

## Codebuch (Projekt "DeepFakeAdvisor/FinancialAdvice\_v1/white")

### Anzeigeoptionen

**Info:** Hier können Sie optional die Anzeigeoptionen verändern.

Anzeigeoptionen einstellen:

- ☐ Filter anzeigen
- ☐ Trigger anzeigen
- ☐ Plausichcks anzeigen
- ☐ Ausblendbedingungen anzeigen
- ☐ Direktlinks zum Editieren anzeigen
- ☐ Ausfüllanweisungen anzeigen
- ☐ Inhaltsverzeichnis anzeigen
- ☐ Bspaltungsinformation (z. B. für Quantum) anzeigen aus Exportvorlage

Projekt komplett ▼

- ☐ Spaltenbreiten in Exportvorlage für diesen Exportvorgang an Größe der Daten anpassen (ohne Missing-Werte)
- ☐ Teilnehmervariablen anzeigen
- ☐ Umfragevariablen anzeigen
- ☐ Gruppen und Gruppenzugehörigkeit von Items und Gruppen anzeigen

Einstellungen speichern

### Sprache auswählen

### Variablennamen bearbeiten

Variablennamen bearbeiten

- ☐ Variablennamen direkt in diesem Formular ändern
- ☐ Variablennamen gemäss gewähltem Algorithmus neu erzeugen ([Algorithmus für Variablennamengenerierung auswählen](#))
- ☐ Variablennamen für externe Bearbeitung exportieren

UTF-8 ▼

- ☐ Extern bearbeitete Variablennamen importieren
- ☐ Original-Variablennamen wiederherstellen
- ☐ Variablen in dynamischen Antwortblöcken so umbenennen, dass die Verknüpfung zur Originalvariable aus dem Variablennamen ablesbar ist.

Einstellungen speichern

### Exportieren

## DeepFakeAdvisor/FinancialAdvice\_v1/white

Projekt-ID	915542
URL der Umfrage	https://ww2.unipark.de/uc/seeking_financial_advice_a/
Datum	19.09.2022 04:45:19
Anzahl der Variablen in der Umfragetabelle	230 (Anzahl kann sich durch Generieren verändern)

**1 Seite: System (PGID 5994161)**

**Scoring ( - Typ 933)**

Variablenname	Externer Variablenname	int	s_0001
s_0001	s_0001		

#### Benutzerdefinierte Variable ( - Typ 931)

Variablenname	Externer Variablenname	decimal	RiskTaking
c_0001	c_0001		
Variablenname	Externer Variablenname	varchar	EthnicalMatching
c_0002	c_0002		

### 3 Seite: Intro (PGID 5994175)

Hier platzieren Sie den Text für Ihre Frage. (q\_10975505 - Typ 911)

### 4 Seite: Prolific ID (PGID 5999018)

Please enter your Prolific ID: (q\_10980776 - Typ 141)

Variablenname	Externer Variablenname	varchar	Prolific ID
v_149	v_149		

### 5 Seite: NoAIHint (PGID 5999069)

#### 5.1 Seite: Intro Financial Advice (PGID 5999019)

Hier platzieren Sie den Text für Ihre Frage. (q\_10980779 - Typ 911)

### 6 Seite: AIHint (PGID 5999071)

#### 6.1 Seite: Intro Financial Advice AI Hint (PGID 5999072)

Hier platzieren Sie den Text für Ihre Frage. (q\_10980851 - Typ 911)

### 7 Seite: Intro Sbank Onboarding (PGID 6013412)

Hier platzieren Sie den Text für Ihre Frage. (q\_11004330 - Typ 911)

### 8 Seite: Investment Reason (PGID 5994197)

What's the main reason you want to invest? (q\_10975558 - Typ 112)

Variablenname	Externer Variablenname	int	Investment Reason
v_11	ob_reason		
		1	I just want to make some money.
		2	I'm saving for a rainy day.
		3	I'm saving for retirement.
		4	No specific reason.

