IBP Settlement Statement Introduction

Understanding the Settlement Statement

Bimbo Bakeries Proprietary Information

Agenda

1 The Settlement Dept

Contact Information
Introduction

2 Settlement Reports

Miscellaneous Fees
Quarter-To-Date Accruals
Summary
Weekly Shrink
6 Week Shrink Trend
Scan Pay Reconciliation
Quarterly Scan Adjustment

3 True Up Calculation

Reconciliation
Change in Inventory
and Promo Adj
Shrink Share
Inventory Balance

Bimbo Bakeries Proprietary Information

IBP SETTLEMENT TEAM

Contact Information and Introduction

Bimbo Bakeries Proprietary Information

Settlement Department Contact Information

Email Contact

Ibpsettlement_East@grupobimbo.com
For AL, GR, MI, NL, VA, TH
Ibpsettlement West@grupobimbo.com
For DA, DE, NP, SE, SP, TX

Mainline Phone number

866-492-2242 Ext 5081 or
519-620-5081

Voice messages only: Call your Settlement Analyst for a faster response or to speak directly

```
    BIMBO BAKERIES USA          Week Ending Date:  5/23/20      PAGE:    1
District: 0001 DISTRIB                                           DATE:  5/27/20
ACCT MI 1111 IBP SETTLEMENT INC                                  TIME: 21:56:07
```

Scan Based Trading Introduction

Distributors Partners

SBT Customer

- Requests for store to operate as SBT
- Sells products delivered by IBP to final consumer
- Responsible for sending accurate scan information

Sales Team

- Account Executive responsible for the Store SBT Set up
- Maintenance for SBT products
- Support IBP or SBT departments

SBT Departments

- Responsible for validating the scan information
- Auditing SBT stores and routes

IBP Settlement

- Reporting SBT in the Settlement Statement
- Provide support and explanations
- Auditing IBP SBT information

Bimbo Bakeries Proprietary Information

Settlement Reports

- Miscellaneous Fees
- Quarter-To-Date Accruals Summary
- Weekly Shrink
- 6 Week Shrink Trend
- Scan Pay Reconciliation
- Quarterly Scan Adjustment

