# Kyle P. Costabile

kcostareal@gmail.com | (443) 602-5409 | Richmond, Virginia

#### **SUMMARY**

Senior Intellectual Property Manager with 8 years of experience in NASA's Technology Transfer Office, holding MBA and Engineering degrees. Expert in technology commercialization, patent licensing and negotiation, intellectual property strategy, product development, and managing a large portfolio of inventors and technologies across many different research disciplines. Patented inventor and accomplished co-founder of, and advisor to high-technology businesses.

#### WORK EXPERIENCE

## **Senior Intellectual Property Manager**

National Aeronautics and Space Administration (NASA) Langley Research Center

June 2023 – Present

- Manage the team responsible for the IP portfolio of NASA's Langley Research Center, including 150+ patents, 1000+ software programs, and license agreements totaling \$3.2 million.
- Negotiate, write, and execute patent licensing agreements, non-disclosure agreements (NDAs), material transfer agreements (MTAs), and cooperative research and development agreements (CRADAs)
- Solicit and evaluate invention disclosures, select technologies for patenting, manage patent prosecution, and develop and execute commercialization strategies
- Lead weekly meetings with and facilitate IP strategy of researchers and inventors in a broad spectrum of scientific disciplines and laboratory settings, including biomedical, materials, imaging, optics, sensors, and software.
- Lead weekly meetings with IP attorneys and provide regular program updates to leadership

### **Senior Licensing Executive**

NASA Marshall Space Flight Center (Contracted through Acuity Edge, Inc.)

May 2018 – June 2023

- Manage the patent and license portfolio of Electronic Systems at NASA's Marshall Space Flight Center
- Leading licensor of technologies across NASA for FY20, FY21, and FY22 averaging 20 agreements per year
- Assist in training and managing a team of 3 junior licensing executives
- Evaluate invention disclosures, assess and select technologies for patenting, manage patent prosecution, and develop and execute commercialization strategies
- Lead marketing campaigns concerning NASA technologies available for licensing
- Manage NASA's pay.gov portal for license royalty collections
- Lead requirements developer for NASA Technology Transfer System (NTTS) Database

### **EDUCATION**

### **Master of Business Administration**

The University of Alabama | 3.71 | Concentration in Financial Risk Management

May 2019

#### **Bachelor of Science in Mechanical Engineering**

The University of Alabama | Minor in Social Innovation and Leadership

May 2018

#### **PATENTS**

### **Motion Analyzer for Sports Equipment**

US Patent Number 11,779,822

Issued October 10, 2023

### **SKILLS**

Intellectual property strategy, program & project management, cross-functional collaboration and leadership, patent law & IP fundamentals, product development, emerging technology, data science (Python, C++, C#, R), portfolio valuation, interpersonal skills, expert in Microsoft Office, machine learning, AI, medical technology