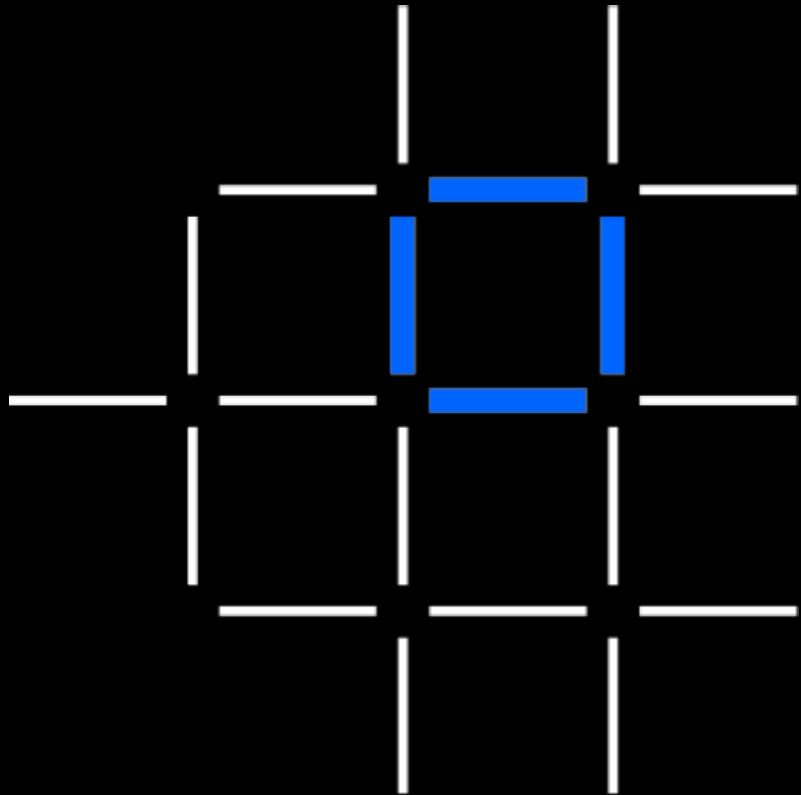
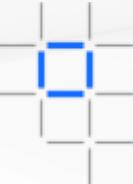


Blockchain Immersion Workshop

New York City – September 25/26





Day 1 Schedule

- **8:45am** – Intro
- **9am** - Blockchain Explained
- **9:45am** – Vehicle Lifecycle Demo
- **10:15am** – What Makes a Good Blockchain Use Case
- **11am** – Lab: Developer Journey pt. I
- **11:30am** – Lab: Developer Journey pt. II
- **Noon** – Lunch
- **1pm** – Hyperledger Fabric Deep Dive pt. I
- **2pm** – Lab: Developer Journey pt. III
- **3:30pm** - Hyperledger Fabric Deep Dive pt. II



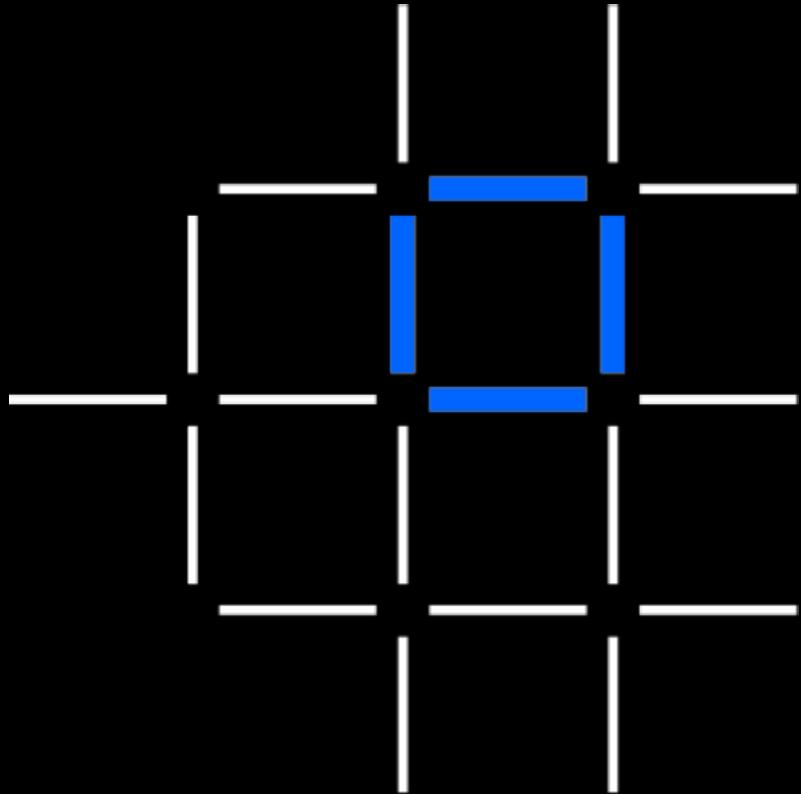
Day 2 Schedule

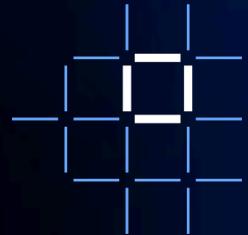
- **9am** – IBM Blockchain Platform on LinuxONE
- **10:00am** – Kubernetes 101 – Container Platform for IBM Blockchain Platform
- **11am** – Next Steps
- **Noon** - Lunch
- **1pm** – Lab: IBM Blockchain Platform pt. I – Deploy Network
- **2:30** – Lab: IBM Blockchain Platform pt. II – Deploy Smart Contract

