Ghana National Single Window

"Strategic Action Plan & Roadmap"

Towards the Vision!

27 May 2016



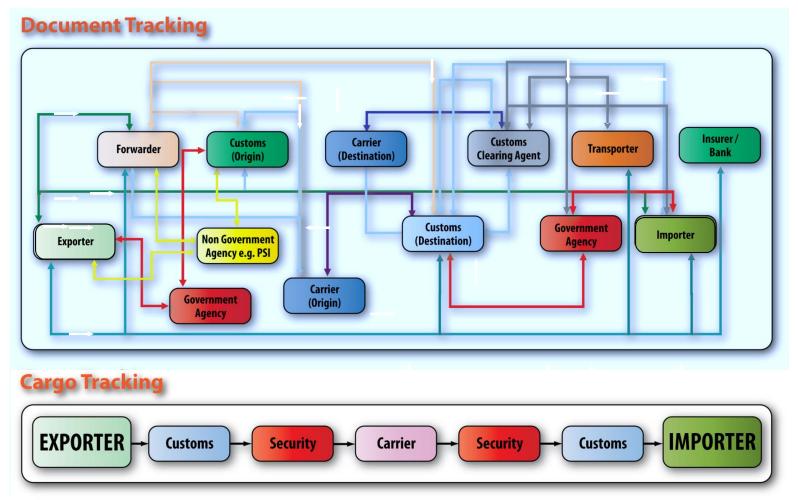


- **❖ NATIONAL SINGLE WINDOW BACKGROUND**
- **GAP ANALYSIS SUMMARY OF KEY FINDINGS**
- **STRATEGIC ACTION PLAN AND ROADMAP**





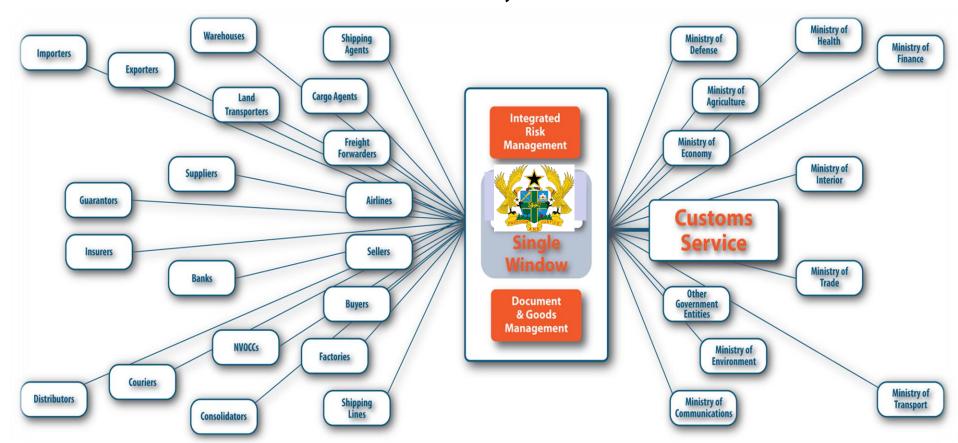
The current international trade environment involves complex international trade processes with disparate systems...



Each international trade transaction requires an average of 40 documents of 200 data elements, with 15% repeated at least 30 times and 60-70% repeated more than once. (UNCTAD)



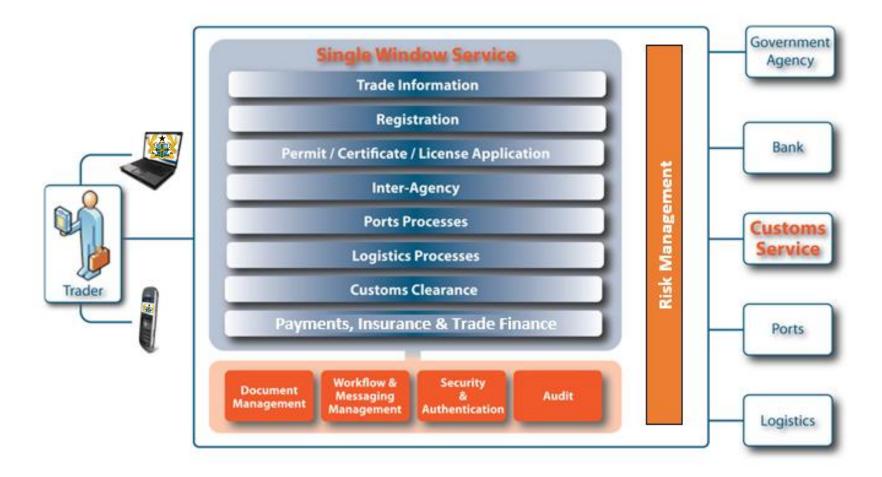
The Optimum Goal of Single Window is to create an integrated workspace of data and business processes for all trade related activities and stakeholders, with the trader at the core.



