meena_2022_online_food_delivery_companies_ performance_and_consumers_expectations_duri ng_Covid_19_an_investigation_using_machine_l earning_approach

Year

2022

Author(s)

Purushottam Meena and Gopal Kumar

Title

Online food delivery companies' performance and consumers expectations during Covid-19: An investigation using machine learning approach

Venue

Journal of Retailing and Consumer Services

Topic labeling

Manual

Focus

Secondary

Type of contribution

Established approach

Underlying technique

Manual labeling

Topic labeling parameters

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Label generation

An expert team reviewed keywords of each topic and gave an appropriate name, as shown in Tables 1–4.

To label topics, the keywords of each topic were discussed and reviewed carefully by experts from academics.

Table 1
Keywords, topics, and dimensions of Zomato and their statistics.

| Dimension | Topics | Keywords | Positive | | | Negative | | |
|----------------------------------|--|--|----------|-------|-------|----------|-------|------|
| | | | mean. | std | max | mean | std | max |
| Social responsibility | Help in providing food to needy during lockdown | daili, support, wager, donat, help, feed, provid, coronaviru, food, lockdown | 0.14 | 0.119 | 0.505 | 0.076 | 0.091 | 0.65 |
| | Impact of staff/workers' salary on food delivery business | employe, busi, impact, worker, deliveri, food, staff, swiggi, uber, salari | 0.067 | 0.084 | 0.469 | 0.079 | 0.092 | 0.38 |
| | Riders' help in delivering donated food and groceries | help, deliveri, work, groceri, delhi, donat, food, rider, launch, deliv | 0.135 | 0.122 | 0.574 | 0.057 | 0.081 | 0.41 |
| Delivery operations | Responsiveness of food delivery person | food, order, time, come, corona, foodi, think, action, carri, know | 0.104 | 0.104 | 0.535 | 0.082 | 0.088 | 0.47 |
| | Pizza and food delivery during home quarantine | deliveri, food, pizza, quarantin, isol, home, swiggi, posit, test, thank | 0.117 | 0.117 | 0.672 | 0.061 | 0.068 | 0.35 |
| | Customized food orders by following corona appropriate protocols | deliveri, corona, order, food, viru, custom, time, contactless, mask, deliv | 0.108 | 0.101 | 0.571 | 0.087 | 0.096 | 0.57 |
| Perceived responsibility of | Stay home and order food from restaurants during quarantine time | order, food, swiggi, restaur, quarantin, corona, stay, time, deliv, stayhom | 0.109 | 0.105 | 0.545 | 0.06 | 0.089 | 0.50 |
| consumers | Fight corona and save people's life by having food products delivered at home | corona, life, swiggi, quarantin, avoid, deliveri, indiafightscorona, soon, peopl, product | 0.104 | 0.115 | 0.577 | 0.066 | 0.101 | 0.58 |
| | Use food delivery services to stop spread of corona virus among people | food, corona, peopl, order, deliveri, stop, deliv, servic, spread, time | 0.099 | 0.094 | 0.474 | 0.096 | 0.099 | 0.63 |
| Financial impact of COVID-19 | Loss of income in food delivery business nationally | food, hous, lose, nation, delivers, medicin, incorn, leav, coronaviruspandem, live | 0.037 | 0.078 | 0.415 | 0.078 | 0.063 | 0.30 |
| Consumers' purchase behaviors | Preferences of gold (highly) rated restaurants membership during corona outbreak | corona, serv, thing, restaur, outbreak, gold, food, face, membership, lockdown | 0.065 | 0.116 | 0.623 | 0.105 | 0.12 | 0.48 |
| Perceived solutions | Indian food delivery startup business help fighting corona | swiggi, indian, corona, compani, startup, amazon, fund, fight, busi, flipkart | 0.112 | 0.101 | 0.624 | 0.067 | 0.087 | 0.50 |
| | Online food delivery order to stop corona virus spread | deliveri, swiggi, lockdown, coronaviru, home, corona, deliv, food, onlin, spread | 0.076 | 0.088 | 0.412 | 0.047 | 0.073 | 0.63 |

Table 2
Keywords, topics, and dimensions of Swiggy and their statistics.