Blockchain Explained

An Introduction to Blockchain for Business

*Austin Grice
Victoria Coates*

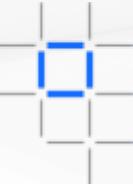




What is Blockchain

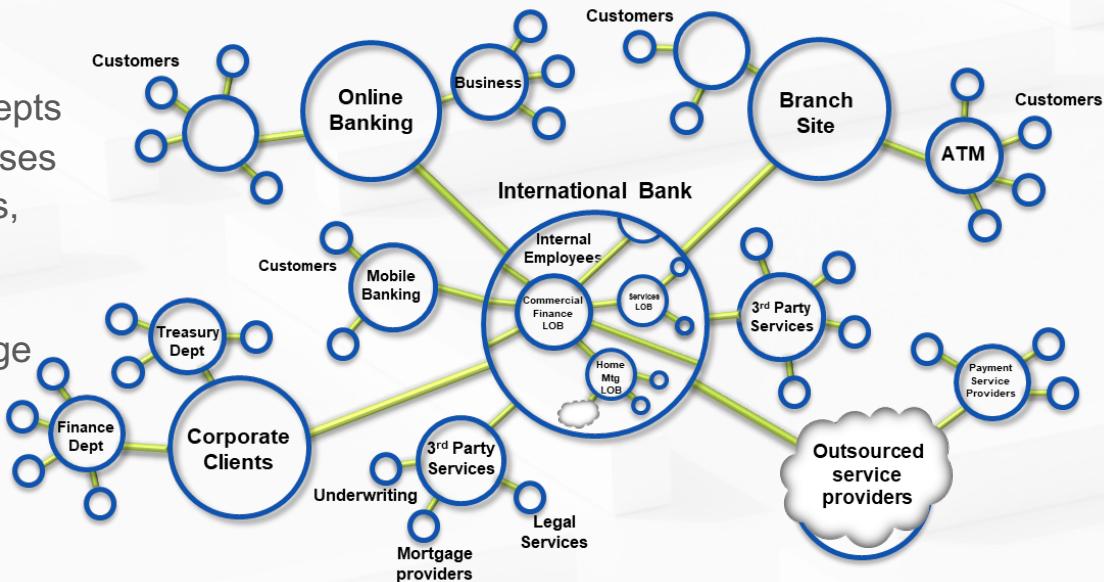
Example Networks

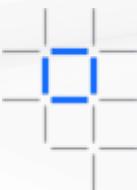
How IBM Can Help



What is blockchain?

- Blockchain lets you build a decentralized **business network**
- Blockchain builds on basic business concepts
 - **Business networks** connect businesses
 - **Participants** are customers, suppliers, banks, partners
 - **Assets** flow over business networks
 - **Transactions** describe asset exchange
 - **Contracts** underpin transactions
 - The **ledger** is a log of transactions





Transferring assets, building value

Anything that is capable of being owned or controlled to produce value, is an asset



Two fundamental types of asset

- Tangible, e.g. a house
- Intangible, e.g. a mortgage

Intangible assets subdivide

- Financial, e.g. bond
- Intellectual, e.g. patents
- Digital, e.g. data

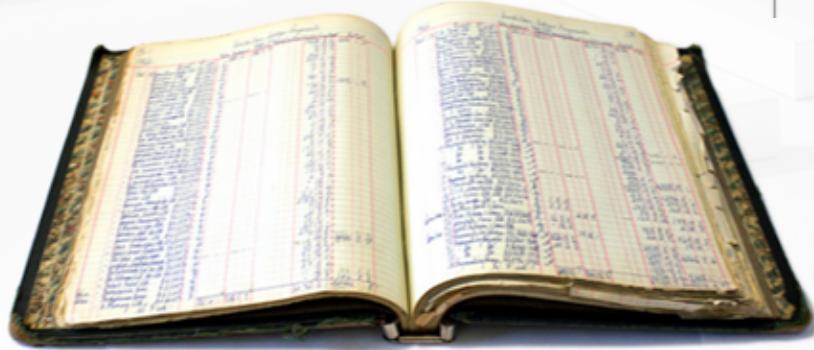
Cash is also an asset

- Property of anonymity
- Hard to prove and track

Ledgers, Transactions and Contracts



- **Ledger:** an important **log** of all transactions
 - Describes the inputs and outputs of the business
- **Transaction:** an **asset transfer** between participants
 - Matt gives a car to Dave (simple)
- **Contract:** the **conditions** for a transaction to occur
 - If Dave pays Matt money, then car passes from Matt to Dave (simple)
 - If car won't start, funds do not pass to Matt (as decided by third party arbitrator) (more complex)



