

New Vehicle Sales Order Confirmation





Payme Dealership: Sales Executive Centurion Invoicing:	Confirmation: ont Terms: MAN BLOEMFONTEI		Interest Fre	Conf Ca Paym	ding Order: irmed Unit: ancellation: ent Terms:	Fin	Time Re	C Dem	hassis Changes osting Changes onstration Units	:	
Payme Dealership: Sales Executive Centurion Invoicing:	ent Terms:		Interest Fre	Conf Ca Paym	irmed Unit: ancellation: ent Terms:		DEPOSIT	Dem	osting Changes	:	
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Dealership: Sales Executive Centurion Invoicing:			Interest Fre	e Period (n calendar			S - MANA	a not account a	mu ahaa.	and from
Sales Executive Centurion Invoicing:	MAN BLOEMFONTEI				days)	15	customers	. Custome	o not accept a r to pay depos to pay MAN in	it directl	y to Bank
Centurion Invoicing:	and the second s	N	-		Floorplan:	******				ruii.	
	JURIE MEYER					of Invoice			MAR'18		
Area					Customer uantities R				NEW		
	VILJOENSKROON-BF	N	Nati		- Delivering				150/L		
Customer / Compa			1400	onai i icet					*		
		Offen to F	D				ITRANS				
Financial Inform	aation:	_	Purchase:		BFN24	J01U3	Offi	cial Order	from Customer:		46
i mandat tilloll	lauon,		rder from Dealer:		30				Costing Sheet:	Y	ES
		Financial	Insitution:				REIG	HMANS C	APITAL		
		Extras:					HYD	RAULICS			
Body Building P	rocess										
		Name of I	Body Builder				TRA	HSERVE			
		Trade Bad	ck :	0	NO CA	RAND VALUE	R 637 318	Period	4RYS	Km	600 000
		Extended	Warranty:	EV	Period	VALUE	1 YR	Km			
Support from MAN		Extended	Warranty:	DL	Period		3 YRS	Km	UNLIMITED MILEAGI		AGE
			Warranty:		Period		-	Km			
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Trade in's			Approved by Top	Used:			lumber of Tra		/R/600 000KM)	
			Vehicle Par			IV	iumber of 118	ide-ins:			rec .
fodel:	TGS-27-4806X4BBS-LX		No. of Units								
hanges to Standard Units:			NO. OF OTHES	, a	₽	yres:			46X		
		Cha	assis Numbe	rs Alloc	ated						
Chassis Num	per	Expecte	ed Off Line Date		Move to		Last Pa		When	Days in	Stock
76W-B14	2	END	D-APR'18	ller	297	- 93	_				
76W-B13	ô	ENE	D-MAY'18		297)				
				1100	11	. 6)					
ARK OFF REQUIRED TO BE D	ONE ·										

New Vehicle Sales Order Confirmation Date Received: 08-Mar-18 Time Received: 9:05 AM Pending Order: Chassis Changes: Type of Confirmation: Confirmed Unit: Costing Changes: Cancellation Demonstration Units: Payment Terms: FIN DEPOSITS - MAN do not accept any cheques from Interest Free Period (in calender Payment Terms: 45 customers. Customer to pay deposit directly to Bank. Bank to pay MAN in full. Floorplan: Dealership: MAN BLOEMFONTEIN Month of Invoice MAR'18 Sales Executive JURIE MEYER **Customer Category** NEW Centurion Invoicing: Diesel Quantities Required 150 L Area VILJOENSKROON BEN National Fleet - Delivering Dealer: Customer / Company Name: SOUTHTRANS Offer to Purchase: BFN24J01U3 Official Order from Customer: Financial Information: Official Order from Dealer: Costing Sheet: YES Financial Institution: REICHMANS CAPITAL HYDRAULICS Extras **Body Building Process** Name of Body Builder TRANSERVE RAND Trade Back : O/S R 637 318 Period 4RYS Km 600 000 VALUE Extended Warranty: Period EV 1 YR **UNLIMITED MILEAGE** Support from MAN Extended Warranty: DL Period **3 YRS** Km 600 000KM Extended Warranty: Period Km Maintenance Contract O/S CONFORT SUPER (4 YR/600 000KM) Trade In's: Approved by TopUsed: Number of Trade-ins: **Vehicle Particulars** Model: TGS-27-4806X4BBS-LX No. of Units 2 Tyres: GY Chr 3 to Standard Units: **Chassis Numbers Allocated** Last Park Off Chassis Number Expected Off Line Date Move to: When Days in Stock Done 76W-13142 PARK OFF REQUIRED TO BE DONE: PENDING: TRADE BACK QUOTES O/S, R&M QUOTES O/S Comments:

Magic List (H/O)

Order Book

Pulse Report

Magic System (PTN)

Sandy Jordaan

From: Nadia Seedat < Nadia.Seedat@investec.co.za> Sent:

12 Apr 2018 11:04 AM

To: Sandy Jordaan

Cc: Neels Holtzhausen; Marlene Taljaard; Jurie Meyer; Lizel Burger; Elsie Gordon | EMG

Advisors

Subject: RE: Southtrans Proforma Invoices - 76W-B137 / B136

Hi Sandy,

Thank you for the Proformas.

Please provide us with tax invoices.

I require the following information on your invoice:

The invoice must be made out to:

CAPITAL ACCEPTANCES (PTY) LTD

100 GRAYSTON DRIVE

SANDOWN

SANDTON

VAT NO: 4190153215

2. The invoice must state:

Delivered on your behalf to:

SOUTH TRANS VERVOER CC

1 RENDEZVOUS STREET

VILIOENSKROON

9520

FREE STATE

The goods must be described in full stating year of manufacture, make, model, chassis, engine and serial ? numbers.