### 9 Seite: Age (PGID 5994203)

How old are you? (q\_10975882 - Typ 131)

Variablenname v_13	Externer Variablenname ob_age	int	Age
		0	Please choose!
		17	-
		18	18
		19	19
		20	20
		21	21
		22	22
		23	23
		24	24
		25	25
		26	26
		27	27
		28	28
		29	29
		30	30
		31	31
		32	32
		33	33
		34	34
		35	35
		36	36
		37	37
		38	38
		39	39
		40	40
		41	41
		42	42
		43	43
		44	44
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		56	56

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66	66
67	67
68	68
69	69
70	70
71	71
72	72
73	73
74	74
75	75
76	76
77	77
78	78
79	79
80	80
81	>80

### 10 Seite: Real Estate (PGID 5994205)

In case you own real-estate: How much is it worth roughly (in \$)? (q\_10975929 - Typ 141)

Variablenname	Externer Variablenname	varchar (mit Typencheck: Ganzzahl)	Real Estate
v_14	ob_realEstate		

### 11 Seite: Debt (PGID 5994206)

How much debt or loans including mortgages do you have (in \$)? (q\_10976216 - Typ 141)

Variablenname	Externer Variablenname	varchar (mit Typencheck: Ganzzahl)	Debt
v_15	ob_debt		

### 12 Seite: Investment (PGID 5994207)

How much money (in \$) would you be looking to invest right now if given the chance (as a one-time investment)? (q\_10976218 - Typ 141)

Variablenname	Externer Variablenname	varchar (mit Typencheck: Ganzzahl)	Investment
v_16	ob_invest		

**13 Seite: Monthly Saving (PGID 5994208)****How much money (in \$) could you save on a month-to-month basis? (q\_10976219 - Typ 141)**

Variablenname	Externer Variablenname	varchar (mit Typencheck: Ganzzahl)	Monthly Saving
v_17	ob_saving		

**14 Seite: General Risk Taking (PGID 5994210)****How do you feel about taking risks in general? (q\_10976220 - Typ 112)**

Variablenname	Externer Variablenname	int	General Risk Taking
v_18	ob_feelingRisk		
		1	I avoid risks. Better safe than sorry.
		2	Little risk is ok. I'm a bit cautious.
		3	I like to take risks sometimes.
		4	I love risk. I'm a bit of a gambler.

**15 Seite: Priority Investing (PGID 5994211)****What's your main priority when investing? (q\_10976221 - Typ 112)**

Variablenname	Externer Variablenname	int	Priority Investing
v_19	ob_investPriority		
		1	Avoid losing money.
		2	Low risk over more money.
		3	More money over low risk.
		4	Maximizing profits, no matter what.

**16 Seite: Loss Behaviour (PGID 5994212)****Suppose you invest \$10,000 and you lose \$4,000, now having only \$6,000 left. What would you do? (q\_10976223 - Typ 112)**

Variablenname	Externer Variablenname	int	Loss Behaviour
v_20	ob_scenario		
		1	Sell everything.
		2	Stay as is.
		3	Buy more.

**17 Seite: Loading Advice (PGID 6013456)****Hier platzieren Sie den Text für Ihre Frage. (q\_11004387 - Typ 911)****18 Seite: RiskAssessmentLowRisk (PGID 5995707)****18.1 Seite: EthnicalMatching (PGID 5999139)****18.1.1 Seite: Stimuli (PGID 5995710)**

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**Your financial advice (q\_10977320 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_21	stimulus_played1		

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**18.2 Seite: NoEthnicalMatching (PGID 5999149)****18.2.1 Seite: Stimuli (PGID 5999150)**

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**Your financial advice (q\_10981044 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_150	stimulus_played2		

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**19 Seite: RiskAssessmentMediumRisk (PGID 5995711)****19.1 Seite: EthnicalMatching (PGID 5999155)****19.1.1 Seite: Stimuli (PGID 5999156)**

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**Your financial advice (q\_10981061 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_151	stimulus_played3		

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**19.2 Seite: NoEthnicalMatching (PGID 5999165)****19.2.1 Seite: Stimuli (PGID 5999166)**

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**Your financial advice (q\_10981069 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_154	stimulus_played4		

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**20 Seite: RiskAssessmentHighRisk (PGID 5995713)****20.1 Seite: EthnicalMatching (PGID 5999158)****20.1.1 Seite: Stimuli (PGID 5999159)**

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**Your financial advice (q\_10981064 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_153	stimulus_played5		

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**20.2 Seite: NoEthnicalMatching (PGID 5999167)****20.2.1 Seite: Stimuli (PGID 5999168)**