- *How do I know that the transaction I see is the same as the transaction you see?*
- *How do I know that the contract - the business rules associated with the transaction - are interpreted and implemented consistently between us?*
- Significant costs of reconciliation, dispute resolution and legal processes

Blockchain aims to solve the problems of ledgers and contracts

by allowing transactions and business rules to be **shared** between participants of the network

Shared Ledger

Distributed system of record, shared across business network. Replicated and synchronized ledger with no central administrator



Smart Contract

Provides the shared implementation of the business rules associated with each transaction



Privacy

Ensuring appropriate visibility; transactions are secure, authenticated & verifiable



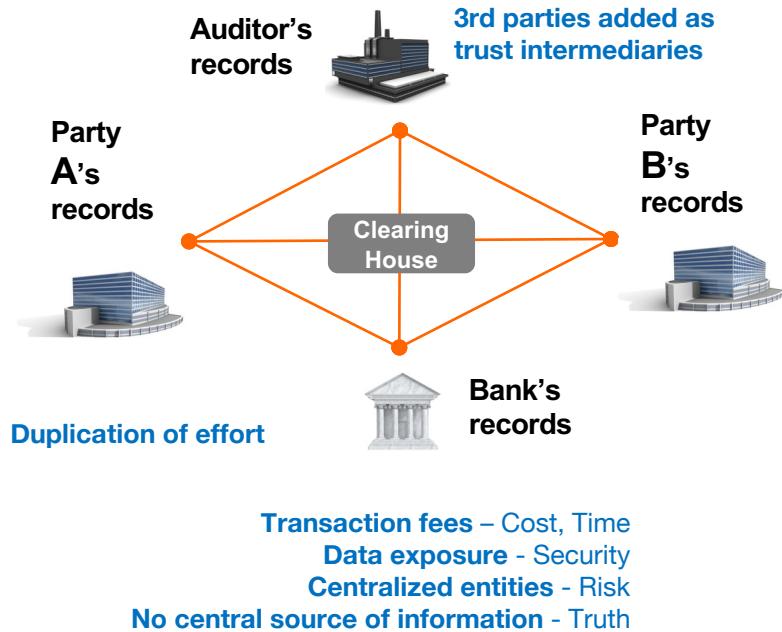
Consensus

Appropriate parties agree to valid transactions

This sharing is the foundation for innovative business solutions, including the ability to remove ambiguity and friction from trade

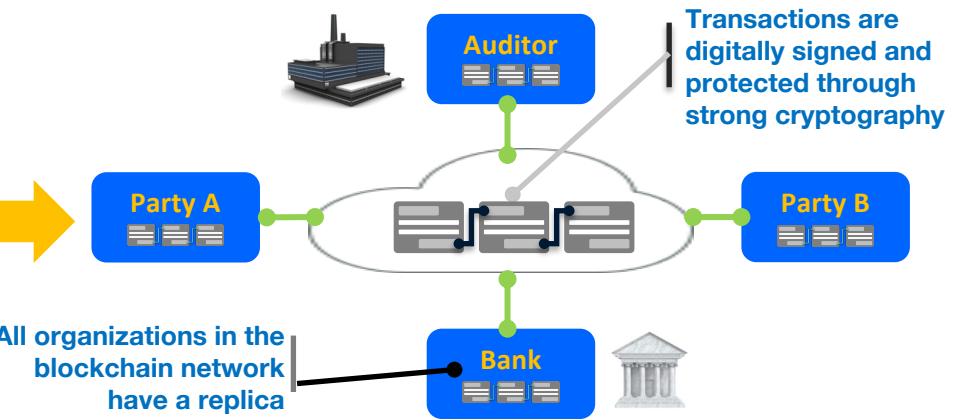
Broader participation, lower cost, increased efficiency

Traditional



With Blockchain

A shared, replicated, permissioned ledger

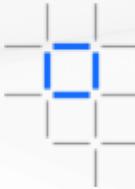


...inefficient, expensive, vulnerable

...provenance, immutability, finality

Blockchain is a shared, replicated, permissioned ledger

Permissioned blockchains bring **trust** to business networks through consensus, provenance, immutability and finality



Replicated and synchronized ledger with no central administrator

Participants know where the asset came from and its history

Transactions added to the ledger cannot be changed

Transactions executed in near real time
Once a transaction is committed, it cannot be reversed

Parties in the network agree on transaction validity

Different types of blockchain

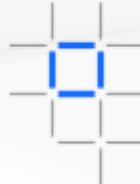


is an example of an unpermissioned, public ledger:

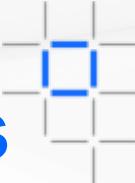
- The first blockchain application
 - Peer to Peer electronic cash system
 - Resource intensive
-
- Blockchains for business generally prioritize
 - **Assets** over cryptocurrency; **Identity** over anonymity; **Selective endorsement** over proof of work



Two Types of Blockchain



	Private/Permissioned	Public/Unpermissioned
Who?	Known invited parties	General public, unknown
Consensus	Selective Endorsement	Proof of Work/Stake
What is transferred?	Assets	Currency
Examples	Hyperledger Fabric	Bitcoin, Ethereum



Requirements of blockchain for business



ASSETS

Participants decide which assets to share



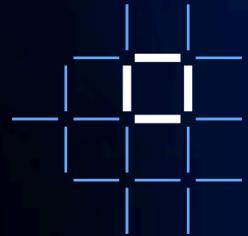
IDENTITY

Participants know who they are dealing with; information shared is need-to-know



ENDORSEMENT

Participants give provable endorsement



Example Networks

Only 1 in 4 consumers trust today's food ecosystem.

Food Safety



1 out of 10
people get sick each year, and
420,000 die from foodborne
illness

Supply Chain Inefficiency



80%
of CPGs business are partially
or entirely paper-based

Food Waste



1 / 3
of fresh food is thrown out
because it is considered
unacceptable

Food Fraud



1 in 5
seafood samples is mislabeled
worldwide
(43% mislabeled in NYC)

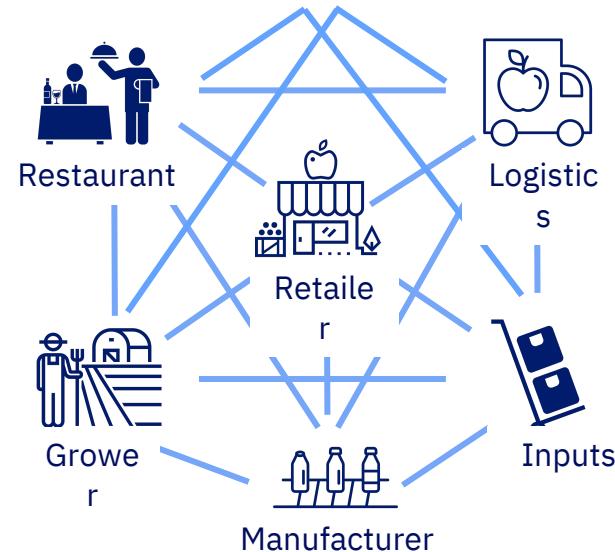
The root of these issues, and many others, are the lack of trust and transparency

Today, traditional system constructs limit transparency

The Problem:

- **Data is siloed** within each company and accessing it requires a request and time
- Exchange of information takes place between a pair of partners; to get information from a distant partner may require **intermediaries** time, resources
- Most transactions are still **paper-based**, creating inefficiencies and opportunities for fraud
- Because everyone maintains their own record of transactions, **differences** take time and resources to reconcile

The food industry today

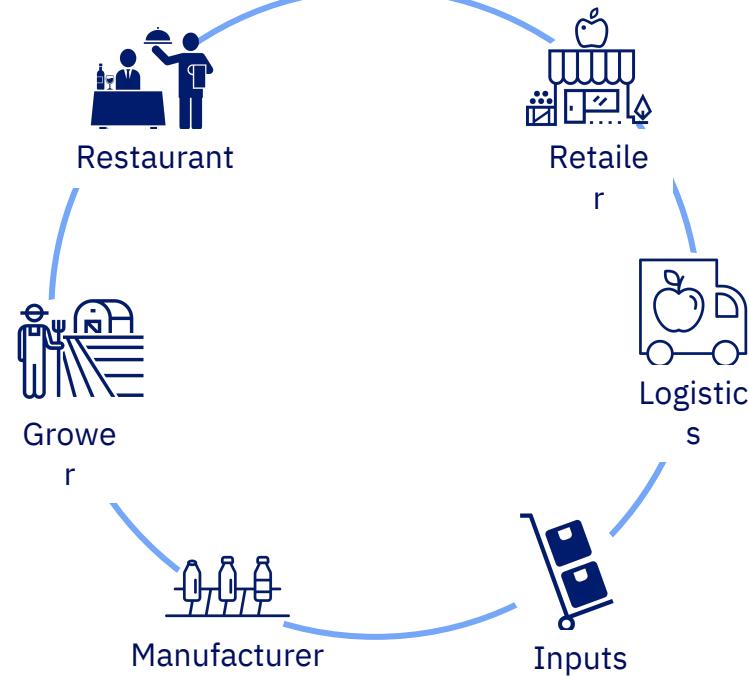


Blockchain transforms systems with trust and transparency

The Solution:

- Blockchain provides an **independent data-sharing platform**
- Once data is shared in a single data-sharing platform, everyone has **instant transparency** into the transactions they are authorized to view; no intermediation required
- **Data immutability** creates an auditable record of all transactions, disincentivizing fraudulent behavior
- **Dispute resolution** from the shared ledger can be automated saving time and resources

The food industry with blockchain



Built on a blockchain platform, IBM Food Trust offers industry-specific functionality targeted at key pain points

Trace

- Trace the location and status of food products upstream and downstream across the supply chain

Certifications

Enable reliability and accountability with instant access to digitized records and documents

Fresh Insights

Access real-time and aggregate supply chain data to extend product freshness and shelf life

Third-party

Partner to expand functionalities and deliver new value across the food system through our APIs

Capabilities

APIs can be used to retrieve platform data to create new applications for internal and consumer facing applications

Blockchain Technology



Food Supply Ecosystem

Information-sharing Platform

Cross-border payments today remain costly, complex and slow

Limited end-to-end transparency, fee opacity & delivery uncertainty

The Challenges

- **Slow:** Current international payments systems rely heavily on **coordination between several counterparties** exchanging both information and value, taking **days or even weeks to complete** transactions.
- **Costly:** **Reconciliation**, regulatory **compliance**, foreign exchange and the cost of trapped **liquidity** in correspondent banking accounts are a few factors that continue to **inflate** the true cost of cross-border payments.
- **Limited Transparency:** The involvement of multiple intermediaries creates a **complex web** of procedures and **hinders the end-to-end visibility** of cross-border payments – often resulting in **error-prone** and faulty transactions that must be reconciled later. Parties are also rarely aware of where exactly fees are deducted along the way.
- **Complicated:** Privacy and security concerns have given rise to new, often **competing regulatory requirements**, creating a **barrier** for payment processing in certain regions, **cutting off** high-potential emerging markets from participating in the global economy.

International Payments System Today

SWIFT + Correspondent Banking



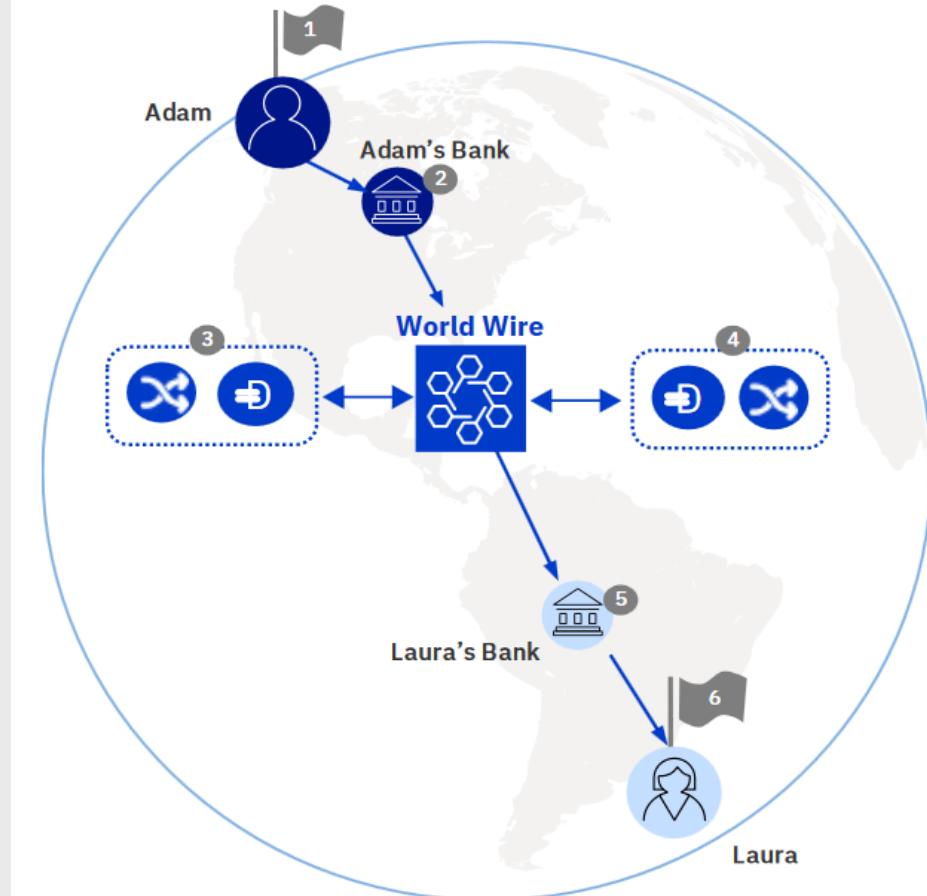
World Wire simplifies clearing & settlement to streamline cross-border payments

Faster, Cheaper & More efficient

World Wire targets industry pain points

- **Clear & Settle Faster:** Near **real-time clearing and settlement** reduces a process that traditionally takes 2-10 days, to mere **seconds**.
- **Reduce Costs:** Costs per transaction are reduced – this includes the removal and reduction of correspondent banking fees, capital requirements, regulatory costs, and reconciliation costs – allowing for **improved capital efficiency**.
- **Increase Transparency:** Financial institutions receive unprecedented **end-to-end transparency** of a payment from initiation through receipt by the receiving financial institution – **reducing the occurrence of disputes** and need for reconciliation.
- **Build Trust:** The use of distributed ledger technology creates the irrevocable and irrefutable audit trail of transactions, **enhancing regulatory reporting** capabilities and easing compliance concerns, while also **removing barriers of entry** for Financial Institutions entering **new markets**.

