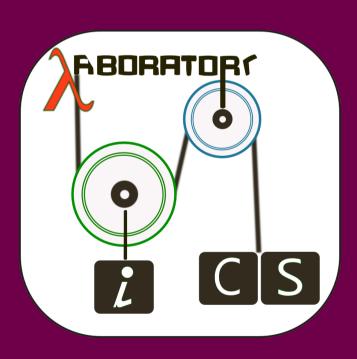
### Our vision

"Use the power of science to build useful tools leaving the smallest footprints on the environment."



introduces WiT

Wellness intelligent Tools

# The problem

64 millions of people suffer from back pain in US alone\*

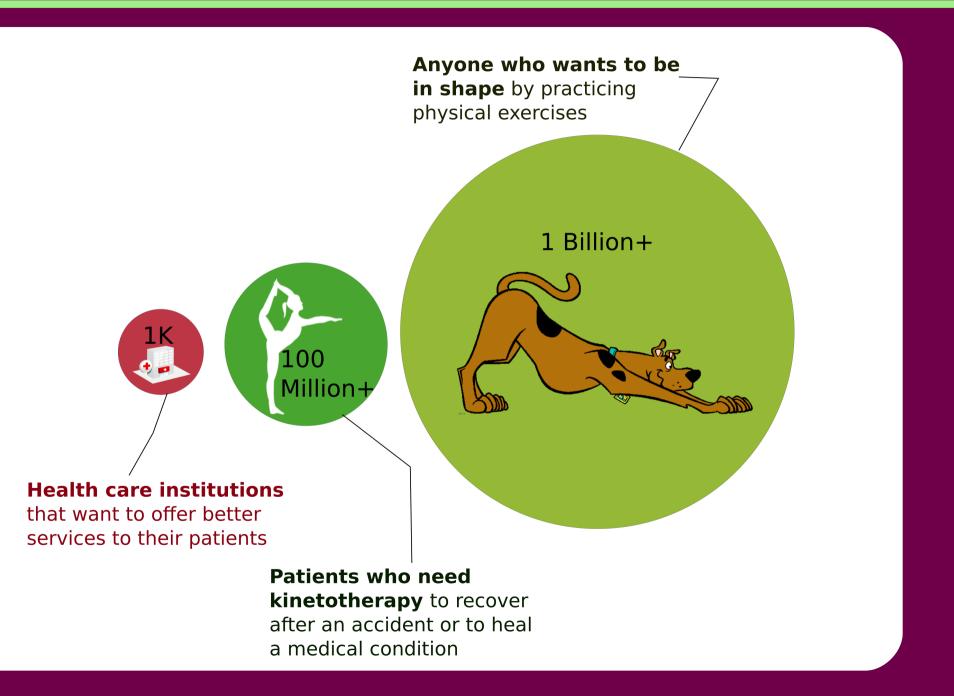
\$150 billions direct and
indirect costs
associated with
it, yearly, in US\*\*