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**Your financial advice (q\_10981070 - Typ 911)**

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Variablenname	Externer Variablenname	int	Videodatei vollständig abgespielt.
v_155	stimulus_played6		

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**21 Seite: Completion Check (PGID 5999265)**

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Please enter the portfolio ID you received at the end of the financial advice.  
(q\_10981266 - Typ 141)

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Variablenname	Externer Variablenname	varchar	Completion Check
v_156	check_portfoliold		

## 22 Seite: Intro DVs (PGID 5999314)

Hier platzieren Sie den Text für Ihre Frage. (q\_10981365 - Typ 911)

### 22.1 Seite: Perceived Similarity (PGID 5998527)

(q\_10979930 - Typ 311)

Variablenname	Externer Variablenname	int	How similar would you say you are to the financial advisor in terms of ethnicity?
v_138	sim_ethnicity		
		1	1Very dissimilar
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Very similar
Variablenname	Externer Variablenname	int	How similar would you say you are in general to the financial advisor?
v_139	sim_general		
		1	1Very dissimilar
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Very similar
Variablenname	Externer Variablenname	int	How similar would you say you are to the financial advisor in terms of gender?
v_140	sim_gender		
		1	1Very dissimilar
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Very similar
Variablenname	Externer Variablenname	int	How similar would you say you are to the financial advisor in terms of age?
v_141	sim_age		
		1	1Very dissimilar
		2	2
		3	3
		4	4
		5	5
		6	6

			7	7Very similar
Variablenname	Externer Variablenname	int		
v_142	sim_language			How similar would you say you are to the financial advisor in terms of language/ dialect?
			1	1Very dissimilar
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Very similar

## 22.2 Seite: Advisor Perception (PGID 5995723)

(q\_10977340 - Typ 311)

Variablenname	Externer Variablenname	int		
v_24	trust_general			I trust in the advice given to me by the advisor.
			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree
Variablenname	Externer Variablenname	int		
v_25	trust_contact			I will maintain contact with the advisor in the long run.
			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree
Variablenname	Externer Variablenname	int		
v_26	trust_relationship			I feel that I am committed to a relationship with the advisor.
			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree
Variablenname	Externer Variablenname	int		
v_27	trust_care			I felt that the advisor cares about listening to my financial situation to help me.
			1	1Strongly disagree
			2	2



			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

Variablenname	Externer Variablenname	int	I felt that the advisor really tried to understand what is important to me.	
v_28	trust_understand			

			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

Variablenname	Externer Variablenname	int	My financial adviser displayed a warm and caring attitude toward me.	
v_29	trust_warmth			

			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

**(q\_10977345 - Typ 311)**

Variablenname	Externer Variablenname	int	To what extent do you think this financial advisor is competent?	
v_31	competence_general			

			1	1Not at all
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Very much

Variablenname	Externer Variablenname	int	To what extent do you think this financial advisor is capable?	
v_32	competence_capable			

			1	1Not at all
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Very much

Variablenname	Externer Variablenname	int	To what extent do you think this financial advisor is skillful?
v_33	competence_skillful		
		1	1Not at all
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Very much

Variablenname	Externer Variablenname	int	To what extent do you think this financial advisor is intelligent?
v_34	competence_intelligent		
		1	1Not at all
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Very much

**(q\_10977348 - Typ 311)**

Variablenname	Externer Variablenname	int	The advisor acts as if she/he values you as client.
v_37	bene_values		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	The advisor can be relied upon to give honest advice even if they won't make a sale.
v_38	bene_honest		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	The advisor treats you with respect.
v_39	bene_respect		
		1	1Strongly disagree
		2	2
		3	3
		4	4

		5	5
		6	6
		7	7Strongly agree

### 22.3 Seite: Firm-Related Outcomes (PGID 5995737)

#### (q\_10977365 - Typ 311)

Variablenname	Externer Variablenname	int	Do you try to implement this advisor's advice?
v_49	li_implement		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	Is this advisor's advice likely to help you make improvements?
v_50	li_improvements		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	Does this advisor's advice make something (a task, a problem, an issue) better?
v_51	li_better		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

