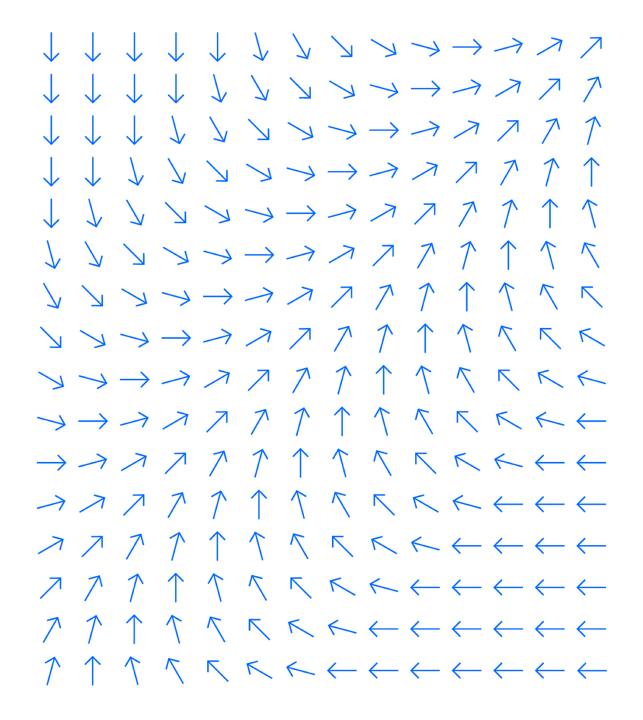
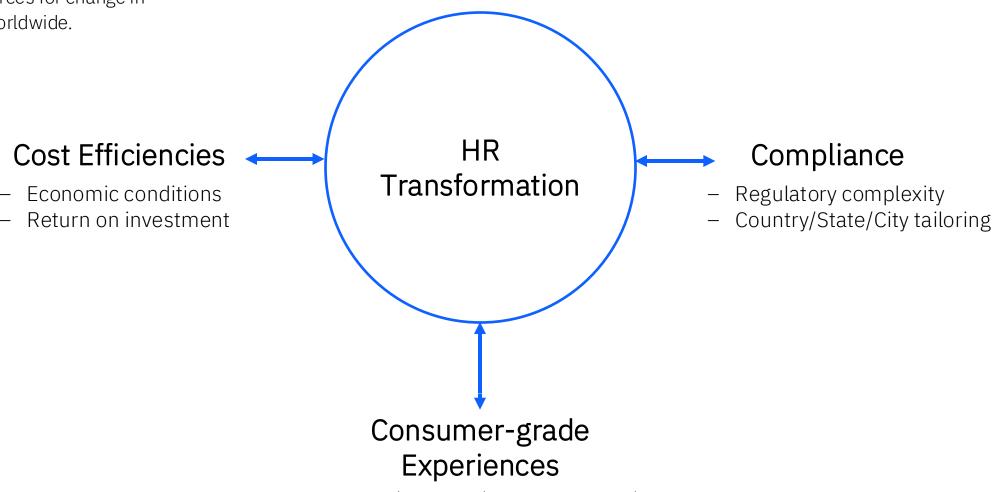
# Transforming IBM HR



#### **Transformation Drivers**

Internal and external pressures have created forces for change in HR functions worldwide.



- Employee and Manager experiences
- Customer service mantra

# Rethinking HR Transformation

### (1) Big Bets

This are large, cross-functional multiyear projects with high return on investment. Often result in new organization design and modernized operating model.

# (2) Medium Size Projects

Projects that are happening at the HR function org level and include work redesign and automation with medium size impact.

#### (3) Small Projects

Collection of small enhancements that combined drive significant productivity impact.

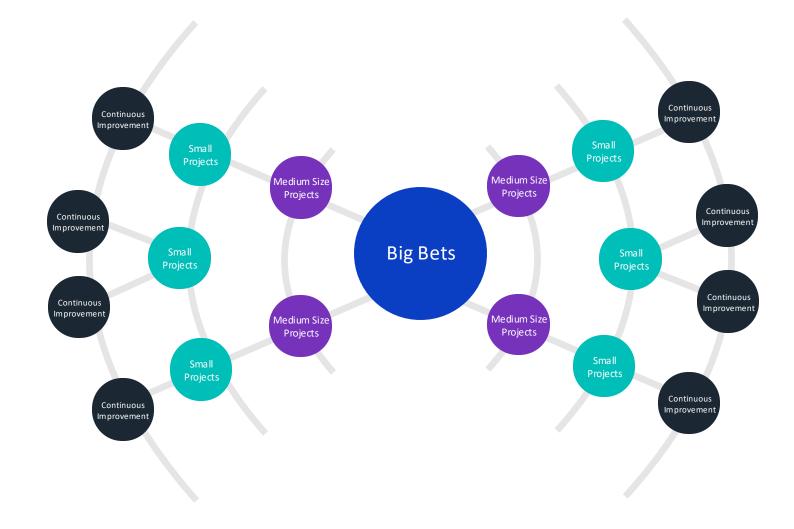
# (4) Transformation Culture

HR Professional transforming their own work in a unsupervised manner.

# Transformation is no longer episodic

Pragmatic and continuous improvement efforts are the catalyst for big transformational changes





Core HR Mantra:

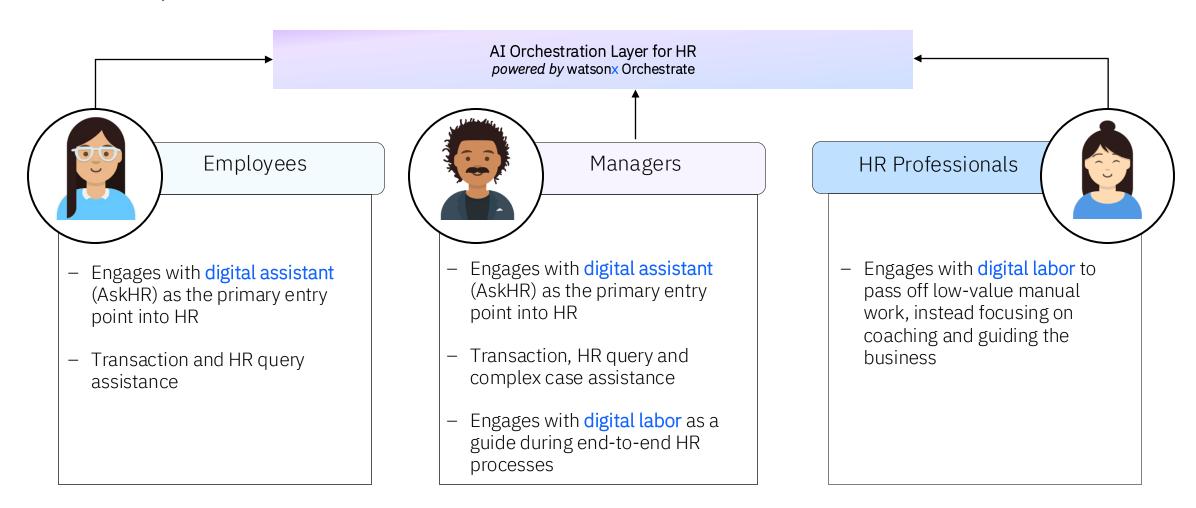
**ELIMINATE** 

SIMPLIFY

**AUTOMATE** 

# Technology as an enabler:

### The Persona Experience



IBM HR | 2024

# Our AskHR Transformation Story

#### First Chatbot Launch

Cost reduction and efficiency

- General information recall and search
- Ticket generation



#### + Transactions

+Improve the employee experience

- Customized information through APIs
- Ticket generation
- Automated transactions



#### **Current State**

+ Compliance



- Customized information through APIs
- Routing to human tier support
- Automated transactions
- Mobile
- Data driven nudges

#### **Future State**

+Generative AI



- Hyper-personalized responses
- Automatic feedback analysis
- Seamless handoffs between AI assistants



2020

2023

2024 →

IBM HR

# Reinventing the IBMer Support Model

Tiered support model with AskHR as the platform of experience and productivity with a seamless handover to an AskHR advisor when necessary.

Increasing Tier 0 and Tier 1 containment rates allows

SMEs to drive higher-value work for HR offerings and business support.



### Digital Tier

AskHR BOT (Level 0)

Containment Rate: 94%

- Integrated & Intuitive
- Primary Source of Employee
   Issue resolution
- FAQ's, Policy/HR Web
- Task Automation & Simplification
- Digital Advisor: auto ticket creation, warm handover to Live Chat & triage to human agent

# Human Tier AskHR Advisor (Level 1)

- Live Chat or Webex
- Provide high touch support
- Complex case resolution
- Globalized squad structure

Sunset phone support – Modernized approach



Human Tier SMEs (Level 2)

- HR Function expertise
- Upline manager support

### IBM AskHR

An HR digital assistant driving a seamless experience for employees and empowering HR professionals to focus on higher value tasks