Please also ensure that the following appears on your invoice:

- Your physical address, registration number, telephone number and VAT registration number; and 1. 2.
- The words "TAX INVOICE"; and
- 3. An invoice number; and
- 4. Date: and
- Purchase price inclusive of VAT and either the VAT amount or VAT rate used. 5.

Please also email me photos of the goods, I require photos of the exterior and the ID plate showing engine/chassis/serial numbers.

Thank you,

Kind regards.

Nadia Seedat

ReichmansCapital

Tel: +27 11 286 9510 Fax: +27 11 286 7400

100 Grayston Drive, Sandown, Sandton, 2196, South Africa

PO Box 78038, Sandton, 2146, South Africa

a member of the Investec Group



Please consider the environment before printing this email

From: Sandy Jordaan [mailto:Sandy.Jordaan@za.man-mn.com]

Sent: 12 April 2018 08:29 AM

To: Nadia Seedat < Nadia. Seedat@investec.co.za>

Cc: Neels Holtzhausen < Neels. Holtzhausen@za.man-mn.com>; Marlene Taljaard < Marlene. Taljaard@za.man-mn.com>;

mn.com>; Jurie Meyer <Jurie.Meyer@za.man-mn.com> Subject: Southtrans Proforma Invoices - 76W-B137 / B136

----Original Message----

From: Sandy.Jordaan@za.man-mn.com < Sandy.Jordaan@za.man-mn.com >

Sent: 12 Apr 2018 8:27 AM

To: Sandy Jordaan < Sandy. Jordaan @za.man-mn.com >

Subject: Scanned Document

Do not reply to this email.

MAN Automotive (South Africa) Proprietary Limited

National Sales Company South Africa

Directors: M. Geyer (Managing Director)(German), A. Hassim (Finance Director), X. S. Luthuli (Non-Executive), JPCSM. J. Lagarde (Non-Executive) (Dutch)

Reg No: 1975/004250/07 / VAT Reg. No. 4960273706

A company of MAN Truck & Bus AG.

Honest Business is Good Business. MAN Group SA's toll free ethics number is: 0800 004 835, fax 0800 00 77 88, MTB-SA@ethicsline.com.

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If you have received it by mistake, please notify the sender by e-mail and delete this message from your system.

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Jurie Meyer

From:

Elsie Gordon | EMG Advisors <elsie@emgadvisors.co.za>

Sent:

19 March 2018 01:00 PM

To:

Jurie Meyer

Subject:

FW: SOUTH TRANS TRANSPORT CC

Importance:

High

Middag Jurie

Hiermee besonderhede vir die BTW Faktuur vir jul aandag.

Vriendelike Groete/ Kind Regards

Elsie Gordon

EMG ADVISORS CC

Vehicle & Asset Finance, Residental & Commercial Property Finance



E-Mail: elsie@emgadvisors.co.za

Phone: 051 451 2679 / Fax: 086 661 2914 / Cell: 083 440 2354

Physical address: 15 Kareeboom Avenue, Bainsvlei, Bloemfontein, 9301

Postal address: P O Box 17307, Bainsvlei, 9338

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"From: Nadia Seedat [mailto:Nadia.Seedat@investec.co.za]

Sent: Monday, 19 March, 2018 12:14 PM To: Elsie Gordon | EMG Advisors; Lizel Burger Subject: RE: SOUTH TRANS TRANSPORT CC

Importance: High

Hi Elsie,

Below is our invoicing details:

I require the following information on your invoice:

The invoice must be made out to:

CAPITAL ACCEPTANCES (PTY) LTD **100 GRAYSTON DRIVE SANDOWN** SANDTON

4190153215

1

2. The invoice must state:

Delivered on your behalf to:

SOUTH TRANS VERVOER CC

1 RENDEZVOUS STREET

VILIOENSKROON

9520

FREE STATE

The goods must be described in full stating year of manufacture, make, model, chassis, engine and serial numbers.

Please also ensure that the following appears on your invoice:

- Your physical address, registration number, telephone number and VAT registration number; and 1.
- 2. The words "TAX INVOICE"; and
- 3. An invoice number; and
- 4. Date: and
- Purchase price inclusive of VAT and either the VAT amount or VAT rate used. 5.

Please also email me photos of the goods, I require photos of the exterior and the ID plate showing engine/chassis/serial numbers.

Thank you. Kind regards.

Nadia Seedat

ReichmansCapital Tel: +27 11 286 9510 Fax: +27 11 286 7400 100 Grayston Drive, Sandown, Sandton, 2196, South Africa PO Box 78038, Sandton, 2146, South Africa a member of the Investec Group nadia.seedat@investec.co.za www.reichmanscapital.com



Please consider the environment before printing this email

From: Elsie Gordon | EMG Advisors [mailto:elsie@emgadvisors.co.za]

Sent: 19 March 2018 12:05 PM

To: Lizel Burger < Lizel.Burger@investec.co.za >; Nadia Seedat < Nadia.Seedat@investec.co.za >

Subject: RE: SOUTH TRANS TRANSPORT CC



Reichmans

EMAIL: southtrans@mweb.co.za

07 March 2018

SOUTH TRANS VERVOER CC

ATTENTION: PETER SOUTHWOOD

RE: FINANCE FACILITY APPROVAL NO: FEB1830

We have pleasure in approving the following facility.

Goods to be financed:

2. Supplier:

3. Price:

4. Type of Agreement:

5. Period of Agreement: 6.

Deposit:

7. Balance of Payments:

8. Securities:

Sureties

Goods Insurance:

10. Other Conditions:

11. Acceptance: 2 X NEW MAN TGS-27-4806X4BBS-LX TRUCKS

MAN AUTOMOTIVE (SOUTH AFRICA) (PTY) LTD R3 305 255.00 (inclusive of VAT @ 14%)

LEASE

48 Months per agreement

R800 000.00 (inclusive of VAT @ 14%) 48 monthly payments per agreement

SOUTHWOOD TRUST, PETER GERALD SOUTHWOOD

Comprehensive insurance cover at replacement values if Goods new or if second hand at a value not less than the amount that Capital is financing. Capital's interests must be noted by the insurance company concerned.