#### (q\_10977366 - Typ 911)

Variablenname	Externer Variablenname	int	Investment portion
v_55	lic_amount		

#### (q\_10977368 - Typ 311)

Variablenname	Externer Variablenname	int	I am happy about the advice I received from this financial services firm.
v_56	sat_happy		
		1	1Strongly disagree
		2	2

			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

Variablenname	Externer Variablenname	int	I believe I did the right thing to receive advice from this financial services firm.
---------------	------------------------	-----	--

v_57	sat_right		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	Overall, I am satisfied with the advice received from this financial services firm.
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v_58	sat_satisfied		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

**(q\_10977370 - Typ 311)**

Variablenname	Externer Variablenname	int	It doesn't seem that this financial services firm would knowingly do anything to hurt me.
---------------	------------------------	-----	---

v_59	benef_hurt		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	My needs and desires appear to be important to this financial services firm.
---------------	------------------------	-----	--

v_60	benef_needs		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	This financial services firm appears to go out of its way to help me.
v_61	benef_help		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	This financial services firm seems to really look out for what is important to me.
v_62	benef_important		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	This financial services firm seems very concerned about my welfare.
v_63	benef_welfare		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

**(q\_10977804 - Typ 911)**

Variablenname	Externer Variablenname	int	Recommendation propensity
v_65	recomm_propensity		

**(q\_10977811 - Typ 311)**

Variablenname	Externer Variablenname	int	If I had to do it over again, I would choose this financial services firm.
v_66	loy_choose		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	I try to use this financial services firm because it is the best choice for me.
v_67	loy_best		

			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree
Variablenname	Externer Variablenname	int	I consider myself to be a loyal patron of this financial services firm.	
v_68	loy_loyal			
			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

**(q\_10977814 - Typ 911)**

Variablenname	Externer Variablenname	int	Investment portion
v_69	lif_portion		

**22.4 Seite: Consumer-Related Outcomes (PGID 5996044)****(q\_10977820 - Typ 311)**

Variablenname	Externer Variablenname	int	I am motivated to learn more about personal finance and the topics emphasized in the advice given.
v_70	learn_learn		

			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

Variablenname	Externer Variablenname	int	I would like to improve my personal finance skills.
v_71	learn_improve		

			1	1Strongly disagree
			2	2
			3	3
			4	4
			5	5
			6	6
			7	7Strongly agree

Variablenname	Externer Variablenname	int	I believe I can improve my skills with the advice given.
v_72	learn_skills		

1	1Strongly disagree
2	2
3	3
4	4
5	5
6	6
7	7Strongly agree

### 23 Seite: Intro Moderators (PGID 5999418)

Hier platzieren Sie den Text für Ihre Frage. (q\_10981633 - Typ 911)

#### 23.1 Seite: Moderators (PGID 5996378)

(q\_10978367 - Typ 311)

Variablenname	Externer Variablenname	int	Generally, financial advisors do what is best for their clients.
v_73	att_bestInterest		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree
Variablenname	Externer Variablenname	int	For the most part, financial advisors are trustworthy.
v_74	att_trustworthy		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree
Variablenname	Externer Variablenname	int	Financial advisors tend to have their own interests in mind.
v_75	att_ownInterest		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree
Variablenname	Externer Variablenname	int	Potential commissions influence the advice a financial advisor gives to his/her clients.
v_76	att_commissions		
		1	1Strongly disagree

2	2
3	3
4	4
5	5
6	6
7	7Strongly agree

**(q\_10978380 - Typ 311)**

Variablenname	Externer Variablenname	int	Because of my money situation, I feel like I will never have the things I want in life.
v_77	fwb_situation		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	I have money left over at the end of the month.
v_78	fwb_left		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

Variablenname	Externer Variablenname	int	I am behind my finances.
v_79	fwb_behind		
		1	1Strongly disagree
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Strongly agree

**(q\_10978383 - Typ 311)**

Variablenname	Externer Variablenname	int	I see myself as someone who is reserved.
v_81	person_reserved		
		1	1Strongly disagree
		2	2
		3	3
		4	4



