

README / Guide for Netflix Revenue Data Set:

Netflix UCAN Revenue Analysis & Forecasting

This project uses linear regression to analyze and forecast Netflix's streaming revenue in the US and Canada over time.

Requirements:

- Python 3.8+
- Libraries: `pandas`, `matplotlib`, `seaborn`, `numpy`, `scikit-learn`

Project Steps:

1. **Load Data:**
Ensure `netflix_revenue.csv` is in the same directory. The dataset should contain a `Date` column and a `UCAN Streaming Revenue` column.
2. **Data Preprocessing:**
 - Convert the `Date` column to a datetime format.
 - Create a numerical representation of the `Date` column (`Date_ordinal`).
3. **Visualization:**
 - Plot **UCAN Streaming Revenue** over time to observe trends.
4. **Linear Regression:**
 - Perform regression on the unscaled data to establish a baseline.
 - Use `StandardScaler` to scale the data for better model performance.
 - Refit the model with scaled data.
5. **Forecasting:**
 - Extend the dataset with future dates.
 - Use the trained model to predict future revenue.
6. **Plotting:**
 - Visualize the regression line for both original and scaled data.
 - Plot forecasts to assess future trends.