In addition to the standard terms and conditions of our Finance Facility approval, we require:

Copy of signed order between Yourself and Supplier; 1.

Confirmation that your business is up to date with VAT, PAYE and other taxes. 2.

This offer of the above facility is subject to our standard terms and conditions and based "inter alla" on the information furnished to Capital and on the basis of it being a bona fide application for credit facilities. Capital reserves the right to withdraw such offer by giving notice to offeree should any change in circumstances occur or should Capital receive any additional information which may adversely affect Capital's credit assessment of this transaction.

This offer expires 30 days from date of this letter and is conditional upon the offeree's acceptance of the terms and conditions contained in this letter by returning a copy duly signed by the offeree

This offer shall only be binding on Capital once the finance agreement/s, securities and supporting documentation has been signed by both parties, you have provided the information required by the Financial Intelligence Centre Act in respect of this transaction and the terms and conditions contained herein have been fully complied with by the parties.

We thank you for the opportunity of arranging this facility on your behalf.

Yours Faithfully

J.H. GROBLER

02/04/04

- AL DATA SHEET

Refresh the page to generate new OTP Number

Refresh Data

IMAN AUTOMOTIVE DETAILS	
Date *	24~Jan-18
OTP Number *	BFN24J01U3
Dealership	MAN Bloemfontein
Sales Executive	JURIE MEYER
Telephone Number	060 972 2801
Email Address	initie mever@za man-mp com
Sales Channel	Ketal
Centurion Invoicing (BBBEE)	

	SOUTHTRANS	PIETER SOUTHWOOD SOUTHTRANS RENDEVOUZ STR	VILJOENSKROON	056 343 3449 082 449 0029	southtrans@mweb.co.za
CUSTOMER DETAILS	Customer Company Reg. No VAT Reg. No	Contact Person * Address	Postal Code	Telephone Number Celiphone Number Fax Number	Email Address

FINANCE DETAILS	
Payment Method Financial Institution Bank Contact Person Bank Contact Telephone Number	Financed REIGHMANS CAPITAL ELSIE GORDAGN 0574672679
Bank Physical address	100GRÁXSTON DRIVE SAÑDÓVÁN
	SANDTON
Postal Code	2146
Bank Reg. No. Payment Terms (If Applicable)	1991/1007307/07
If Payment Terms, Credit Check in Process Special Finance Requirements	f
Deposit Paid by Customer (Per Deal)*	R0
Deposit Assistance (Lei Deal)	K 340 000

_!	Т		
MAN Automotive (S.A.) (Pty) Limited	Dollyon, Month	Mar-18 Mar-18	
MAN Automotive	Statue	CKD	
CONFIRMED CHASSISTIST	Model	TGS-27-4806X4BBS-LX TGS-27-4806X4BBS-LX	
	Chassis	76W-9685 76W-9686	
	No.	1. 2.	

DELIVERY & LICENSING INSTRUCTIONS	thod Deliver	Delivery Dates (YYYY-MM) Deliver X2 Unit(s) : 2018-03	Standard Units ired equirements
	Delivery method	Delivery Dates (YYYY-MM)	Changes to Standard Units Diesel Required Licensing Requirements

Date: 08-Mar-18
Customer: SOUTHTRANS

Sales Executive: JUI
Dealership: MA

JURIE MEYER
MAN Bloemfontein

Customer Province Delivery Instruction

Free State Deliver

Drup Do

		Chassis Li	st	
Model	Chassis	Retail Price	Salesman Limit	Days in stock/Expected offline date
TGS-27-4806X4BBS-LX	76W-9685	R 1 820 000		
TGS-27-4806X4BBS-LX	76W-9686	R 1 820 000		
	- 4	111020000	K 1 354 500	2018-03-30
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To	tals 2	R 3 640 000	R 2 709 000	

Trade In (Total)	Trade-In?	No		
		Trade in Quantity	Trade in Price	Customer Selling Price

Agreement Type:	Trade-Back		On-Road?	Yes
Term (months)	Dro Down Menu	48 MONTHS	Cost	Customer Selling Price
Mileage (Per Month)	Dr p Down Menu	12500 KM	R 0	R
	Actual	Cost from Top-Used	R 637 318	Customer Selling Price R 637 318

R&M Contract (Per Chassis)		Drop Down Menu CO	MFORT SUPER	
Term (months)	Drop Down Menu	48 MONTHS	Cost	Customer Selling Price
Mileage (total)	Drop Down Menu	600000 KM	R 0	Odstonier Gening Frice
Cents Per Kilometre (CPK)		0.5966		0.5966
	Actual Cost from	om Maintenance Dpt	R 357 960	R 357 960

Warranties (Per Chassis)				_rr_lo e
			Choose App Longha	น้
Extended Warranty		Drop own Menu	None	
	EV	DL		
Term (months)			Cost	Customer Selling Price
Mileage (total)				odotomor coming i nec
Factory Warranty				
	Entire Vehicle	Driveline		
Term (months)	12 MONTHS	36 MONTHS		
Vileage (total)	UNLIMITED	600 000 KM		

Chassis	Deal Ca	Iculation Sheet		
Warranty Conditions			t i ia	Refer to chassis
New Customer			c w e	
Interest Free Period			r	
Model			0	1.2
Total Retail Price Total Salesman Limit				TGS-27-4806X4BBS-
outcoment Little				R 3 640 0 R 2 709 0
Discount				
Discount on delivery			16.0%	R 582 400.
Additional Charge to Customer for Extras				R O.
Retail Price less Discount				R 7 0 R 3 064 6
Extras (Per Chassis)				10 004 0
Description				
	Supplier	VAT(Yes/No)	MAN Cost	Selling Pri
DELIVERY FEE	MAN DEALERSHIP	Υ	R 3 500	
		•	N 3 300	R 3 50
Total (Per Chassis)			R 3 500.00	R 3 500.
Denosit Details (Per Chassis)				
Deposit Details (Per Chassis)				
Deposit Paid by customer				
Deposit Paid by customer				R 170 00
Deposit Paid by customer Deposit assistance (if Applicable)				R 170 00
Deposit Paid by customer	gement Costs (Previously denoted	by "V")		R 170 00
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DEAL INVOICING PROJECTION

Date

24-Jan-18

Dealership:

MAN Bloemfontein

Sales Executive

JURIE MEYER

Customer:

SOUTHTRANS

Refresh the page to update and sort chassis list

Refresh

Item No.:	Chassis Number	Days in Stock/Estimated Offline Date	Month of invoice	Comment on Month of Invoicing
1	76W-9685	2018-03-30	Mar-18	Confirm possibility with Distribution
2	76W-9686	2018-03-30	Mar-18	Confirm possibility with Distribution

^{**} Please note that estimated offline dates are preliminary. Please refer to your weekly Magic List for updates.**

Character	Deal Calc	ulation Sheet		
Chassis			Reference Chassis	Refer to chassis lis
Warranty Conditions			Drop Down Menu	Refer to chassis lis Standard Warrant
New Customer			Drop Down Menu	
Interest Free Period Model			Drop Down Menu	Ye
				1 TGS-27-4806X4BBS-L
Total Salarana A				
Total Salesman Limit				R 3 640 000 R 2 740 500
Discount				112740 301
Discount on delivery			16.0%	R 582 400.00
Additional Charge to Customer for Extras				R 0.06
Retail Price less Discount				R 7 000
				R 3 064 600
Extras (Per Chassis)				
Description	Supplier	VAT(Yes/No)	MAN Cost	Calling Dai
DELINEDY FEE				Selling Price
DELIVERY FEE	MAN DEALERSHIP	Υ	R 3 500	R 3 500
DECALS	SIGNRITE	Υ	R 1 910	R 0
				NO.
Tatal (Decolor 1)				
Total (Per Chassis)			R 5 410.00	R 3 500.00
eposit Details (Per Chassis)				R 174 000
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leposit Paid by customer leposit assistance (if Applicable)				
eposit Paid by customer eposit assistance (if Applicable)				R 174 000
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Date: 11-Apr-18

Customer: SOUTHT-TRANS VERVOER CC

Sales Executive: JURIE MEYER Customer Province
Dealership: MAN Bloemfontein Delivery Instruction

Free State Deliver

Drop Do

		Chassis Li	st	
Model	Chassis	Retail Price	Salesman Limit	Dave in start to
TGS-27-4806X4BBS-LX	76W-B136	R 1 820 000		Days in stock/Expected offline date
TGS-27-4806X4BBS-LX	76W-B137	R 1 820 000	11 1010 200	-
_		1 1 020 000	R 1 370 250	2
_				
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-				
Takala	-			
Totals	2	R 3 640 000	R 2 740 500	

Trade in (Total)	Trade-In?	No		
		Trade in Quantity	Trade in Price	Customer Selling Price

Trade/Buy Back Agreem	ent(Per Chassis)			
Agreement Type:	Trade-Back		On-Road?	
Term (months)	Drop Down Menu	48 MONTHS	Cost	Yes
Mileage (Per Month)	Drop Down Menu	12000 KM	R 0	Customer Selling Price R 0
	Actual	Cost from Top-Used	R 637 318	Customer Selling Price R 637 318

R&M Contract (Per Chassis)		Drop Down Menu CO	OMFORT SUPER	
Term (months)	Drop Down Menu	48 MONTHS	Cost	Customer Celline D
Mileage (total)	Drop Down Menu	12000 KM	R 0	Customer Selling Price
Cents Per Kilometre (CPK)		0.5966	11.0	0.5966
	Actual Cost fi	om Maintenance Dpt	R 7 159	R 7 159

Warranties (Per Chassis)				Drop Down Mer
			Choses App.	Longhaul
Extended Warranty	EV	Drop Down Menu	None	
Term (months) Mileage (total)	EV	DL	Cost	Customer Selling Price
Factory Warranty				
Term (months) Mileage (total)	Entire Vehicle 12 MONTHS UNLIMITED	Driveline 36 MONTHS 450 000 KM		

CONTACT DETAILS

PIETER SOUTHWOOD SOUTHTRANS RENDEVOUZ STR



Trucks Butes

MAN Automotive (South Africa) (Pty) Ltd Reg. No. 1975/094250/07 VAT Reg. No. 4960273706 The Views Founders Hill Office Park 18 Centenary Way Moddlerfoxtela 1809

Tel Cell

VILJOENSKROON	Tol (Coll (Fax Email	058) 343 3449 982) 449 9029	OYP Number:	24-Jan-18 BFN24J01U3		Founders MIII Office Perk 18 Centenary Way Modderfontels 1609 Tel (011) 928 8800 Fax (011) 974 1881
		OFFE	R TO PURC	HASE		,
I/WE						
(bereitsfirer referred to as the "Purchaser"), do hereby us AND ATTACHED HERETO, with which conditions I acknow	rdertake to purchase and			BOUTHTRAN	S	
	rindpe myself to be famili	in, the following	tre (B.A.) (Pty) Ltd (hon itemus	dualine referred to :	as the "Supplier"), subj	est to the terms and atipulations appearing as the s
M . S × MEPRES						OR THE EAST OF THE PARTY OF THE
Model YGS-27.	-4806X4888-LX	Ameliana				
			in: Longhout	Genetity: 5		Warranty Conditions Standard Warranty
Description	Unit Price	Genetity				
Retail Price		CHEMITHY	Total Price (Excl	A VAT (Y/N)	Total VAT	Tetal Price (Incl VAT)
Olacount	R 1 820 000.00	5	R \$ 100 000.0	10 Y	D 4 274 cm	41100 0141
Diseaunt en delivery Retall Price after discount	R 291 200.00 R 0.00	5 5	R 1 456 000,0	0	R 1 274 000,00	R 10 374 000
	R 1 528 800.00	5	R 0.0 R 7 844 000.0	0		R 1 456 000
EXTRAB			1. 7 diag 000,0	0 Y	R 1 070 160,00	R 0 714 160,
DELIVERY FEE						
HYDRAULICS	R 3 500,00 R 29 500,00	8	R 17 500.0	0 Y	R 2 450.00	
	M XA 900'00	8	R 147 500.0	0 Y	R 20 680.00	R 19 956.
						R 168 180.
	Market					
Total	R 1 561 800.00	5	R 7 809 000.00			
		_	N 7 909 000,00		R 1 093 260.00	R 8 902 260.0
t t FATE ships by						
and the state of t						
etal cask deposit						
dditional Assistance						
						R 2 000 000.0
ALANCE OF PURCHASE PRICE						R 825 000.0
THE POICHASE PRICE						
						R 6 077 260,0
a le f Detaile						
Humber Of Trade In's	N/A					
				Total Trade in	Value (Excl VAT)	R 6.0
BLUT AUDTO PRODUCT PRICES INCLUDED IN THE						
THE MI GRADULT IN THE	CONTRACT					
Service Care						
okage					Trad	o-Back Details
rm (in Months)		Service Care		On Road? Torm (in Months)		Yes
		3 Months		Kileage (in Kilem	ofres!	48 MONTHS
				Value		12500 PCM
hage Sangara & Maletonanca C	letells					R 637 318.00
m (in Months)	COM	FORT SUPER	- 1		Extended 1	Verranties (Optionei)
eage (in Kilometres)		48 MONTHS		Гуре		
nts Per Kilometre (CPK)		600000 KM		**		None
FORMS MURICIPALITY		0,5264	Į.			
PRICHT, DELIVERY & LICENSE! Nº RUC'ION				des en en en en		
rmant Toron (M. Anationates	0	ľ		Daliver XS Unit(a)	ry rates may have	e due in stock up diability
onsing Registration Requirements	G G		Profored Dalivery			
	-		Date(a) (YYYY-MM)			
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GALLEY (CO)	Lifept an at , In		r ord nim sati Ialos Managor		IMAI	Automotive Head Office Research
me: Cl Ar	Sales Suncerive	ľ	ales Manager		WA!	N Automotive Head Office Representative
thiney (3) At	Name:	ľ	r ord nim sat: ales Manager Yame		MAI Nan	
no: PA ADATHWOOD	Sales Suncerive	ľ	ales Manager		- 1	
no: PA APATHUDOD	Sales Suncerive	YER	iales Masager Yame		Nan	10
no: PA PATHUDOO .	Name: Hall	YER	ales Manager		Nan	
ne: PA PEATHWOOD athree Minthoppel.	Name: Hall	YER	iales Masager Yame		Nan Sigr	so. Jaturos
ne: PA ANTHWOOD Nature: Minimped.	Name: A A Signature	YER	inies Manager Vame Signature; Jatas	the f o	Nan	so. Jaturos

RIGSI





CONDITIONS OF SALE

1 The Purchaser's offer is irrevocable and the Supplier is not bound until it accepts the offer

Notwithstanding anything to the contrary herein contained, the Supplier shall have the right, despite acceptance of the offer, to cancel the contract at any time prior to delivery of the goods in which case the Supplier's liability shall be limited to refunding any amounts paid by the Purchaser on account of the purchase price.

Payment of the full purchase price is to be effected free of exchange at the Supplier's address in Johannesburg, or at such other place as the Supplier may nominate, within thirty (30) days of the acceptance by the Supplier of the Purchaser's offer unless a contrary arrangement is prescribed on the face of the Order

4 Interest at the rate of fifteeen per centum (15 %) per annum shall accrue on all amounts in arrear.

The sale of the goods referred to on the face of the Order, is subject to the suspensive condition that ownership of the goods remains vested in the Supplier until the Purchaser shall have paid to the Supplier the full purchase price, interest and all other amounts due to the Supplier. The Purchaser undertakes at his own cost to insure the goods to the satisfaction of the Supplier with an Insurer approved by the Supplier. The Purchaser hereby cedes and, as far may be necessary, undertakes to cede to the Supplier all his rights under such policy or policies of insurance. In the event of the Purchaser failing to effect the insurance, the Supplier shall be entitled to do so and to recover the cost from the Purchaser. The Purchaser undertakes that he will, when required by the Supplier so to do, sign a written Hire Purchase Agreement in a form approved of by the Supplier and on so doing nothing herein contained shall prejudice the Supplier's rights under such an Agreement. Similarly, nothing contained in such Hire Purchase Agreement shall prejudice the Supplier's rights hereunder.

In the event of the Purchaser breaching any or all of the terms and conditions hereof, the Supplier shall be entitled. without notice to the Purchaser, to terminate the Agreement and to re-take possession of the goods and the Purchaser hereby consents and agrees to the Supplier taking possession in such event. The Supplier shall, in the alternative, be entitled to payment of the full balance of all amounts due by the Purchaser to the Supplier in terms hereof. The rights defined in this paragraph are entirely without prejudice to any other rights which the Supplier may. in law, have and, in particular, the Supplier shall be entitled to recover all and any damages which it may suffer as a

7 (a) In respect of new goods, the Supplier makes no warranties whatsoever other than as may be given by the manufacturers and the Purchaser accepts such goods subject to warranties or to the manufacturer's conditions of sale with which he acknowledges himself to be familiar.

(b) Save as aforesaid and save as may be herein expressly contained, the Supplier makes no warranties. representations or conditions, express or implied.

(c) It is a clear and specific condition of this sale that the Supplier shall not be liable or responsible for any damage. injury or consequential loss of whatsoever nature or howsoever caused.

8 The Purchaser acknowledges that he is aware that the Supplier's agents and salesmen have no authority to vary these terms or conditions of sale, and the Supplier assumes no liability and shall not be bound by any statements, warranties or representations made by salesmen save as expressly stated on the face hereof and signed by a senior manager or director of the Supplier, and/or otherswise confirmed in writing by a director or senior manager of the

Statements on the face hereof or in catalogues, advertisements and the like, regarding weight, capacity, horse-power shall be taken to be approximate only and sketches and illustrations are not binding as to detail.

10 The Supplier and the Purchaser hereby agree that, in respect of any proceedings arising out of or in connection with this sale, they consent to the jurisdiction of a Magistrates Court notwithstanding that the subject matter of the dispute may otherwise be byond the jurisdiction of such court.

11 In the event of a trade-in, I, the undersigned, place on record that the motor vehicle, which I wish to trade-in to you and details of which are set out in the reverse side hereof, is my sole property, that it has been paid in full and is not subject to any lien whatsoever.

OTP Humber: GMJ19P92E1

v 3_January 2018

Conditions for the Sale and Bullvery of Cor olai Vekisles, ILAN Gen SEASI Gran dne Parts ecolins and MAN Censine Accessories



- To with investment and Conditions;

 1 "Agreement" means these Terms and Conditions, the OTP, Order Confirmation and Invoicc/s in respect of the sale and delivery of Goods by MAN to the Purchaser. 1.2. "Goods" rheans any commercial vehicles including any units contained therein, and any MAN Genuine Parts, MAN Genuine Parts ecolins and MAN Genuine Accessories.
- 1.3. **MAM* means MAN Automotive (South Africa) Proprietary Limited with its principal place of business being The Views, Foundaris Hill Office Park, 18 Centenary Way, Modderft and its descriptions, and its descriptions.
- 1.4 "Order Confirmation" means an order signed by the Purchaser.
- 1.5. "OTP" means an Offer to Purchase that is duly agned by the authorized representatives of the Purchaser and MAN.
- 1.6. "Purchaser" means any person or ently which is buying Goods from MAN.
- 1.7 "Pureheas Price" means the price of Goods exwerts: without any cash discount or other reductions, plus the price for any additional services agreed upon and the Value-Added Tex applicable on the
- 1.8. "Spere Perts" means MAN Genutse Parts, MAN Genutse Parts ecoline and MAN Genutse Accessories; and
- 1.9 "Vehicles" means new or used commercial trucks and/or buses which are assembled and sold by MAN.

2 Scope and Application

- 2.1 These Terms and Conditions -
 - 2.1.1 apply to the sale and delivery of any Goods by MAN to the Purchaser
 - 2.1.2 take precedence over any provisions in any document listuad by MAN or by the Punchaser, unless otherwise agreed to by the Parties is waiting.
 - 2.1.3 may not be varied except by a written document aigned by the duty authorised representatives of MAN
- Noowthetending anything to the contrary herein contained, IMAN may, despite acceptance of the QTP, cancel the contract at any time prior to delivery of the Goods, in which case MAN's liability will be limited to rehanding any amounts actually paid by the Purchaser lowerds the Purchase Price.
- 2.3 Only Purchasers that are members of MAN's sales network are allowed to on realithe Goods in the normal course and scope of their business

- 3.1. At qualitions asked by MAN are obligation-free unless etherwise expressly stipu axed in the quotation
- 3.2. MAN cannot guarantee reservation of used Vahicles without a signed QTP, payment or insunce approval

4 Effective Date

The Agreement will become effective when e duty authorised representative of MAN countersigns the OTP and delivers it to the Perchaser together with the Order Confirmation 5 Purchase Price

- 5.1 The Purchase Price payable for the Goods a the price as abpulated in WAY's invoice, which will be based on the Quotation
- 5.2 Any additional services agreed upon (e.g. transfer costs, packaging, financing costs) will be an eatra charge as reflected on MAN's invoice

6 Payer

- 6 1 For specialised Vehicles the Purchaser must pay an agreed amount as a non-refundable disposit to MAN and eign-off on the specifications prior to MAN placing an order
- 6.2 The Purchase Price or balance thereof is psychide in full and free of ser-off or deduction to an account specified by MAN in its invoice on the basis of each on delivery unless MAN as, at its selection agreed to effect delivery of the Goods, upon receipt by MAN of --
 - 6.2.1. proof of payment from the Purchaser's bank;
 - 6.2.2 referre note from a reputable financial institution of
 - 8.2.3. any other paymenticrade terms as applied for by the Purchaser and approved by MAN subject to MAN's standard credit approved process.

7 Interest on Late Payments

If any amount due to MAN is not paid to MAN on the due date for such amount, then the total amount which is due, owing and psyable to MAN eril, without prejudice to any of MAN's rights under this Agreement at time, lear interest from such oue date is the date of actual receipt of such amount by MAN in this (both dates industry) at 3% above the Prime Rate, or at the maximum prescribed interest rate if this quoted by Nedbank Limited (or its successor in 185e).

