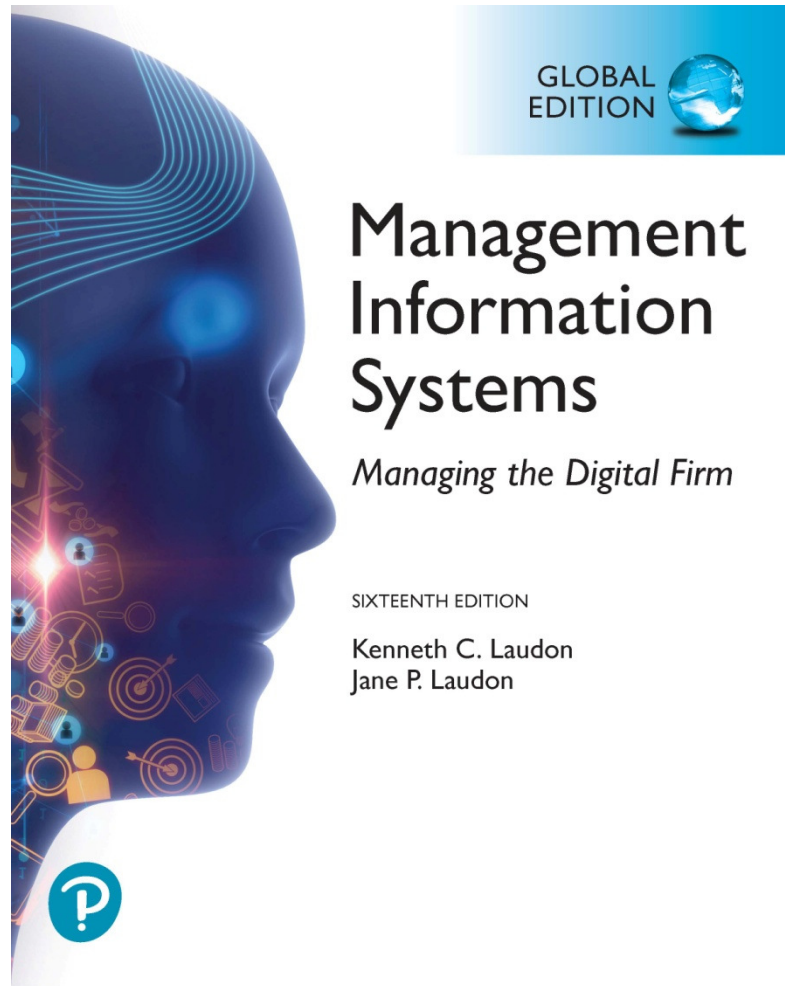


# Management Information Systems: Managing the Digital Firm

Sixteenth Edition • Global Edition



## Chapter 6

Foundations of Business  
Intelligence: Databases and  
Information Management

# Learning Objectives

- 6.1 What are the problems of managing data resources in a traditional file environment?
- 6.2 What are the major capabilities of database management systems (DBMS), and why is a relational DBMS so powerful?
- 6.3 What are the principal tools and technologies for accessing information from databases to improve business performance and decision making?
- 6.4 Why are information policy, data administration, and data quality assurance essential for managing the firm's data resources?
- 6.5 How will MIS help my career?

# Video Cases

- Case 1: Dubuque Uses Cloud Computing and Sensors to Build a Smarter City
- Case 2: Brooks Brothers Closes In on Omnichannel Retail
- Case 3: Maruti Suzuki Business Intelligence and Enterprise Databases

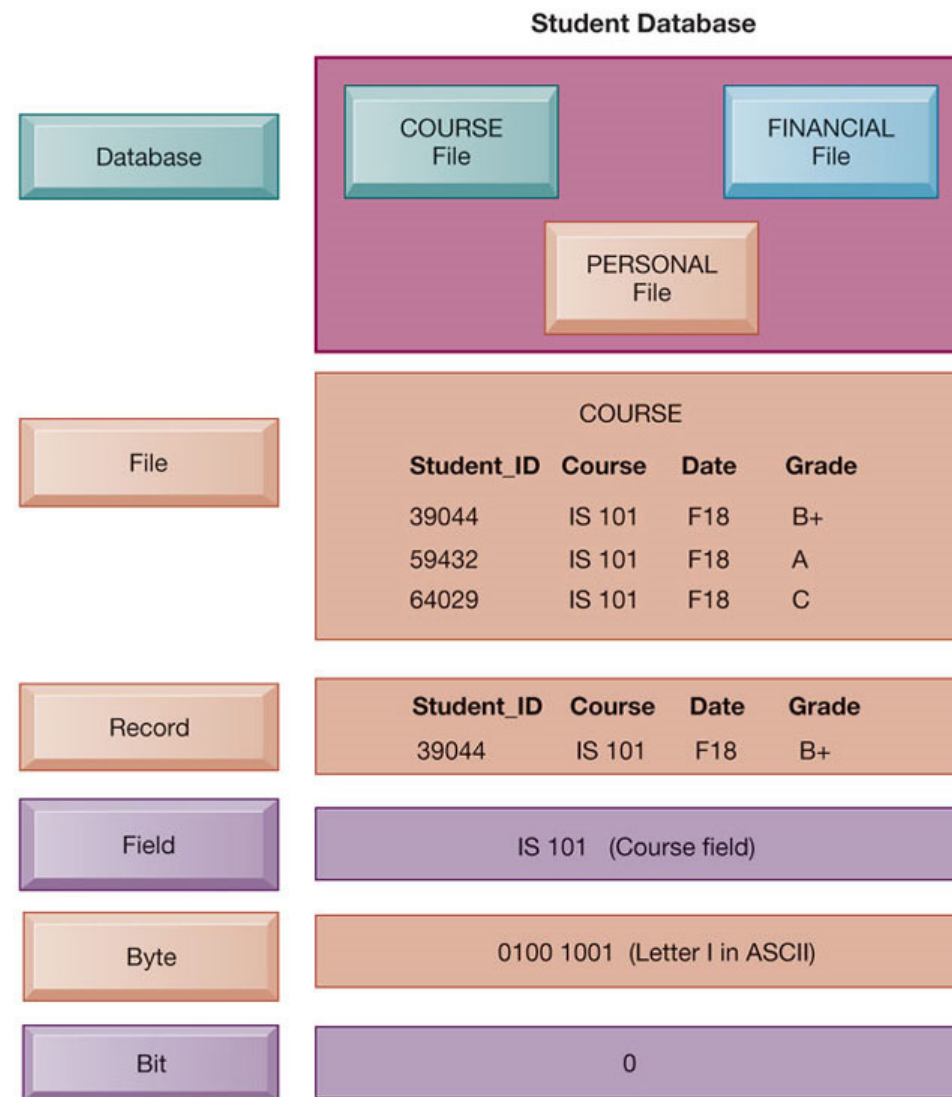
# Data Management Enables Smarter Energy Generation in Australia

- Problem
  - Large volumes of data in different states and locations
  - Outdated data management technology
- Solutions
  - Data warehouse
  - Microsoft Azure
  - AEMO's Data Dashboard
- Illustrates the importance of data management for better decision making and analysis

