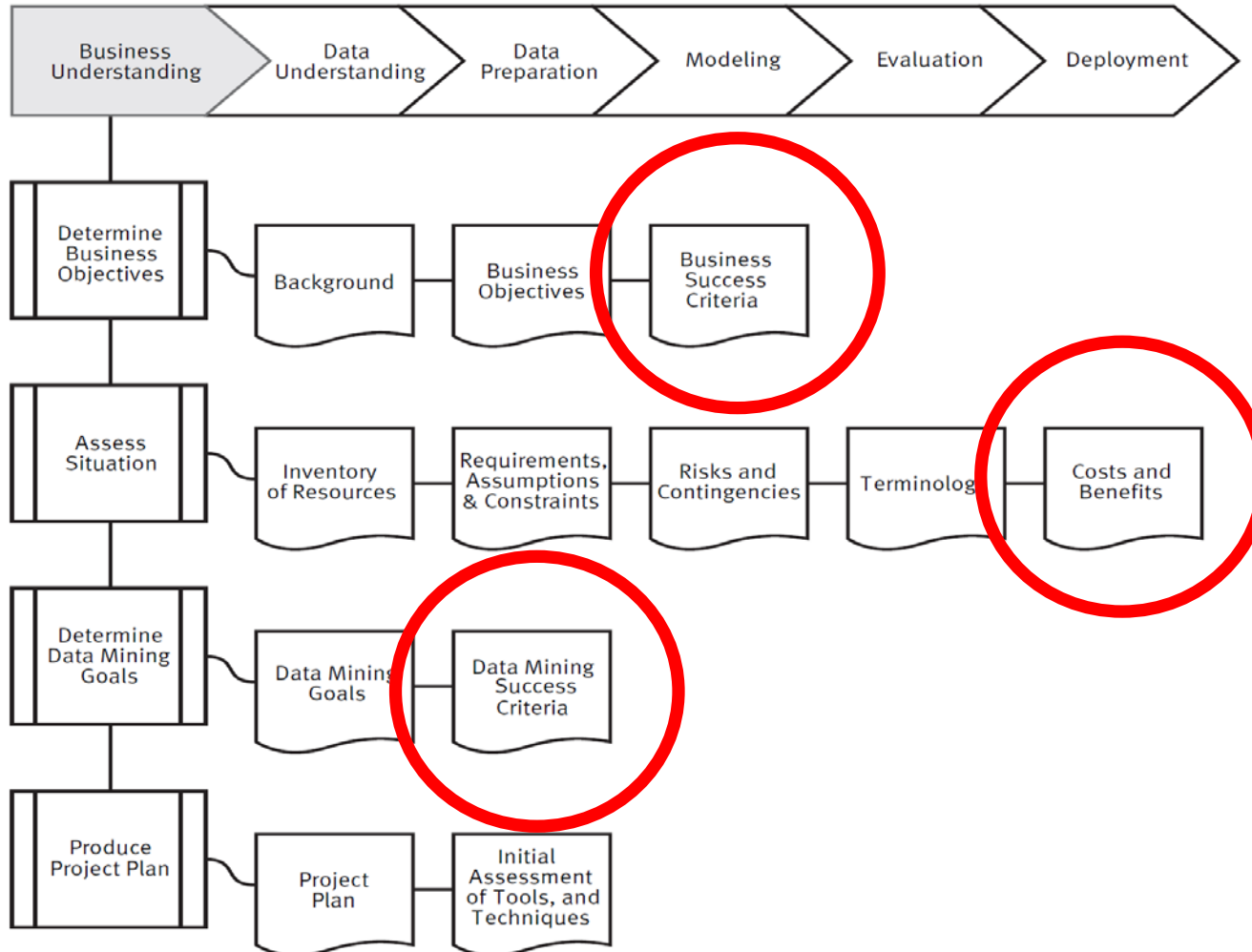
DARDEN SCHOOL of BUSINESS
McINTIRE SCHOOL of COMMERCE