... delivering a one stop shop for traders whilst creating a customer-centric **Service** environment



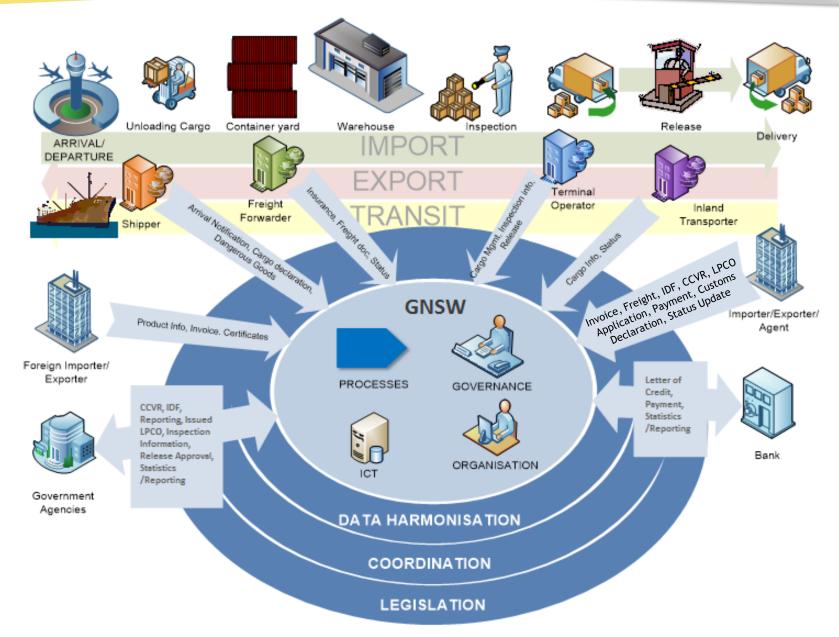
From a technology perspective, a component based, single window incorporates all the technology needed to support efficient trade activities ...



... in a modular form that allows service prioritization

Ghana National Single Window Vision







The paramount objective is to

Improve National Trade Competitiveness

by improving Import/Export/Transit Procedures and Documents Handlings among

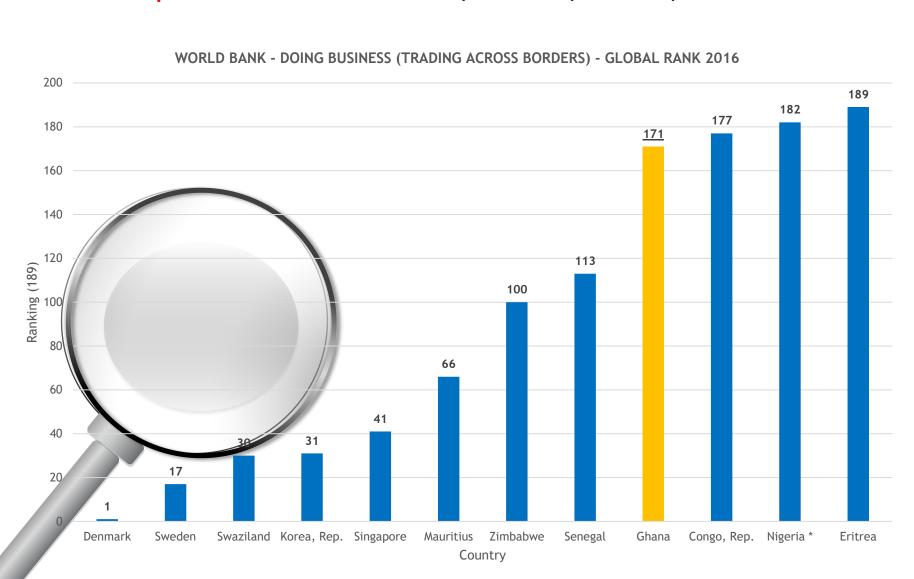
Government Agencies,
Business Traders and
Logistics Service Providers

("Trade Facilitation" improvement)

CURRENT GHANA TRADE ENVIRONMENT



The World Bank Trading Across Borders Index, measures and ranks countries on the time, cost, number of processes and documents required for import and export...





ESTIMATED VALUE OF GHANA'S EXTERNAL TRADE 20,000 million USD

(various estimates range from 20 to 30,000 million)

ASSUME 10% OF THIS IS TRADE TRANSACTION (TT) COSTS 2,000 million USD

ASSUME WE REDUCE THIS BY ONLY 10%

then

THE VALUE OF OUR COMBINED EFFORTS WOULD BE A SAVING TO THE GHANAIAN ECONOMY OF AT LEAST 200 million USD per year



- Provide National Single Window implementation and support activities to Ghana Revenue Authority (GRA) and related agencies for takeover of the functions of the Destination Inspection Companies (DICs) on 1st September 2015
- Conduct a Needs/Gap Analysis for the National Single Window to establish the Blue Print and Road Map
- Implement the National Single Window Blue Print following the Needs/Gap Analysis

THE SW PROGRAMME IS DRIVEN BY



Steering Committee Members:

- Chief of Staff (Chairman)
- Minister of Finance
- Minister of Trade and Industry
- Minister of Transport
- Minister of Food and Agriculture

Technical Committee Members:

Technical Officer representatives from the organisations:

- Office of H. E. the Vice President Office
- Ministry of Finance
- Ministry of Trade and Industry
- Ministry of Transport
- Ministry of Food and Agriculture
- Association of Ghana Industries
- Ghana Chamber of Commerce
- Ghana Ports and Harbour Authority
- · Ghana Revenue Authority
- Food and Drugs Authority
- Ghana Standards Authority
- Ghana Shippers Authority
- Narcotics Control Board

Technical Committee Members (Contd.):

- National Information and Technology Centre
- National Security
- Ghana Institute of Freight Forwarders
- Customs Brokers Association of Ghana
- Federation of Association of Ghanaian Exporters
- Ghana Community Network Service Limited
- West Blue Consulting

Working Group Members:

Process Owner Representatives from the Technical Committee Members as above. The Working Groups consist of 4 sub-groups of:

- Business Process and Data Harmonisation
- Change Management and Stakeholder Engagement
- ICT and Infrastructure
- Legal



50% Better*, Faster and Less-Cost Trading Across Border Environment within 3 years**

- FROM 197 hrs, 645 USD TO 100 hrs, 322 USD (for export compliance) FROM 564 hrs, 1,027 USD TO 282 hrs, 564 USD (for import compliance)

Reduced Cargo dwell time for imports

- FROM 20 days (for Port of Tema in 2011 - World Bank Study) TO 10 days [Cargo dwell time is defined as the period between when cargo/vessel arrives at the port and when cargo exits the port through the last gate.]

Reduced Intrusive Inspection by Customs for Imports

FROM circa 90% **TO** 10%

Achievement of Trade Facilitation Agreement (Bali) Checklist

[to be aligned with Ministry of Trade and Industry]

^{*} Better in regulations, good governance, transparency and security.

^{**} According to World Bank's Trading Across Borders Report 2016 (www.doingbusiness.org)





BANKS

2A3TAO92NAAT

Analysis Framework



The analysis efforts will build on a framework that covers each of the 4 analysis dimensions (Organization and Stakeholder; Legal and Regulatory Framework; Business Services and Processes and IT Set Up and facilities) along the international trade value chain illustrated below

Analysis Framework

Organisation and Stakeholders (Change Management)

 Covers organizational elements, roles and responsibilities of relevant stakeholders, existing interactions as well as human resource skills and capabilities

Legal and Regulatory Framework

 Covers the legislation and regulatory frameworks, especially those associated with the setup of a single electronic window and an integrated customs system

Business Services and Processes

 Describes the main business services and enabling core and support processes, especially those associated with the setup of a single electronic window and an integrated customs system

IT Setup & Facilities

- Details the Information Technology functional and technical specifications
- This covers the software and infrastructure equipment that is currently in use, and the ones used by best practice countries

International Trade Value Chain

RISK MANAGEMENT

Registration/ Regulatory Authorization Application/issue of Licenses, Permits, Certificates, Others (LPCO) Advance Information Cargo Declaration Temporary Storage Goods
Declaration

Duty and Fees Collection Physical `Inspection

Goods Release Post Clearance Review



The integration and optimization of the processes, documents and the data elements across the International Trade Supply Chain provides an efficient and effective

environment for the trader...

UN/CEFACT Buy Ship pay model at core of system

Buy Ship/Deliver Pay

Prepare for export Export Transport for import Import

INVOLVING

Commercial Procedures

- Establish Sales
 Contacts
- Order Goods or Services
- Advice on Delivery
- Request Payment



Transport Procedures

- Establish Transport
 Contract
- Collect, Move and Deliver Goods
- Provide Waybills, Goods Receipts, Status Reports, Etc.



Regulatory Procedures

- Obtain Import/Export Licenses etc.
- Provide Customs
 Declarations
- Provide Cargo Declaration
- Apply Trade Security Procedures

ZOLL

 Clear Goods for Export/Import

Financial Procedures

- Provide Credit Rating
- Provide Insurance
- Provide Credit
- Execute Payment
- Issue Statement



STAKEHOLDER ENGAGEMENT AT ALL LEVELS, TO ENSURE A NATIONAL SINGLE WINDOWS ALIGNED TO INTERNATIONAL STANDARDS AND FIT FOR PURPOSE....



	SCOPE
~	

- Government Agencies [29]
- Private Organizations [15]
- Import Commodities [4]
- Export Commodities [3]
- Ports/Site [5]

	GOVERNMENT AGENCIES	PRIVATE SECTOR	
1	Food and Drugs Authority	31	Ghana Institute Of Freight Forwarders (GIFF)
2	Ghana Standards Authority		Ghana Chamber of Commerce & Industry
3	Ghana Ports & Harbour Authority	32	,
4	Ghana Revenue Authority		Ghana Association of Bankers (Barclays, HSC,
5	Ghana Airport Company Ltd	33	Ecobank)
6	Environmental Protection Agency Ghana Shippers Authority	34	Association of Ghana Industries (AGI)
	Ministry of Foreign Affairs	35	Ghana Union of Traders Association (GUTA)
	Ministry of the Interior	1	Air Ghana Limited
	National Communications Authority		
11	Bank of Ghana	37	Aviance Ghana
12	Ministry of Finance and Economic Planning	38	Swissport Ghana
13	Ministry of Trade and Industry	39	Menzies Aviation
14	Ministry of Food & Agriculture		Ship Owners and Agents Association of Ghana
15	National Information Technology Agency	1	(SOAAG)
	Narcotics Control Board	!	
	National Security Adviser	41	Nick TC Scan
	Ghana Revenue Authority	42	Tema Container Terminal (TCT)
	Timber Industry Development Division	43	Safebond Terminal
	National Petroleum Authority		DHL Express
	Tema Oil Refinery	1	·
	Ghana Free Zone Board	45	FedEx Ghana
-	Ghana Investment Promotion Centre Minerals Commission	46	United Parcel Service (UPS) Ghana
	Ghana Export Promotion Authority	47	Aramex International Ghana
	Cocoa Board	48	TNT Express Ghana
	Ministry of Transport	1	Racinglink Express Ltd
28	Vehicle Licensing Authority (DVLA)		·
29	Ghana Maritime Authority	50	Unilever Ghana
30	Ghana Immigration Service	51	SIC Insurance Company Limited

