roeder\_2022\_data\_driven\_decision\_making\_in\_credit\_risk\_management\_the\_information\_value\_of\_analyst\_reports



2022

### Author(s)

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#### Title

Data-driven decision-making in credit risk management: The information value of analyst reports

#### Venue

**Decision Support Systems** 

## Topic labeling

Partially automated

### **Focus**

Secondary

# Type of contribution

Novel approach

## Underlying technique

Manual labeling assisted by topic prevalence information (by company and year)

# Topic labeling parameters

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### Label generation

"Topic label assignment is based on the detailed topic analysis plots"

Three key metrics are presented to improve our understanding of the characteristics of the topic.

- topic prevalence for a single company, illustrating the extent to which a topic focuses on a particular company.
- topic prevalence in relation to years.
- topic top words

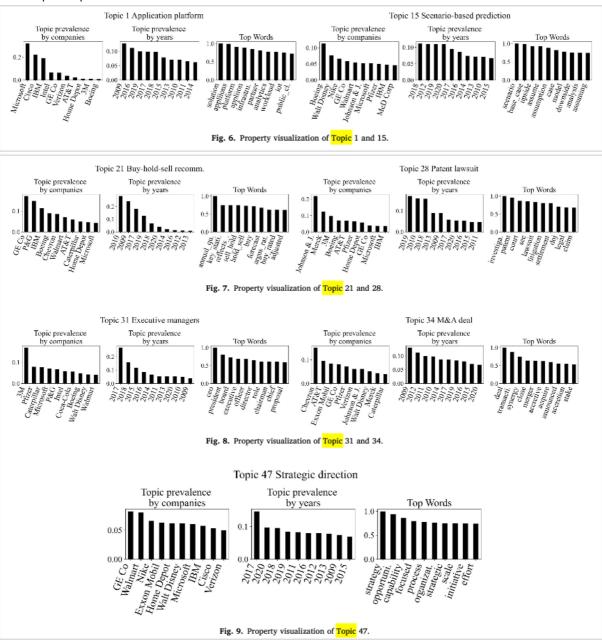


Table A.2 Top 10 words per topic estimated via LDA for analyst reports. Some topics are not part of the regression analysis (see Section 4.2). Topic label assignment is based on the detailed topic analysis plots as seen in Section 4.4. Top 10 words with highest relevance per topic 1 Application platform solution, appliions, platform, appliion, infrastructure, partner, analytics, workload, iot, public\_cloud 2 Broker disclaimer research, subject, compensation, specific\_recommendation, received\_comp ensation, view\_expressed, analyst, reflect\_personal, report\_accurately, 3 Nike  $dtc, adidas, basketball, demand\_creation, digital, athletic, jordan, footwear\_apparel, western\_europe, womandered and demand_creation are described by the described and described by the descr$ iphone, net\_add, arpu, smartphone, churn, upgrade, prepaid, subsidy, post\_paid, verse upside, solid, momentum, improving, cycle, incremental, gain, healthy, near\_term, strength 4 Smartphone 6 Walmart ecommerce 7 Financial statement analysis commerce, merchane, flipkart, ecommerce, food, online, sam, assortment, format, fuel charge, income, gaap, adjusted, related, item, loss, accounting, excluding, approximately 8 Sector trade rank, sector, pair trading, fed, best rank, similarity index, closest competitor, attractiveness, quality, ecb forward looking, today, slide, statement, analyst, investor relation, good morning, qtr, grew, financial 9 Earnings call 10 Debt to cash flow debt, free\_cash, flow, repurchase, balance\_sheet, shareholder, buyback, liquidity, fund, ratio 11 Orthopedic surgery 12 Mobile service provider synthes, surgery, worldwide, ous, operational, spine, knee, hip, surgical, otc spectrum, lte, carrier, sprint, verizons, fiber, unlimited, fcc, tower, telecom 13 Natural gas 14 Caterpillar machinery permian, natural\_gas, gas, lng, exploration, refining, bbl, liquid, xto, crude\_oil machinery, dealer inventory, energy transportation, erpillars, engine, machine, construction equipment, oil gas, mining equipment, aftermarket scenario, base case, upside, assume, assumption, case, model, downside, analysis, assuming issue, dont, number, fact, make, doe, big, long, problem, clear 15 Scenario-based prediction 16 Issues 17 Internet provider support, solution, offer, ethernet, managed, access, feature, carrier, vpn, unified\_com thing, lot, kind, people, talk, great, little\_bit, sort, good, question bottler, bottling, sparkling, refranchising, drink, pep, cce, concentrate, csd, sparkling beverage 18 Miscellaneous 19 Soft drinks 20 Regulatory disclaimer  $research\_analyst, exchange\_regulated, regulation\_authority, authority, security\_plc, prudential\_regulation, taiwan\_security, registration\_number, authority, author$ exchange, future commission 21 Buy-hold-sell recomm. annual\_quarterly, key\_statistic, reflects\_previous, sell\_hold, hold\_sell, buy, forecast, argus\_rating, buy\_rated, adjusted dcg, memory, cpu, ccg, altera, nand, amd, foundry, tsmc, mobileye fabric\_care, grooming, diaper, care, commodity, hair\_care, family\_care, gillette, developed, olay 22 Intel chips 23 P&G body care 24 Microsoft cloud & personal lidin, gaming, aws, intelligent\_cloud, microsofts, personal\_computing, github, window\_oem, mpc, pbp comp.