Revisiting CRISP-DM



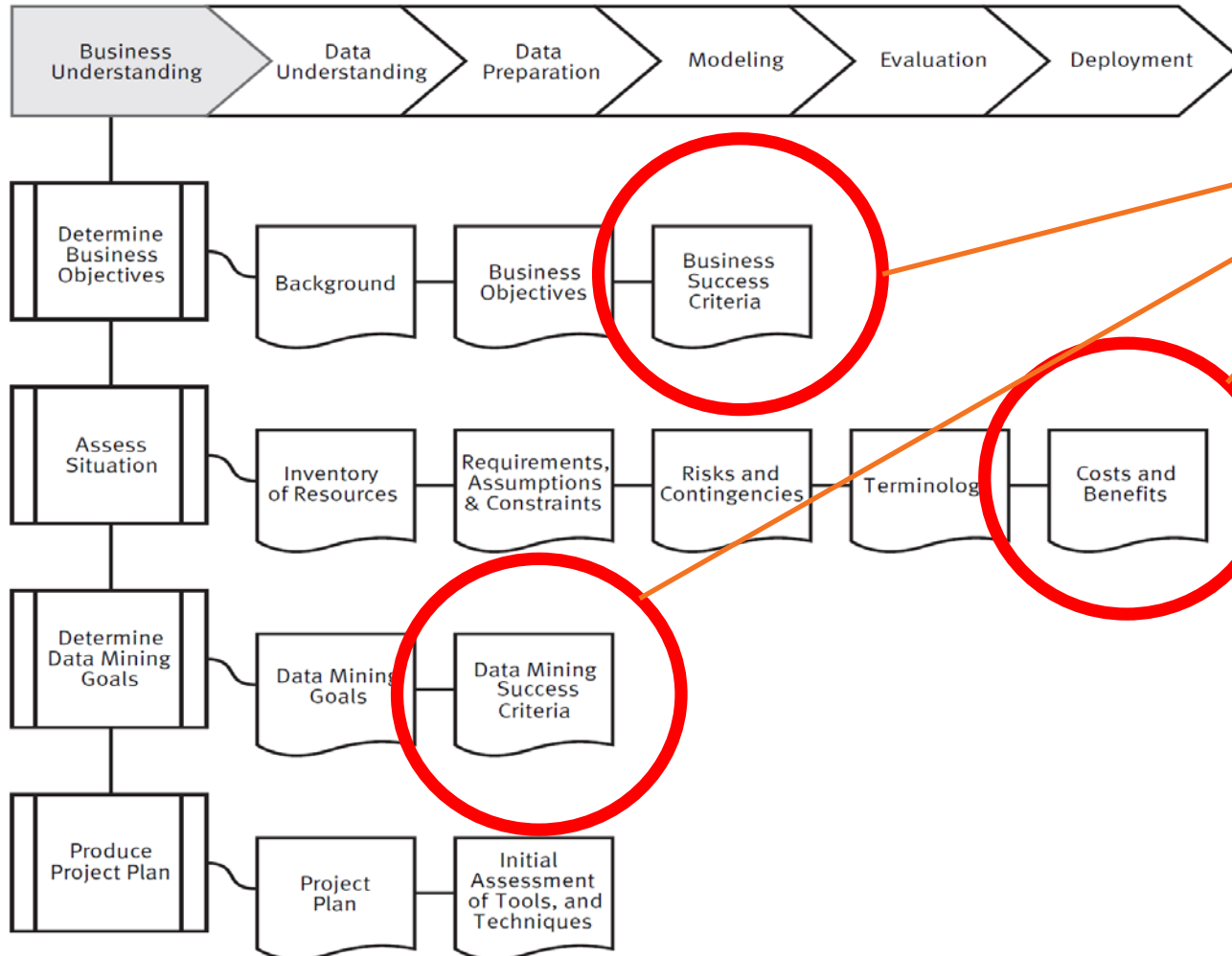
Revisiting CRISP-DM

1 Business understanding



Revisiting CRISP-DM

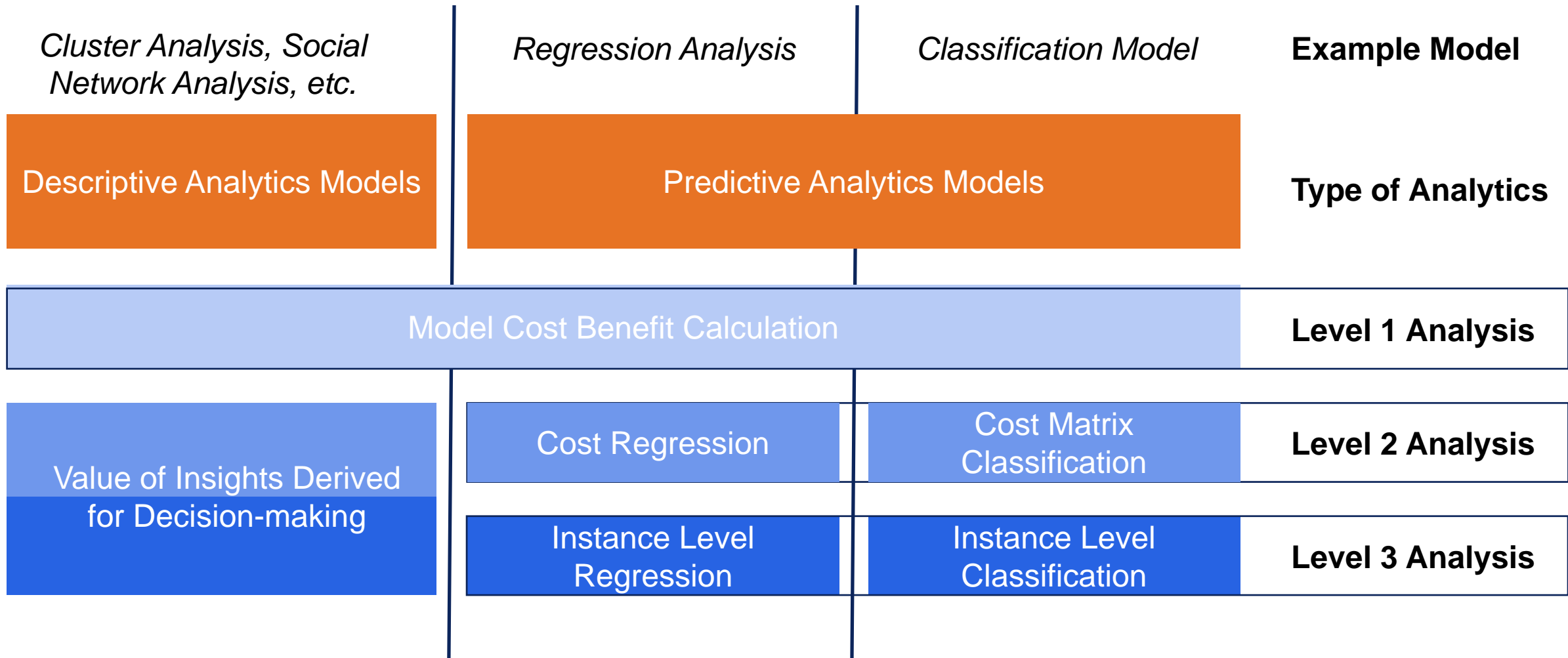
1 Business understanding