44 documents needed for Importing Rice to Ghana*



Regulatory Registration (applying once, use many times)

- 1. Tax Identification Number (TIN) Certificate
- 2. Tax Clearance Certificate (TCC)
- 3. Business Registration Certificate (Registrar General's Department)
- 4. Importer Registration Application Form (FDA)
- 5. Application Letter for Importer Registration (to CEO's FDA)
- 6. Importer Registration Certificate (FDA)
- 7. Product Registration Application Form (FDA)
- 8. Application Letter for Product Registration (CEO's FDA)
- 9. Warehouse License Form (FDA)
- 10. Certificate of Analysis (or GSA's Test Report)
- 11. Product Registration Certificate (FDA)
- 12. Importer Registration Application (to GSA)
- 13. Product Laboratory Test Result (GSA)
- 14. Importer Registration Certificate (by GSA)
- **15.** Registration Application Form (to PPRSD)
- 16. Certificate of Origin (from Country of Origin)
- 17. Phyto-Sanitary Certificate (Country of Origin)
- 18. Importer Registration Certificate (by PPRSD)
- 19. Application Letter (to Honorable MOFA Minister)
- 20. Product Registration Certificate (by PPRSD)

Commercial-related documents

- 21. Sales Contract
- 22. Pro-forma Invoice
- 23. Letter of Credit
- 24. Bill of Lading
- 25. Packing List
- 26. Final Invoice
- 27. Insurance Certificate

Regulatory-required documents

- 28. e-IDF Form
- 29. e-CCVR
- 30. Online Application Form for Permit (eMDA)
- 31. Approved Declaration/Permit (GSA)
- 32. Approved Declaration/Permit (PPRSD)
- 33. Provisional Approval Import Permit (FDA)
- 34. e-Manifest (from Carrier)
- 35. Customs Declaration (Bill of Entry)
- 36. Import Duty Payment Receipt
- 37. Final Approval Permit (FDA)
- 38. Phytosanitary Certificate (PPRSD)

Transport-related documents

- 39. Delivery Order
- 40. Carrier Payment Receipt
- 41. Container Interchange Form
- 42. Vehicle Permit/Pass Toll
- 43. Terminal Payment Receipt
- 44. Waybill

Time & Procedures for Importing Rice (As-Is)



(excluding registration, buy and pay processes)

Min Time ~ 6 Days 2 Hours Max Time ~ 55 days 71 Hours*

- 1. IDF submission (10 mins)
- 2. Submit Applications for Permits (20 mins)
- 3. Process the assessment to issue the CCVR (1-2 days)
- 4. Shipping Line Submits Manifest (1-3 days)
- 5. Submit Declaration for Goods Clearance (10 mins)
- 6. Customs Compliance/Validation (30 mins-2hrs)
- 7. Cargo Release (by Shipping line) (2 hrs)
- Submission of documents at GPHA/Terminal for Positioning Container for examination (24 hrs-7 days)
- 9. Goods Examination and Clearance (PPRSD 1 hr, FDA 1 hr, GSA 1 hr, customs chemist 15-30 mins, customs examination 1 hr)
- Obtain Vehicle Permit/Pass Toll at GPHA (30 mins - 24 hrs)
- 11. Collection of Waybill (1-3 hrs)
- 12. Release at preventive gates (1-3 hrs)
- 13. Terminal Audit at the Gate (1 hr)

General Observations/Findings of the As-Is Ghana's International Trade Process



- Multiple documentation submission & data duplication
- Mostly paper-based processing & operations (both front-end public services & internal workflow of the agency) - even though some documents available electronically.
- The current paper-based operations make it difficult to validate the information within the paper documents (data validation), especially when handling paper documents from several Participating Government Agencies (PGAs).
- Difficulty, costing and time consuming in work coordination among several regulatory agencies and business stakeholders during trade facilitation/supply chain operations.
- High-percentage of physical inspection

General Observations/Findings of the As-Is Ghana's International Trade Process

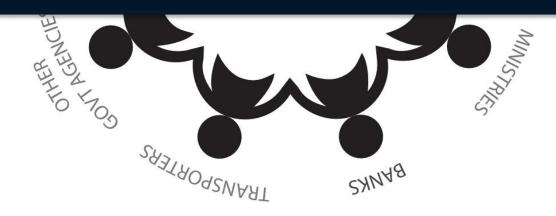


- Multiple System Access;
- Paper and manual Customs operations;
- Varying ICT-readiness among Stakeholders;
- Challenges with network & power supply unreliable;
- Digital signatures not used;
- Non-aligned reform programmes in MMDAs