90% of the cases can be healed in 6 weeks\*\*

<sup>\*</sup> https://www.sharecare.com/health/back-pain/how-common-is-back-pain

<sup>\*\*</sup>http://www.thegoodbody.com/back-pain-statistics/

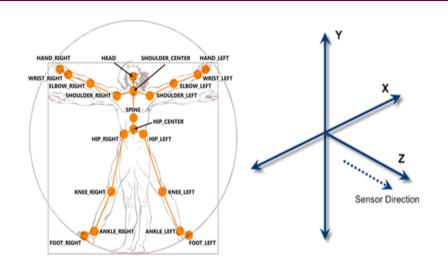
## Target markets



# Our idea

Mattress equipped with pressure and thermal sensors

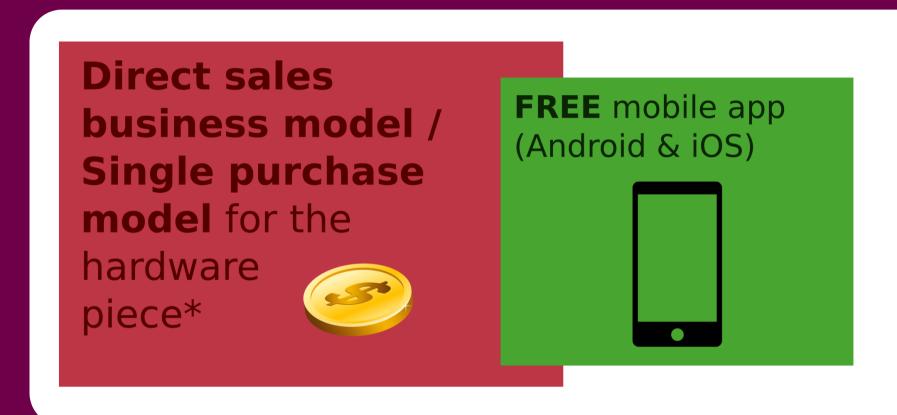




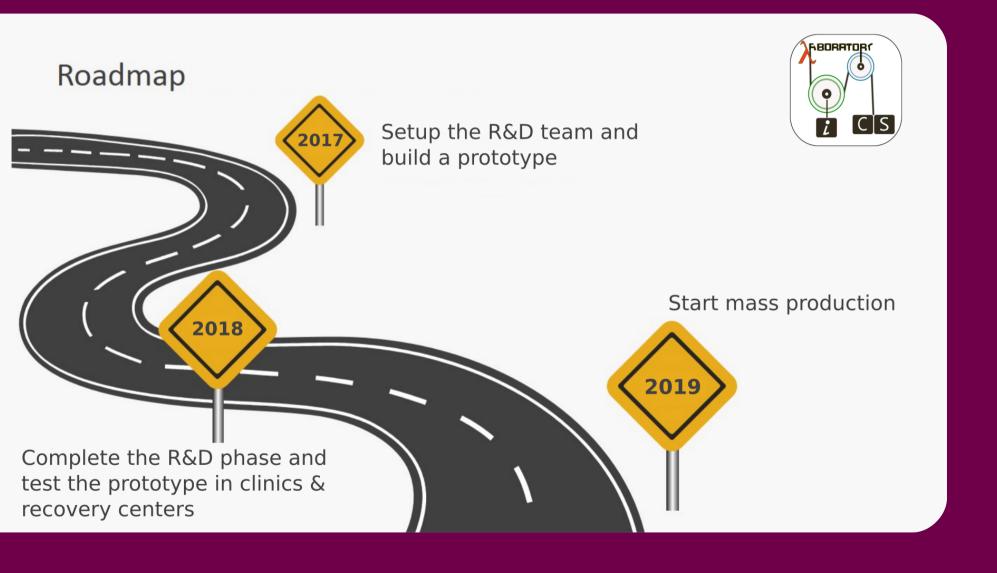
**Kinetic sensor** which detects the standing position

**Mobile app** with Al algorithms which guides towards the correct position

### Revenue model



# Roadmap



## Marketing & sales

#### **AWARENESS**

Social media, presentations, display at medical conferences

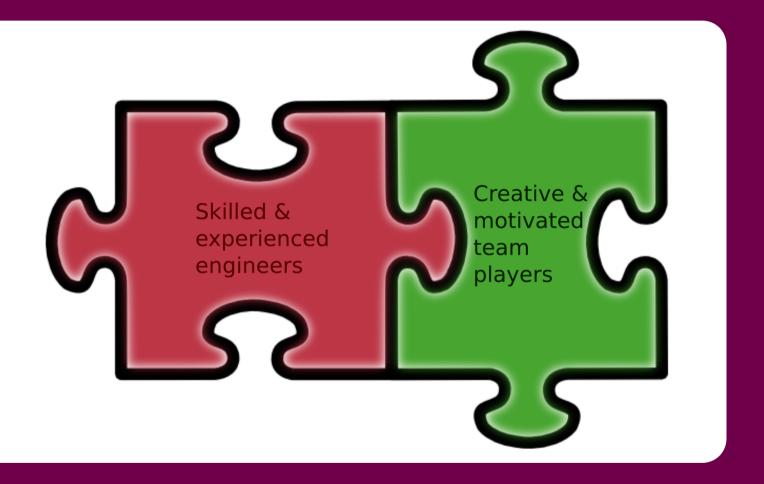
#### **EVALUATION**

Case study, product webinar, free samples to clinics, video demo

#### **PURCHASE**

Free trial, live demo, marketing campaigns

### Team



... just citizens of the world who want to help other people by putting the power of <u>IoT & AI</u> at their disposal

### Competition

There is **no** workout kit with the same features at the moment, but there are some similar products:



Smart yoga mattress: https://www.smartmat.com/



#### **Xbox kinect:**

http://www.xbox.com/en-US/xbox-360/accessories/kinect



Sleep tracker: http://www.beddit.com/

### Use of funds

The initial funding will be used for <u>R&D</u> in order to build the first prototype. Main areas for research:

