http://tiny.cc/spikeycow

IBBI

New York, NY hi@ibbi.io https://ibbi.io

EDUCATION

University of Maryland BS Human Computer Interaction College Park, MD

2013 - 2018

EXPERIENCE

Lunchclub Miami, FL / Remote

Head of Engineering

Feb 2022 - Present

- $\bullet \ \ Led \ our \ engineering \ org \ of \ {>} 15, including \ hiring/retaining/comp$
- Led engineering through a major pivot hackathon lasting 7 weeks where we shipped and marketed 3 products every 2 weeks before settling on our new direction

Lunchclub Remote

Engineering Lead

Jan 2021 - Feb 2022

- \bullet Led product + eng for growth team, achieved ${>}35\%$ core metric growth in our first quarter
- Shipped several key features, including iOS app, chat, reconnections, etc
- Improved upon and scaled engineering's a/b testing capabilities to handle > 50 simultaneous tests
- Grew the growth team from 3 to 7, including marketing. Also hired mobile team.

LunchclubSan Francisco, CASoftware EngineerJuly 2019 - Dec 2020

- Second full time employee lots of misc stuff like user research + design early on
- Built ground up product redesign, and several key early features like profiles, waitlist, invites and feed
- Introduced a/b testing to the codebase, and optimized growth loops and conversion funnels
- DRI for growth while we 10x'd core meetings metric during 2020, and a very strong Series A from LSVP

Consulting USA

Software Consultant

May 2018 - June 2019

 $\bullet \ \ Various \ free lance \ gigs \ building \ web \ presence \ out \ for \ local \ stores \ as \ I \ backpacked \ the \ USA$

ProatsCollege Park, MD
Founder
Feb 2016 - Jan 2017

- Started custom nutrition meal replacement company to serve collegiate athletes
- Grew business to ~50 simultaneous customers, generating >\$50k revenue and >40k meal sales
- Built hacky machines to improve powder mixing processes
- Hired students to help weigh and mix powders as we scaled
- Stopped operating as I was in college and got bored of the manual work

Terrapin WorksCollege Park, MDDesign EngineerDec 2016 - Aug 2017

• Designed, built, and coded prototypes for several client projects using SolidWorks, 3-d printers and fabricators, and microcontrollers

• Projects included a wall climbing car, robot arm, mass manufacture ready mouse cage ventilation, etc

SKILLS

Development: React/React Native, TS/JS, Python/Flask, SQL, AWS

Product: Figma, Solidworks, User research, Market research, Building consensus

Personal Projects

WriteDaily https://www.producthunt.com/products/writedaily#writedaily

Writing coach for people interested in improving their writing through practice, made it to the top of ProductHunt back when it was cool, peaked at 500 simultaneous users.

Hairy https://ibbi.io/hairy

Drawing tool to draw hair on my head - to crowdsource myself hairs tyles. Ended up with >1k submissions and lots of ideas.