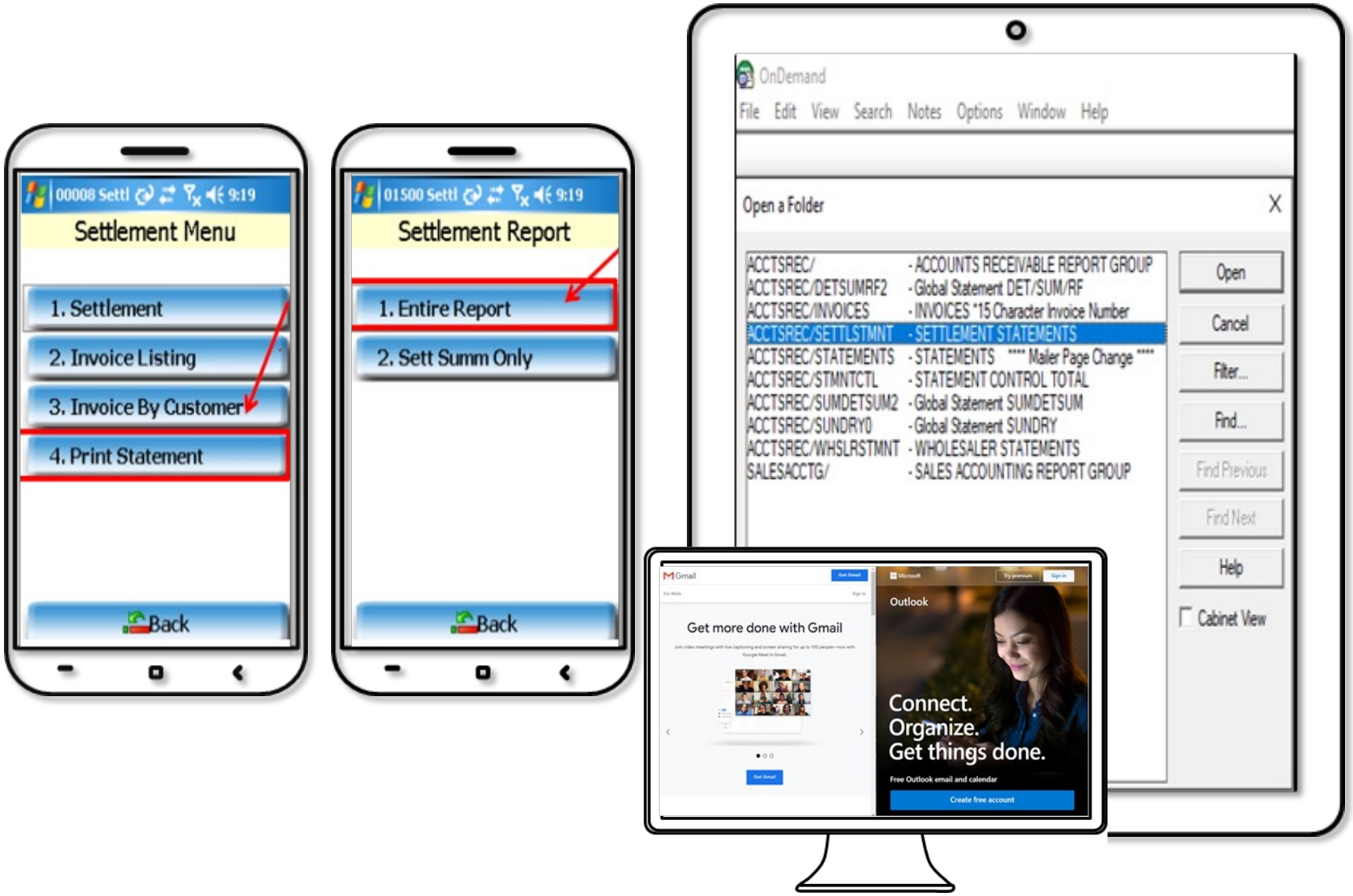
Bimbo Bakeries Proprietary Information

Settlement Statement

IBP Settlement sends a weekly settlement statement report

Statements can be:

- Received via email
- Printed out from the Handheld
- Viewed OnDemand (For sales managers)



Reading your Settlement Statement

```
BIMBO BAKERIES USA          Week Ending Date:  5/23/20      PAGE:    1
District: 0001 DISTRIB                                       DATE:  5/27/20
ACCT MI 1111 IBP SETTLEMENT INC                              TIME: 21:56:07
                                                                        .
                                                                        .
        SMRP109          Settlement Statement
                                                                        .
```

Every break page will have the district number for the route's location followed by the Settlement Account Number and the business name or last name

Week Ending Date is always displayed in the top middle of the page

Every settlement statement is sent on Tuesday or Wednesday after the week ending date, and it covers Sunday to Saturday activities

The Settlement Statement can be a very **large document** most Settlement Statements are between 25 to 50 pages, sometimes even longer

The Settlement Statement is a document that consists of **multiple reports grouped together**. Every report will start with SMRPXXX to show when a new report is showing.

Personal Information

```
    BIMBO BAKERIES USA            Week Ending Date:  5/23/20      PAGE:    1
District: 0001 DISTRIB                                             DATE:  5/27/20
ACCT MI 1111 IBP SETTLEMENT INC                                    TIME: 21:56:07

             SMRP109          Settlement Statement

I/O:1234 IBP SETTLEMENT INC
Account: 1111 IBP SETTLEMENT INC
              SETTLEMENT TEAM
              100 HOLIDAY INN DRIVE
              CAMBRIDGE ON N3C 0A1
```

Route Number

Settlement Account Number

Business Name

Business address

Keeping **personal information up to date** is very important

Important documents are sent from time to time to the address on file

Filling a form is required for any changes or updates

***I/O stands for Independent Operator – Independent Business Partner*

POD – Proof of Delivery

No requests:

```
                SMRP124          POD Invoice Request

                  Customer
 Sales            Invoices POD
 Date             Requested              Invoice Number                  Amount

 ** No Data Available
 ---------------------------------------------------------------------------
```

Invoices requested:

```
               SMRP124          POD Invoice Request

                 Customer
Sales            Invoices POD
Date             Requested              Invoice Number                  Amount

04/06/20         COSTCO  000000         51123404517                     762.28
03/21/20         COSTCO  000000         51123404421                     694.29
03/31/20         COSTCO  000000         51123404485                     229.38

**   Total Invoices Requested                                         1,685.95
---------------------------------------------------------------------------
```

Unpaid or short paid invoices might prompt a POD request

- No Scan Based Trading or Cash customers

Requests go to the Handheld first as a message then show in the Settlement Statement as a reminder

Invoices are requested within a year

These are not charges; however, proper POD needs to be submitted to the Settlement Team to avoid future charges

Any charges will be posted in the Miscellaneous Fees report

Bimbo Bakeries Proprietary Information

(E) Miscellaneous Fees

Miscellaneous Fees contain details on charges or credits to the IBP's account

SMRP112 (E) Miscellaneous Fees

Description	Comments	Amount
ADVANTAFIRST LOAN		369.20
CLOTHING ADVERTISEMENT		25.00-
VEHICLE ADVERTISEMENT		25.00-
COMMUNICATION CHARGE		5.00
NON EMPLOYEE CREDIT	ESSENTIAL SUPPORT ALLOW	80.00-
DSA LOAN PAYMENT		54.03
HANDHELD SUPPLIES	PAPER & SUPPLIES	8.50
SBT CHGE IN INV PLUS SHK	LST QTR 03/28/20;04 OF 13	134.68-
SBT PROMO ALLOW ADJ	LST QTR 03/28/20;04 OF 13	29.44-
SBT CUSTOMER SHRINK SHARE	LST QTR 03/28/20;04 OF 13	1.06
SBT I/O INVN BAL	LST QTR 03/28/20;04 OF 13	185.65
SCAN TRACK PROMOTIONS		17.05
	Totals	346.37

Negative amounts are paid to the IBP

Total weekly SBT charges for quarter that ended 03/28/20

Positive amounts are charged to the IBP

Total charges

If negative total credits

(F) Payments Received

If there are no payments – this section does not print in the statement

Payment applied - Samples

```
              SMRP123            (F)  Payments Received
  Payment   Payment      Check                    Check
   Type       Date       Date   Check#            Amount   Reason
    C       5/02/20    5/16/20  1                    .27
    C       5/09/20    5/16/20  1                2703.50
    C       5/16/20    5/16/20  1                 100.77
(F) Total Payments Received                      2804.54
-----------------------------------------------------------
```

```
              SMRP123            (F)  Payments Received
  Payment   Payment      Check                    Check
   Type       Date       Date   Check#            Amount   Reason
    N       5/02/20    0/00/00  Auto Adj          9.99
    N       5/09/20    0/00/00  Auto Adj          9.99-
(F) Total Payments Received                        .00
-----------------------------------------------------------
```

If previous or partial balance owed is covered with the weekly Settlement profits the amount paid towards that balance will be noted as “Auto Adj” the entry is not a payment.

This section shows the **total dollar value of all payments received** and applied towards the IBP’s account

Methods of payment:

- Mail special envelope (5-10 Business days)
- ATM card (1 Business day)
- Mobile Deposits (1 Business day)

NSF fees applicable

Payments are applied to the oldest balance unless paying an exact balance amount

Bimbo Bakeries Proprietary Information

Quarter-To-Date Financial Adjustment Accruals Summary

Shrink refers to unaccounted product or found product based on activity from store scans, carryover counts, and invoices.

Accumulated dollar value of Shrink for SBT stores for the current quarter

As of last carryover count in the quarter

Quarter-To-Date Financial Adjustment Accruals Summary:

SBT SHRINK As Of 05/18/20 Week 8 Of 13 409.95

Rolling Six 6 - Week Shrink Summary (%):

$ Shrink QTD Week 8 Of 13	Customer	From / To	3/09 4/13	3/16 4/20	3/23 4/27	3/30 5/04	4/06 5/11	4/13 5/18
19.96	BI LO 0000		0.1	0.1	4.9	0.3	0.6-	0.3-
389.99	WALMART 0000		0.3	0.1	3.7	0.3	0.3	0.5
409.95		Total:	0.3	0.1	3.8	0.3	0.2	0.4

Percentage of units that are shrink in a 6-week period time

Negative values are found Shrink
Positive values are lost Shrink

Bimbo Bakeries Proprietary Information

Weekly Shrink

Report shows information from Monday to Monday

BINV – Carryover count from 05/11
DEL – Units Delivered
RET – Units returned or bought back
AVAIL – Available to scan in the store
EINV – Carryover count from 05/18
ACCT – Product that is available to be scanned
SCAN – Actual Scan information received Monday to Monday
SHRINK – Unaccounted Product for the week
% SHRINK – Shrink/Acct; Percentage of Shrink for the week Monday to Monday

Report Only

BIMBO BAKERIES USA Week Ending Date: 5/2 AGE: 17
District: 0001 DISTRIB 5/27/20
ACCT MI 1111 IBP SETTLEMENT INC 21:56:07
SMRP093 Weekly Shrink

CUSTOMER: 00000 0000 WALMART 0000 From BINV 5/11 To EINV 5/18

Item	Description	BINV	DEL	RET	AVAIL	EINV	ACCT	SCAN	SHRNK	% SHK
000121	CRUM TOP DNTS 17	2	2	1	3	2	1	1	0	.0
000233	LB PRTYCK MFN 5P	40	72	0	112	20	92	91	1	1.1
000592	AR HLTHY MLGR24Z	2	8	0	10	1	9	8	1	11.1
000929	SL ARTESANO 20Z	19	73	1	91	11	80	81	1-	1.3-
000951	R&I FTLONG HOT6P	0	0	0	0	0	0	0	0	.0
001095	EM BLUBERRY 6P13	0	7	0	7	1	6	6	0	.0
001108	DS VARIETY 12P22	0	2	0	2	0	2	2	0	.0
001339	LB BLUBRY MFN 5P	41	72	0	113	39	74	66	8	10.8
001342	LB FDG BRWNIE 5P	41	48	0	89	26	63	61	2	3.2
001387	DS AST CHOC 12PK	1	2	0	3	0	3	3	0	.0
007097	CRSN SWIRL 14SLI	3	9	0	12	2	10	11	1-	10.0-
007098	CINN SWIRL 14SLI	3	7	0	10	3	7	8	1-	14.3-
007466	GV WHI HOT 8P11Z	11	974	13	972	71	901	896	5	.6
007467	GV WHI HAM 8P11Z	0	1026	10	1016	78	938	898	40	4.3
007945	BP 4.5"TL GRMT8P	0	48	0	48	18	30	17	13	43.3
Store Total:		1552	6479	123	7908	1484	6424	6279	145	2.3
Grand Total:		1683	7072	193	8562	1705	6857	6716	141	2.1

Report is useful in identifying Shrink as long as carryover counts are being completed

Bimbo Bakeries Proprietary Information

6 Week Shrink Trend

Report Only

BIMBO BAKERIES USA Week Ending Date: 5/23/20 PAGE: 24
District: 0001 DISTRIB RUN DATE: 5/27/20
111 IBP SETTLEMENT INC RUN TIME: 21:56:07