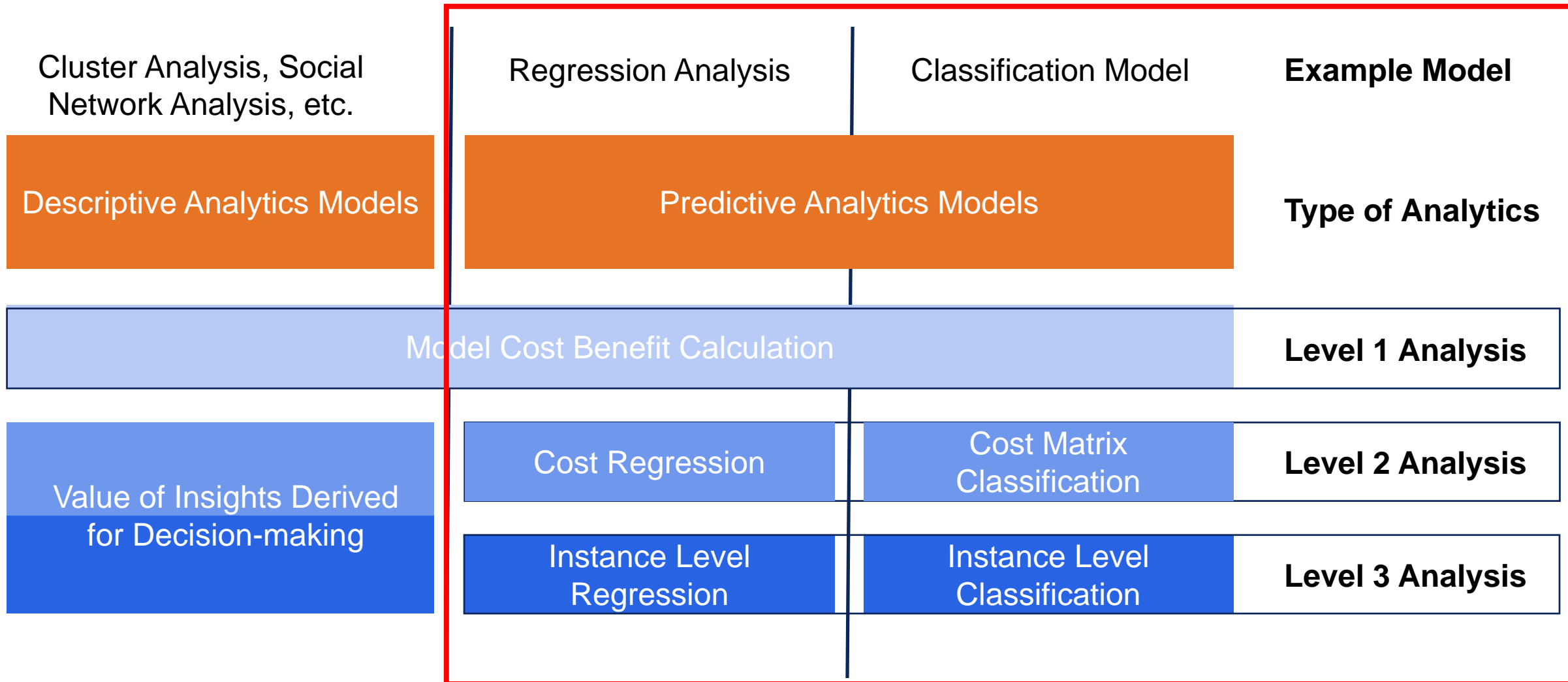
Cost-benefit analysis is essential for aligning initiatives with business objectives, gaining situational awareness, and driving data mining success criteria.

But how to do it?