			5	5
			6	6
			7	7Strongly agree
Variablenname	Externer Variablenname	int	I see myself as someone who is generally trusting.	
v_82	person_trusting			
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname	Externer Variablenname	int	I see myself as someone who tends to be lazy.	
v_83	person_lazy			
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname	Externer Variablenname	int	I see myself as someone who is relaxed, handles stress well.	
v_84	person_stress			
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname	Externer Variablenname	int	I see myself as someone who has few artistic interests.	
v_85	person_artistic			
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname	Externer Variablenname	int	I see myself as someone who is outgoing, sociable.	
v_86	person_sociable			
		1	1	Strongly disagree
		2	2	
		3	3	

			4	4
			5	5
			6	6
			7	7Strongly agree
Variablenname v_87	Externer Variablenname person_fault	int	I see myself as someone who tends to find fault with others.	
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname v_88	Externer Variablenname person_through	int	I see myself as someone who does a through job.	
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname v_89	Externer Variablenname person_nervous	int	I see myself as someone who gets nervous easily.	
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree
Variablenname v_90	Externer Variablenname person_imagination	int	I see myself as someone who has an active imagination.	
		1	1	Strongly disagree
		2	2	
		3	3	
		4	4	
		5	5	
		6	6	
		7	7	Strongly agree

### 23.1.1 Seite: Patience (PGID 5996433)

Would you rather receive \$100 today or \$154 in 12 months? (q\_10978421 - Typ 112)

Variablenname	Externer Variablenname	int	patience154
v_91	patience154		
		1	\$100 today
		2	\$154 in 12 months

#### 23.1.1.1 Seite: patienceL1\_185 (PGID 5996432)

##### 23.1.1.1.1 Seite: patience185 (PGID 5996446)

Would you rather receive \$100 today or \$185 in 12 months? (q\_10978450 - Typ 112)

Variablenname	Externer Variablenname	int	patience185
v_92	patience185		
		1	\$100 today
		2	\$185 in 12 months

##### 23.1.1.1.2 Seite: patienceL2\_202 (PGID 5996485)

###### 23.1.1.1.2.1 Seite: patience202 (PGID 5996615)

Would you rather receive \$100 today or \$202 in 12 months? (q\_10978452 - Typ 112)

Variablenname	Externer Variablenname	int	patience202
v_93	patience202		
		1	\$100 today
		2	\$202 in 12 months

###### 23.1.1.1.2.2 Seite: patienceL3\_210 (PGID 5996510)

###### 23.1.1.1.2.2.1 Seite: patience210 (PGID 5996618)

Would you rather receive \$100 today or \$210 in 12 months? (q\_10978456 - Typ 112)

Variablenname	Externer Variablenname	int	patience210
v_95	patience210		
		1	\$100 today
		2	\$210 in 12 months

###### 23.1.1.1.2.2.2 Seite: patienceL4\_215 (PGID 5996511)

###### 23.1.1.1.2.2.2.1 Seite: patience215 (PGID 5996619)

Would you rather receive \$100 today or \$215 in 12 months? (q\_10978454 - Typ 112)

Variablenname	Externer Variablenname	int	patience215
v_94	patience215		
		1	\$100 today
		2	\$215 in 12 months

###### 23.1.1.1.2.2.3 Seite: patienceL4\_206 (PGID 5996529)

**23.1.1.1.2.2.3.1 Seite: patience206 (PGID 5996643)****Would you rather receive \$100 today or \$206 in 12 months? (q\_10978457 - Typ 112)**

Variablenname v_96	Externer Variablenname patience206	int	patience206
		1	\$100 today
		2	\$206 in 12 months

**23.1.1.1.2.3 Seite: patienceL3\_193 (PGID 5996555)****23.1.1.1.2.3.1 Seite: patience193 (PGID 5996660)****Would you rather receive \$100 today or \$193 in 12 months? (q\_10978474 - Typ 112)**

Variablenname v_101	Externer Variablenname patience193	int	patience193
		1	\$100 today
		2	\$193 in 12 months

**23.1.1.1.2.3.2 Seite: patienceL4\_197 (PGID 5996514)****23.1.1.1.2.3.2.1 Seite: patience197 (PGID 5996622)****Would you rather receive \$100 today or \$197 in 12 months? (q\_10978484 - Typ 112)**

Variablenname v_108	Externer Variablenname patience197	int	patience197
		1	\$100 today
		2	\$197 in 12 months