International Payments with World Wire

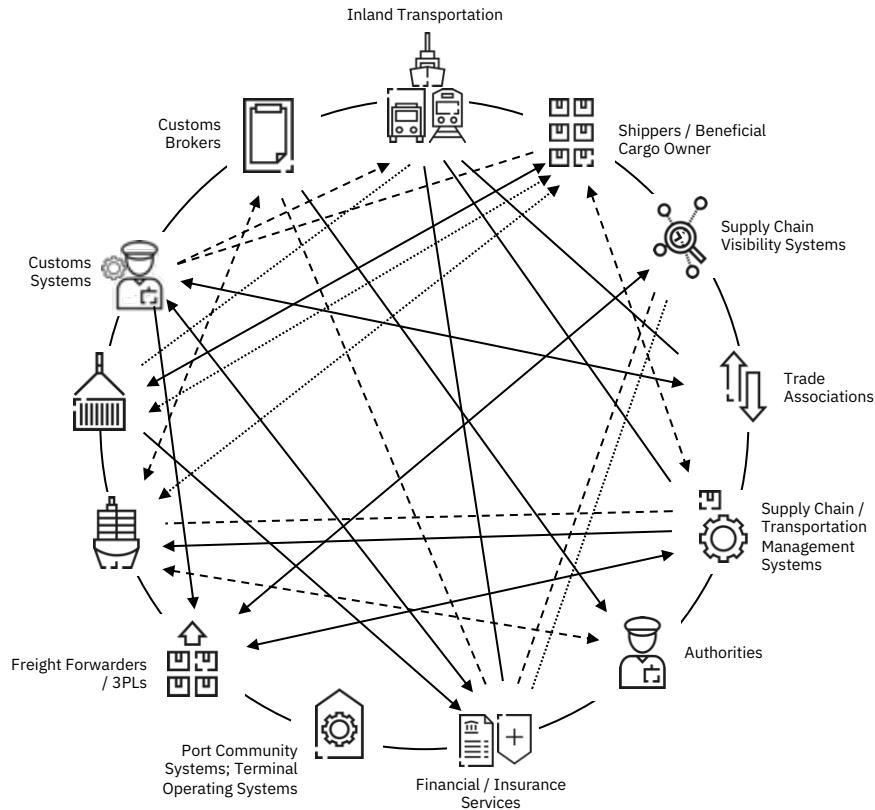


— **Clearing and settlement flow**

TradeLens improves global trade efficiency

TradeLens is an open, extensible platform for sharing shipping events, messages, and documents across all the actors and systems in the supply chain ecosystem.

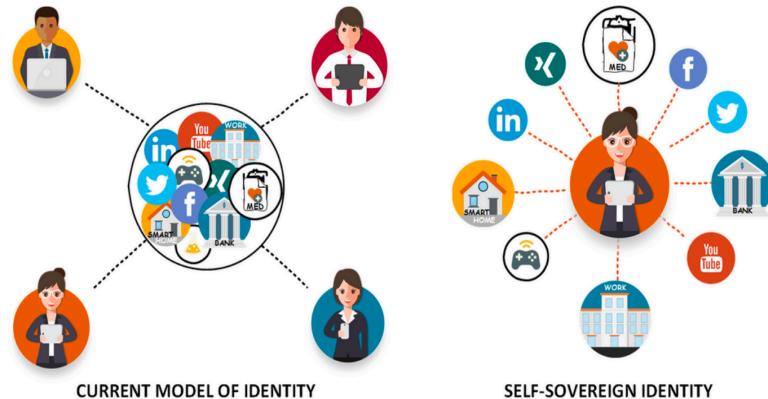
- Shared visibility and shared state for container shipments
- Increase speed and transparency for cross border transactions through real time access to container events.
- Reduced cost and increased efficiency through paperless trade



Decentralized trusted identity

Personally manage your digital IDs online with the Sovrin Network – an open source project creating a global public utility for self-sovereign identity

- **Pushes identities** to the edge of the network frictionless, secure identity verification of self-sovereign identity. It's time to evolve the current system of siloed identities, endless passwords, and insecure databases.
- **The Sovrin Network** is the new standard for digital identity – designed to bring the trust, personal control, and ease-of-use of analog IDs – like driver's licenses and ID cards – to the Internet.
- **Cryptographic**, point to point exchange of identity - Every person, organization, and thing has a digital wallet to control the flow of their identity
- Based on Hyperledger Indy technology



Healthcare is being disrupted.