# File Organization Terms and Concepts

- **Database:** Group of related files
- **File:** Group of records of same type
- **Record:** Group of related fields
- **Field:** Group of characters as word(s) or number(s)
- **Entity:** Person, place, thing on which we store information
- **Attribute:** Each characteristic, or quality, describing entity

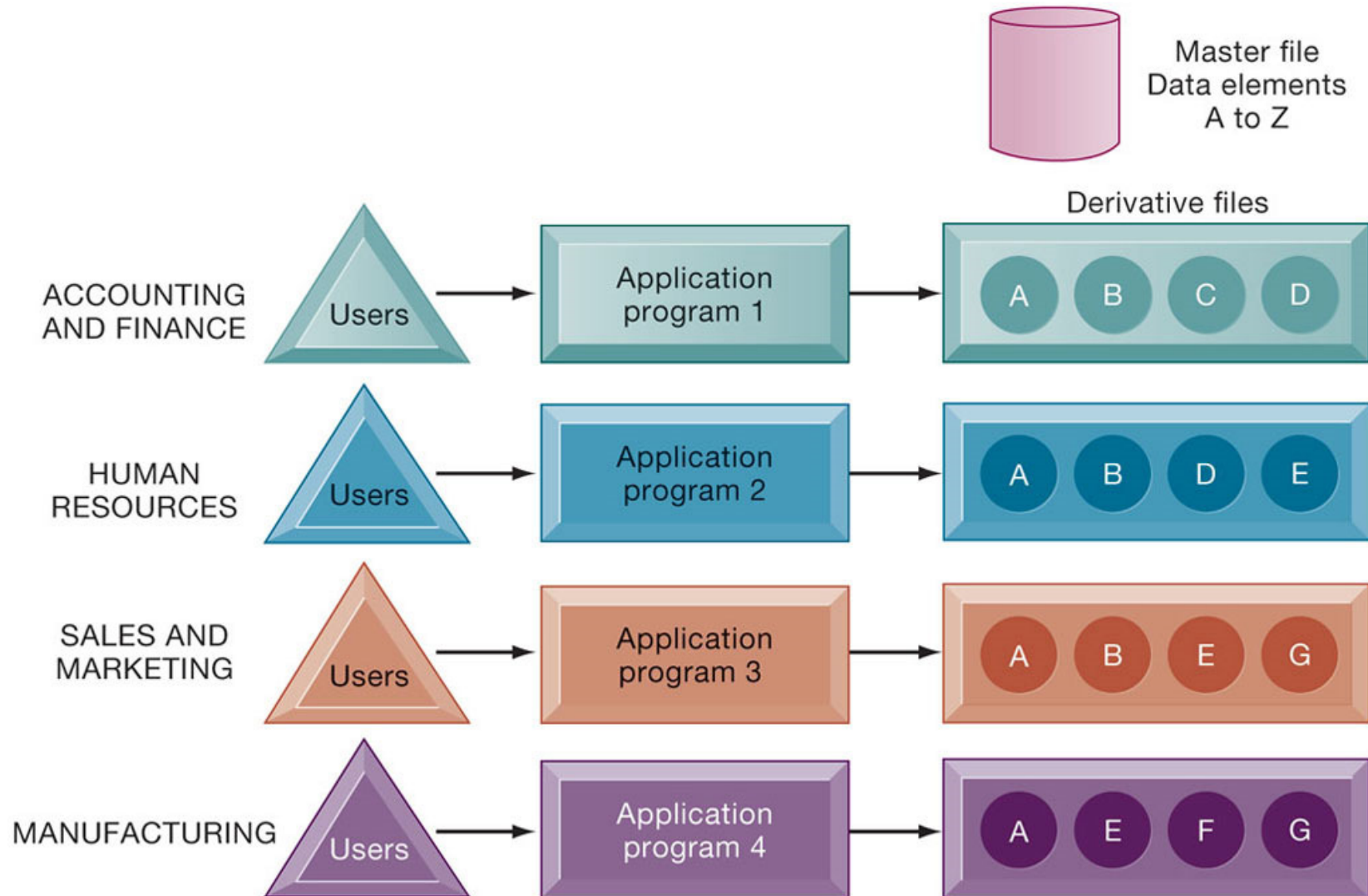
# Figure 6.1 The Data Hierarchy



# Problems with the Traditional File Environment

- Files maintained separately by different departments
- Data redundancy
- Data inconsistency
- Program-data dependence
- Lack of flexibility
- Poor security
- Lack of data sharing and availability