**23.1.1.1.2.3.3 Seite: patienceL4\_189 (PGID 5996530)****23.1.1.1.2.3.3.1 Seite: patience189 (PGID 5996646)****Would you rather receive \$100 today or \$189 in 12 months? (q\_10978486 - Typ 112)**

Variablenname v_109	Externer Variablenname patience189	int	patience189
		1	\$100 today
		2	\$189 in 12 months

**23.1.1.1.3 Seite: patienceL2\_169 (PGID 5996561)****23.1.1.1.3.1 Seite: patience169 (PGID 5996662)****Would you rather receive \$100 today or \$169 in 12 months? (q\_10978460 - Typ 112)**

Variablenname v_97	Externer Variablenname patience169	int	patience169
		1	\$100 today

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2    \$169 in 12 months

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#### **23.1.1.1.3.2 Seite: patienceL3\_177 (PGID 5996562)**

##### **23.1.1.1.3.2.1 Seite: patience177 (PGID 5996634)**

**Would you rather receive \$100 today or \$177 in 12 months? (q\_10978475 - Typ 112)**

Variablenname	Externer Variablenname	int	patience177
v_102	patience177		
		1	\$100 today
		2	\$177 in 12 months

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#### **23.1.1.1.3.2.2 Seite: patienceL4\_181 (PGID 5996516)**

##### **23.1.1.1.3.2.2.1 Seite: patience181 (PGID 5996625)**

**Would you rather receive \$100 today or \$181 in 12 months? (q\_10978489 - Typ 112)**

Variablenname	Externer Variablenname	int	patience181
v_110	patience181		
		1	\$100 today
		2	\$181 in 12 months

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#### **23.1.1.1.3.2.3 Seite: patienceL4\_173 (PGID 5996536)**

##### **23.1.1.1.3.2.3.1 Seite: patience173 (PGID 5996647)**

**Would you rather receive \$100 today or \$173 in 12 months? (q\_10978491 - Typ 112)**

Variablenname	Externer Variablenname	int	patience173
v_111	patience173		
		1	\$100 today
		2	\$173 in 12 months

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#### **23.1.1.1.3.3 Seite: patienceL3\_161 (PGID 5996554)**

##### **23.1.1.1.3.3.1 Seite: patience161 (PGID 5996659)**

**Would you rather receive \$100 today or \$161 in 12 months? (q\_10978476 - Typ 112)**

Variablenname	Externer Variablenname	int	patience161
v_103	patience161		
		1	\$100 today
		2	\$161 in 12 months

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#### **23.1.1.1.3.3.2 Seite: patienceL4\_165 (PGID 5996518)**

##### **23.1.1.1.3.3.2.1 Seite: patience165 (PGID 5996627)**

**Would you rather receive \$100 today or \$165 in 12 months? (q\_10978492 - Typ 112)**

Variablenname	Externer Variablenname	int	patience165
v_112	patience165		
		1	\$100 today
		2	\$165 in 12 months

#### **23.1.1.1.3.3.3 Seite: patienceL4\_158 (PGID 5996538)**

##### **23.1.1.1.3.3.3.1 Seite: patience158 (PGID 5996651)**

**Would you rather receive \$100 today or \$158 in 12 months? (q\_10978493 - Typ 112)**

Variablenname	Externer Variablenname	int	patience158
v_113	patience158		
		1	\$100 today
		2	\$158 in 12 months

#### **23.1.1.2 Seite: patienceL1\_125 (PGID 5996444)**

##### **23.1.1.2.1 Seite: patience125 (PGID 5996448)**

**Would you rather receive \$100 today or \$125 in 12 months? (q\_10978461 - Typ 112)**

Variablenname	Externer Variablenname	int	patience125
v_98	patience125		
		1	\$100 today
		2	\$125 in 12 months

#### **23.1.1.2.2 Seite: patienceL2\_139 (PGID 5996595)**

##### **23.1.1.2.2.1 Seite: patience139 (PGID 5996617)**

**Would you rather receive \$100 today or \$139 in 12 months? (q\_10978470 - Typ 112)**

Variablenname	Externer Variablenname	int	patience139
v_99	patience139		
		1	\$100 today
		2	\$139 in 12 months

