

## **Analysing data**



Affinity sorting help identifying common themes in your research

### Create a wall of data

- Go through your notes or recordings and write post-it notes for each and every meaningful consumer comment
  - Write in the users' voice "I don't like package holidays because they're too expensive"
  - Write your own insights and questions in a different colour
- Writing all the relevant user comments by hand is the single best way to get an real empathy for your users
- After building the wall of data, start grouping the post-its so that similar post-its are together. Group by common goals, behaviours, attitudes, activities, etc.
- Involve other people in this analysis to check your assumptions

### Analysing data from user research

#### 1. Analyse:

- User outlook and perspective, their building blocks for a mental model
- Goals
- Behaviours
- Processes & tasks
- Social interactions
- Physical environment

....and distil into personas, scenarios, lists of requirements etc.



#### Personas

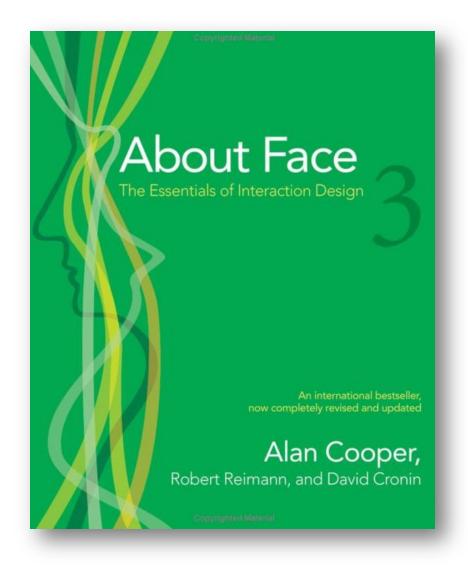
- Personas are a way to sum up user research into archetypical user representatives, describing goals, attitudes and motivations
- They merge many sources of data into a format that drives successful design
- Build consensus about who the target users are and avoid selfreferential design
- Allow to quickly explore or validate design decisions



### Personas – Goals, attitudes and motivations

Define the goals of your personas based on your users# research:

- End goals: What outcomes they want to achieve
- Experience goals: How users want to experience your product or service
- Life goals: What users want to achieve in their life
- Attitudes, what motivates and what annoys them
- How they relate to the organisation
- What makes them a design challenge
- Their outlook in a single sentence or metaphor



#### **Scenarios**

**Scenarios are user stories** that describe the steps users go through to satisfy their goals:

- Task scenarios describe what users are doing currently
- Use scenarios describe how users will perform the same task using your product or service
- Task scenarios should contain information about the user, his goals, actions, objects used and information needed, set in context.
- Task scenarios help you to define functional requirements and to find gaps in the current offering

### **Documenting scenarios**

- Use scenarios are effective to describe system requirements in a way that keeps the user at the heart
- Choose the right way to document your stories. There are a number of options:
  - Narrative stories
  - Flow diagrams
  - Use Cases

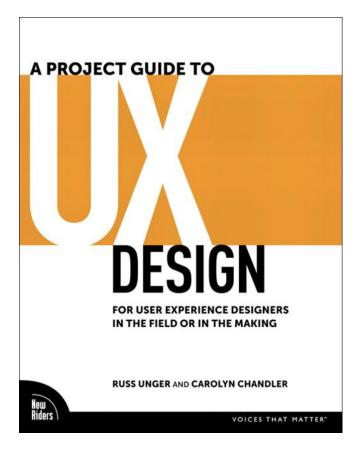
## Further reading...

**Chapter 4:** Project objectives

**Chapter 5:** Business Requirements

Chapter 6: User Research

**Chapter 7:** Personas



# Further reading...

