

# DJ (DEVANG) MAISURIA

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## Summary

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Motivated and adaptable professional, showcasing proficiency in DevOps, digital workspace technology, mobility solutions, and a solid foundation in enterprise software sales. Adept at cultivating and sustaining client connections, propelling revenue expansion, and ensuring unparalleled customer satisfaction.

## Experience

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### Children's Healthcare of Atlanta

#### Analytics DevOps Tech Lead

01/2023 – Current

- Leveraged Azure DevOps Pipelines to create an automated deployment workflow for QlikSense applications. This involved configuring pipelines to fetch the latest application artifacts from source control, perform necessary data transformations or calculations, and deploy the applications to various environments 50% faster.
- Integrated Azure DevOps Pipelines with Qlik Sense APIs to facilitate seamless application promotions. The pipelines were configured to trigger API calls that initiate tasks such as creating new applications, importing data, setting up security rules, and updating connections based on predefined templates which decreased promotions times by 40%.

### Tricentis

#### Sales Engineer – Mid Market

01/2022 – 10/2022

- Assisted in the creation and delivery of technical proposals and RFP responses, ensuring alignment with customer requirements and highlighting the unique selling points of Tricentis' products.
- Assisted the team in the successful capture of \$600k of business from the competition, specifically transitioning customers from HPQC to Tricentis' qTest solution.
- Leveraged APIs to integrate Tricentis' software testing solutions with customers' existing systems and tools, enabling seamless data exchange and process automation.
- Contributed to the achievement of sales targets by effectively managing the technical aspects of the sales process and actively supporting the sales team.

### Accenture

#### Technical Architect Manager

01/2021 – 02/2022

- Led and built an offshore and onshore team of 13 with multiple work streams for our client, focusing on Splunk improvements and cucumber automation orchestrated by Jenkins and Ansible.
- Collaborated with Splunk consultants and clients to architect and create a strategic plan to install and implement Splunk across client's development and mission-critical production environments with minimal downtime.
- Led a successful bake-off between Microsoft Intune and Workspace for an Accenture client, providing data-driven insights to inform their technology choice.
- Designed and implemented a tailored Microsoft Intune environment, ensuring seamless integration with existing systems and compliance requirements, and empowered the client's IT team through training.

### Amazon (Ring)

#### Build and Release Engineer (Contract)

08/2020 – 12/2020

- Assisted the Ring team in migrating their automation for upcoming ring products over to amazon servers using Jenkins and Git.

- Migrated repos over from Ring servers to new AWS servers and helped organize folder structures, and improved redundancy and security.
- Acted as a technical resource for troubleshooting and resolving build and release issues with software and hardware components, collaborating with cross-functional teams to identify root causes and implement appropriate solutions.
- Implemented and maintained build automation and CI/CD pipelines using tools such as Jenkins and GitLab, enabling streamlined and automated software builds, testing, and deployments.
- Implemented and maintained monitoring and alerting systems to track the health and performance of build and release processes, proactively identifying and addressing potential issues.

## **VMware**

### **Site Reliability Engineer**

**01/2015 – 03/2020**

- Built and managed a highly scalable, available, and robust infrastructure to support development teams from beginning to production using tools.
- Utilize various technologies such as Linux, AWS, **Atlassian stack**, Jenkins, Windows, and **vSphere** and develop skills in a modern scripting language like python, ruby, or **PowerShell**.
- **Ansible**/Packer/Jenkins pipelines to deploy and scale.
- Conducted regular performance and security assessments, identifying areas for improvement and implementing necessary optimizations and security measures.
- Built an internal tool using **Ansible**, JSON, and PHP to increase developer's efficiency by **300%** and product quality by having a one-stop-shop for developers to deploy environments within vSphere incorporating the latest application code and testing infrastructure such as certificate authorities and Microsoft Exchange.

## **Microsoft**

### **Sales**

**04/2012 – 10/2015**

- Demonstrated exceptional sales skill by exceeding targets for certified Microsoft laptop, desktop, and Xbox products by a remarkable 150%. This accomplishment was achieved through strategic customer targeting, a deep understanding of our product range.
- Successfully promoted and drove sales for Xbox services and Office 365 services, making a significant contribution to the organization's revenue growth and consistently surpassing sales quotas by 150%.
- Collaborated closely with SMB and Business Sales leaders to develop sales revenue objectives for the Small and Medium-sized Business (SMB) segment within our organization.

## **Education**

**Georgia State University**, Bachelor of Business: Computer Information System, 2017

## **Skills**

- Programming: **Ansible**, BASH, **Groovy**, HTML, Java, PHP, Python, PowerShell, SQL, YAML.
- Technologies: **Atlassian Stack**, CRM, DevOps, **Git**, IaaS, Linux, Software as a Service (**SaaS**), vSphere.
- Software: AWS, IBM Domino, Microsoft Code, **Microsoft Exchange**, VMware Stack.
- Experienced with VMware, KVM, Docker, AWS, Python, Linux, and Shell scripting.