2025 will look very different than today.

Price pressures force industry incumbents' shift to new business models

New entrants threaten stability of existing revenue streams

Patients demand transparency and new standard of care to meet the needs of a digital world

Regulation spurs unparalleled, cross-industry collaboration and interoperability

PhUN is a platform that will

1. Facilitate safe, secure, and permissioned access and exchange of data related to the movement of goods through the pharmaceutical supply chain
2. Establish blockchain-based technology platform which invites members to build and consume solutions that operate on top of the PhUN platform and network

Vision

PhUN will provide trust and transparency across the ecosystem, improve affordability and quality with the consumer in mind, and unlock new opportunities to create value.

Mission

PhUN will create a network of key stakeholders across the ecosystem, based on a blockchain platform to:

- Improve the safety and security of our pharmaceutical supply chain
- Increase process efficiency, reduce administrative costs, and add long term, additive economic value to ecosystem participants
- Simplify regulatory compliance for ecosystem participants

Key Themes

Transformative Impact

Improved coordination, communication, and consistency across stakeholders in the healthcare ecosystem

New Collaboration Models

Enabling ecosystem stakeholders to more effectively collaborate.

Early-Stage Focus on High-value, Distinct Solutions

Focus on addressing the most pressing challenges that would drive platform adoption

Setting the Stage for a Market-leading PhUN

PhUN is envisioned to emerge as the preferred and most-widely utilized blockchain-based network serving the industry.

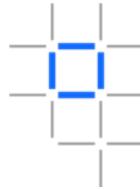
Open, Inclusive, Interoperable Approach

PhUN is viewed as an inclusive network established to serve the ecosystem leveraging the principles of an open source network.

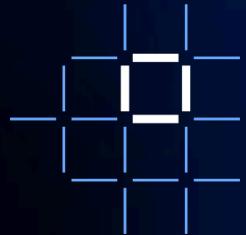
Sustainable Business Model

PhUN will be a neutral, independent, and pre-competitive entity operating as an industry utility and financially viable over the long term.

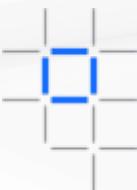
Further examples by (selected) industry



Financial	Public Sector	Retail	Insurance	Manufacturing
<ul style="list-style-type: none">• Trade Finance• Cross currency payments• Mortgages• Letters of Credit	<ul style="list-style-type: none">• Asset Registration• Citizen Identity• Medical records• Medicine supply chain	<ul style="list-style-type: none">• Supply chain• Loyalty programs• Information sharing (supplier – retailer)	<ul style="list-style-type: none">• Claims processing• Risk provenance• Asset usage history• Claims file	<ul style="list-style-type: none">• Supply chain• Product parts• Maintenance tracking

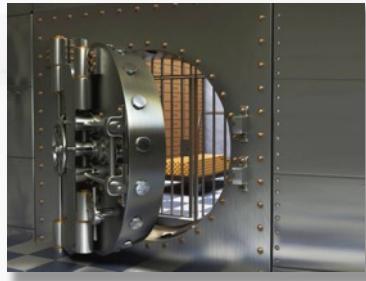


How IBM Can Help



How IBM can help

The certainty to solve business challenges together



Security at Scale

Enterprise-grade security and control on a platform where businesses and industries are reinventing themselves



Trusted Expertise

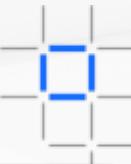
Reinventing business processes through unrivaled industry and technical knowledge as you start, accelerate and innovate your blockchain network.



Network Convening Power

Bringing together an expansive partner network of innovators, regulators and suppliers to establish, join or run your blockchain network.

IBM's end-to-end Blockchain Strategy



Services

Collaborate
with services
teams from
ideation all the
way to
production



Ecosystem

Tap into our diverse ecosystem to develop strategic partnerships and create your competitive advantage



Solutions

Solve critical industry challenges by building and joining new business networks and applications



IBM Blockchain Platform

Build, operate and grow blockchain networks in heterogeneous environments



HYPERLEDGER

A founding, premier member of Hyperledger, IBM is committed to open source, standards & governance

IBM Blockchain Platform

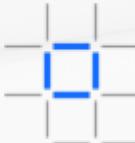
Advanced tooling
allows you to quickly
build, operate and grow
blockchain networks

Open technology
uses the popular
Hyperledger Fabric
distributed ledger

Deploy anywhere
fully managed, or flexible
deployment on-premises or
on other cloud vendors



