

ACCELERATE ENTERPRISE SALES CYCLES BY 22%

DELIVER COMPLEX DEMO ENVIRONMENTS ON-DEMAND

Demo environments take time and resources to reserve, set-up, and tear-down properly. Increased workloads and complex environments threaten your sales quotas and the business's bottom line.

CloudShell Pro accelerates and simplifies environment provisioning by enabling teams to create self-service, on-demand replicas of full-stack infrastructure environments for hybrid cloud configurations in just one click.



ENVIRONMENT AS A SERVICE SOLUTIONS FOR SALES DEMOS/POC



Slash demo set-up times from weeks to minutes



Capture new opportunities from more demos



Standardize your sales demos



Eliminate infrastructure sprawl and chaos



Offer demo environments on existing on-prem infrastructure or expand to public clouds, like Azure and AWS, without cloud lock-in.

"...Our vision is to help transform enterprise sales and more importantly, how our prospects experience our products for the first time with on-demand, self-service environments. To do that, we're using Quali CloudShell to build a demo cloud to speed up the enterprise sales cycle..."

- Ben Higgins, Tyler













MODEL INFRASTRUCTURE AND APPLICATIONS

Model complex infrastructure and application environments. Users drag and drop modules to combine physical and virtual infrastructure, network connectivity, applications, and cloud interfaces.

ORCHESTRATION WORKFLOWS

Use out of the box automated set-up and tear-down capabilities as well as extensible Python libraries to create powerful orchestration workflows inside of sandbox environments. Save and restore environment resources with ease.

SELF-SERVICE DEPLOYMENT

One click deployment into sandbox environments. Publish environment blueprints to a shared self-service catalog for on-demand access by all your teams wherever they are.

SMART MULTI-TENANCY

Create isolated environments while sharing infrastructure and networks without conflict. Infrastructure can be locked or shared with role-based access control (RBAC) for optimal use of resources.

LAB AUTOMATION AS A SERVICE (LAAS)

Use built-in lab automation and management features like inventory, reservations, scheduling, role-based access control, conflict resolution, and business intelligence. Easily automate multiple labs and share them among hundreds or thousands of engineers.