## Figure 6.2 Traditional File Processing



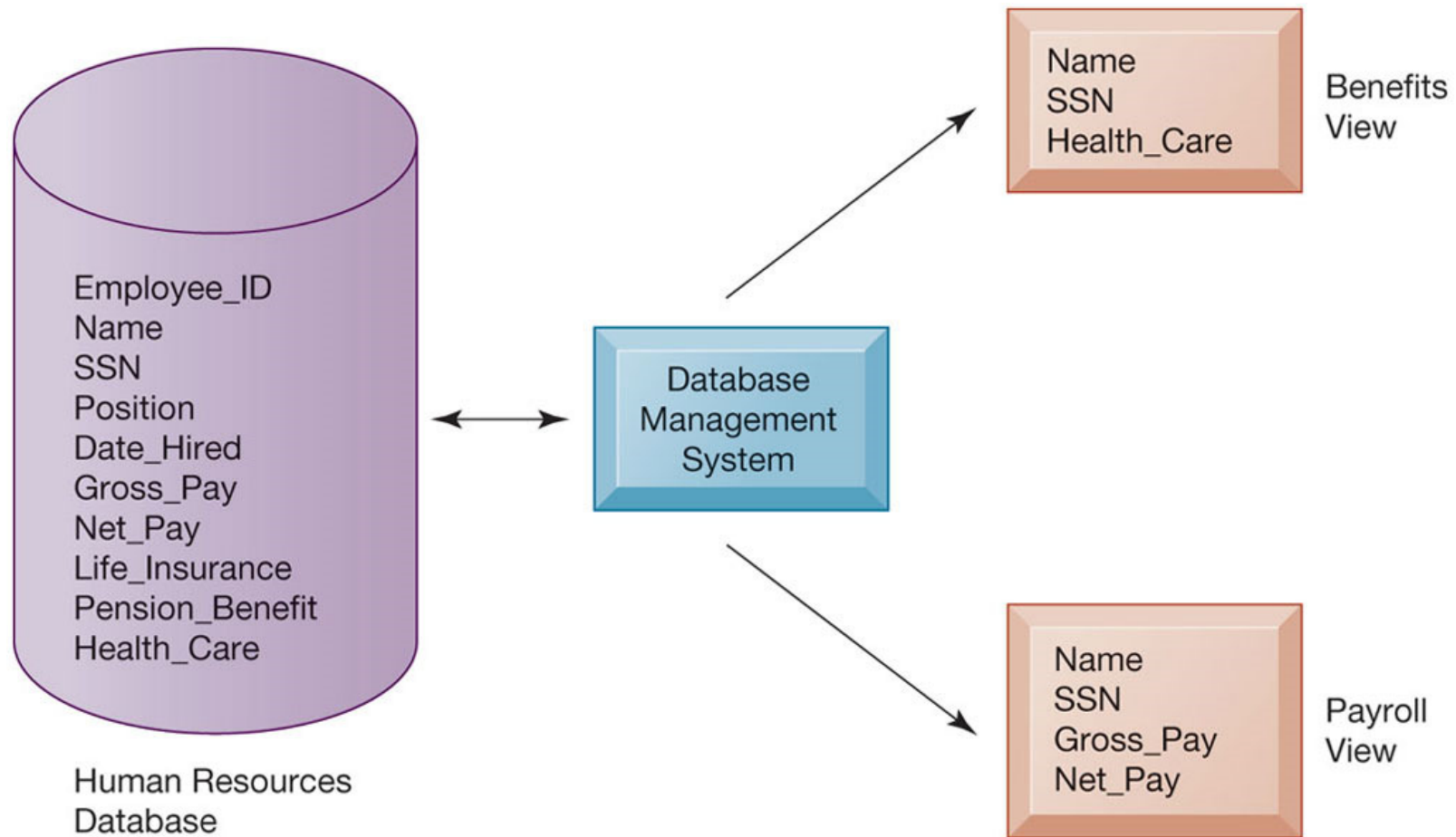


# Database Management Systems

- Database
  - Serves many applications by centralizing data and controlling redundant data
- Database management system (DBMS)
  - Interfaces between applications and physical data files
  - Separates logical and physical views of data
  - Solves problems of traditional file environment
    - Controls redundancy
    - Eliminates inconsistency
    - Uncouples programs and data
    - Enables organization to centrally manage data and data security

## Figure 6.3

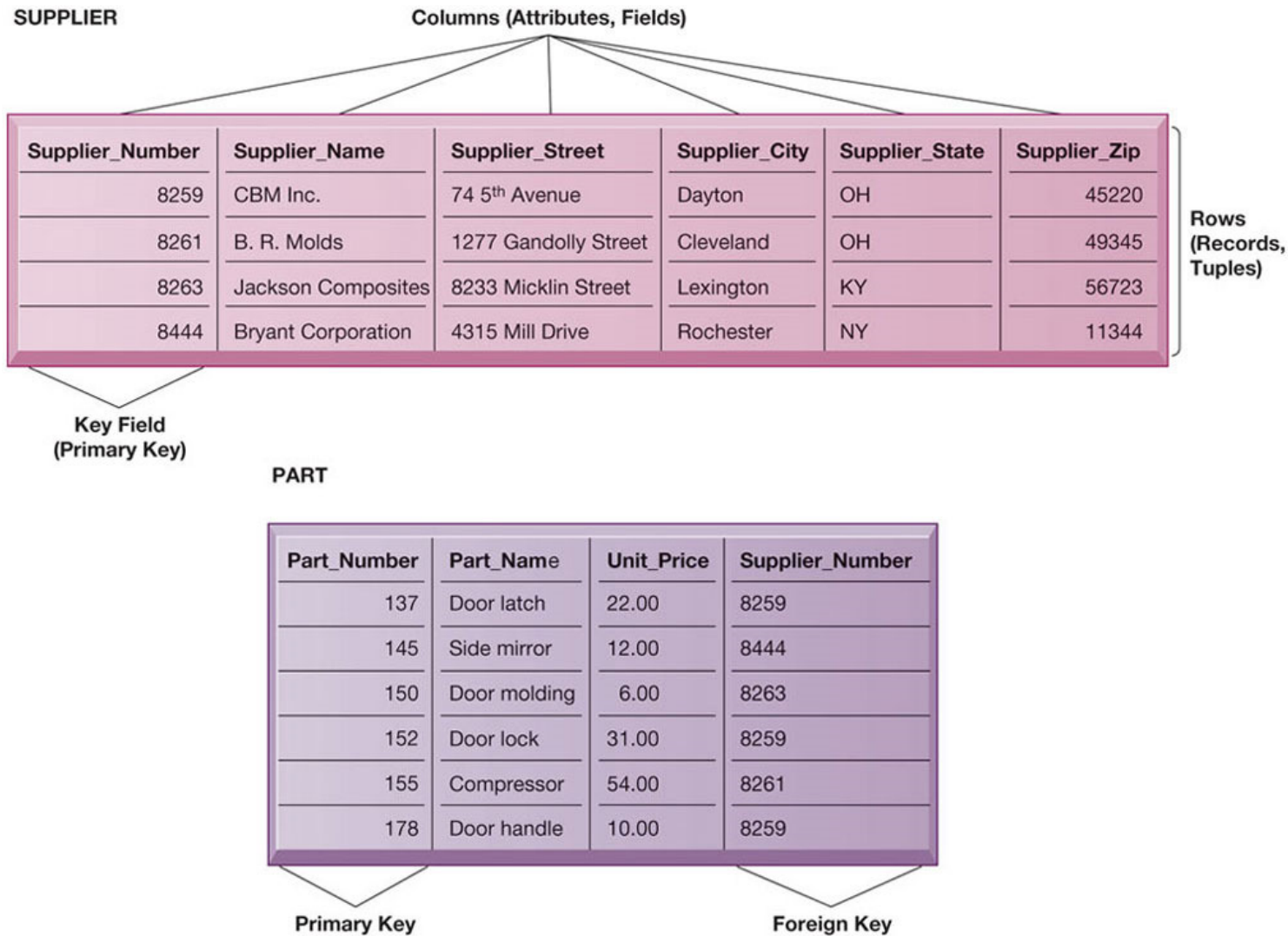
### Human Resources Database with Multiple Views



# Relational DBMS

- Represent data as two-dimensional tables
- Each table contains data on entity and attributes
- **Table:** grid of columns and rows
  - **Rows (tuples):** Records for different entities
  - **Fields (columns):** Represents attribute for entity
  - **Key field:** Field used to uniquely identify each record
  - **Primary key:** Field in table used for key fields
  - **Foreign key:** Primary key used in second table as look-up field to identify records from original table