10.1 M Yearly interactions

765K Automated Tasks

40% Reduction in HR Operating Budget

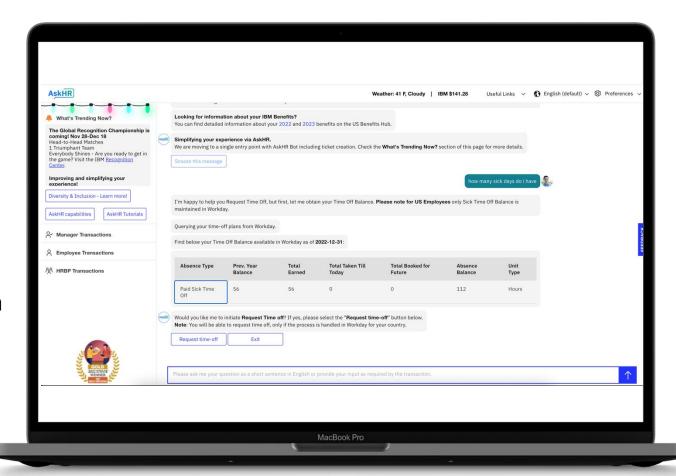
94% Employee inquiries handled by AskHR

+55 Improvement of HR NPS score from  $+19 \rightarrow +74$ 

96% Manager adoption

93% Executive adoption

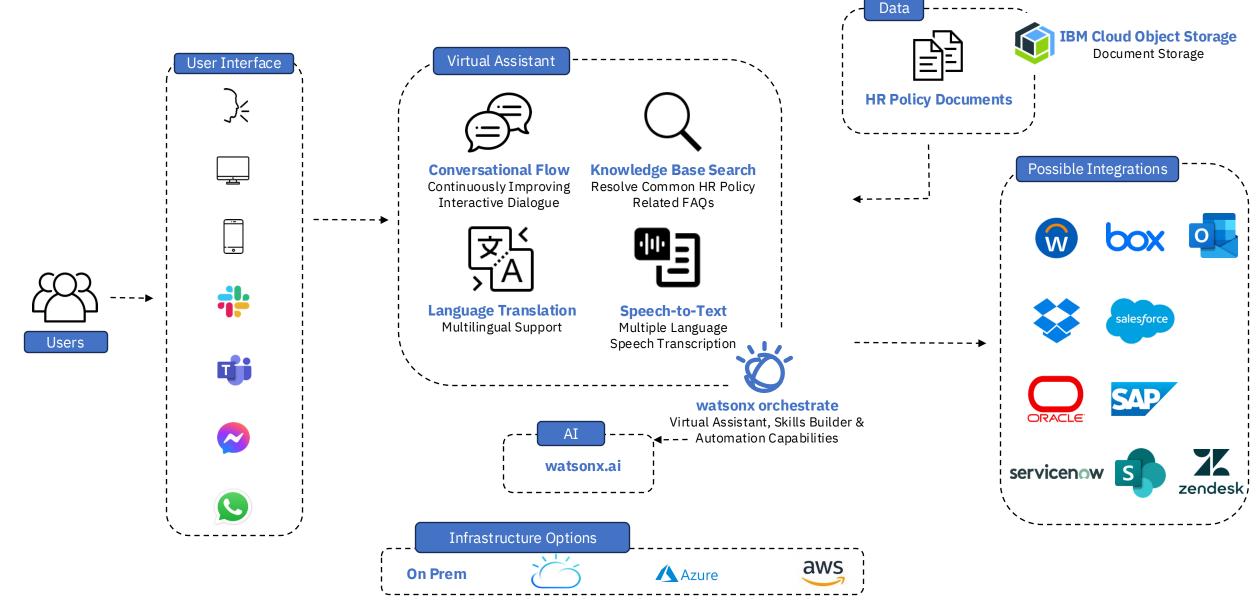
2 Bands Average increase in HR 'level'



# watsonx Orchestrate: AI for HR

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# AskHR Architecture: watsonx Orchestrate



10

#### watsonx Orchestrate: Al Assistants for business

#### **Customer Care**

#### Use cases

- Digital self-serve
- Modernize contact center
- Agent Assist
- Contact Center Insights

#### Business impact

- Better resolution times
- Reduced costs
- Improved NPS/CSAT
- Higher agent retention

#### Sales

#### Use cases

- Buyer experience
- Lead management
- Opportunity management
- Seller support

#### Business impact

- Higher conversion rate
- Increased order size
- Improved upselling
- Customer retention

#### Supply Chain

#### Use cases

- Sourcing Support
- Supplier Management
- Sustainability
- Inventory Management

#### Business impact

- Cost per order
- Lead times
- Order cycle time

#### Procurement

#### Use cases

- Procure to pay
- Contractor requisitions
- PO management
- Supplier assessment

#### Business impact

- Improved onboarding
- Reduced external spend
- · Improved sourcing

#### **Finance**

#### Use cases

- Source to Pay
- Order to Cash
- Expense Management
- Auditing
- Financial Reporting

#### Business impact

- Cost per transaction
- Days sales outstanding
- Time to close period

#### HR

#### Use cases

- Talent Recruitment
- Onboarding
- Payroll
- Compensation
- Employee support

#### Business impact

- Time to offer
- Cost per hire
- Reduced support cost
- 1-click resolution rates