Table	e A.2	(continued)

Topic	Top 10 words with highest relevance per topic
25 Boeing airplanes	max, airline, airplane, airbus, plane, commercial airplane, flight, aerospace, fleet, supplier
26 Intel mobile products	tablet, chip, notebook, atom, shipment, sandy bridge, amd, microprocessor, arm, asp
27 Efficacy pharmaceuticals	dose, placebo, efficacy, fda, tofacitinib, phase iii, clinical, dos, xarelto, therapy
28 Patent lawsuit	investigation, patent, court, sec, lawsuit, litigation, settlement, doj, legal, claim
29 Vaccines	vaccine, pfizers, prevnar, animal_health, xeljanz, wyeth, lipitor, generic, januvia, innovative
30 Survey data	survey, march, respondent, week, ubs_evidence, proprietary, basket, surveyed, monthly, indie
31 Executive managers	ceo, president, board, executive, officer, director, role, chairman, chief, proposal
32 Network infrastructure	ucs, routing, nexus, public_sector, switch, juniper, router, collaboration, recurring, switching_routing
33 Competitor analysis	firm, division, economy, moat, economic_moat, giant, competition, account, rise, growing
34 M&A deal	deal, transaction, synergy, close, merger, accretive, acquire, announced, accretion, stake
35 Healthcare input cost	rose, health_care, electronics_energy, safety_graphic, local_currency, raw_material, fell, acelity, lcd, non_recurring
36 Macroeconomic weakness	pressure, weakness, weak, macro, negative, lowering, near_term, spending, cut, environment
37 Johnson & Johnson products	zytiga, remicade, imbruvica, darzalex, invokana, ims, daratumumab, xarelto, olysio, stelara
38 COVID-19	covid, fy20, fy19, fy21, 4q19, important_closure, pandemic, 1q20, 2q20, 1q19
39 IBM product suite	strategic_imperative, signing, mainframe, constant_currency, watson, gts, red_hat, cognitive, outsourcing, analytics
40 Satellite TV	video, directv, dtv, time_warner, entertainment, ott, twx, warnermedia, bundle, verse
41 Option metrics	option, implied_volatility, volatility, considered_overvalued, spread, straddle, etf, strike, considered_undervalued, reuters_com
42 Revenue estimate	rev, street, guide, est., beat, mgmt, guided, model, miss, flat
43 Change prediction	grew, declined, sequentially, flat, slightly, prior, decreased, compared, expects, noted
44 Disney media and parks	star_war, box_office, cable_network, programming, theme_park, movie, park_resort, abc, cable, fox
45 Macroeconomic exposure	fiscal, basis_point, fourth_quarter, ago, compared, rose, period, foreign_currency, declined, totaled
46 Valuation	valuation, premium, relative, trade, count, historical, trading, yield, sector, dividend_yield
47 Strategic direction	strategy, opportunity, capability, focused, process, organization, strategic, scale, initiative, effort
48 Microsoft gaming and search	xbox, microsofts, search, nokia, window_phone, bing, server_tool, skype, user, surface
49 Cancer treatment	keytruda, nsclc, lung_cancer, cancer, tumor, keynote, chemotherapy, pfs, combo, melanoma
50 Home Depot	pro, hds, lowes, big_ticket, appliance, weather, online, lumber, supply_chain, diy
51 Meeting analysis	meeting, belief, noted, opportunity, highlighted, expects, update, analyst, reiterated, strategy
52 McDonald's revenue sources	breakfast, apmea, qsr, food, franchisees, sandwich, eotf, franchisee, chicken, burger
53 Sovereign energy demand	country, india, government, energy, plant, japan, chinese, local, world, facility
54 Energy production	alstom, oil_gas, gas_turbine, energy, wind, renewables, nbcu, finance, bhge, restructuring
55 Forecast evaluate	forecast, beat, slightly, previously, ahead, raised, raising, versus, upside, unchanged

#### Motivation

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# Topic modeling

LDA

## Topic modeling parameters

Nr of topics (K): 20 to 100

### Nr. of topics

55

#### Label

Manually assigned single or multi-word labels based on the three key topic metrics

#### Label selection

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### Label quality evaluation

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#### Assessors

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### **Domain**

Paper: Finance
Dataset: Finance

#### Problem statement

Credit default swaps are commonly used financial instruments that provide information on a counterparty's creditworthiness. Although this metric can provide crucial insights, the underlying price dynamics often remain unknown and require further explanation. Datadriven decision-making is a key concept for identifying these reasons and supporting and justifying decisions.

In this paper, we provide such justifications by applying sentiment and topic analysis to company-related financial analyst reports.

While the contents of financial news have been analyzed in the past, analyst reports can offer additional insights, as seasoned analysts use them to disseminate in-depth research to experienced investors.

This analysis examines 3386 analyst reports covering constituents of the Dow Jones Industrial Average Index in the period from 2009 to 2020.

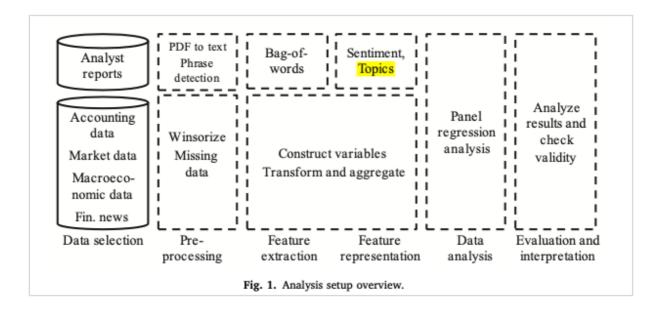
### Corpus

Origin: Dow Jones Industrial Average (DJIA) index, Refinitiv EIKON

Nr. of documents: 3386

#### Details:

- The analyst reports stem from companies that are part of the Dow Jones Industrial Average (DJIA) index in the period from 2009 to 2020.
- CDS spreads from Refinitiv EIKON
- Constituents of the DJIA can be linked to CDS Spreads and analyst reports. For each
  earnings announcement date, the CDS spread is linked to analyst reports published
  up to ten days before the earnings date.



#### **Document**

An analyst report belonging to a company and a fiscal quarter.

## Pre-processing

- Transform PDF files and into Excel files, where each paragraph is represented as an Excel cell.
- To remove duplicates, reports were compared on a paragraph basis. Those that exceeded a similarity threshold of 70% were removed.
- raw text is lowercased
- whitespaces are removed
- and company- and broker-specific phrases are removed.

- text is tokenized
- lemmatized
- numbers and stop words are removed.
- Commonly occurring two-word phrases (i.e., bigrams) are identified and concatenated with an underscore.

#### Processing of Phrase detection Tokenization raw text Lower case Tokenize Detect phrases using

- Whitespace removal
- Remove exact companyspecific phrases (company, broker)
- Remove stop words and company-specific terms
- Lemmatization
- bigram score

Fig. 3. Pre-processing steps in detail.

@article{roeder\_2022\_data\_driven\_decision\_making\_in\_credit\_risk\_management\_the\_ information value of analyst reports,

abstract = {Other than banks, non-financial companies also continuously monitor and analyze their credit risk exposure to avoid possible counterparty defaults. Credit default swaps are commonly used financial instruments that provide information on a counterparty's creditworthiness. Although this metric can provide crucial insights, the underlying price dynamics often remain unknown and require further explanation. Data-driven decision-making is a key concept for identifying these reasons and supporting and justifying decisions. In this paper, we provide such justifications by applying sentiment and topic analysis to company-related financial analyst reports. While the contents of financial news have been analyzed in the past, analyst reports can offer additional insights, as seasoned analysts use them to disseminate in-depth research to experienced investors. This analysis examines 3386 analyst reports covering constituents of the Dow Jones Industrial Average Index in the period from 2009 to 2020. The results suggest that even when established credit risk indicators and financial news are considered, the sentiment and a subset of topics are correlated with changes in the credit default swap spread, indicating a fundamental relationship between quantitative risk metric and analyst reports. We find that analyst reports contain information related to the change in credit default swap spreads, an insight that helps to improve our understanding of existing risk assessments. The outcome indicates that banks or

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corporate risk managers can benefit from complementing established financial
metrics and even financial news data with new insights derived from analyst
reports.},
  author = {Jan Roeder and Matthias Palmer and Jan Muntermann},
  date-added = \{2023-03-23\ 20:30:32\ +0100\},
  date-modified = \{2023-03-23\ 20:30:32\ +0100\},
  doi = {https://doi.org/10.1016/j.dss.2022.113770},
  issn = \{0167 - 9236\},
  journal = {Decision Support Systems},
  keywords = {Credit risk, Data-driven decision-making, Unstructured data, Text
mining, Sentiment analysis, Topic mining},
  pages = \{113770\},
  title = {Data-driven decision-making in credit risk management: The
information value of analyst reports},
  url = {https://www.sciencedirect.com/science/article/pii/S0167923622000410},
 volume = \{158\},
 year = {2022}
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#Thesis/Papers/Initia