| Dimension | Topics | Keys | Positive | | | Negative | | |
|---|---|---|----------|-------|-------|----------|-------|-------|
| | | | Mean | Max | Std. | Mean | Max | Std. |
| Perceived consumers' responsibility | Stay home and have food delivered from restaurants during lockdown | deliveri, home, food, corona, stay, restaur, work, lockdown, time, amazon | 0.108 | 0.594 | 0.109 | 0.058 | 0.503 | 0.08 |
| | Online food delivery may help in reducing the corona virus spread among people | deliveri, corona, food, viru, order, deliv, spread, peopl, onlin, like | 0.110 | 0.6 | 0.098 | 0.065 | 0.536 | 0.08 |
| Social responsibility | Help hungry (needy) people by a delivery chain through food delivery during corona | deliveri, corona, help, peopl, partner, fund, work, need, relief, hunger | 0.128 | 0.67 | 0.111 | 0.071 | 0.512 | 0.081 |
| Negative impact of COVID- 19 on OFD business | Lockdown prevented/affected food delivery operations | lockdown, quarantin, order, oper, coronaviru, food, prevent, current, poor, foodi | 0.106 | 0.778 | 0.117 | 0.035 | 0.375 | 0.06 |
| | Negative impacts of corona virus on online food delivery business | employe, food, coronaviru, busi, deliveri, lockdown, uber, startup, impact, Indian | 0.066 | 0.623 | 0.095 | 0.051 | 0.506 | 0.089 |
| Delivery operations | More customized food orders (delivery time, service, refund) from restaurants during corona | order, custom, food, time, deliv, restaur, servic, corona, deliveri, refund | 0.102 | 0.674 | 0.103 | 0.103 | 0.586 | 0.097 |

Table 3
Keywords, topics, and dimensions of Ubereats and their statistics.

| Dimension | Topics | Keys | Positive | | | Negative | | |
|--|---|--|----------|-------|-------|----------|-------|-------|
| | | | Mean | Std. | Max | Mean | Std. | Max |
| Importance of Coupon/ promocode on food delivery order | Promocode accounts for more food orders during coronavirus | oeder, coronaviru, code, discount, quarantin, ubereatspromocod, promocod, account, ubereatsuk, coronavirusuk | 0.032 | 0.078 | 0.457 | 0.005 | 0.043 | 0.701 |
| | Problems with discount coupons in food delivery order during quarantine | order, quarantin, spend, code, account, problem, discount, ubereatspromocodecod, vhoplook, vhopif | 0.03 | 0.073 | 0.496 | 0.095 | 0.054 | 0.369 |
| Financial impact of COVID- 19 | In quarantine, people think about working to get money | quarantin, peopl, netflix, week, money, think, work, isol, month, watch | 0.093 | 0.101 | 0.808 | 0.061 | 0.096 | 0.603 |
| Delivery operations | Drivers and restaurants' food delivery time and service | deliveri, food, driver, restaur, order, time, deliv, peopl, servic, leav | 0.086 | 0.086 | 0.579 | 0.072 | 0.082 | 0.484 |
| Free delivery service | Restaurants help local people by offering free delivery services during lockdown | deliveri, restaur, busi, help, support, local, servic, offer, free, lockdown | 0.108 | 0.102 | 0.532 | 0.055 | 0.081 | 0.519 |
| | People want free home delivery during quarantine/coronavirus | corona, viru, quarantin, peopl, deliv, want, free, home, thank, stay | 0.123 | 0.122 | 0.647 | 0.072 | 0.095 | 0.47 |
| Perceived consumers' responsibility | Need for home food delivery to stay in isolation during the self- quarantine period | quarantin, self, isol, food, home, like, deliveri, deliv, stay, need | 0.104 | 0.103 | 0.612 | 0.084 | 0.095 | 0.613 |

Table 4
Keywords, topics, and dimensions of Grubhub and their statistics.