# Figure 6.4 Relational Database Tables

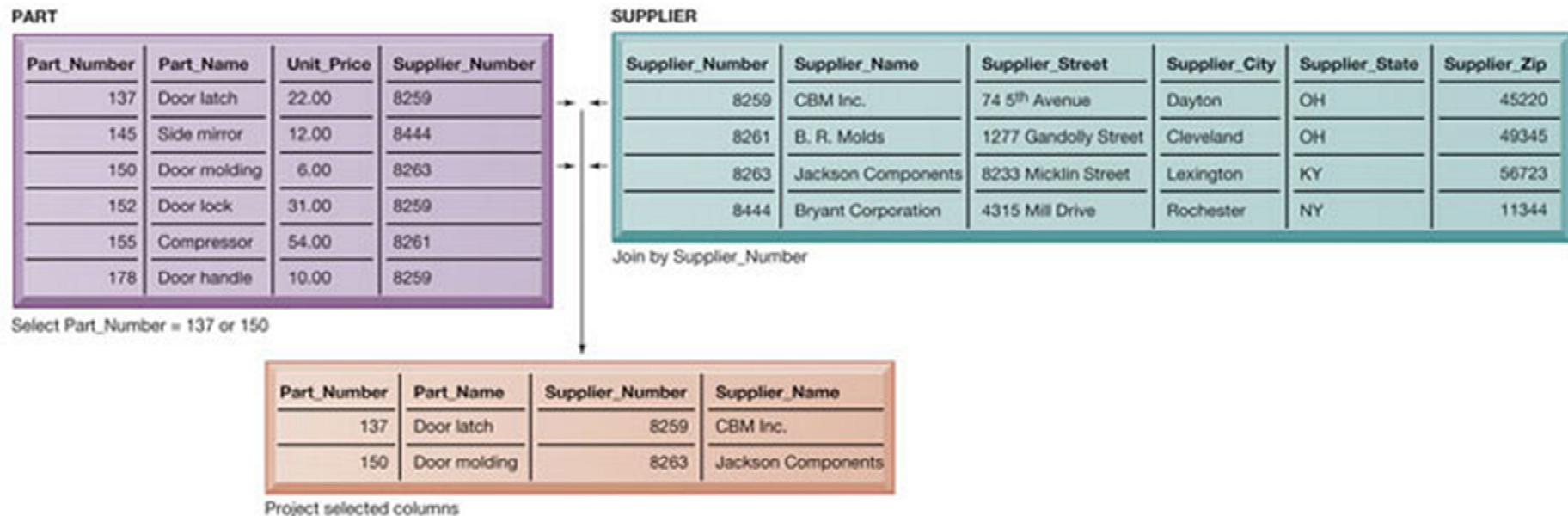


# Operations of a Relational DBMS

- Three basic operations used to develop useful sets of data:
  - **SELECT**
    - Creates subset of data of all records that meet stated criteria
  - **JOIN**
    - Combines relational tables to provide user with more information than available in individual tables
  - **PROJECT**
    - Creates subset of columns in table, creating tables with only the information specified

# Figure 6.5

## The Three Basic Operations of a Relational DBMS

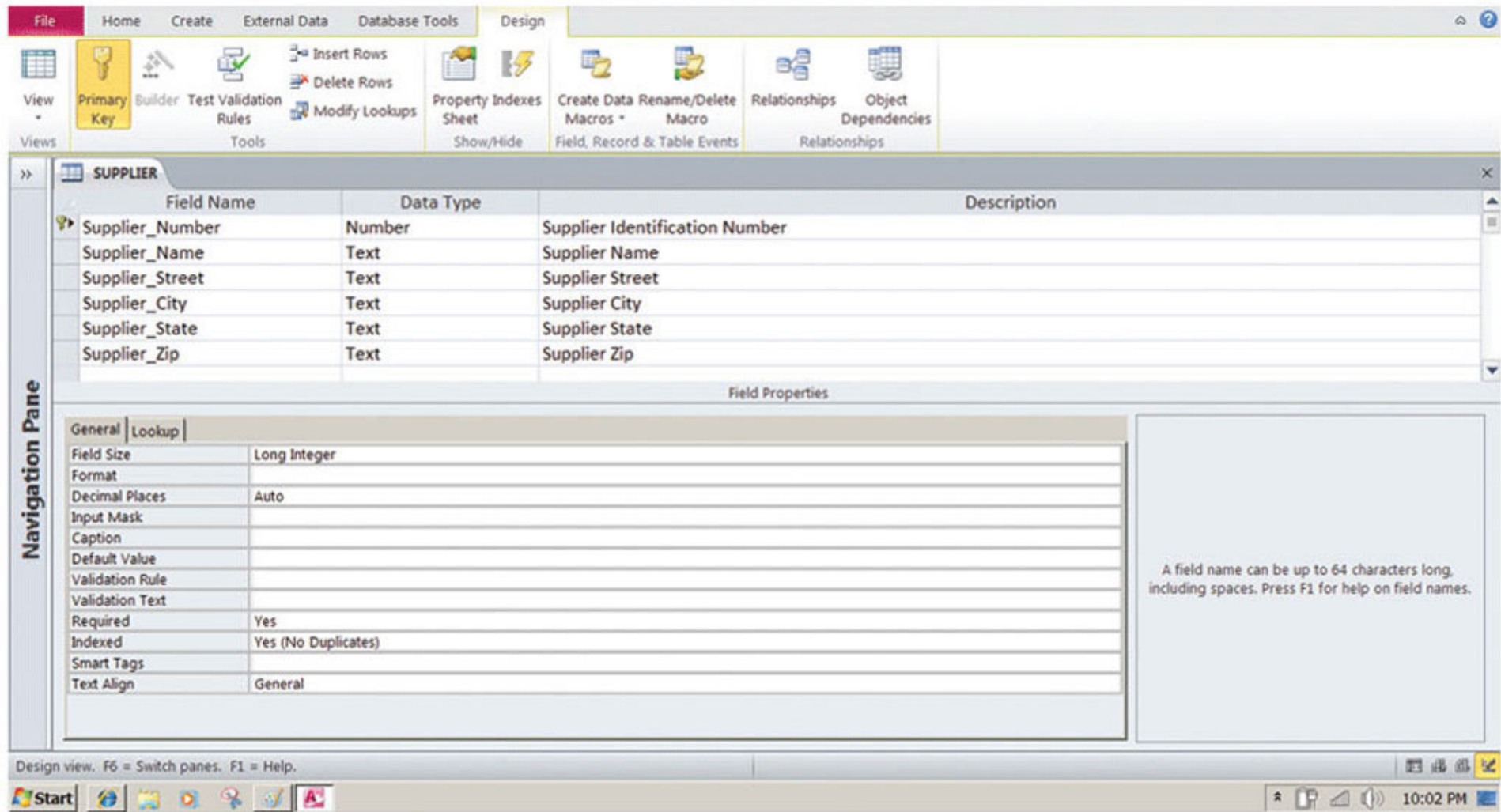


# Capabilities of DBMS

- Data definition capability
- Data dictionary
- Querying and reporting
  - Data manipulation language
    - Structured Query Language (SQL)
- Many DBMS have report generation capabilities for creating polished reports (e.g. Microsoft Access)