SMRP095 SCAN PAY - 6 WEEK SHRINK TREND

Item	Description	WK6	WK5	WK4	WK3	WK2	WK1	TOTAL	NET	% SHK
Item	Description	CUR	WK5	WK4	WK3	WK2	WK1	TOTAL	NET	% SHK
CUSTOMER: 00000 0000 WALMART 0000										
		5/18	5/11	5/04	4/27	4/20	4/13			
000121	CRUM TOP DNTS 17	0	0	1	0	0	0	1	8	12.5
000233	LB PRTYCK MFN 5P	1	3	4-	1	1	0	2	533	.4
000592	AR HLTHY MLGR24Z	1	0	0	2-	2	0	1	54	1.9
000929	SL ARTESANO 20Z	1-	3	0	0	2-	4	4	437	.9
000951	R&I FTLONG HOT6P	0	0	0	0	0	0	0	0	.0
001095	EM BLUBERRY 6P13	0	0	0	0	0	0	0	21	.0
001108	DS VARIETY 12P22	0	0	0	0	0	0	0	17	.0
001339	LB BLUBRY MFN 5P	8	6-	2	2	1	0	7	464	1.5
001342	LB FDG BRWNIE 5P	2	3-	5	4-	3-	2	1-	283	.4-
001387	DS AST CHOC 12PK	0	0	0	0	0	0	0	15	.0
007097	CRSN SWIRL 14SLI	1-	1	0	1-	1	0	0	60	.0
007098	CINN SWIRL 14SLI	1-	0	1	0	0	0	0	32	.0
007466	GV WHI HOT 8P11Z	5	2	10-	3	6	0	6	5,524	.1
007467	GV WHI HAM 8P11Z	40	2	4-	11	8-	7	48	5,770	.8
007945	BP 4.5"TL GRMT8P	13	0	1	0	1	1	16	226	7.1
TOTAL		**145**	**27**	**33-**	**18**	**67**	**30-**	**194**	**37,968**	**.5**
GRAND TOTAL		**141**	**21**	**36-**	**15**	**74**	**30-**	**185**	**41,164**	**.4**

Information imported from the Weekly Shrink report over the last six weeks

Total – The number of units showing as Shrink in the last 6 weeks

Net – The amount of units that should have scanned through the store register in the last 6 weeks

Total ÷ Net = % Shrink

Statement Comments

- Items with a letter next to them have linking reports
- Numbers should be compared to your Handheld EOD Settlement Reports

+ Charge to IBP
- Credit to IBP

Settlement report

```
                                                Statement Comments
(A) Final Load Charge          +   16,161.07 →  Adjusted Load
(B) Return Credit              -      466.37 →  Return Credit
(C) Charge Net Sales           -   14,945.78 →  Charge Net Sales (No cash sales)
(D) Promo/Disc Credit Allow    -    2,364.62 →  Charge and Cash Promo Allowances
(D) Promo/Disc Cash Allow      -      149.77
(D) Total Allowances                  2,514.39 →  Sum of Promo Allowances

(E) Misc Fees                  +      346.37
    Weekly Net/Due Owed            1,419.10- →  IBP Settlement profit for the week
    Check Issued                   1,419.10     without payments or cash
                                 ------------ →  Check issued by the IBP Settlement Team
    Net Weekly Balance

    Opening Balance
(F) Payment Received →  Any payments received will be added to the weekly Net/Due
    Ending Balance
-------------------------------------------------------------------------------
```

Daily Summary

Cash sales do not show in this section!

SMRP111 Daily Summary

Account: 1111 IBP Settlement INC I/O: 1234 IBP Settlement INC

	Date	Shipr Units	Cmpnt Units	Wholesale Amount	I/O Amount
(A) Final Load Charge					
	5/17/20		0	.00	.00
	5/18/20		1,818	3,465.10	2,899.16
	5/19/20		1,781	3,380.32	2,819.17
Shipper units purchased	5/20/20		44	88.44	72.52
	5/21/20		2,462	3,797.47	3,226.84
	5/22/20		2,194	3,689.39	3,111.01
	5/23/20		2,938	4,763.31	4,032.37
Total Load Charge			11,237	19,184.03	16,161.07