Model Cost-benefit Analysis Framework



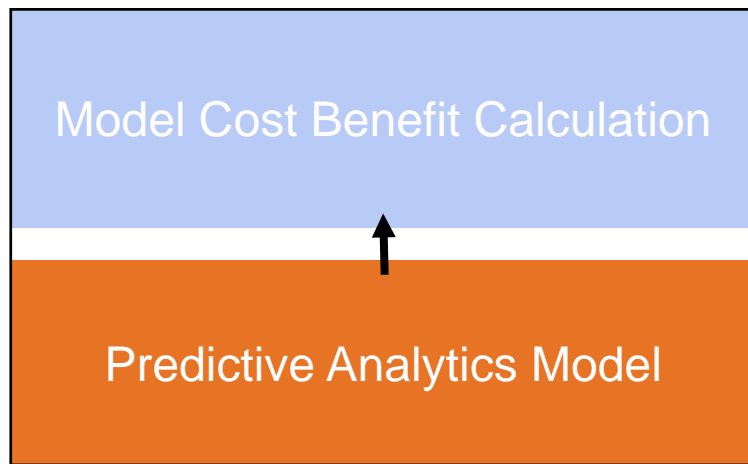
Model Cost-benefit Analysis Framework



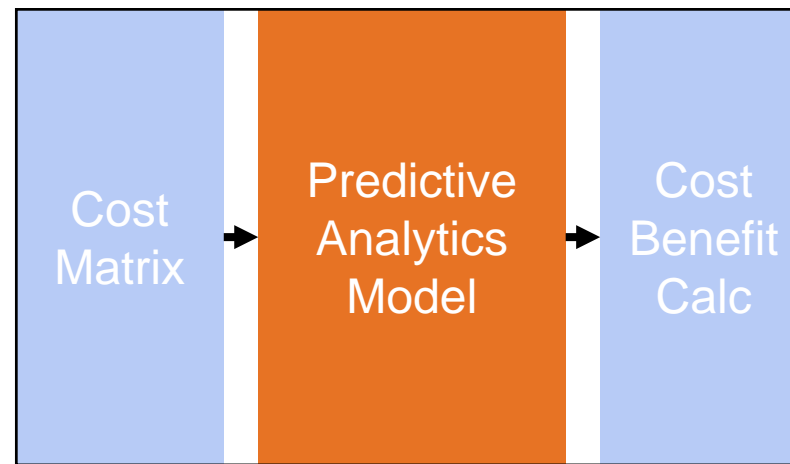
Model Cost Benefit Analysis Framework – Predictive Analytics