## Figure 6.6

# Access Data Dictionary Features

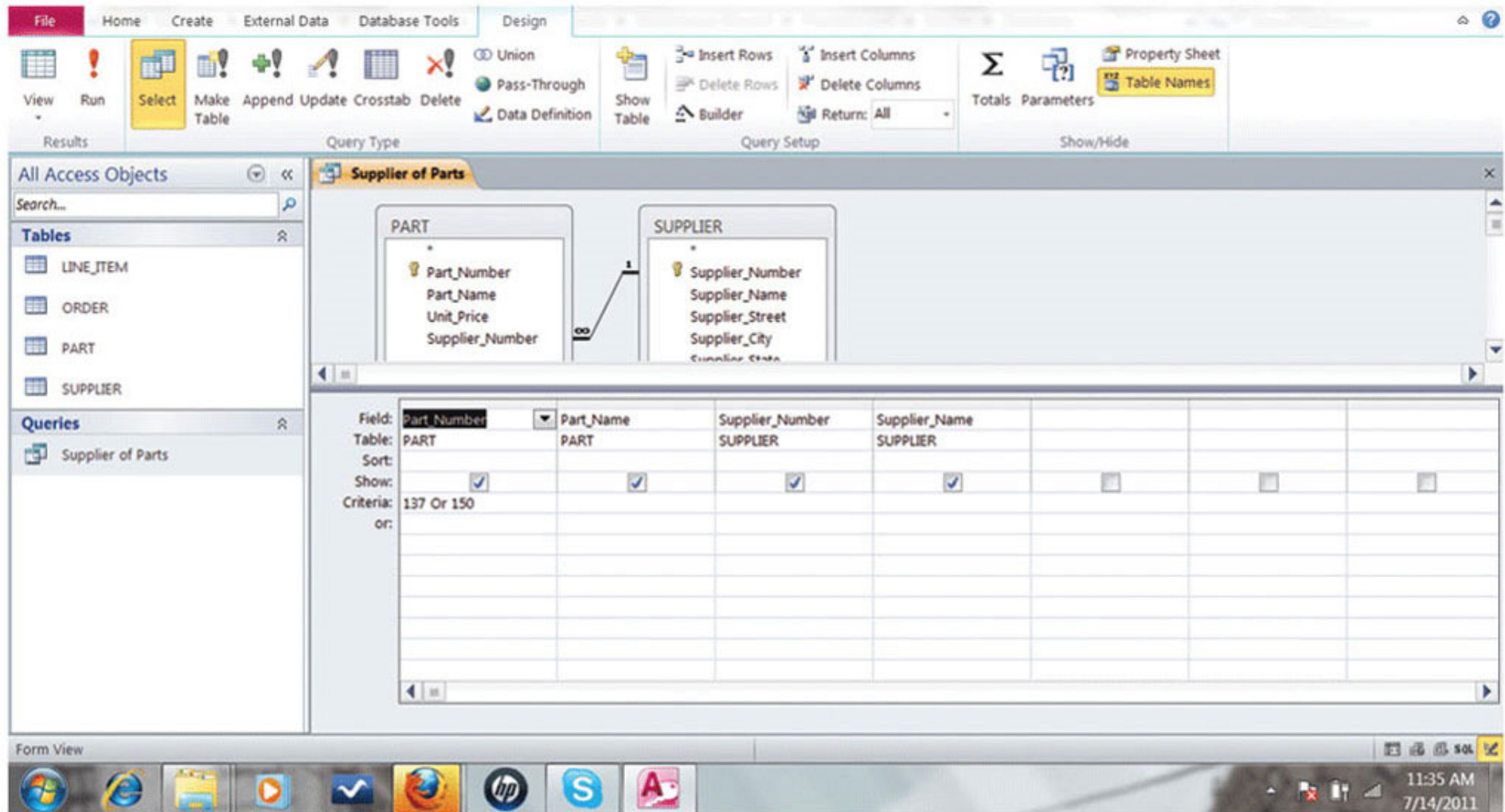




## Figure 6.7 Example of an SQL Query

```
SELECT PART.Part_Number, PART.Part_Name, SUPPLIER.Supplier_Number,  
SUPPLIER.Supplier_Name  
FROM PART, SUPPLIER  
WHERE PART.Supplier_Number = SUPPLIER.Supplier_Number AND  
Part_Number = 137 OR Part_Number = 150;
```

## Figure 6.8 An Access Query



# Designing Databases

- Conceptual design vs. physical design
- Normalization
  - Streamlining complex groupings of data to minimize redundant data elements and awkward many-to-many relationships
- Referential integrity
  - Rules used by RDBMS to ensure relationships between tables remain consistent
- Entity-relationship diagram
- A correct data model is essential for a system serving the business well

## Figure 6.9

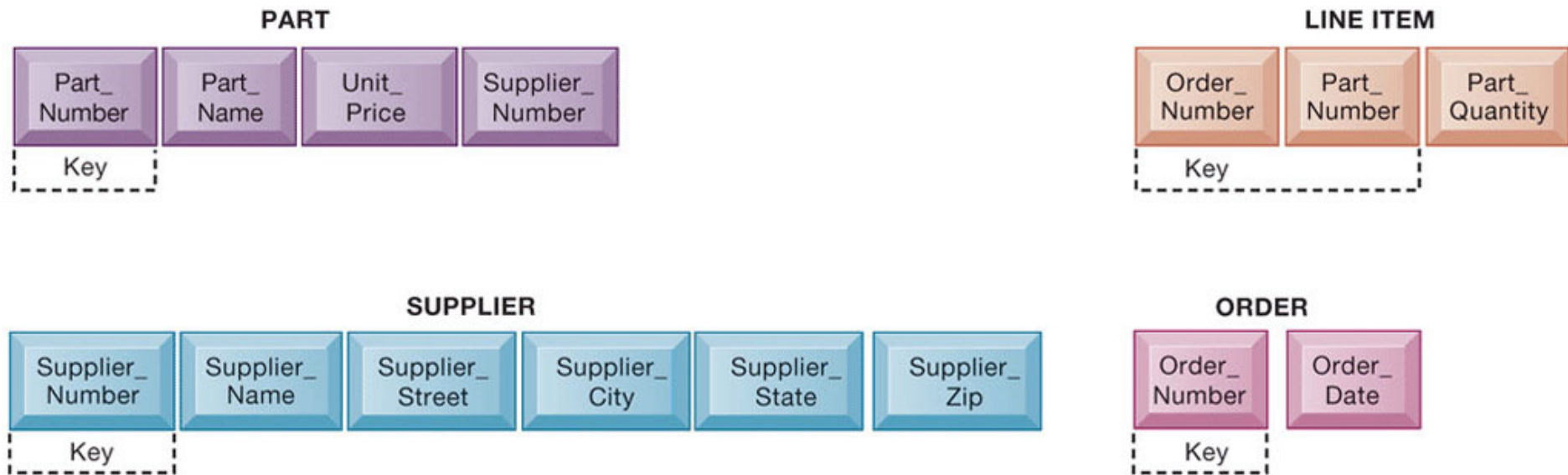
### An Unnormalized Relation for Order

**ORDER (Before Normalization)**

Order_ Number	Order_ Date	Part_ Number	Part_ Name	Unit_ Price	Part_ Quantity	Supplier_ Number	Supplier_ Name	Supplier_ Street	Supplier_ City	Supplier_ State	Supplier_ Zip
------------------	----------------	-----------------	---------------	----------------	-------------------	---------------------	-------------------	---------------------	-------------------	--------------------	------------------

