## Change request: Purchasing

## Purchase Orders for body builders & sales extras

| Has the intended change been aligned with the Heads of PT-P or PB-O prior to the review meeting? Y/N: |                | Does the change affect the Approval Frameworks of PT-P, or PB-O2 V/N | Has the intended change been aligned with the other departments prior to the review meeting? Y/N: |                                 | Policy, guideline, instruction, process, & or form number: |  | Is the change aligned to the approvals as per the relevant policy, guideline, instruction, process, & or form? Y/N:                           | Other departments affected by the intended change: | Intended change and motivation for the change:   | Short description of the current situation:                              | Affected area of the framework: | Name of Person / Division requesting the change: |
|---|----------------|--|---|---------------------------------|--|--|---|--|--|--|---------------------------------|--|
| N/A   | PB-O Yes or No | PT-P Yes or No   | Yes it has been aligned with Order Management   | MTB AG / RSA Instruction Number | MTB AG Guideline Number                                    | MAN SE Policy Number MAN 18.1                    | Yes or No   | Order Management                                   | Purchasing will no longer be part of the approval chain  | Purchasing currently approving quotes for body builders and sales extras | Purchasing                      | Claudio Fernandes - Purchasing                   |
|   | No             | No   |   | MIB-ROA FORM Number             |  | MTB-RSA Process  Document Number  None available | No, it deviates from MAN 18.1 as Purchasing is not involved, however, Purchasing is permitted to delegate the responsibility formally as well |  | Purchasing will no longer be part of the approval chain as Purchasing adds no value and is not required to check | ers and sales extras   |                                 |  |

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## Change request: Purchasing

## Purchase Orders for body builders & sales extras

| Head of Purchasing ZP Fernandes/Action |          | Head of Sales Support & Order Management ZTO Gangaram | Head of Sales & Product Truck / Bus / SEA*  ZT / ZB / ZS  Gundaz / Kalil-Zackey / Clough | Role Description Abbreviation | <r99,999< p=""> 2 X ODA (from Order Management)</r99,999<> | )—R499,999 1x ODA (from Order Management) ZTO | >R500,000 ZT/ZB/ZS | Proposed Change | Move to Sales Tab | <r50,000 (from="" 2="" management)<="" oda="" order="" th="" x=""><th>R50,000 - R99,999</th><th>R100,000 - R499,999 ODA (from Purchasing) ZPS</th><th>S. C. C.</th><th>R2,500,000 - R4,999,999</th><th>&gt;R5,000,000</th><th>Truck &amp; Bus Body , Truck &amp; Bus Services, Truck &amp; Bus Sales Extras (Local):</th><th>Purchase Order</th><th>PURCHASING</th><th>Current</th><th>Approval Framework MTB South Africa - Effective from Other Designated Approver (ODA) Head of Dept Member of Other Designated Approver (ODA) (HoD) MANCO (MM)</th></r50,000> | R50,000 - R99,999 | R100,000 - R499,999 ODA (from Purchasing) ZPS | S. C. | R2,500,000 - R4,999,999 | >R5,000,000 | Truck & Bus Body , Truck & Bus Services, Truck & Bus Sales Extras (Local): | Purchase Order | PURCHASING | Current | Approval Framework MTB South Africa - Effective from Other Designated Approver (ODA) Head of Dept Member of Other Designated Approver (ODA) (HoD) MANCO (MM) |
|--|----------|---|--|-------------------------------|--|---|--------------------|-----------------|-------------------|---|-------------------|---|---|-------------------------|-------------|--|----------------|------------|---------|--|
| (Kinny)                                | (Acting) |   | Kalil-Zackey / Cloud   |                               |  |   |                    |                 |                   |   |                   | Sc  |   | ZF                      |             |  |                |            |         |  |
|  |          |   | de   |                               |  |   | SZV                |                 |                   |   |                   |   | U   |                         | MD & FD     |  |                |            |         | per of EXCO (MD & / FD)  |

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MAN Truck & Bus | P&QM | Armstrong Tshabangu | 20.02.2017 | MANCO Report