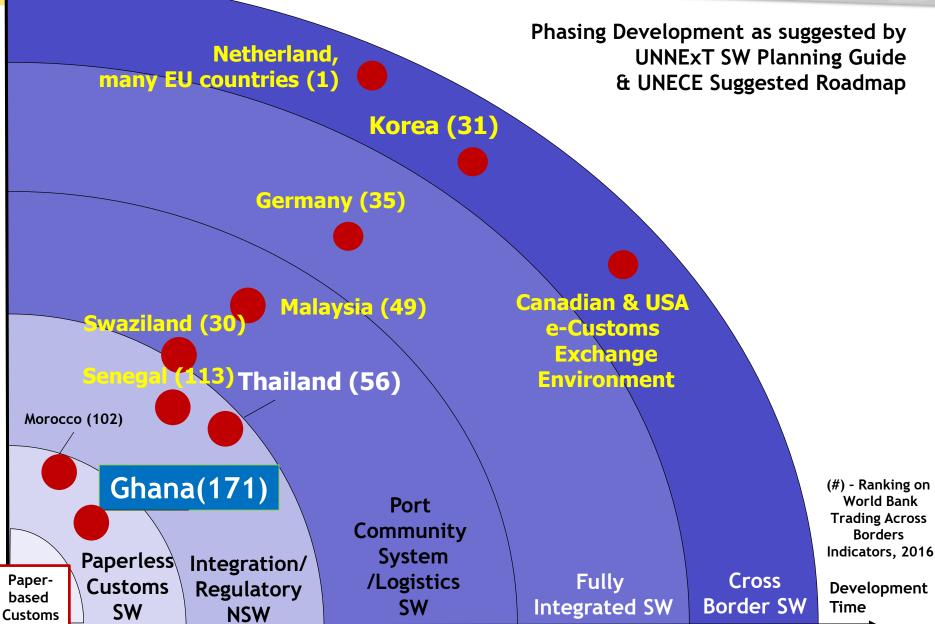


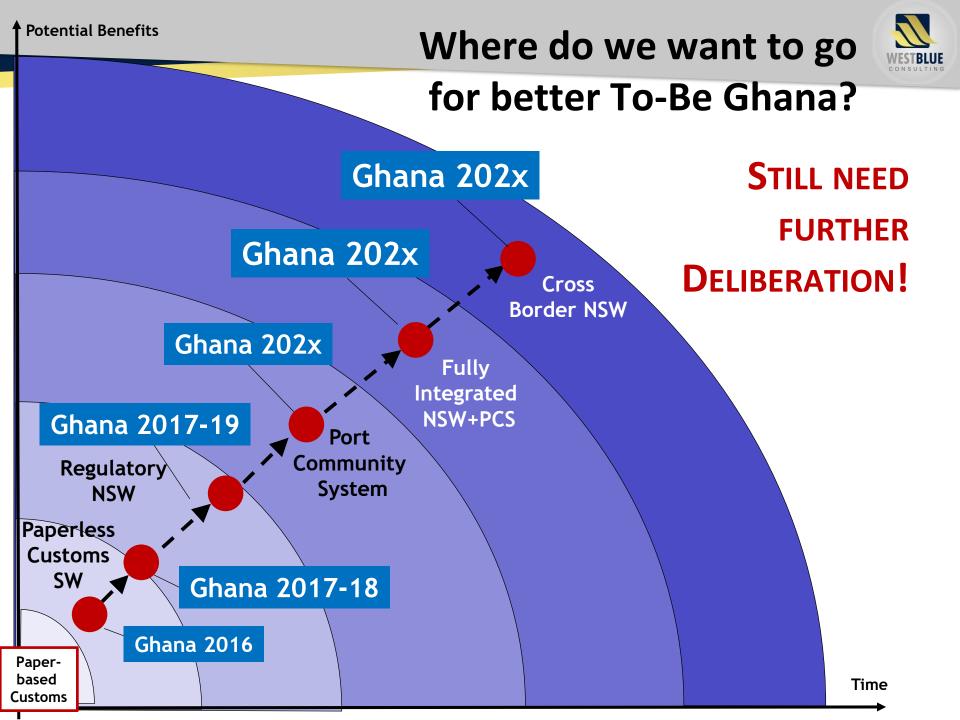
ACHIEVING THE VISION - ROADMAP



Where are we?







National Risk Management Strategy



- To create an integrated platform for managing risks, data and business processes for all trade related activities and stakeholders.
- Implement a Multi-agency Risk Management System (MARS)
- Converge all seemingly fragmented agency risks and compliance inputs designed to provide the respective regulatory Agencies with robust risk based decision support system.

National Risk Mgmt. Committee

NRMC's activities will involve managing risks which directly or indirectly are inherent in the international trade supply chain (in the movement of goods and people into the economy of Ghana).

CHAIRMAN: Minister of Finance

- Environmental Protection Authority
- Ghana Shippers Authority
- Ministry of Interior
- National Petroleum Authority
- Ghana Revenue Authority
- Ministry of Food and Agriculture

- Ghana Standard Authority
- Narcotics Control Board
- MineralsCommission
- Ghana Ports & Harbour Authority
- Ministry of Finance
- Ministry of Health

- Food and Drugs Authority
- Ministry of Transport
- Ghana Immigration Service
- Ghana Export
 Promotion Authority
- Bank of Ghana
- Ministry of Trade and Industry

- Ghana Maritime Authority
- Ghana Airports Company Limited
- National Security Council
- Ghana
 Association of Bankers
- Ghana Police Service



National Risk Management Team

NRMT will provide the operational implementation, and execution of recommendations of the NRMC, Concept of Operations (CONSOP), maintain and administer the National Risk Register relating to Import/Export operations reporting to the NRMC.

