**Ling Lin** North York, Toronto, ON M2J4T7  
 647-657-2368  
 [idalin0818@gmail.com](mailto:idalin0818@gmail.com)

https://www.linkedin.com/in/ling-lin-845113252/

**Software Engineering Technician**Outgoing | Friendly | Proactive

**Summary of Qualifications**

* Current student of a Software Engineering Technician – Post-secondary program
* Strong communication and teamwork with 10 years of sales experience in IT field
* Strong analytical skills, adaptability, user-oriented and international perspective
* Bilingual in English and Mandarin, both written and oral
* Knowledge in Agile Methodologies, Software Development Life Cycle, Systems Integration, IT Project Management.

**Technical Skills**

|  |  |
| --- | --- |
| **Languages/Frameworks:** | C#, Java, JavaScript, HTML, CSS, Python, SQL, Bootstrap, Express, JSON, MVC. |
| **Tools/Technologies:** | Visual Studio Code, Visual Studio 2022, Eclipse, Oracle SQL Developer, Oracle VM VirtualBox Manager, Spyder, MongoDB, Git, MS Office, GitHub. |

**Education**

**Software Engineering Technician** Sept. 2022 – Dec. 2023

Centennial College, Toronto, ON Ontario Post-secondary Diploma

**Courses completed include**:

Web Interface Design Software Engineering Fundament Programming 1/2

Client-Side Web Development Software Requirements Engineering Unix/Linux Operating Systems

**Courses Ongoing include**:

Web Application Development Software Systems Design Java Programming Advanced Database

**Project Experience**

**Database | Database for Global Computer Company Project** Jan 2023 – Apr 2023

Project link

<https://drive.google.com/drive/folders/1-_tFuRVCrX6nKLrXxNzY35sPhFRAjg6s?usp=sharing>

* Led a team of two in designing and implementing the database for e-commerce business app.
* Gathered data requirements and understood system operations through interviews and surveys.
* Created entity relationship diagrams (ERDs) to model the relationships between entities.
* Designed and implemented efficient e-commerce database on Oracle, ensuring data integrity.
* **Tools/Technologies:** ERD, Oracle

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**Student App | Software Requirements Specification (SRS)** Jan 2023 – Apr 2023

Project link:

<https://drive.google.com/drive/folders/1-A4cR9eZBR2mmb95J7v7Tx_fw1IgBiqw?usp=sharing>

* Contributed to school app development project.
* Created module for students to record and track subject-related tasks.
* Implemented calendar feature with assignment, exam reminders for efficient task management.
* Led collaborative team efforts, applying Agile methodologies for effective project management.
* **Diagrams:** UML Diagram, CRC index cards, ER Diagram

**Work Experience**

**Senior Business Developer** November 2018 – July 2021

Leedarson IOT, Fujian, China

* Successfully developed ten million dollars of output level strategic key customers.
* Performance ranked 3 in the sales team of 100 people in a quarter.
* Hold a summit with a scale of 120 people.
* Won the first two software platform new customers.
* Successfully influenced customers to customize 12 new smart home devices.

**Inside Sales Account Management** December 2013 – August 2018

Dell, Fujian, China

* Successfully won CDM, traffic control, FIPS and other projects from one key customer.
* Attained $370,000 big data and cloud platform project of a research institute.
* Attained $300,000 new plant room construction project of a medical research institute.
* Won the product line Top performance award many times; won the best dedication award.