

February 25, 2025

Stanford University Office of Technology Licensing  
415 Broadway St  
2<sup>nd</sup> Floor  
Redwood City, CA 94063

Licensing Manager, Physical Sciences - 106036

To Whom It May Concern:

I am writing in response to your opening for a Licensing Manager, Physical Sciences position at Stanford University Office of Technology Licensing. My name is Kyle Costabile and I am Intellectual Property Manager at NASA's Langley Research Center (LARC) in Hampton, VA. I graduated from the University of Alabama with a B.S. in Mechanical Engineering and a Master of Business Administration. I am a multiple time startup founder, a patented inventor, and an expert in technology commercialization in government and university-based settings.

I found this job on the Stanford career center jobs board. I love my job as an Intellectual Property Manager at NASA LARC, but I have a two very young children and the instability of the government sector at the moment is something I can't afford to gamble on. Further, my family has a great affinity for the Bay Area. With Stanford, I get to continue to do the kind of work I have come to enjoy, while being a part of one of the most renowned inventive institutions in the world. I have extensive experience in intellectual property management and strategy, product development, technology transfer, startups, and a wide array of sciences and technologies. I even run a large entrepreneurship program through NASA out of my alma mater, the University of Alabama.

I have come to really enjoy this line of work- NASA has some incredibly interesting technologies, specifically in the Physical Sciences category, and I particularly enjoy the relationships I have been able to build with both researchers and businesses in my eight years serving our country's space program. I have provided the US taxpayer a great return on their dollar by transferring government-funded technology to industry- and I have no doubt that I could provide great value to Stanford OTL as Licensing Manager, Physical Sciences. Please, see my resume (attached) and let me know if you think I would be a good fit for your office!

Thank you,

A handwritten signature in dark ink, appearing to read 'Kyle Costabile', with a stylized, flowing script.

Kyle Costabile