CONVERSATIONAL | ORCHESTRATES SKILLS | CONTEXTUALIZED OMNI-CHANNEL | MULTI-CLOUD

Generative AI Skills

watson**x**<sup>™</sup>

CLASSIFY | GENERATE | SUMMARIZE | EXTRACT

Knowledge Skills

SEMANTIC SEARCH | VECTOR DB

Automation Skills

RPA | WORFKLOW | DECISION | DISCOVER EXISTING

INTEGRATIONS NICE



































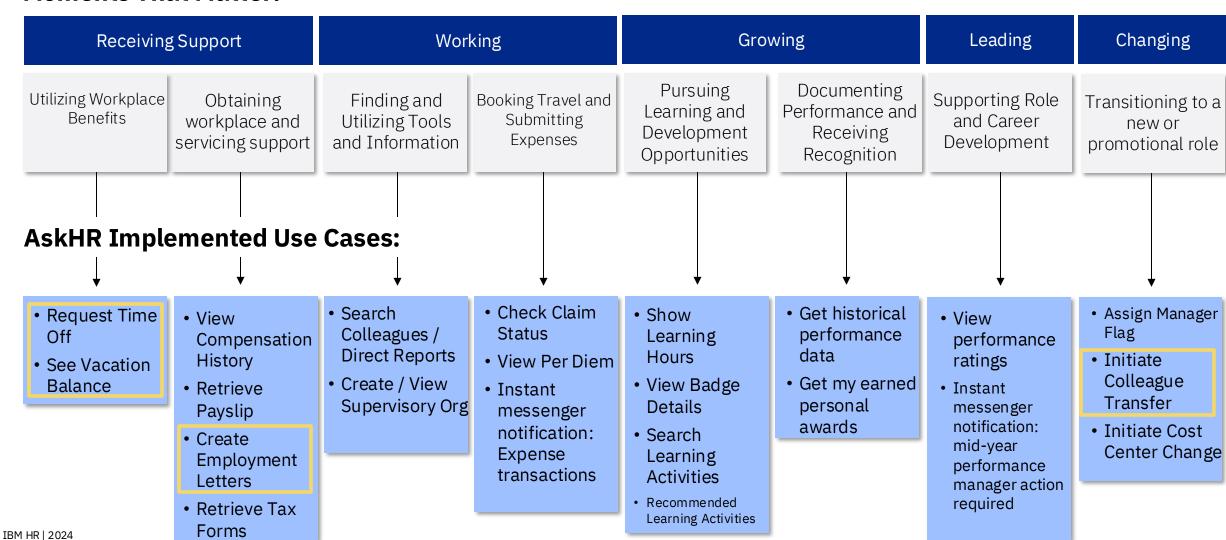
# AskHR



# **Example AskHR Automations**

Supporting moments that matter

#### **Moments That Matter:**



# Also at work in IBM HR: Digital Labor



Intelligent Orchestration: Engagement with multiple personas in natural language or via events (e.g., emails, triggers, API calls)



Business Context: Remembers past business interactions to make workflows more effective(i.e., it has a long-term memory)



Skills: Out of the box capabilities that can be immediately used to create new workflows and can be added to easily

#### Use Cases



Quarterly Promotion (HiRo): Learns criteria for promotion and provides managers with selection options: Communicates with managers; 100% loads selections to HRIS. 50,000 manager productivity hours saved per year: 85% HR Business Partner time savings



Expense Audit & Recovery (sHeRlock): Detect fraud through anomalies in expense data; Communicate with managers/employees and handle queries; Setup overpayments, recover funds. Recoveries possible <u>~\$2M</u>; 6k hours saved for Expense team



Learning Class Management (cHaRlie): Display upcoming classes with low enrollments; View, promote, cancel and communicate classes. 16k Learning Event Manager hours saved; 2k IBMer hours saved through auto-class promotion; Manages 11,000 classes per year



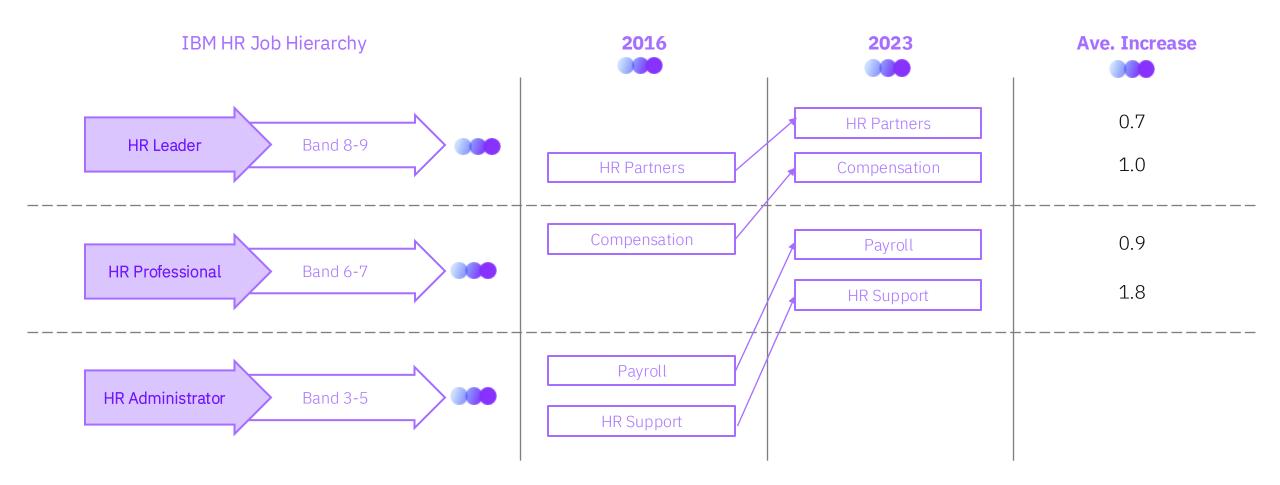
Additional cases include job requisition creation (HeRmione); M&A Employee data integration (HaRmony); Legal compliance in Colorado (wage transparency - HaRper); Return-to-Office Management (HeRmes); Performance Management (HeRcules); Talent Reviews (HactoR): Skills Update.(HarRy)

# Digital Labor Roadmap

	Anticipate	<b>-√</b> Attract		<b>%</b> Develop			Engage	
HR function areas	HR strategy and planning	Recruiting and resourcing	HR admin and shared services	Compensation and benefits	Learning and development	Performance and career management	   Employee   engagement 	Employee relations
Examples of the application of Generative AI	Mergers & Acquisitions (HaRmony)  Workforce Planning/ Internal Career Mobility	Job Requisition & Posting (HeRmione)  Recruitment Tracking - Colorado (HaRper)	Travel Audit (sHeRlock)  Payroll Alerts		Learning Management (cHaRlie)	Promotions Cycle (HiRo)  Skills Taxonomy (HaRry)  Low Performer Management (HeRcules)  Talent Review (HactoR)  Executive Promotions		



# Creating Value: Digitization moves Employees to Higher Value Work





# Talent Acquisition Digital Labor





# Assessing Gen AI Readiness

- Complexity (branches)
- Documentation quality
- AI Ethics



# Hybrid AI for HR

(Automation + Traditional + Generative AI)

R/Y/G (GenAI)	% of Total		
	20%		
	30%		
	50%		

HR Functions	R/Y/G	Intents
Benefits		246
Compensation		472
Performance		181
D&I		93
Global Mobility		487
Onboarding		23
Talent Acquisition		12
Career		214

Majority ready for GenAI

Some intents ready for GenAI

Limited intents ready for GenAI

# Hallucination Management

# High-Risk Topics

→ Static question & answer workflows

High-risk for legal or ethical reasons

Question and answer are manually curated, therefore, fixed (this is how all Q&A are managed in AskHR today)

Partnering with senior leaders and content owners across HR to identify

### All Other Information

→ Domain-specific gen-AI workflow

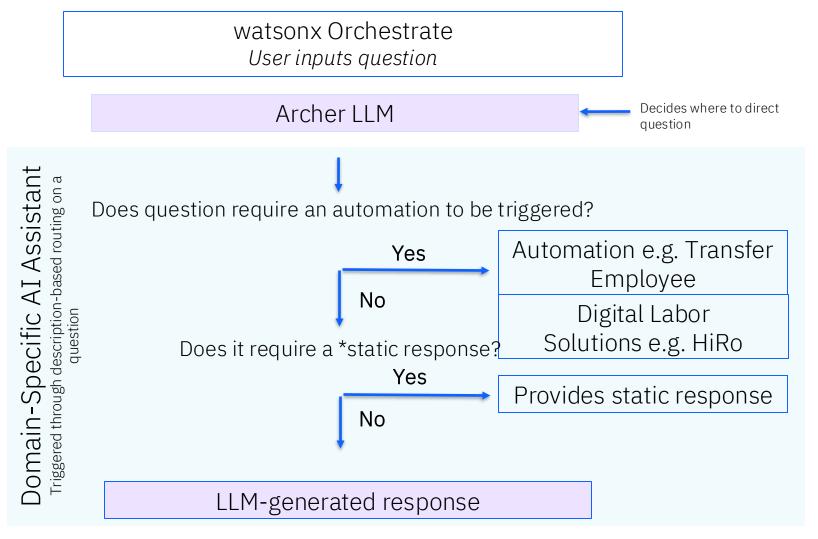
Content curation: Content (IBM HR knowledge to be ingested by the LLM) is cleaned up and curated prior to ingestion

**LLM Behavioral knobs:** Answer discarded if below a threshold level of confidence:

- Responds with no answer found message
- Offers to escalate to a human agent

Advanced control: Additional methods for managing hallucination and bias will be added based on the multiple rounds of testing

# LLM Functionality in AskHR AI Assistant



<sup>\*</sup>Static response refers to a pre-programmed, non-LLM generated answer. These are used for a questions in which there is only one correct answer.

- LLM information is grounded in IBM data
- When necessary, we will limit metadata by variables
- Only roleappropriate information provided/ actions taken to ensure relevance and privacy
- Information tagged with metadata e.g. role, location, to enable this and matched with employee profile
- The user doesn't need to know which automation, digital labor solutions or LLM is needed to answer the questions leading to a seamless interaction

# AI Ethics

The ethics process will ensure that AskHR AI Assistant meets IBM's standards, reflects its values and provides safeguards for all employees.

The robust process consists of:

- Functionality testing and assessment
- Legal and ethics review
- Implementation of secure guardrails

All AI deployed within HR must follow this process

#### Why:

- Ensures data privacy
- Provides accurate advice and guidance
- Meets legal and regulatory requirements
- Human-centric approach
- Open and transparent
- Technologically robust

#### Key Partnerships:

OPRT (Office for Privacy and Responsible Tech) IBM Ethics board Legal teams – HR and Global Works Councils across EMEA



Good to Know About AskHR AI Assistant

#### Secure Content:

AskHR AI Assistant will only use approved IBM internal data from w3 pages, IBM policies and other internal information. There are no external data sources.

Accuracy and Reliability: Continuous monitoring of

correctness and accuracy of answers

Privacy and Access: Interaction with AskHR AI Assistant is validated via SSO and based on your personal access permissions.



Coming soon!

Starting from 23<sup>rd</sup> Sept we will be holding some learning sessions for HR about AI ethics, HR employees' responsibilities and how to engage us in the ethics process.

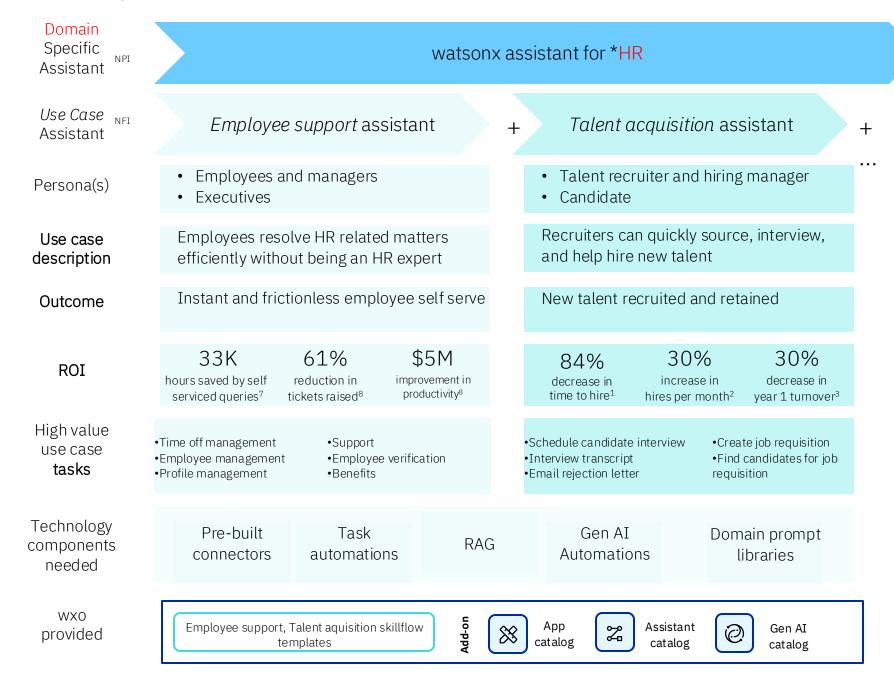
#### watsonx Orchestrate's Assistant for HR

Use Case EMPLOYEE SUPPORT (AskHR) TALENT RECRUITMENT **ONBOARDING** 33K 61% \$5M 84% 30% 30% 12K 10% 88% Metrics hours saved by selfreduction in improvement in decrease in decrease in increase in hours saved for decrease in errors reduction in onboard serviced queries<sup>7</sup> productivity8 tickets raised8 time to hire1 hires per month<sup>2</sup> year 1 turnover<sup>3</sup> learning admins<sup>4</sup> from manual work<sup>5</sup> forms completion<sup>6</sup> Time off management Create job requisition • Initiate pre-employment checks • Employee management Find candidates for job requisition Skill Recommend learning for knowledge gaps Profile management Schedule interview for a candidate **Templates**  Initiate employee onboarding profile creation Support • Interview transcript summarization Create IT requests Employee verification Email rejection letter to candidate Benefits Create offer packages Compensation