#### **23.1.1.2.2.2 Seite: patienceL3\_146 (PGID 5996580)**

##### **23.1.1.2.2.2.1 Seite: patience146 (PGID 5996635)**

**Would you rather receive \$100 today or \$146 in 12 months? (q\_10978478 - Typ 112)**

Variablenname	Externer Variablenname	int	patience146
v_104	patience146		
		1	\$100 today
		2	\$146 in 12 months

**23.1.1.2.2.2.2 Seite: patienceL4\_150 (PGID 5996520)****23.1.1.2.2.2.2.1 Seite: patience150 (PGID 5996629)**

Would you rather receive \$100 today or \$150 in 12 months? (q\_10978494 - Typ 112)

Variablenname	Externer Variablenname	int	patience150
v_114	patience150		
		1	\$100 today
		2	\$150 in 12 months

**23.1.1.2.2.2.3 Seite: patienceL4\_143 (PGID 5996539)****23.1.1.2.2.2.3.1 Seite: patience143 (PGID 5996652)**

Would you rather receive \$100 today or \$143 in 12 months? (q\_10978512 - Typ 112)

Variablenname	Externer Variablenname	int	patience143
v_115	patience143		
		1	\$100 today
		2	\$143 in 12 months

**23.1.1.2.2.3 Seite: patienceL3\_132 (PGID 5996553)****23.1.1.2.2.3.1 Seite: patience132 (PGID 5996658)**

Would you rather receive \$100 today or \$132 in 12 months? (q\_10978481 - Typ 112)

Variablenname	Externer Variablenname	int	patience132
v_105	patience132		
		1	\$100 today
		2	\$132 in 12 months

**23.1.1.2.2.3.2 Seite: patienceL4\_136 (PGID 5996524)****23.1.1.2.2.3.2.1 Seite: patience136 (PGID 5996628)**

Would you rather receive \$100 today or \$136 in 12 months? (q\_10978513 - Typ 112)

Variablenname	Externer Variablenname	int	patience136
v_116	patience136		
		1	\$100 today
		2	\$136 in 12 months

**23.1.1.2.2.3.3 Seite: patienceL4\_129 (PGID 5996541)****23.1.1.2.2.3.3.1 Seite: patience129 (PGID 5996653)**

Would you rather receive \$100 today or \$129 in 12 months? (q\_10978515 - Typ 112)

Variablenname	Externer Variablenname	int	patience129
v_117	patience129		
		1	\$100 today
		2	\$129 in 12 months

#### 23.1.1.2.3 Seite: patienceL2\_112 (PGID 5996560)

##### 23.1.1.2.3.1 Seite: patience112 (PGID 5996661)

Would you rather receive \$100 today or \$112 in 12 months? (q\_10978473 - Typ 112)

Variablenname	Externer Variablenname	int	patience112
v_100	patience112		
		1	\$100 today
		2	\$112 in 12 months

#### 23.1.1.2.3.2 Seite: patienceL3\_119 (PGID 5996590)

##### 23.1.1.2.3.2.1 Seite: patience119 (PGID 5996638)

Would you rather receive \$100 today or \$119 in 12 months? (q\_10978482 - Typ 112)

Variablenname	Externer Variablenname	int	patience119
v_106	patience119		
		1	\$100 today
		2	\$119 in 12 months

#### 23.1.1.2.3.2.2 Seite: patienceL4\_122 (PGID 5996526)

##### 23.1.1.2.3.2.2.1 Seite: patience122 (PGID 5996630)

Would you rather receive \$100 today or \$122 in 12 months? (q\_10978516 - Typ 112)

Variablenname	Externer Variablenname	int	patience122
v_118	patience122		
		1	\$100 today
		2	\$122 in 12 months

#### 23.1.1.2.3.2.3 Seite: patienceL4\_116 (PGID 5996542)

##### 23.1.1.2.3.2.3.1 Seite: patience116 (PGID 5996655)

Would you rather receive \$100 today or \$116 in 12 months? (q\_10978517 - Typ 112)

Variablenname	Externer Variablenname	int	patience116
v_119	patience116		
		1	\$100 today
		2	\$116 in 12 months

#### 23.1.1.2.3.3 Seite: patienceL3\_106 (PGID 5996549)



**23.1.1.2.3.3.1 Seite: patience106 (PGID 5996657)****Would you rather receive \$100 today or \$106 in 12 months? (q\_10978483 - Typ 112)**