Total Units including shipper components

(B) Return Credit					
	5/17/20		0	.00	.00
	5/18/20		71	178.77	145.59
	5/19/20		57	146.23	120.37
Returns credited by the depot	5/20/20		0	.00	.00
	5/21/20		39	111.54	91.10
	5/22/20		13	22.30	18.82
	5/23/20		29	113.04	90.49
Total Return Credit			209	571.88	466.37

	Date	Shipr Units	Cmpnt Units	Invoice Amount
(C) Charge Net Sales				
	5/18/20		1,665	2,522.72
	5/19/20		1,688	2,746.09
Shows gross Charge Sales	5/21/20		2,298	2,882.64
	5/22/20		2,181	3,031.63
	5/23/20		2,841	3,762.70
Total Charge Net Sales			10,673	14,945.78

Bimbo Bakeries Proprietary Information

Product Purchased, Product Returns

BIMBO BAKERIES USA Week Ending Date: 5/23/20 PAGE: 3
District: 0001 DISTRIB DATE: 5/27/20
ACCT MI 1111 IBP SETTLEMENT INC TIME: 21:56:07
SMRP118 (A & B) Final Load Charge & Return Credit Report
Account: 1111 IBP SETTLEMENT INC I/O: 1234 IBP SETTLEMENT INC

		- - - - - - - -				(A) Final Load Charge				- - - - - -Total Spread		
Item	Desc	Sun	Mon	Tue	Wed	Thu	Fri	Sat	TOT	Cost	Cost	%
000951	R&I FTLO	0	49	0	0	0	32	48	129	1.9890	256.58	10.00
001025	APL SNAC	0	0	12	0	0	12	0	24	3.0320	72.76	20.00
001339	LB BLUBR	0	12	24	0	12	0	24	72	3.0320	218.30	20.00
001342	LB FDG B	0	12	12	0	12	0	12	48	3.0320	145.52	20.00
001387	DS AST C	0	0	2	0	0	1	2	5	3.6400	18.20	20.00
001421	VARIETY	0	0	2	0	1	0	2	5	3.4560	17.28	20.00
002766	SL BUTTE	0	20	11	0	20	19	40	110	1.7630	193.93	18.00
002768	BP WHI H	0	89	76	0	112	62	131	470	1.6482	774.65	18.00
002771	BP WHI H	0	61	86	44	162	37	154	544	1.6482	896.62	18.00
002773	SL CL 10	0	7	8	0	6	8	12	41	2.0008	82.04	18.00
010827	SL BRIOC	0	1	5	0	2	3	3	14	2.0582	28.81	18.00
012542	SL ART S	0	0	1	0	3	2	2	8	2.0582	16.47	18.00
Totals		0	1818	1781	44	2462	2194	2938	11237		16,161.07	

Load Margin - might not be the final margin paid

IBP Settlement Load and return Adjustments

Oversells

		- - - - - -				(B) Return Credit				- - - - - - - -Total Spread		
Item	Desc	Sun	Mon	Tue	Wed	Thu	Fri	Sat	TOT	Cost	Cost	%
000929	SL ARTES	0	1	3	0	0	0	0	4	2.0582	8.23	18.00
001095	EM BLUBE	0	4	0	0	0	0	0	4	2.7280	10.91	20.00
001108	DS VARIE	0	0	0	0	1	0	0	1	3.6400	3.64	20.00
001387	DS AST C	0	0	0	0	1	0	0	1	3.6400	3.64	20.00
001475	12PK PLA	0	0	0	0	2	0	0	2	3.6400	7.28	20.00
002517	AR CNTRY	0	0	5	0	0	0	0	5	2.7962	13.98	18.00
005576	SB OF WH	0	0	0	0	0	1	0	1	1.9465	1.95	15.00
005616	SB KNG T	0	6	0	0	2	0	0	8	1.9465	15.57	15.00
007466	GV WHI H	0	3	0	0	1	3	0	7	.9360	6.56	10.00
007467	GV WHI H	0	4	2	0	2	1	0	9	.7110	6.39	10.00
007706	AR ITL C	0	0	0	0	2	0	0	2	2.3616	4.72	18.00
008533	AR CTY B	0	0	1	0	0	0	0	1	2.7962	2.80	18.00
Totals		0	71	57	0	39	13	29	209		466.37	

Bimbo Bakeries Proprietary Information

Net Sales – Detail Invoices

Only section that shows cash sales

BIMBO BAKERIES USA Week Ending Date: 5/23/20 PAGE: 7
District: 0001 DISTRIB DATE: 5/27/20
ACCT MI 1111 IBP SETTLEMENT INC TIME: 21:56:07

SMRP144I (C) Net Sales - Detail

MM/DD	Store	S	Invoice	Sales	Return	Value	Allow
5/18	BI LO	G	00089022385	145		378.36	.00
5/18	BI LO	G	00089022386		26	83.34-	.00
5/18	MR CASH	C	51123422391	77		137.20	42.16
5/18	WALMART	G	51123422389	1,369		1,788.22	408.58
5/18	WALMART	G	51123422390		28	31.09-	4.27-
5/18	COSTCO	G	51123422387	222		521.11	67.27
5/18	COSTCO	G	51123422388		17	50.54-	6.96-
	Total Charge			1,736	71	2,522.72	464.62
	Total Cash			77		137.20	42.16
	Total Day			1,813	71	2,659.92	506.78
5/23	BI LO	G	00089022416	72		167.71	.00
5/23	BI LO	G	00089022417			.00	.00
5/23	MR CASH	C	51123422422	68		124.78	35.93
5/23	WALMART	G	51123422420	2,554		3,157.02	594.39
5/23	WALMART	G	51123422421		15	36.05-	17.48-
5/23	INGLES	G	51123422418	244		526.36	25.39
5/23	INGLES	G	51123422419		14	52.34-	2.24-
	Total Charge			2,870	29	3,762.70	600.06
	Total Cash			68		124.78	35.93
	Total Day			2,938	29	3,887.48	635.99
Grand Total:							
	Total Charge			10,919	246	14,945.78	2,364.62
	Total Cash			365	8	647.07	149.77
	Total Week			11,284	254	15,592.85	2,514.39

Type of sale:
G = Charge
C = Cash

Promotion and Discount Allowances Details on the next report

Bimbo Bakeries Proprietary Information

Promotion and Discount Allowances

The final margin paid to the IBP

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    BIMBO BAKERIES USA            Week Ending Date:  5/23/20      PAGE:    8
District: 0001 DISTRIB                                             DATE:  5/27/20
ACCT MI 1111 IBP SETTLEMENT INC                                    TIME: 21:56:07
Account:  1111 IBP SETTLEMENT INC     I/O: 1234 IBP SETTLEMENT INC