8 Remedies for non-payment

If the Purchaser defaults on its payment obligations -

- \$ 1. MAN is entitled to represent and receil the Gloods and accessorists on the open market for the best possible price.
- 8.2. The Purchaser will be limble for any shortfull if the resale price is lower than the Purchase Price
- 8.3 MAN may charge the Purchaser either 5% of the Purchase Price or the sum of all cools arising from the repossession and resole of the Goods, whichever a more
- 8.4 MAN is entitled to withhold any deposit made in respect of the above mentioned Goods and accessories purchased
- 6.5 If the Purchaser is in default and the transaction is subject to the NCA, MAN may implement the provisions of the NCA to enforce its right in terms of the Agreement.
- 8.8 If the Purchaser is in default of this Agreement and this Agreement is not subject to the NCA, MAN may exercise its rights, as may be permissible in law and without prejudice to any of MAN's other rights, which include any one or more of the following
 - 8.6 * suspending the delivery and provision of goods and services
 - \$ 5.2 demanding immediate payment of all outstanding as
 - 6.6.3 terminating the Agreement, and
 - 8 El 4 anforcing any security furnished in respect of the Agreement.
- 8.7 The Purchaser will be liable for all legal costs, as may be permissible in taw, in recovering any amount that the Purchaser owes MAN

9 Delivery

- 9.1 Delivery dates and periods will be as agreed upon by the Parties in writing
- 9.2 MAN will be deamed to have met the delivery deadline if the Goods are made ready for collection or depatched by MAN to the Purchaser before the agreed delivery date or expiration of the agreed delivery period. The Goods will be deemed to have been duly delivered when the delivery confirmation is signed by the Purchaser or its appointed agent. In the case of Spare Parts, they will be
- B.3 MAN will not be liable for any loss or damages resulting from the consequent detay in the delivery caused by the Purchaser
- MAN will only be desired to be in breach of its delivery obligation if it labs to deliver the Goods within 5 (bid weeks after the sopery of the egreed delivery period and MAN to deliver.
- $9.5\,$ K, MAN fails to deliver the Goods within the period specified in clause $9.4\,$ above, the Purchasar may \sim
- 9.5.1 writiday from the Agreement in the event of which MAN's hability will be limited to refunding any amounts actually paid by the Purchaser for
- 9.5.3 claim specific performance and set a reasonable time period for the delivery of the Goods, and/or
- 9.5.3 demand compensation from NAM, subject to the provisions of clause 9.6
- B 6 MAN will only be liable to compressed the Purchaser for direct damages resulting from a delay in delivery if such delay was caused by the grossly negligent or exentional breach of duty by MAN.
 The compression payable in terms of the clause 9 6 standed to a maximum of 3% (live percent) of the Purchase Price.
- In the case of force majeure or a disruption of operations as a result of which MAN cannot deliver the Goods within the delivery period through no fault of its own periods and desidings named in this clause is will be extended by the outsion of the disruption caused by these circumstances. If such disruptions cause a deliberation of the other or from the Agreement in the event of which MAN is hebitay will be firmfed to reducing any amounts actually paid by the Purchaser towards the Purchaser force.

10. Transfer of Risk Unless otherwise agreed by the Parties in writing and subject to the provisions of clause 11, all risks in and to the Goods will be transferred to the Purchaser Unless otherwise agreed by the Parties in straing and subject to the provisions of clause 11, all risks in and to the Goods will be transferred to the Purchaser upon dispatch by MAN or collection by the Purchaser

- 11.1 The Goods remain the property of MAN until the Purchaser has paid the Purchase Price and settled they other claims that MAN has against the Purchaser in full 11.2. During the period of retention of title
- - MAN's right to withdraw from the Agreement and to repossess and/or re-sell the Goods may not be limited by any claim that the Goods are required to maintain the Purchaser's business.

 11.2.2. the Goods may not be pledged or transferred or encumbered as security for the Purchaser's obtgetons in any way.
 - 11.2.3. In the event of we be of execution being exercised in respect of the Goods by the Purchaser's creditors, the Purchaser must notify MAN immediately and notify any persons attempting to execute auch wit of MAN's retembor of side thereon.
 - 11 2.4 the costs of measures to upth the write of execution on the Goods, including the costs of legal proceedings on an efformey and own client scale, will be borne by the Purchaser # MAN is unable to collect such costs from the opposing party
 - 11.2.5. the Purchaser must inture the Goods from theil, burglary, Re, third-party flability and damage with the prevential MAH with be entitled to the rights under the insurance policy und full payment of the balance of the Purchaser Price is made and proof of the insurance policy and payment of the prestum must be submitted to MAH on request, and
 - 11 2.6. The Purchaser is obliged to maintain the Goods in proper working condition and to immediately and professionally conduct any repairs that are necessary.
- MAN will only waive the retention of title if the Purchaser has incontrastably fulfilled all obligations in connection with the Goods or if the Purchaser provides adequate security to the satisfiaction of MAN for any other claims arising from normal business relations.

12 Liability for Defects

- 12.1. MAN's Bability for defects in the Goods are as sepulated in MAN's Warranty Conditions which the Purchaser warrante that it has read, understood and agrees with in their entirety
- 12.2. Any other claims to which the Purchaser is excilled in law, which are not regulated by MAN's warranty terms and conditions will tapse in accordance with the ordinary statutory periods for the limitation of liability
- 12.3 Note with standing anything to the content contained herein or in any other purported written or oral strangement between the Parties, MAN will not be liable for any addrect result of the negligent act or omission by MAN and its employees, authorised cealers agents, sub-contractors, cessionaries, sessionaries, essionaries, essionaries, actionaries, essionaries.