| Dimension | Topics | Keys | Positive | | | Negative | | |
|--|---|---|----------|-------|-------|----------|-------|-------|
| | | | mean | std | MAX | mean | std | max |
| People's supports in adapting to pickup/ takeout service | Avail takeout and pickup service for food and alcohol | deliveri, coronaviru, food, takeout, pickup, chicagoindustri, alcohol, avail, dinneridea, luckysandwich | 0.068 | 0.103 | 0.512 | 0.037 | 0.101 | 0.730 |
| | Restaurants and drivers need local support to provide service | restaur, food, deliveri, support, servic, order, driver, local, need, like | 0.130 | 0.112 | 0.552 | 0.075 | 0.088 | 0.519 |
| Food delivery operations | Longer delivery time caused order cancellation | order, driver, quarantin, food, time, know, like, deliveri, cancel, deliv | 0.091 | 0.089 | 0.355 | 0.083 | 0.091 | 0.463 |
| | People like food order delivered on time from restaurants and drivers | deliveri, quarantin, time, deliv, restaur, order, driver, food, like, busi | 0.106 | 0.094 | 0.409 | 0.072 | 0.08 | 0.454 |
| | People want home food delivery from restaurants and drivers | food, deliveri, quarantin, want, order, peopl, driver, like, restaur, home | 0.116 | 0.106 | 0.458 | 0.078 | 0.094 | 0.574 |
| Free delivery service | Restaurant food delivery offers needed to save people | restaur, corona, deliveri, quarantin, save, peopl, money, deliv, need, offer | 0.101 | 0.115 | 0.532 | 0.094 | 0.115 | 0.5 |
| | People like free food delivery offers during corona spread | deliveri, food, corona, deliv, peopl, like, quarantin, spread, free, offer | 0.143 | 0.122 | 0.55 | 0.054 | 0.072 | 0.279 |
| Appreciation for drivers/ restaurants for delivery | Thank gift card to food delivery drivers for risking their life during corona | deliveri, quarantin, driver, risk, gift, compani, order, card, thank, meal | 0.124 | 0.115 | 0.496 | 0.084 | 0.093 | 0.351 |
| service | Thanking drivers for working, wearing masks, and delivery service | peopl, deliveri, mask, food, thank, come, servic, work, like, wear | 0.123 | 0.11 | 0.527 | 0.091 | 0.101 | 0.474 |
| | Delivery drivers working during the COVID-19 outbreak help greatly people and restaurant business | quarantin, work, driver, order, busi, help, peopl, start, great, restaur | 0.119 | 0.12 | 0.633 | 0.068 | 0.087 | 0.522 |
| | Need to thank restaurants and drivers for offering free food delivery | order, deliveri, quarantin, food, driver, free, thank, place, need, restaur | 0.132 | 0.116 | 0.548 | 0.084 | 0.1 | 0.513 |

Motivation

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Topic modeling

LDA

Topic modeling parameters

Nr of topics (k): 2 to 40 (for each OFD company)

Nr. of topics

13 for Zomato, 6 for Swiggy, 7 for Uber Eats, and 11 for Grubhub

Label

Manually assigned single or multi word labels

Label selection

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Label quality evaluation

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Assessors

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Domain

Paper:

Dataset: Social media (Twitter)

Problem statement

Online food delivery (OFD) businesses flourished during COVID-19; however, OFD companies experienced different challenges and customers' expectations. This paper uses social media data to explore OFD companies' performance and customers' expectations during the COVID-19 pandemic. The most important topics in developed and developing countries are identified using machine learning. Results show that customers in India are more concerned about social responsibility, while financial aspects are more important in the US. Overall, customers in India are more satisfied with OFD companies during the COVID-19 pandemic than the US cus- tomers. We further find that factors such as OFD companies' brand, market size, country, and COVID-19 waves play a crucial role in moderating customer sentiment. The results of the study offer several managerial insights.

Corpus

Origin: Twitter

Nr. of documents: 41072 (37094 after pre-processing)

Details:

between February 01, 2020 to November 30, 2021

company name, their Twitter handle, and related hashtags as keywords to extract the data

Zomato, Swiggy, Uber Eats, and Grubhub

Document

Text of a single tweet

Pre-processing

- language identification
- cleaning
- tokenization
- lemmatization
- removing stopwords

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@article{meena_2022_online_food_delivery_companies_performance_and_consumers_exp
ectations_during_Covid_19_an_investigation_using_machine_learning_approach,
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abstract = {Online food delivery (OFD) businesses flourished during COVID-19; however, OFD companies experienced different challenges and customers' expectations. This paper uses social media data to explore OFD companies' performance and customers' expectations during the COVID-19 pandemic. The most important topics in developed and developing countries are identified using machine learning. Results show that customers in India are more concerned about social responsibility, while financial aspects are more important in the US. Overall, customers in India are more satisfied with OFD companies during the COVID-19 pandemic than the US customers. We further find that factors such as OFD companies' brand, market size, country, and COVID-19 waves play a crucial role in moderating customer sentiment. The results of the study offer several managerial insights.},

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#Thesis/Papers/FS