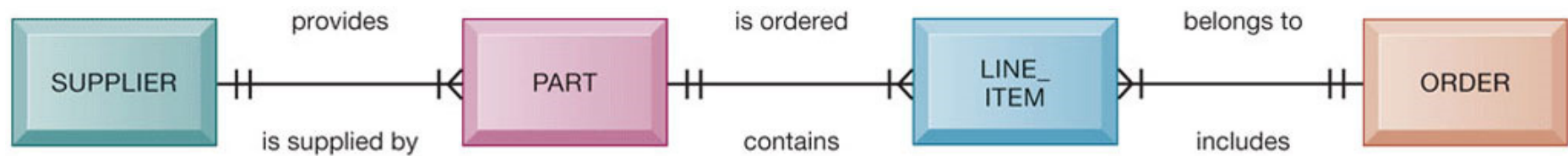
## Figure 6.10

### Normalized Tables Created from Order



## Figure 6.11

### An Entity-Relationship Diagram



# Non-Relational Databases and Databases in the Cloud

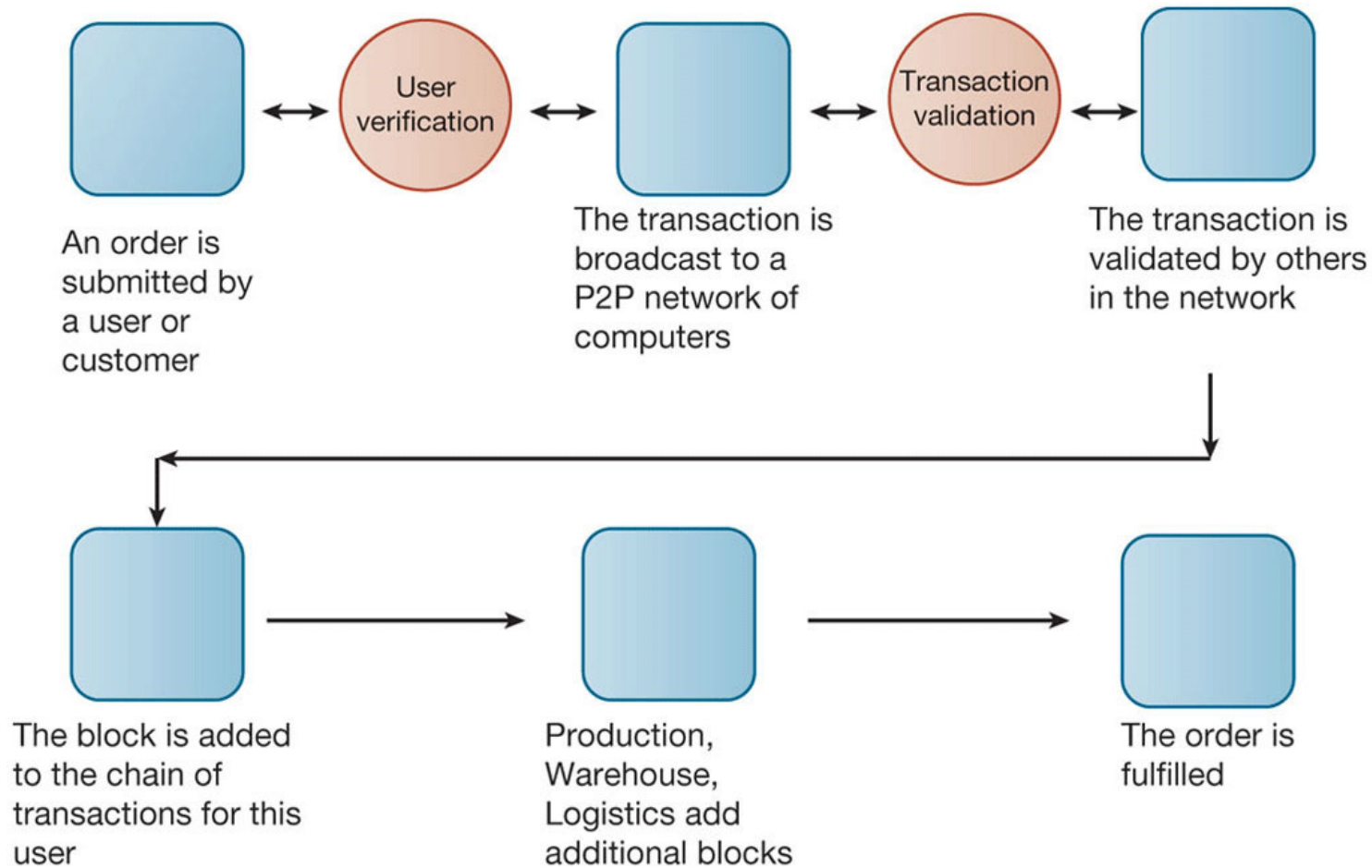
- Non-relational databases: “No SQL”
  - More flexible data model
  - Data sets stored across distributed machines
  - Easier to scale
  - Handle large volumes of unstructured and structured data
- Databases in the cloud
  - Appeal to start-ups, smaller businesses
  - Amazon Relational Database Service, Microsoft SQL Azure
  - Private clouds

# Blockchain

- Distributed ledgers in a peer-to-peer distributed database
- Maintains a growing list of records and transactions shared by all
- Encryption used to identify participants and transactions
- Used for financial transactions, supply chain, and medical records
- Foundation of Bitcoin, and other crypto currencies

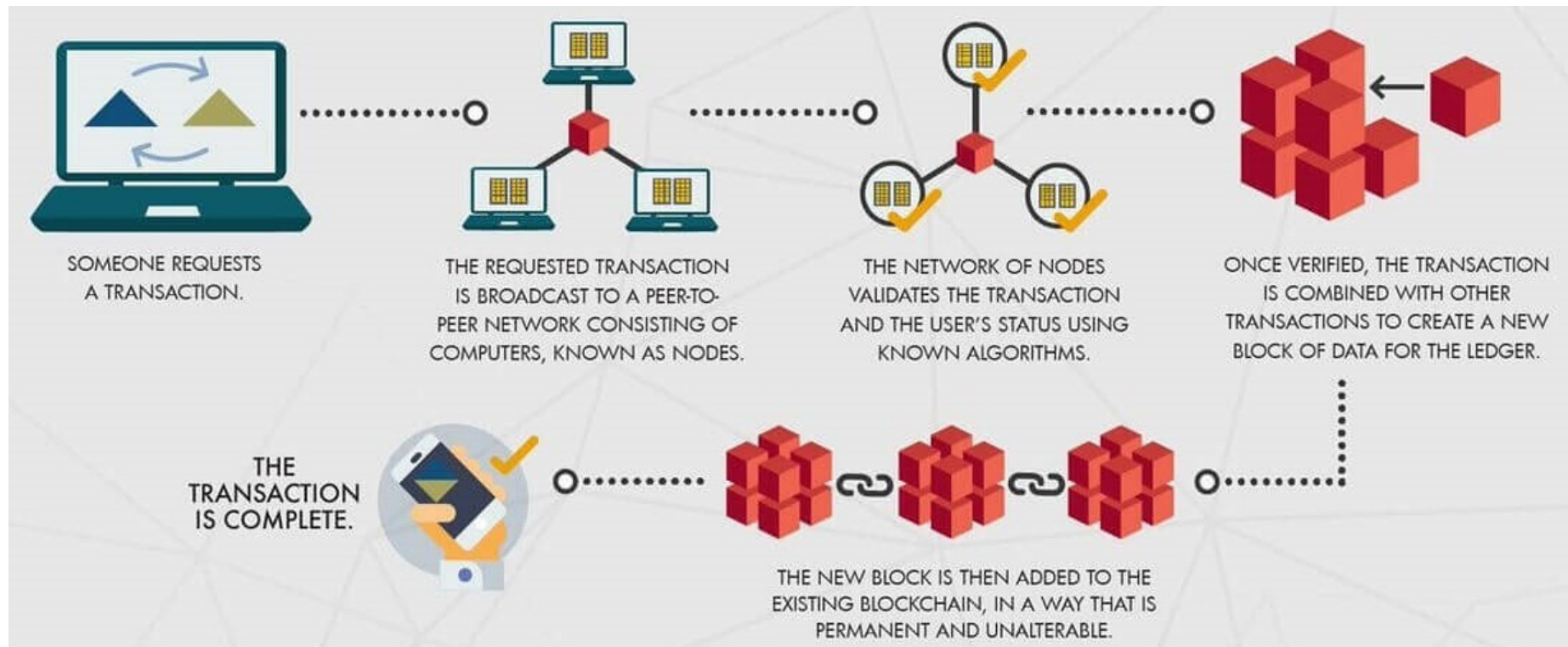


## Figure 6.12 How Blockchain Works



# How Blockchain Works

QSM SLIM-Estimate, <https://www.qsm.com/tools/slim-estimate>



# The Challenge of Big Data

- Big data
  - Massive sets of unstructured/semi-structured data from web traffic, social media, sensors, and so on
- Volumes too great for typical DBMS
  - Petabytes, exabytes of data
- Can reveal more patterns, relationships and anomalies
- Requires new tools and technologies to manage and analyze