- Environmental Protection Authority
- Veterinary Services Department
- Ministry of Interior
- National Petroleum Authority
- Ghana Revenue Authority
- Food and Drugs Authority

- Ghana Standard Authority
- Narcotics Control Board
- Animals Production Directorate
- Minerals Commission
- Plant Protection and Regulatory Services Directorate

Blue Print Overview: A. Paperless Customs Single Window

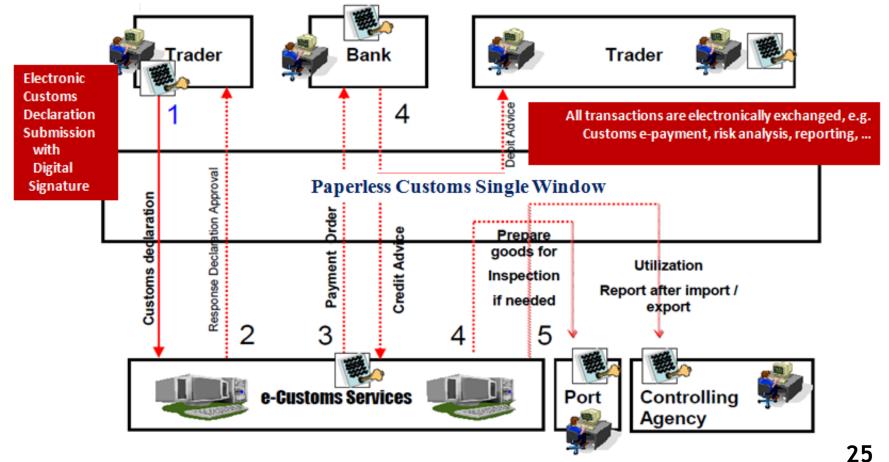


Preferred Features/Functions for Paperless Customs Single Window –

Electronic Customs Declaration Submission with electronic signature + Automatic Customs Valuation/Classification & Compliance Validation online + e-Payment for Customs Duty +

e-Manifest + and electronic Risk Analysis

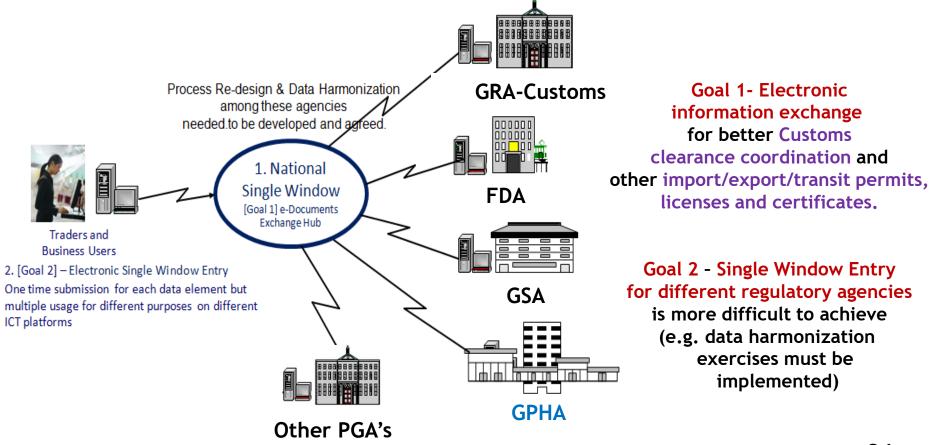
for speeding up customs clearance and reducing # of physical inspections



Blue Print Overview B. Regulatory/Logistics NSW



• Gradually & electronically linking Customs SW to selected PGAs first (based upon key strategic goods, economic gains, willingness and readiness etc.), and then expanding to more and all PGA's (including e-data single submission, internal workflow automation, and cross-agency information exchange, e.g. application e-form, e-permit/e-certificate exchange).



BIRD'S-EYE-VIEW OF **NSW PROJECT MANAGEMENT**



From the As-Is

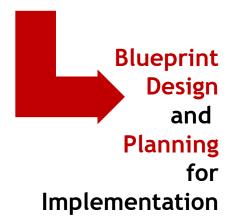
To Date

Better To-Be Ghana

- 1. Inception Phase
- 2. Elaboration Phase
- 3. Implementation Phase
- 4. Change Adoption Phase

Agreeing on Initial Concept and Direction

Detailed
Analysis of
the As-Is
and
Agreement of
better To-Be
environments



Implementation of

- ICT infrastructure, application software and systems
- Enacting necessary
 laws/regulations
 - Training for key stakeholders

to enable our agreed TO-BE process & electronic environments.

People change

must be managed such that MORE and MORE users, of both relevant government officers and business people, are familiarized with, and really utilize the established platform in their routine operations.

PAARS (NSW COMPONENT) STATUS UPDATE



A solution that provides multi dimensional risk analysis assessment on import documentation, pre goods arrival and generates an assessment report to facilitate release of goods at the port.

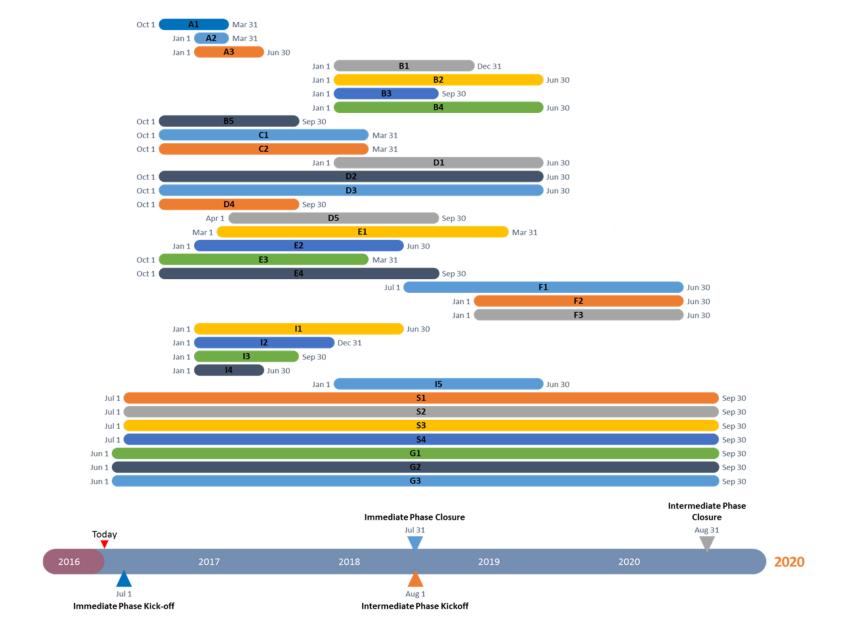
Objectives:

- Perform classification and valuation assessment for goods imported into the country before release.
- Generate pre-arrival risk assessment reports for imported goods and cargo in line with international standards.
- Provide a well Integrated and dynamic National Data warehouse platform for effective risk targeting of cargo and persons, supported by tasks management, post clearance audit and investigations referrals, declarant risk profiling, performance monitoring and surveillance systems
- Enable intelligence reporting

Services Delivered so far...

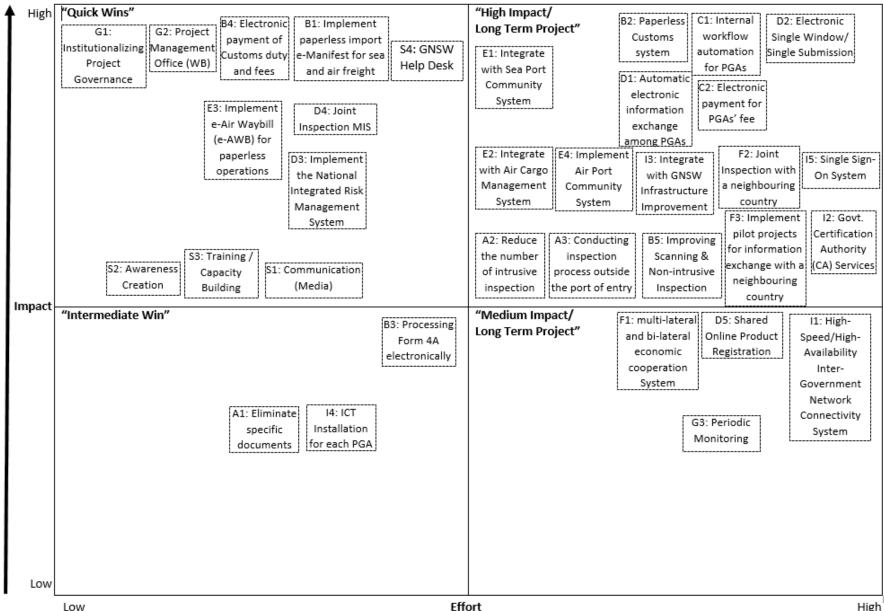
- Import Declaration Form module
- Trade Finance (Payment Modes eg. LCs) module
- Document Verification module
- Valuation module
- Classification module
- HS Code and Tariff module
- Customs Classification and Valuation Report (CCVR)
- Business Intelligence and Reporting
- Risk Management System
- Headload module
- Courier module
- Document Management module
- Post Clearance Audit module
- Feedback module
- External Verification module
- Vehicle Valuation module
- Appeals and Ruling module
- Alert
- Import & Export Commodity (Price) Database
- Electronic/Traditional payments module





ACTION PRIORITY MATRIX





GNSW **STRATEGY** AND **ROADMAP** REPORT



- Preface
- Contributors (Ministries, WB Project Implementation Team).
- 1. EXECUTIVE SUMMARY
- 2. INTRODUCTION AND BACKGROUND
- 2.1. Introduction
- 2.2. Single Window Definition and History
- 2.2.1. Single Window in Ghana
- 2.3. Current Mandate
- 2.3.1. Governance Structure
- 2.4. Analytical Approach
- 3. GNSW VISION, OBJECTIVES AND EXPECTED OUTCOMES
- 3.1. Overall Vision for the Ghana National Single Window
- 3.2. Key Objectives
- 3.3. Expected Outcomes
- 3.3.1.Achievements to date

- 4. ANALYSIS OF THE CURRENT SITUATION
- 4.1. Methodology
- 4.2. Stakeholder Analysis
- 4.3. Situation Overview
- 4.3.1. International Benchmarks—How Ghana compares with other countries
- 4.3.2. Current Regulatory and Procedural Process in Ghana - Supply Chain perspective
- 4.4. Trade Process and Procedures —
 Specifics
- 4.5. ICT Environment
- 4.6. Legal Framework
- 4.7. Detailed Business Process Analysis for Selected Products
- 4.7.1. Current Export Process, Procedures and Bottlenecks for Selected Products
- 4.7.2. Current Import Process, Procedures and Bottlenecks for Selected Products

GNSW **STRATEGY** AND **ROADMAP** REPORT



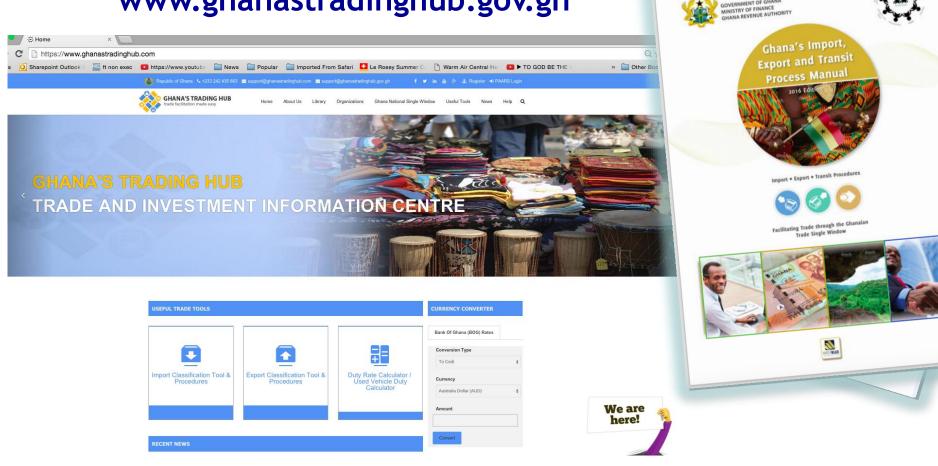
- 5. RECOMMENDED FUTURE SCENARIO
- 5.1. Overview
- 5.2. Realigning Existing Process into a Seamless Integrated National Single Window
- 5.3. Export Process and Procedures
- 5.4. Import Process and Procedures
- 5.5. Transit Process and Procedures
- 5.6. Dangerous Goods (or other specialty areas)
- 5.7. ICT Architecture
- 5.7.1. Single Sign-on
- 5.8 Change Management and Training
- 5.9 Training
- 5.10 Communications
- 5.11 Management Structure
- 5.12 Risk and Assumptions

- 6. PROJECTED BENEFITS
- 7. IMPLEMENTATION PHASES
- 7.1. Immediate Phase (Years 1 and 2)
- 7.2. Intermediate Phase (Years 3 to 5)
- 7.3. Long-term Phase (After Year 5)
- 8. SUMMARY OF PROPOSED ACTION PLANS AND TIMELINES
- 8.1. Import Processes
- 8.2. Export Processes
- 8.3. Transit Processes
- 8.4. Integrated Single Window Architecture
- 8.5. ICT
- 8.6. Legal Framework
- 8.7. Change Management and Training
- 8.8. Communications
- 9. CONCLUSIONS
- ANNEXES

A TRADE PORTAL AND PROCESS MANUAL FOR THE TRADING PUBLIC TO ASSIST WITH COMPLIANCE AND TRANSPARENCY...





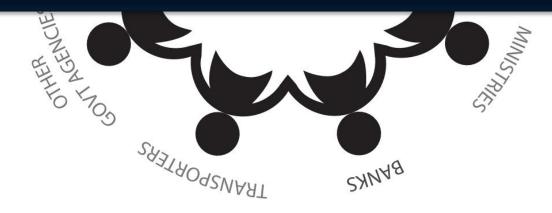








CONDITIONS FOR SUCCESS



Stakeholder Support



- Political and Organizational Feasibility/Acceptability
- Capacity Building and Change Management:
 - To enhance stakeholders understanding of the GNSW and build confidence in its value
 - To remove unfounded anxieties and fears about the GNSW
 - To empower all stakeholders to utilize and benefit from the GNSW
 - To develop the skill levels of all stakeholders to operate the GNSW
 - To accelerate the adoption of new process and procedures

Next Steps



- Appointment of a Named Project Manager;
- Consultation with Key Stakeholders (Roadshow);
- Closure of GNSW Feasibility Study Phase;
- Implementation of Blueprint (Phase 3);
- User and Technical training of stakeholders;
- Ongoing Support and Maintenance;

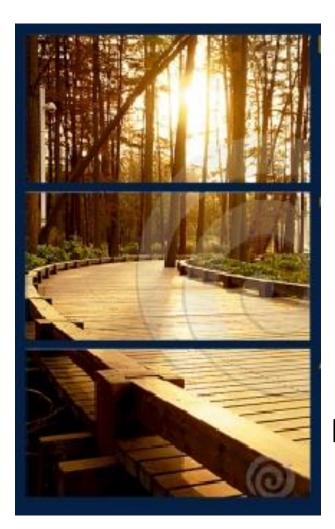
EXPECTED BENEFITS INCLUDE...



- Institution and nation building
- Improved and effective collection of government revenues
- Simpler, faster processes for clearance and release
- Reduced costs of compliance
- Reduced corruption
- Reduction in bureaucratic processes
- Improved trader compliance
- Risk management techniques for control and enforcement purposes
- Coordinated Border Management and Inspections
- Predictable application and explanation of rules
- Boost to Economic Growth
- Increased Foreign Direct Investment
- Effective national Management Information System

Increased competitiveness of the national economy





EMPOWERMENT

and

CAPACITY BUILDING

Lie at the core of

REALISING THE SW NATIONAL VISION!

... and a good map helps!





THANK YOU!

For questions or to discuss further contact:

Valentina MINTAH