Variablenname v_107	Externer Variablenname patience106	int	patience106
		1	\$100 today
		2	\$106 in 12 months

**23.1.1.2.3.3.2 Seite: patienceL4\_109 (PGID 5996527)****23.1.1.2.3.3.2.1 Seite: patience109 (PGID 5996631)****Would you rather receive \$100 today or \$109 in 12 months? (q\_10978520 - Typ 112)**

Variablenname v_120	Externer Variablenname patience109	int	patience109
		1	\$100 today
		2	\$109 in 12 months

**23.1.1.2.3.3.3 Seite: patienceL4\_103 (PGID 5996543)****23.1.1.2.3.3.3.1 Seite: patience103 (PGID 5996656)****Would you rather receive \$100 today or \$103 in 12 months? (q\_10978521 - Typ 112)**

Variablenname v_121	Externer Variablenname patience103	int	patience103
		1	\$100 today
		2	\$103 in 12 months

**23.2 Seite: Patience Perception (PGID 5997291)****(q\_10979227 - Typ 311)**

Variablenname v_126	Externer Variablenname patience_general	int	How willing are you to give up something that is beneficial for you today in order to benefit more from that in the future?
		1	1Extremely unlikely
		2	2
		3	3
		4	4
		5	5
		6	6
		7	7Extremely likely

**23.3 Seite: Financial Literacy (PGID 5998525)****(q\_10979918 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy1
v_131	literacy1		
		1	Less than \$5
		2	More than \$500
		3	Around \$50

**(q\_10979921 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy2
v_132	literacy2		
		1	More than \$102
		2	Exactly \$102
		3	Less than \$102

**(q\_10979922 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy3
v_133	literacy3		
		1	More than today
		2	Exactly the same as today
		3	Less than today

**(q\_10979924 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy4
v_134	literacy4		
		1	More rich
		2	Exactly as rich
		3	Less rich

**(q\_10979926 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy5
v_135	literacy5		
		1	True
		2	False
		3	Don't know
		4	Refuse to answer

**(q\_10979928 - Typ 112)**

Variablenname	Externer Variablenname	int	Literacy6
v_136	literacy6		
		1	Buy a bond
		2	Sell a bond
		3	Hold a bond

**(q\_10979929 - Typ 112)**

Variablenname v_137	Externer Variablenname literacy7	int	Literacy7
		1	True
		2	False
		3	Don't know
		4	Refuse to answer

## 24 Seite: Checks (PGID 6045267)

### (q\_11045697 - Typ 112)

Variablenname v_190	Externer Variablenname check_portfolioType	int	Portfolio Type
		1	Preserve Capital
		2	Balanced Growth
		3	High Risk, High Return

### (q\_11045705 - Typ 112)

Variablenname v_191	Externer Variablenname check_advisorType	int	Advisor Type
		1	A human financial advisor
		2	A computer-generated avatar
		3	I don't know

## 25 Seite: Demographics (PGID 5998537)

### (q\_10979944 - Typ 112)

Variablenname v_143	Externer Variablenname dem_gender	int	Gender
		1	male
		2	female
		3	Prefer not to say

### (q\_10979945 - Typ 112)

Variablenname v_144	Externer Variablenname dem_ethnicity	int	Ethnic group
		1	Asian
		2	Black or African-American
		3	Native-American
		4	Hispanic, Latino/a
		5	White
		6	Two or more ethnicities
		7	Other

### (q\_10979946 - Typ 112)

Variablenname	Externer Variablenname	int	US Residence
v_145	dem_usResidence		
		1	The U.S.
		2	Outside of the U.S.
<b>(q_10979948 - Typ 112)</b>			
Variablenname	Externer Variablenname	int	Financial Advisor Usage
v_146	dem_financialAdvisorUsage		
		1	Yes
		2	No
<b>(q_10979975 - Typ 131)</b>			
Variablenname	Externer Variablenname	int	Education
v_147	dem_education		
		2	Primary school
		3	Secondary school
		4	Junior college (JC), Polytechnic (Poly), or Institute of Technical Education (ITE)
		5	University (Undergraduate)
		6	University (Graduate)
<b>(q_10979980 - Typ 141)</b>			
Variablenname	Externer Variablenname	varchar (mit Typencheck: Ganzzahl)	Income
v_148	income		