Three potential levels of analysis, depending on the problem context

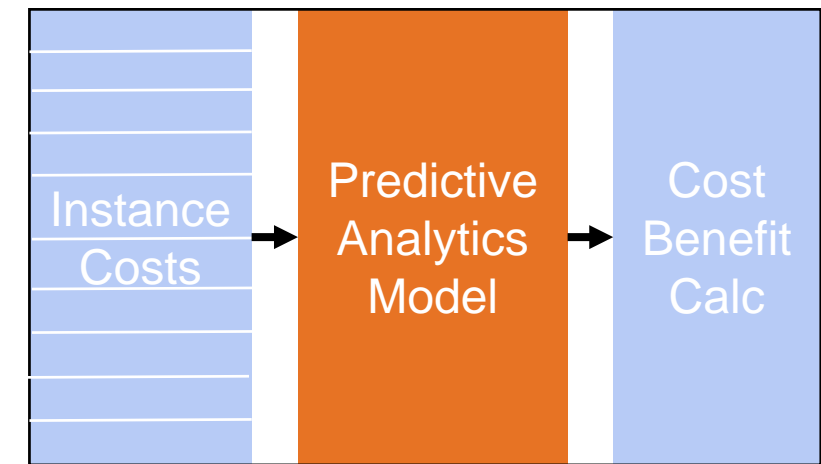
Lv 1 – Model Level



Lv 2 – Matrix Level



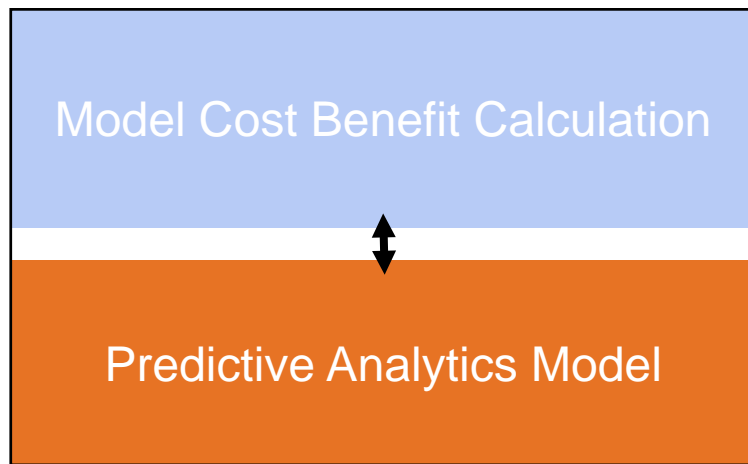
Lv 3 – Instance Level



Model Cost Benefit Analysis Framework – Predictive Analytics

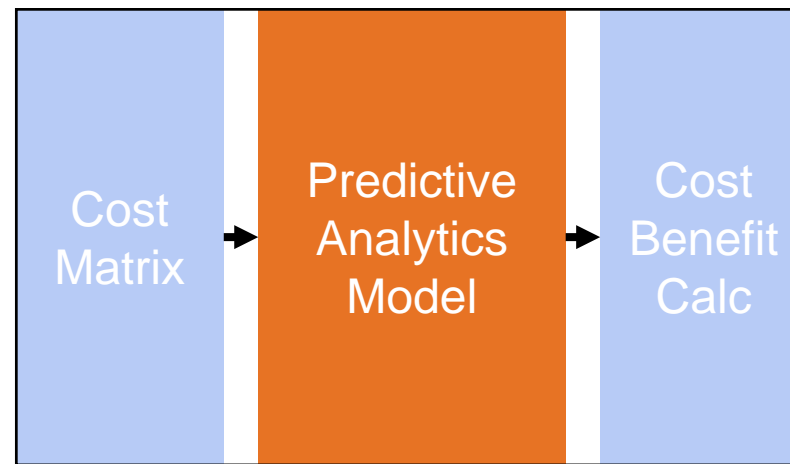
Three potential levels of analysis, depending on the problem context