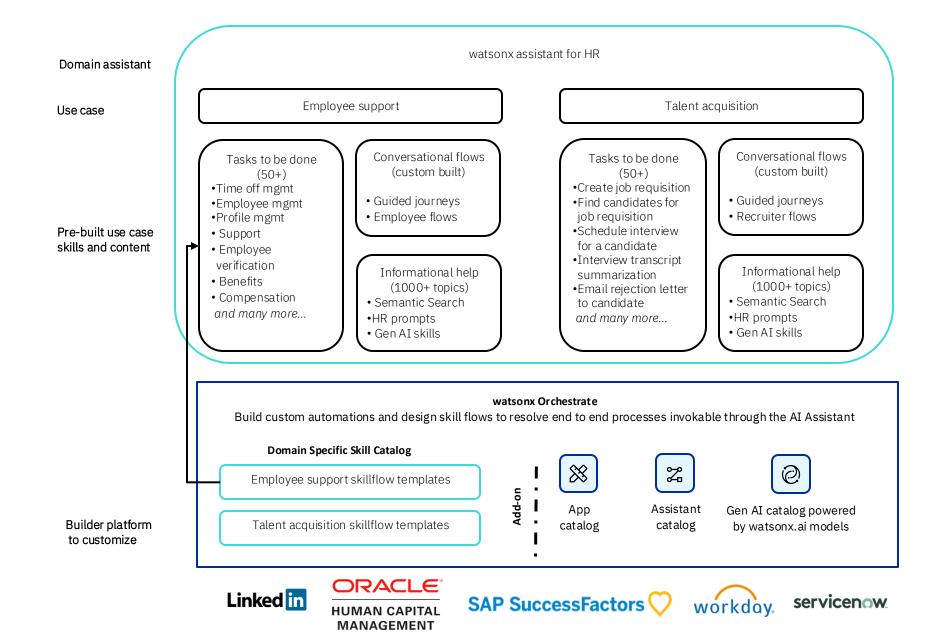
Pre-built Application Integrations



### Taxonomy for domain specific Assistants

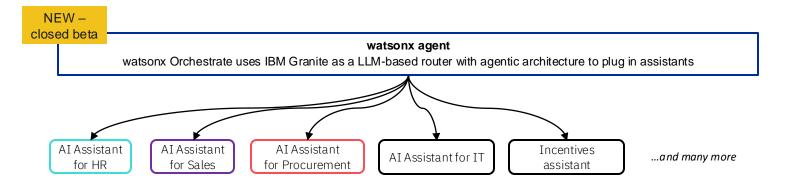


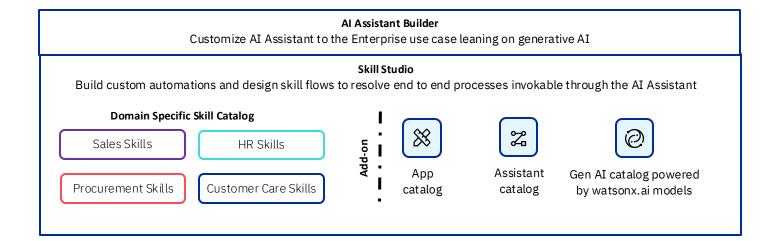
#### Our HR domain assistants solve multiple use cases, and are modular and additive in nature



IBM Data and AI / © 2024 IBM Corporation

### watsonx Orchestrate vision





#### 1) Augmented end-user experience

- offer 1 single unified entry point for all employees
- highly conversational thanks to the power of LLMs

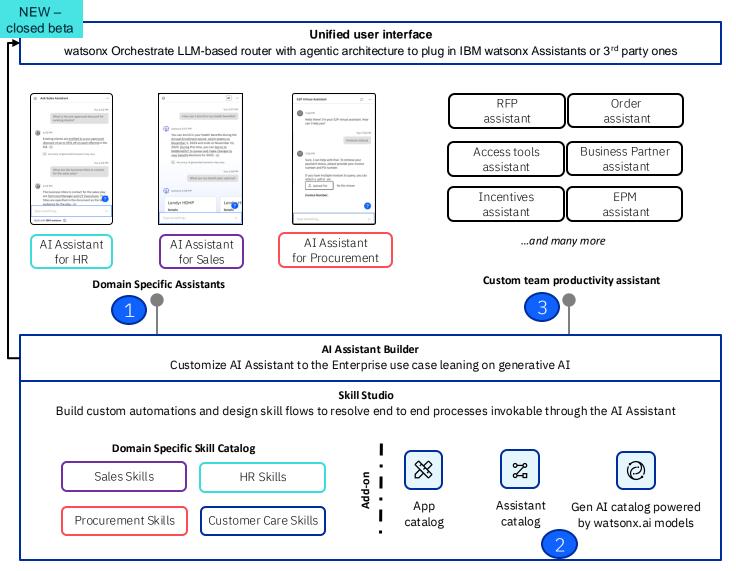
Resulting in higher adoption and engagement

#### 2) Reduced Total Cost of Ownership

- reduced development effort to orchestrate multi- assistant experiences
- Modular approach allows introduction of new AI assistant/AI agent capabilities over time

IBM Confidential

### watsonx Orchestrate vision



# 1. Launch domain specific Assistants to accelerate your journey of building AI Assistants

Leverage the pre-built *skill catalog* to launch AI Assistants that come pre-infused with domain relevant integrations, skills and business logic tied to repeatable use cases with high ROI.

# 2. Expand pre-built domain Assistants with watsonx Orchestrate Skill Studio

Leverage AI Assistant builder and Skill studio to further extend domain specific assistants to go live.