# Business Intelligence Infrastructure (1 of 3)

- Array of tools for obtaining information from separate systems and from big data
- Data warehouse
  - Stores current and historical data from many core operational transaction systems
  - Consolidates and standardizes information for use across enterprise, but data cannot be altered
  - Provides analysis and reporting tools

# Business Intelligence Infrastructure (2 of 3)

- Data marts
  - Subset of data warehouse
  - Typically focus on single subject or line of business
- Hadoop
  - Enables distributed parallel processing of big data across inexpensive computers
  - Key services
    - Hadoop Distributed File System (HDFS): data storage
    - MapReduce: breaks data into clusters for work
    - Hbase: No SQL database
  - Used Yahoo, NextBio

# Business Intelligence Infrastructure (3 of 3)

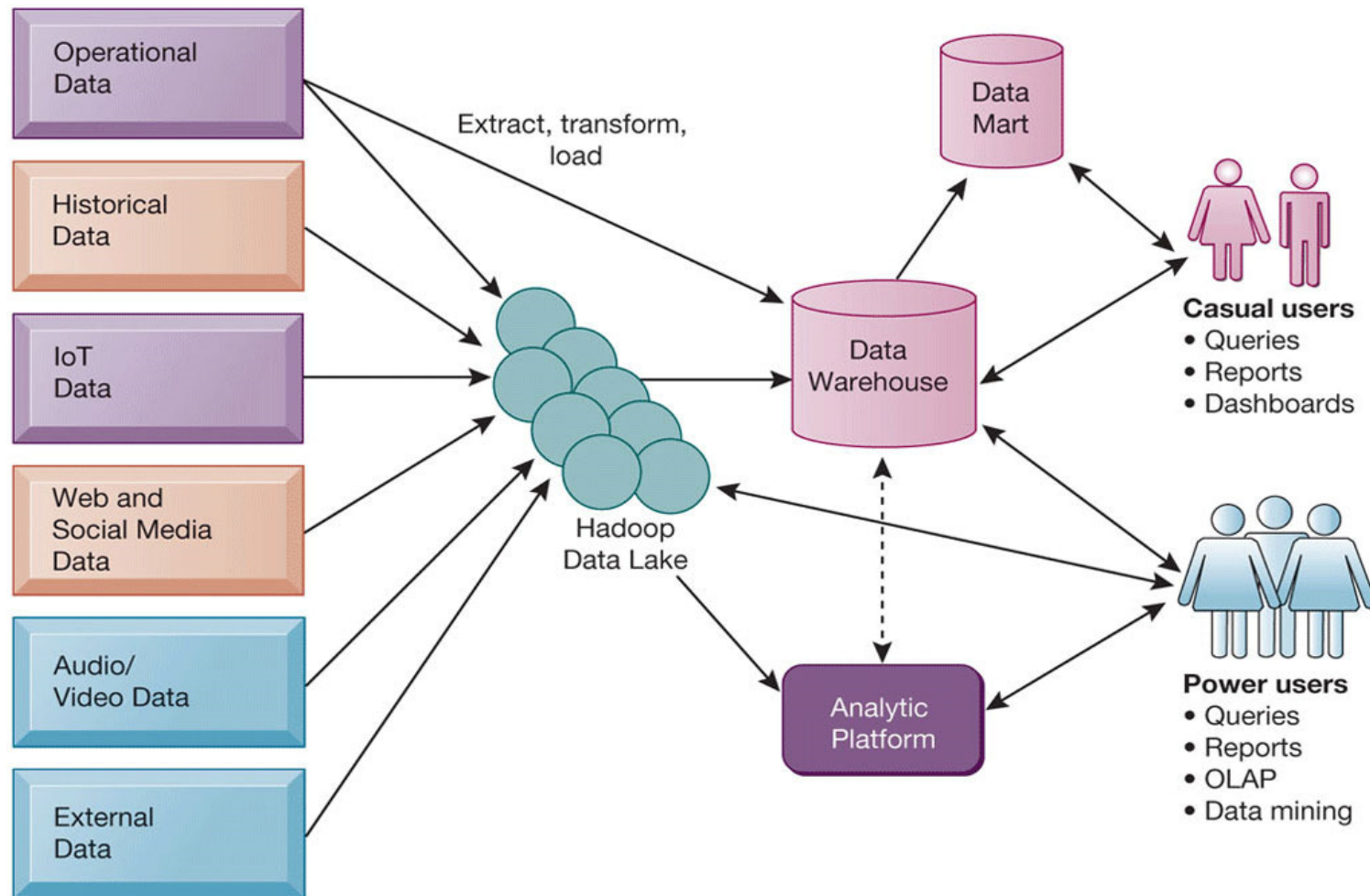
- In-memory computing
  - Used in big data analysis
  - Uses computers main memory (RAM) for data storage to avoid delays in retrieving data from disk storage
  - Can reduce hours/days of processing to seconds
  - Requires optimized hardware
- Analytic platforms
  - High-speed platforms using both relational and non-relational tools optimized for large datasets

# Interactive Session: Technology: Societe Generale Builds an Intelligent System to Manage Information Flow

- Class discussion
  - Why did Societe Generale's managers decide to develop an automated transaction processing system?
  - Why did managers decide they needed an “intelligent system?” In what way was the new system “intelligent?”
  - What is the role of human decision makers in the new system?
  - Why did managers select the Infogix platform?