Lv 1 – Model Level



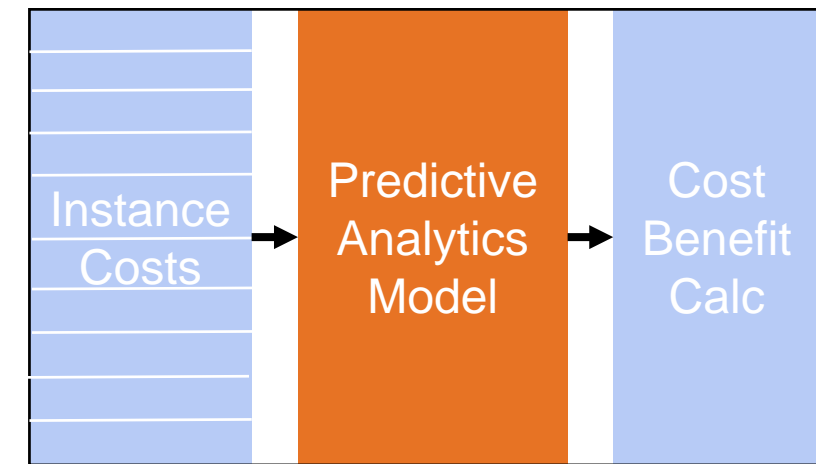
Treat model like a black box
Couple TP/TN/FP/FN with cost-benefit calculations

Lv 2 – Matrix Level



Input cost matrix ratios into model
Couple TP/TN/FP/FN with cost-benefit calculations

Lv 3 – Instance Level



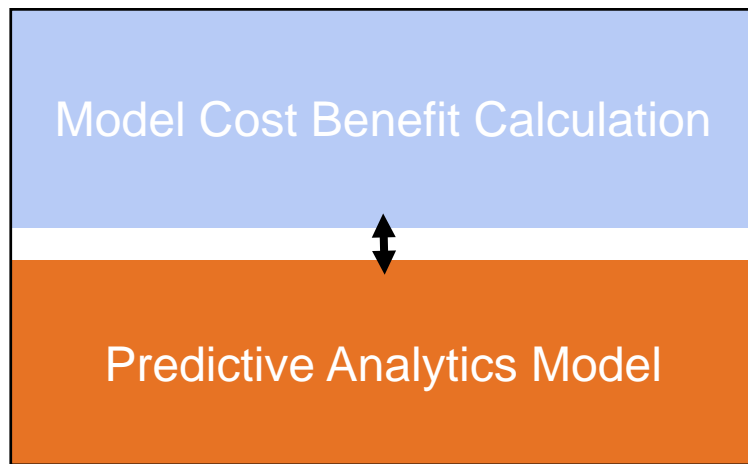
Input instance-level costs into model
Couple TP/TN/FP/FN with cost-benefit calculations



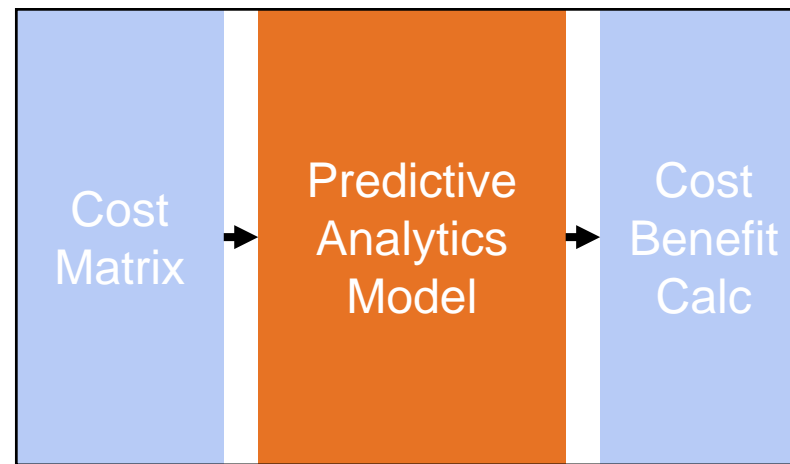
Model Cost Benefit Analysis Framework – Predictive Analytics

Three potential levels of analysis, depending on the problem context

Lv 1 – Model Level



Lv 2 – Matrix Level



Lv 3 – Instance Level