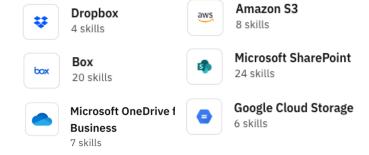
# 3. Build new custom Assistants with watsonx Orchestrate Skill Studio

Enterprise teams can build and manage their own custom Catalog of skills and invoke them through AI Assistant interface

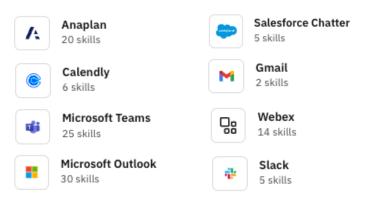
IBM watson Orchestrate / © 2024 IBM Corporation

# Pre-built skills continue to grow

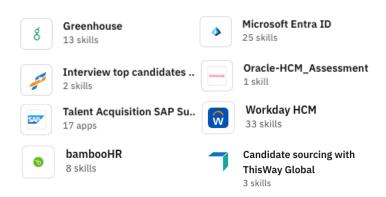
#### File Sharing and Hosting



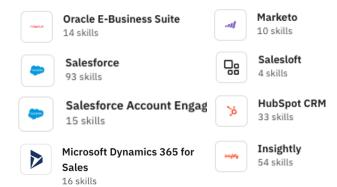
#### Communication and collaboration



#### Human capital management



#### Sales Automation



...Plus many more! Check out the <u>Skill Catalog docs</u> to see all apps and skills

#### **Procurement Automation**

**Customer Support** 

FreshService

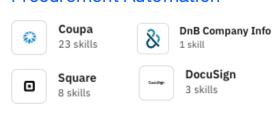
Zendesk Service

GitLab

40 skills

11 skills

25 skills



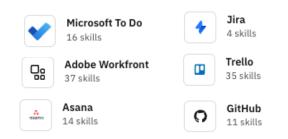
Twilio

11 skills

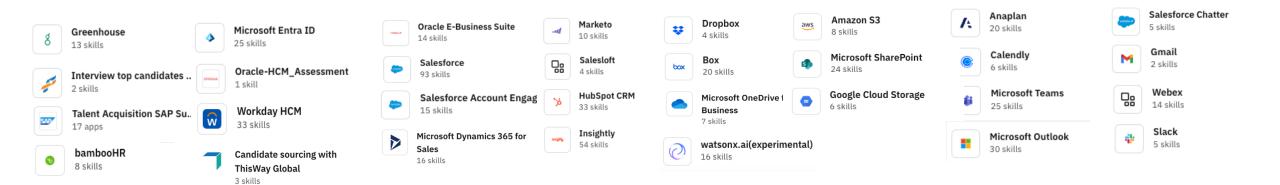
27 skills

ServiceNow

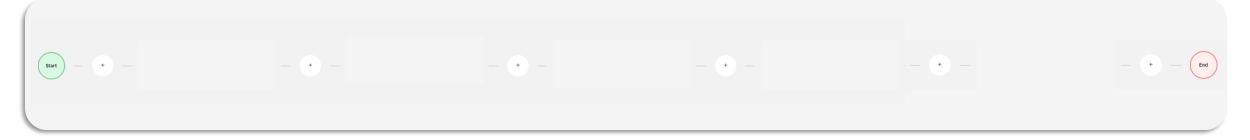
#### Project management



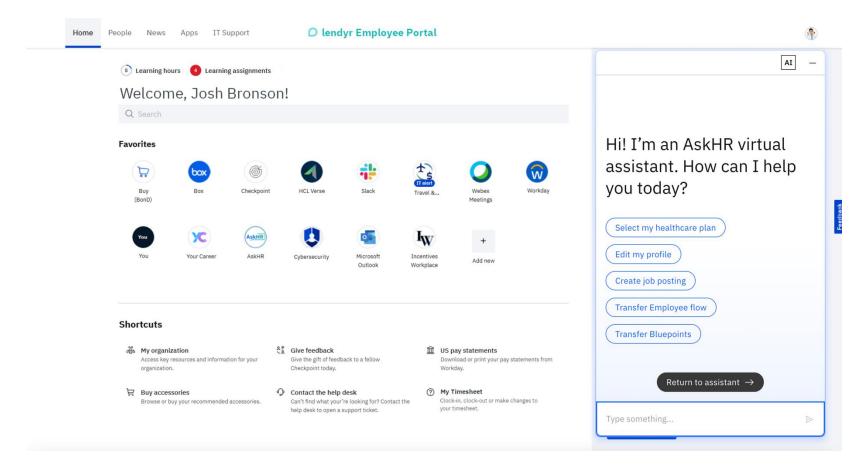
# Going beyond skills and introducing **skill flow templates**



#### Schedule Interview



# Lendyr AskHR Demo



https://cloud-object-storage-cos-static-web-hosting-9uc.s3.us-east.cloud-object-storage.appdomain.cloud/index.html

nttps://ibm.ent.box.com/notes/1524598514035?s=7pw17drxnbopnjmux7xnrl8eyrrj97d