# Figure 6.13

## Contemporary Business Intelligence Infrastructure





# Analytical Tools:

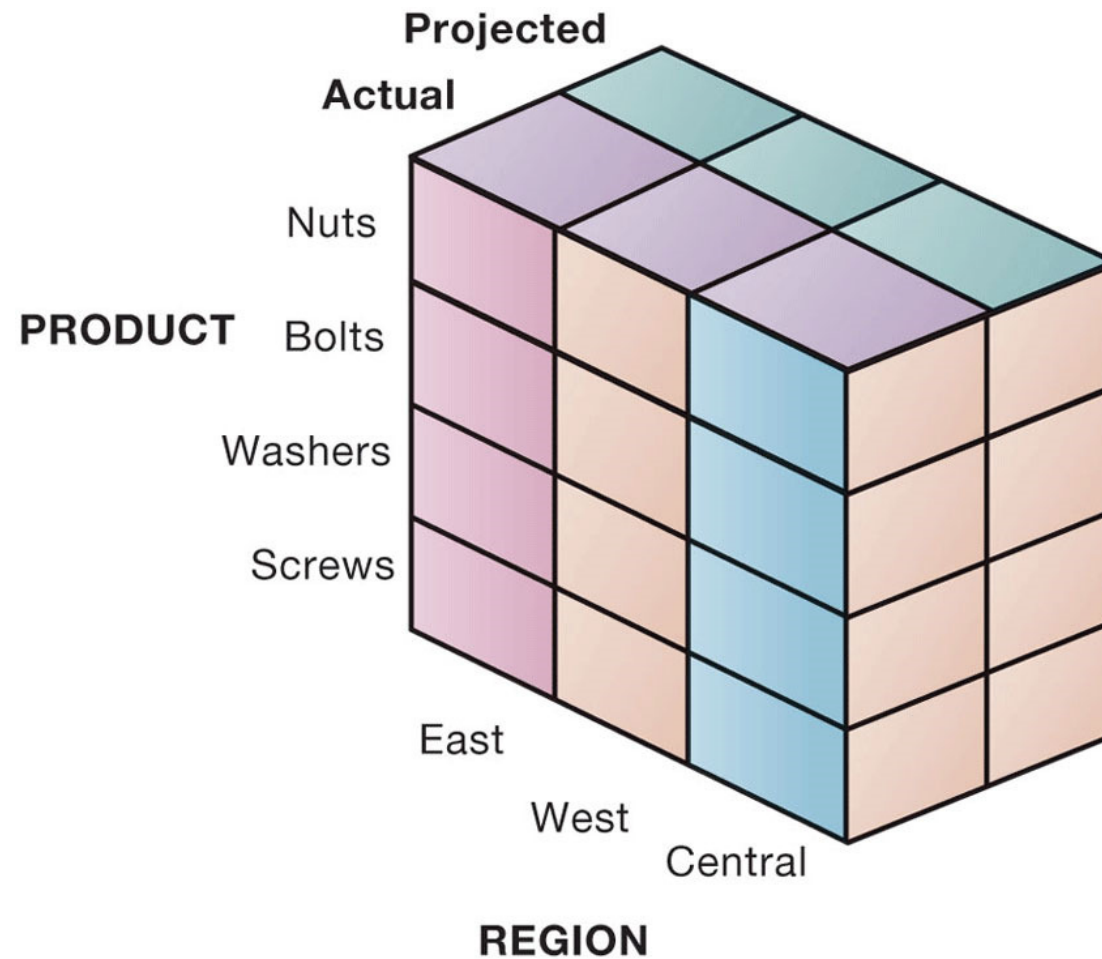
## Relationships, Patterns, Trends

- Tools for consolidating, analyzing, and providing access to vast amounts of data to help users make better business decisions
  - Multidimensional data analysis (OLAP)
  - Data mining
  - Text mining
  - Web mining

# Online Analytical Processing (OLAP)

- Supports multidimensional data analysis
  - Viewing data using multiple dimensions
  - Each aspect of information (product, pricing, cost, region, time period) is different dimension
  - Example: How many washers sold in the East in June compared with other regions?
- OLAP enables rapid, online answers to ad hoc queries

## Figure 6.14 Multidimensional Data Model



# Data Mining

- Finds hidden patterns, relationships in datasets
  - Example: customer buying patterns
- Infers rules to predict future behaviour
- Types of information obtainable from data mining:
  - Associations
  - Sequences
  - Classification
  - Clustering
  - Forecasting

# Text Mining and Web Mining

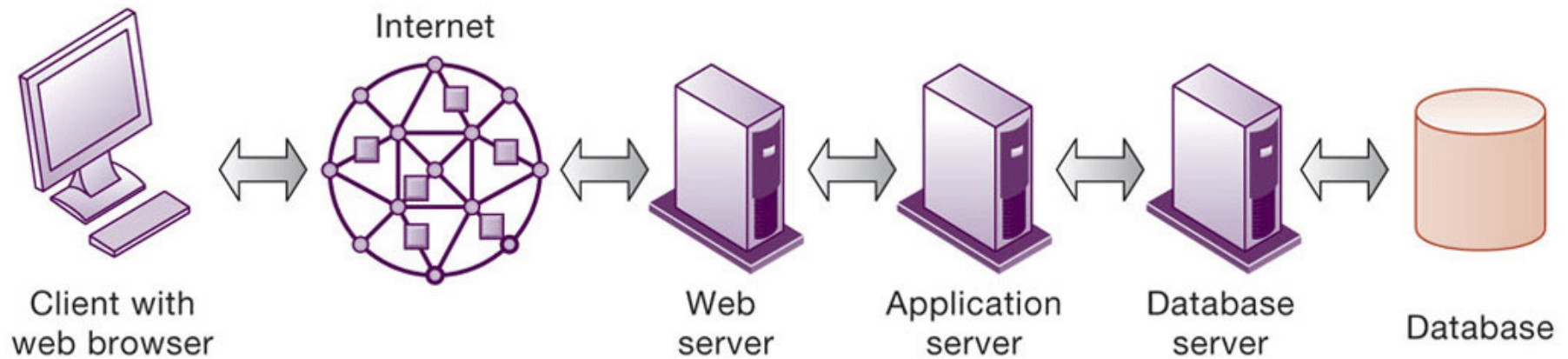
- Text mining
  - Extracts key elements from large unstructured data sets
  - Sentiment analysis software
- Web mining
  - Discovery and analysis of useful patterns and information from web
  - Web content mining
  - Web structure mining
  - Web usage mining

# Databases and the Web

- Many companies use the web to make some internal databases available to customers or partners
- Typical configuration includes:
  - Web server
  - Application server/middleware/CGI scripts
  - Database server (hosting DBMS)
- Advantages of using the web for database access:
  - Ease of use of browser software
  - Web interface requires few or no changes to database
  - Inexpensive to add web interface to system

## Figure 6.15

### Linking Internal Databases to the Web



# Establishing an Information Policy

- Firm's rules, procedures, roles for sharing, managing, standardizing data
- Data administration
  - Establishes policies and procedures to manage data
- Data governance
  - Deals with policies and processes for managing availability, usability, integrity, and security of data, especially regarding government regulations
- Database administration
  - Creating and maintaining database



# Ensuring Data Quality

- More than 25 percent of critical data in Fortune 1000 company databases are inaccurate or incomplete
- Before new database is in place, a firm must:
  - Identify and correct faulty data
  - Establish better routines for editing data once database in operation
- Data quality audit
- Data cleansing

# Interactive Session: Organizations: Data-driven Policing Goes Global

- Class discussion
  - What are the benefits of intelligence-driven prosecution for crime fighters and the general public?
  - What problems does this approach to crime fighting pose?
  - What management, organization, and technology issues should be considered when setting up information systems for intelligence-driven prosecution?

# How Will MIS Help My Career?

- The Company: Mega Midwest Power
- Position Description: Entry-level data analyst
- Job Requirements
- Interview Questions
- Author Tips

# Copyright



**This work is protected by United States copyright laws and is provided solely for the use of instructors in teaching their courses and assessing student learning. Dissemination or sale of any part of this work (including on the World Wide Web) will destroy the integrity of the work and is not permitted. The work and materials from it should never be made available to students except by instructors using the accompanying text in their classes. All recipients of this work are expected to abide by these restrictions and to honor the intended pedagogical purposes and the needs of other instructors who rely on these materials.**