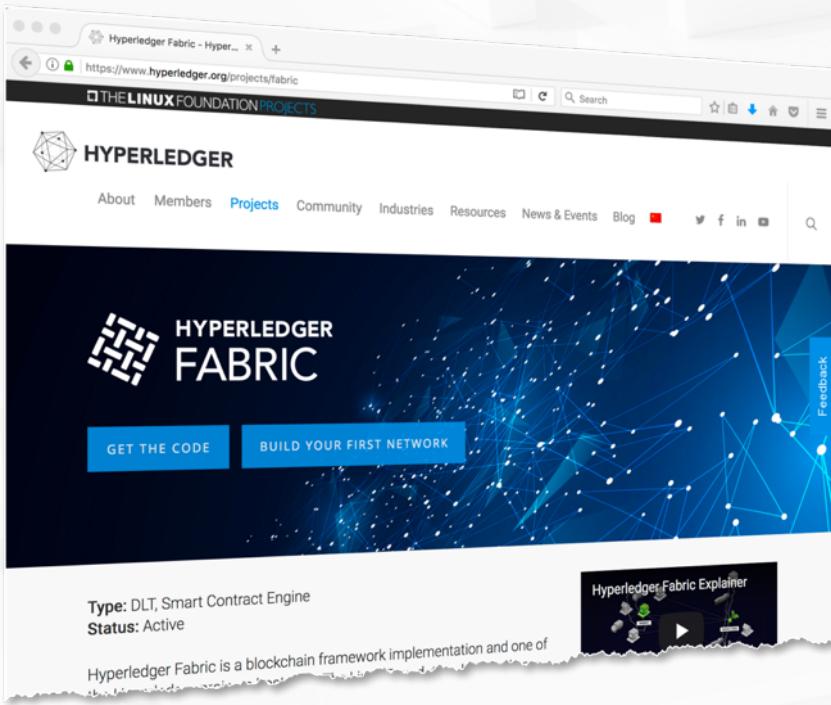
Hyperledger: A Linux Foundation project



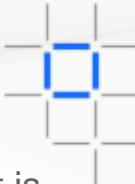
- IBM Blockchain Platform is underpinned by technology from the Hyperledger project
 - Hyperledger is a collaborative effort created to advance cross-industry blockchain technologies for business
 - Founded February 2016; now more than **280 member organizations**
 - Open source
Open standards
Open governance model

Source: <https://www.hyperledger.org/members>
Updated: 11 September 2019



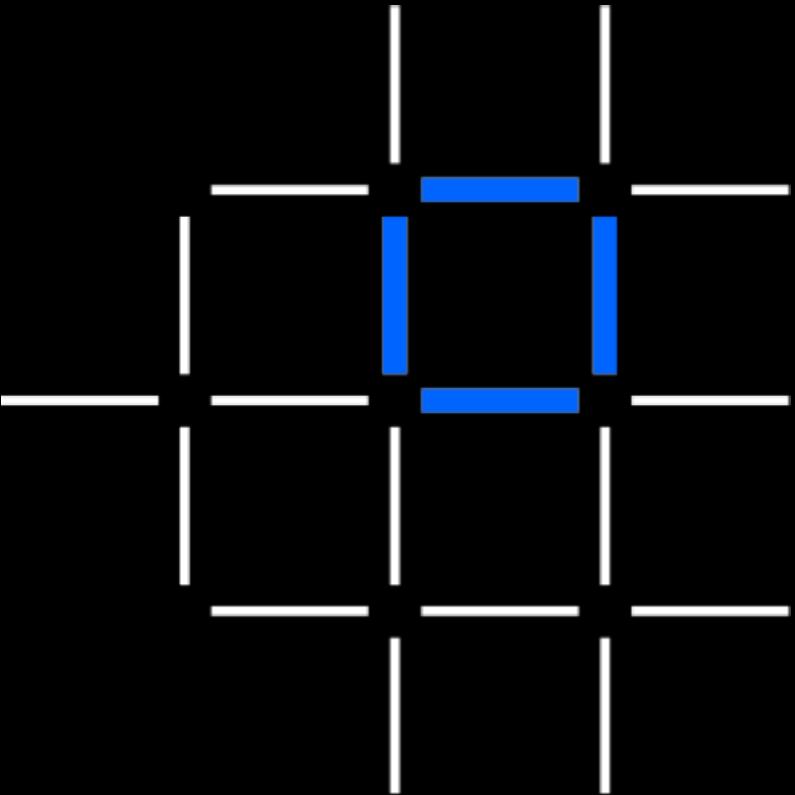


Distributed ledger



- An implementation of blockchain technology that is a foundation for developing blockchain applications
- Emphasis on ledger, smart contracts, consensus, confidentiality, resiliency and scalability.
- V1.4.3 released August 2019
 - V1.4 Long Term Service release with emphasis on production operational and serviceability enhancements; new programming model abstractions for ease of development
 - V2.0 targeted year end 2019
- IBM is one of the many contributing organizations

Thank you



Questions? Tweet us or
go to ibm.com/blockchain

 @IBMBlockchain

 IBM Blockchain

 IBM Blockchain



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