             SMRP113         (D)  Promotion and Discount Allowances

Customer:                MR CASH
002183 R&I 4.5"HAM 8P S   10   1.6800    1.2800    .4000  .3600      3.60  10.00
002575 AR CTRY SOURDG S   15   3.4100    2.6600    .7500  .6153      9.23  18.00
003961 R&I 4"HAMS 12P S   49   2.3000    1.5800    .7200  .6479     31.75  10.00
005866 R&I WHITE SW 3 S   90   2.4700    1.8700    .6000  .5400     48.60  10.00
* Customer Sales        220                                        118.27
002575 AR CTRY SOURDG R    2-  3.4100    2.6600    .7500  .6150      1.23- 18.00
002823 SL CL HNYWHE 2 R    3-  2.4400    1.7000    .7400  .6066      1.82- 18.00
007097 CRSN SWIRL 14S R    2-  3.0300    2.8300    .2000  .1600       .32- 20.00
 * Returns/Buy Back        7-                                        3.37-
Customer:                WALMART
000951 R&I FTLONG HOT S  129   2.2100    1.8300    .3800  .3420     44.12  10.00
001339 LB BLUBRY MFN  S   48   3.7900    2.1600   1.6300 1.3041     62.60  20.00
001342 LB FDG BRWNIE  S   36   3.7900    2.1600   1.6300 1.3041     46.95  20.00
002771 BP WHI HOTS 8P S  306   2.0100    1.6200    .3900  .3198     97.86  18.00
002773 SL CL 100%WW 2 S   30   2.4400    2.0100    .4300  .3526     10.58  18.00
003374 GV WHITE SW 20 S 1727    .7300     .7800    .0500- .0450-    77.72- 10.00
003587 AR WHE HAMS 8P S   10   2.7200    2.0700    .6500  .5320      5.32  18.00
003591 AR WW HOTS 8P1 S    7   2.7200    2.0700    .6500  .5328      3.73  18.00
010827 SL BRIOCHE 20Z S    7   2.5100    1.9300    .5800  .4771      3.34  18.00
 * Customer Sales        9139                                      2,233.36
000951 R&I FTLONG HOT B   45-  2.2100    1.8300    .3800  .3420     15.39- 10.00
003374 GV WHITE SW 20 R   20-   .7300     .7800    .0500- .0455-      .91  10.00
005576 SB OF WHITE 20 R    1-  2.2900    1.4700    .8200  .7000       .70- 15.00
005616 SB KNG THN WHI R    3-  2.2900    1.6000    .6900  .5866      1.76- 15.00
007002 EM REGULAR 6P1 R    4-  3.4100    1.6300   1.7800 1.4250      5.70- 20.00
007466 GV WHI HOT 8P1 R    7-  1.0400     .7600    .2800  .2528      1.77- 10.00
007467 GV WHI HAM 8P1 R    9-   .7900     .7600    .0300  .0266       .24- 10.00
008533 AR CTY BTR MLK R    1-  3.4100    2.2100   1.2000  .9800       .98- 18.00
 * Returns/Buy Back      127-                                       55.55-
(D) *Total Not Neg/NoPositive Sales and Return Adjustment              .00
(D) *Total Allowances  10099                                       2,514.39
```

Margin % paid to IBP

Positive dollar value is a credit for IBP

Bimbo Bakeries Proprietary Information

Route Product Distribution

Purchase, return and sale information sorted by brands and product number for the week

Positive numbers are loss of profit

Negative numbers are gain of profit

BIMBO BAKERIES USA Week Ending Date: 5/23/20 PAGE: 14
District: 0001 DISTRIB DATE: 5/27/20
ACCT MI 1111 IBP SETTLEMENT INC TIME: 21:56:07

SMRP173 Route Product Distribution

Item	Product Description	Load CHRG	RTNS CRDT	Stale INV	Sales INV	OVER/ SHORT	UNIT COST	EXTEND COST
007466	GV WHI HOT 8P11Z	1712	7	7	1712		.94	
007467	GV WHI HAM 8P11Z	1655	9	9	1655		.71	
	BREAD		38		5603			
		5603		38				
001339	LB BLUBRY MFN 5P	72			72		3.03	
001342	LB FDG BRWNIE 5P	48			48		3.03	
	CAKE		35		563			
		563		35				
007002	EM REGULAR 6P13Z	60	9	9	60		2.73	
007005	EM CINN RSN 6P13	15	1	1	15		2.73	
	THOMAS'		42		330			
		330		42				
000929	SL ARTESANO 20Z	124	4	4	124		2.06	
002771	BP WHI HOTS 8P14	544			545	1-	1.65	1.65-
006493	SL HAWAIAN RL12P	10			11	1-	2.00	2.00-
007945	BP 4.5"TL GRMT8P	151	1	1	151		2.20	
008944	R&I 8"WHI SUB 6P	18			18		2.21	
010827	SL BRIOCHE 20Z	14			14		2.06	
012542	SL ART SAUSG 6P	8			8		2.06	
	EARTHGRN		37		4400			
		4398		37		2-		3.65-
	TOTAL ROUTE		209		11239			
		11237		209		2-		3.65-

Extended cost will allow the IBP to identify the value of the inventory on hand or missing depot returns

Adjusted Load charges including Oversells

Depot Return Credit / Stales Invoiced

Sales Invoiced

Bimbo Bakeries Proprietary Information