13 Applicable law

This Agreement is subject to the laws of the Republic of South Africa

Name Peter Grold Sethwood Onto 8:3.2018

CONTACT SETABLE

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MAN Automotive (Bootle Adrice) (Phy) Las Rep. to., 1975/Santhary 167 Rep. In., 4000517700 The Views Petenders MB Office Past 1-0 Gentemary May Maddaulianiado 1980 Tuo (001) USB 4886 Fana (011) STA 1881

(990) 543 3A00 - Ballio (863) 460 0013 - OTP Manufact

OFFER TO PURCHASE

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OFFER TO PURCHASE

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CONTACT DETAILS

PIETER SOUTHWOOD SOUTHTRANS RENDEVOUZ STR

VILJOENSKROON

W Trucks Buses

MAN Automotive (South Africa) (Pty) Ltd Reg. No. 1975/004250/07 VAT Reg. No. 4960273706 The Views Founders Hill Office Park 18 Centenary Way Modderfortein 1809 Tel (011) 928 6800 Fax (011) 974 1881

Tei Ceil Fax Email southtrans@mweb.co.za

24-Jan-18 BFN24J01U3

OFFER TO PURCHASE

I/WE			S	OUTHTRANS	3		
(hereinafter referred to as the "Purchaser"), do h AND ATTACHED HERETO, with which conditions	nereby undertake to purchase from	n MAN Automoti		nafter referred to a	s the #Sunnlines		
AND ATTACHED HERETO, with which conditions	I acknowledge myself to be familia	er, the following	items:-		- ore -auppiner-), sc	oject to the terms and stipulations appearing	on the face.
VEHICLE DESCRIPTION							
Model	TGS-27-4806X4BBS-LX	Applicatio	n: Longhaul	Quantity: 2			
						Warranty Conditions Standard Warranty	
Description	Unit Price	Quantity	Total Price (Excl V	A VAT (Y/N)	7-4-11/4		
Retail Price			(200	(1/Ne)	Total VAT	Total Price (Incl VAT)	
Discount	R 1 820 000.00 R 291 200.00	2	R 3 640 000.00		R 509 600.0	R 4	149 600.0
Discount on delivery	R 0.00	2	R 582 400.00 R 0.00			R	582 400.00
Retail Price after discount	R 1 528 800.00	2	R 3 057 600.00		R 428 064.00) R3	R 0.0
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DELIVERY FEE	R 3 500,00	2	B 7 000 00				
	11 0 000,00	_	R 7 000.00	γ	R 980.00)	R 7 980.00
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PURCHASE SUMMARY							
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CONTACT DETAILS

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PETER SOURHWOOD SOUTHT-TRANS VERVOER CC 1 RENDEZVOUS STREET VILJOENSKROON FREE STATE

March Late



MAN Automotive (South Africa) (Pty) Ltd Rog. No. 1975/004250/07 VAT Rog. No. 4960273706 The Views Founders Hill Office Park 18 Centenary Way Modderfontein 1609 Tel (011) 928 6800 Fax (011) 974 1881

Tei Ceil Fax Email

(056) 343 3449 Date: (082) 449 0029 OTP Number: southtrans@mweb.co.za

20-Mar-18 PE20C0306

SOUTHT-TRANS VERVOER CC

OFFER TO PURCHASE

/EHICLE DESCRIPTION Model	TGS-27-48	Application: Longhaul		n: Longhaul	Quantity	2	Warranty Conditions Standard Warranty	
Description		Unit Price	Quantity	Total Price (Excl VAT)	VAT (Y/N)			
atall Price				TOTAL TICE (EXCI VAL)	VAI (Y/N)	Total VAT	Total Price (Incl VAT)	
iscount		R 1 820 000.00 R 291 200.00	2	R 3 640 000.0		R 546 000.00	R 4 186 000.	
scount on delivery		R 291 200.00		R 582 400.0			R 582 400	
tall Price after discount		R 1 528 800.00		R 0.0 R 3 057 600.0			R û.	
TRAS			_	11 3 357 000. 0	4	R 458 640.00	R 3 516 240.	
LIVERY FEE		R 3 500.00	2	R 7 000.0	30 γ	R 525.00	R 7 525.	
COMME		R 0.00	2	R 0.0	30 Y	R 0.00		
Total		R 1 532 300.00	2	R 3 064 600,00		R 459 165.00	R 3 523 765.	
RCHASE SUMMARY								
							R 0.4 R 348 900.4	
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Assistance LANCE OF PURCHASE PRICE							R 348 000.0	
ditional Assistance	, n	<i>N</i> A			Total	Trade in Value (Exc! VAT)	R 348 000.	
LANCE OF PURCHASE PRICE	h	<i>U</i> A			Total	Trade in Value (Excl VAT)	R 348 000.0	
LANCE OF PURCHASE PRICE and in Details Number Of Trade in's					Total	Trade in Value (Excl VAT)	R 348 000.0	
LANCE OF PURCHASE PRICE ide in Details Number Of Trade in's	D IN THE CO				Total	Trade in Value (Excl VAT)	R 348 000.0	
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Tran Serve

P.O.Box 20383 Del Judor X4 1044

Tel:013 246 1145/6 Fax:086 615 1191 Tel:082 552 6273



Witbank Quotation no:

Company:MAN BLOEMFONTEIN

 Attention:
 SHAUN

 Fax:
 Cell:

 From:
 MICHAEL

 Date:
 20-07-2017

Vehi	cle: MAN		s: Thank you for considering us, for your Model:	our Hyarau	lic re	equirement	is.	
Desc	cription: BEHIND C	245						
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X	Walking Floor	Tanker	Copelyn Aurga Crane	0			R	
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This quotation is valid for 30 days.

Your loyal support is greatly appreciated.

Please do not hesitate to contact us, for any further assistance.

Signed: Date: Signed:



MAN Automotive provides professional driver training on your truck at the point of vehicle handover directly to your driver.

The above specia has been commnicated to me

I hereby agree to take advantage of this special Company Name: SOUTHTRANS

Name& Surname: PIETER SOUTHWOOD

Contact Number: 056/343 3449

Date: Signature: Multipad 26/00/18

MAN Automotive (S.A.) (Pty) Ltd

Founders Hill Office Park, The Views, 18 Centenary Way, Founders Hill, Modderfontein 1609 South Africa Tel: +27 11 928-6800

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